Performance Measures

3rd Quarter Update

November 7th, 2013

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Planning and Development Services

Performance measure:

Percent of permits that are available online, issued online.

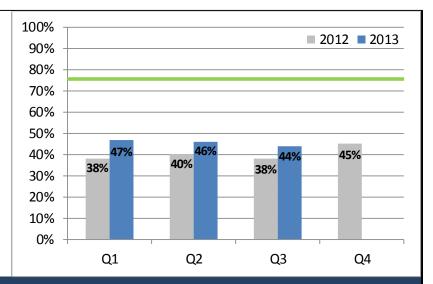
Significance:

Online permitting saves time for developers, contractors, and other customers.

Notes:

Goal of 75% or greater.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +24% +15% +16%



Performance measure:

Average number of days for a short-route plan review.

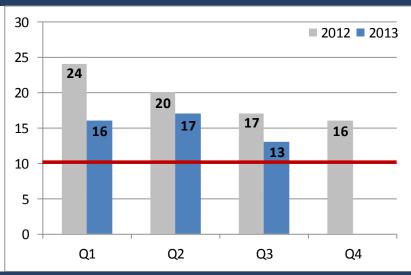
Significance:

Typically residential projects, customers appreciate quick permit turn-around times on short-route reviews.

Notes:

Goal of 10 days or fewer.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -33% -15% -24%



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Planning and Development Services

Performance measure:

Average number of days for a full-route plan review.

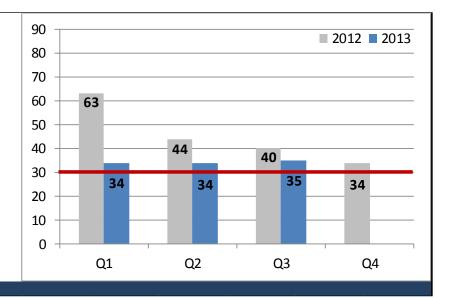
Significance:

Developers receive better service when their full-route plans move swiftly through the permitting process.

Notes:

Goal of 30 days or fewer.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -46% -23% -13%



Finance Fire HR Library Parks Police Utilities Standalone C&NS

1 of 5

Community, Housing, and Human Services

Performance measure:

Percent of homeless persons connected to services and resources that lead to stable housing and increased financial stability.

Significance:

HUD prioritizes access to stabilizing resources to optimize self-sufficiency among those experiencing homelessness.

Notes:

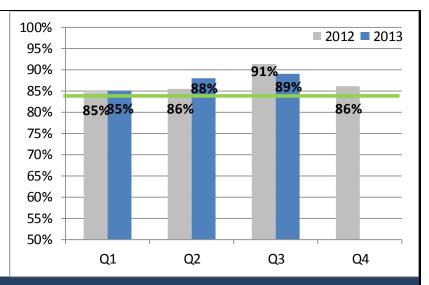
Goal of 84%.

(2012 to 2013)

Annual change: Q1 Q2

0% +3% -3%

Q3



Performance measure:

Percent of homeless persons identified by the Hot Spotters team connected to housing.

Significance:

Placing homeless individuals in housing leads to the reducing emergency, health, and public safety responses.

Notes:

Goal of 30%. The Hot Spotters program is new for 2013, thus no 2012 data are available.

Quarterly avg:

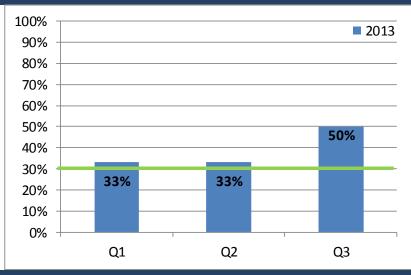
Q1 33%

Q2 33%

Q3 50%

Q4

Q4



2 of 5

My Spokane

Performance measure:

Percent answered calls coming into My Spokane.

Significance:

My Spokane, a new program for 2013, is meant to serve as the initial point-of-contact for the City.

Notes:

Goal of 90%. The number of calls coming into My Spokane (workload) are shown in white.

Quarterly avg:

Q1 92%

Q2 95%

Q3 96%

Q4

100% 95% 96% 95% 90% 92% 85% 80% 75% 70% 65% 60% 55% 5,754 4,148 5,847 50% Q1 Q2 Q3 **2013**

Performance measure:

Percent of customers indicating satisfactory or above levels of service.

Significance:

Customer satisfaction is the primary purpose of My Spokane.

Notes:

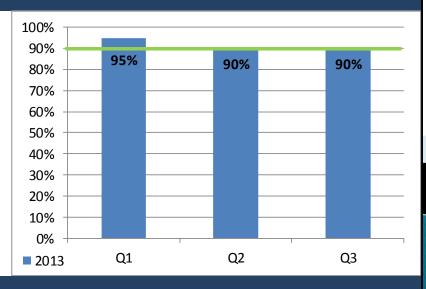
Goal of 90%.

Quarterly avg:

Q1 95%

Q2 90% **Q3** 90%

Q4



My Spokane

Performance measure:

Percent of first contact resolution.

Significance:

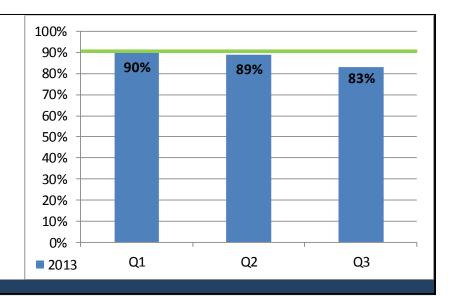
Ideally, no follow-up will be required to resolve an issue.

Notes:

Goal of 90%. For Q3, Service Reps. were asked to be more objective in determining if the call was resolved.

Quarterly avg: Q1 Q2 Q3 Q4

90% 89% 83%



Finance Fire HR Library Parks Police Utilities Standalone C&NS

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Neighborhood Services & Code Enforcement

Performance measure:

Percent of code enforcement cases resolved in 30 days.

Significance:

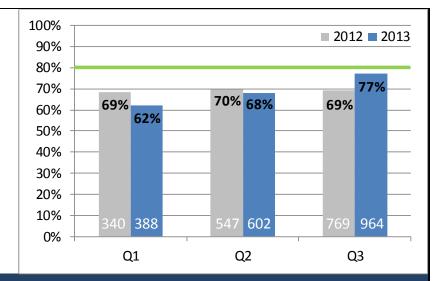
A swift resolution is ideal for all parties involved in an issue.

Notes:

Goal of >80%. The total number of cases (workload) for this measure are shown in white.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -10% -2% +11%



Performance measure:

Average number of days to initial case investigation.

Significance:

Initial investigations should begin promptly after receiving a complaint.

Notes:

Goal of <2 days. The total number of cases (workload) for this measure are shown in white.

Annual change: (2012 to 2013) +3%

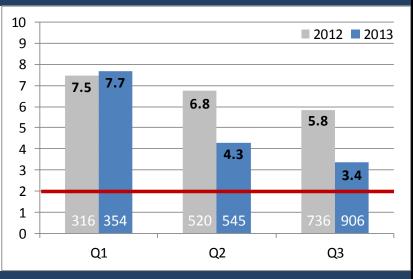
Q1

Q2 -36%

Q3

Q4

-42%



Neighborhood Services & Code Enforcement

Performance measure:

Code enforcement voluntary compliance rates.

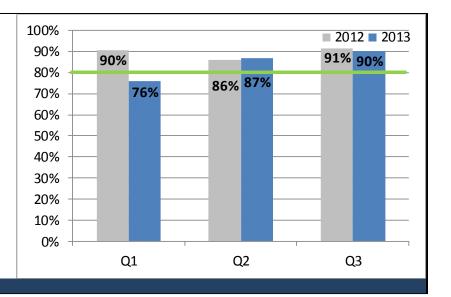
Significance:

We strive to achieve a high level of voluntary compliance.

Notes:

Goal of >80%.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -16% +1% -2%



1 of 5

Accounting

Performance measure:

Amount of monetary rebate earned by paying vendors with credit cards.

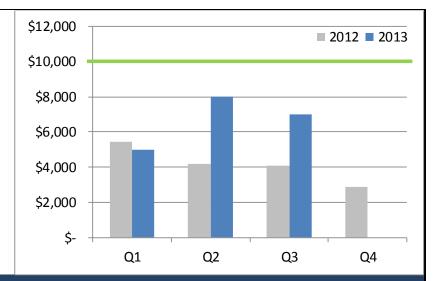
Significance:

Credit card payment is not only convenient, it also earns the city rebate revenue.

Notes:

Goal of \$10,000 per quarter. The current rebate amount is 1%.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -9% +91% +70%



Performance measure:

Percent of total dollar value of payments made via checks.

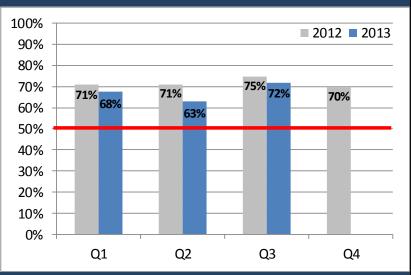
Significance:

Reducing usage of checks and instead using credit cards and ACH will save the city money in processing.

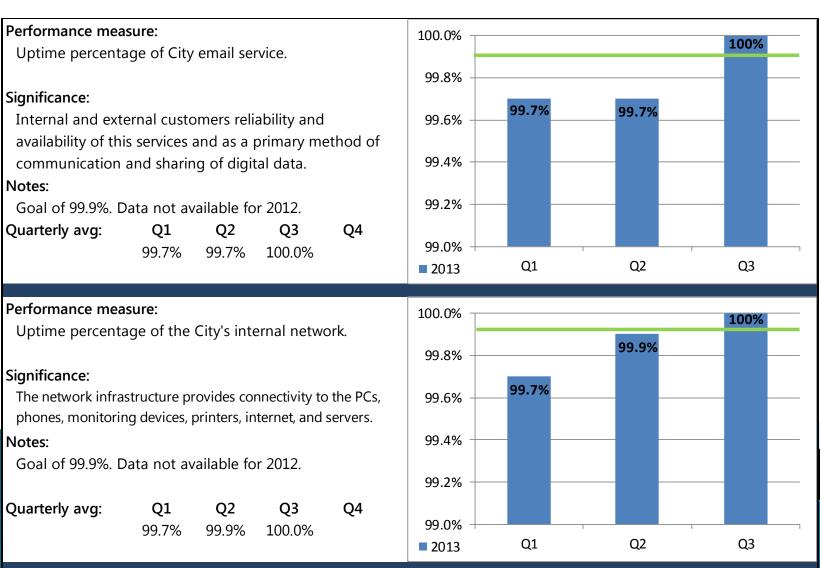
Notes:

Goal of <50%. A lower percentage is better.

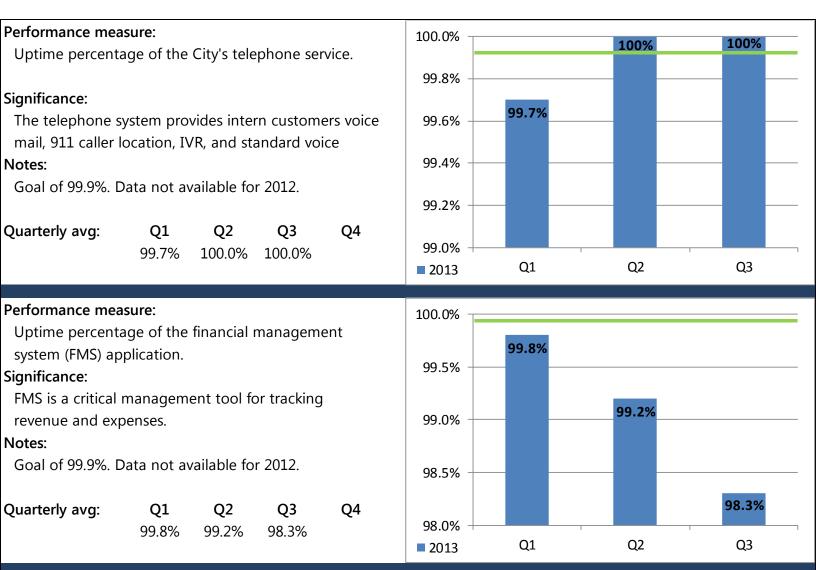
Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -5% -11% -4%



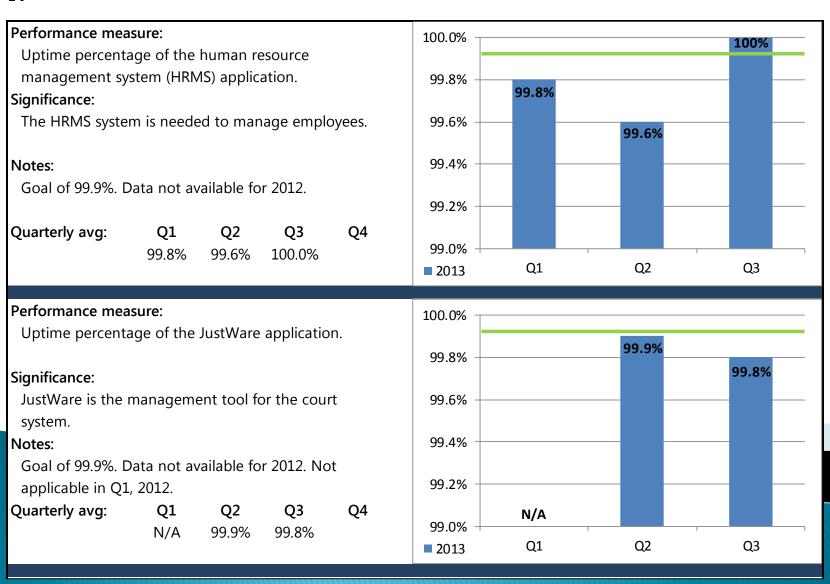
IT



IT



IT



IT

Performance measure:

Number of Help Desk incidents exceeding the targeted resolution time.

Significance:

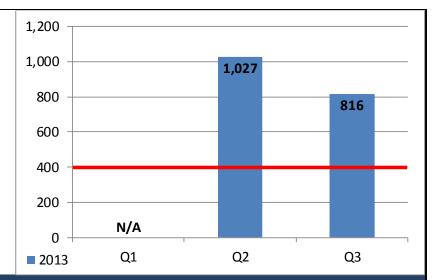
IT customers rely on Help Desk services to quickly solve their hardware and software problems.

Notes:

Goal of fewer than 400 per quarter. Data not available for 2012

Quarterly total: Q1 Q2 Q3 Q4

N/A 1,027 816



Performance measure:

Number of Help Desk incidents that are re-opened.

Significance:

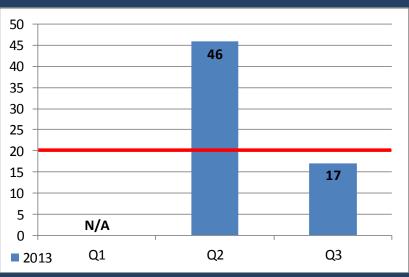
Help Desk personnel strive to solve customers' problems on their first attempt.

Notes:

Goal of fewer than 20 per quarter. Data not available for 2012.

Quarterly avg: Q1 Q2 Q3 Q4

N/A 46 17



1 of 3

Fire



Percent of fire incidents with an engine company arriving within 8:30.

Significance:

A timely response is necessary to provide sufficient resources to minimize the impacts of fire to life and property.

Notes:

Goal of 90%.

Quarterly avg: Q1 Q2 Q3 Q4

93.8% 91.6% 90.2%



Performance measure:

Percent of life-threatening incidents responded to within 8:30.

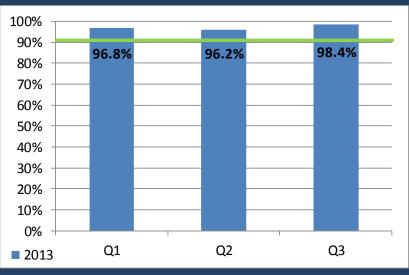
Significance:

Timely response to medical incidents is important to assess the patient, administer proper aid, stabilize their condition, prepare for transport to a medical facility if necessary.

Notes:

Goal of 90%.

Quarterly avg: Q1 Q2 Q3 Q4 96.8% 96.2% 98.4%



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Fire

Performance measure:

Percent of life-threatening incidents responded to by a paramedic unit within 8:30.

Significance:

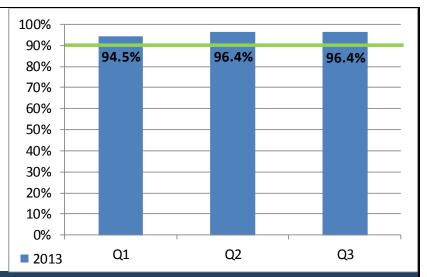
Life-threatening medical incidents require prompt paramedic intervention to stabalize patient conditions while increasing survivability and improving the patient's health situation.

Notes:

Goal of 90%.

Quarterly avg: Q1 Q2 Q3 Q4

94.5% 96.4% 96.4%



Performance measure:

Percent of calls dispatched within 60 seconds.

Significance:

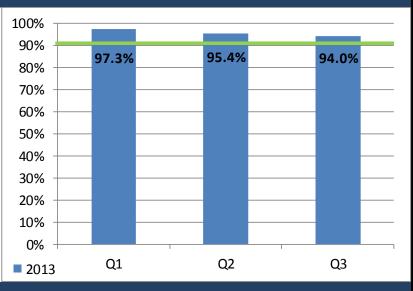
Calls must be triaged, processed, and dispatched promptly to get field responders on their way quickly to provide the best chance for the rapid initiation of services striving to achieve a successful incident outcome.

Notes:

Goal of 90%.

Quarterly avg: Q1 Q2 Q3 Q4

97.3% 95.4% 94.0%



Fire

Performance measure:

Percent of full alarm assignments made to structure fires within 11 minutes.

Significance:

A full alarm assignment of at least 16 fire fighters needs to be on the scene of a fire in order to make the most effective fire attack.

Notes:

Goal of 90%.

Quarterly avg: Q1 Q2 Q3 Q4 86.2% 87.5% 85.0%

100% 90% 87.5% 86.2% 80% 85.0% 70% 60% 50% 40% 30% 20% 10% 0% Q1 Q2 Q3 **2013**

1 of 2

Human Resources

Performance measure:

Percent of employee turnover that is voluntary in nature.

Significance:

While employee turnover is caused by a variety of reasons, voluntary turnover is ideal.

Notes:

Annual change: (2012 to 2013)

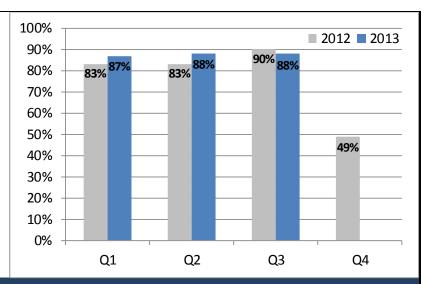
Q1 + 5%

Q2 +6%

Q3

-2%

Q4



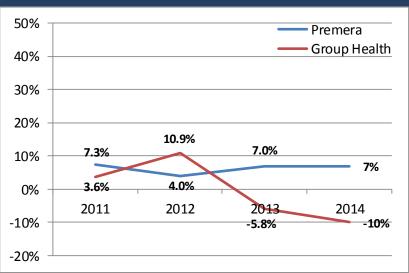
Performance measure:

Annual benefits cost change - Premera and Group Health.

Significance:

Benefits costs are important to both the City and its employees.

Notes:



Human Resources

Performance measure:

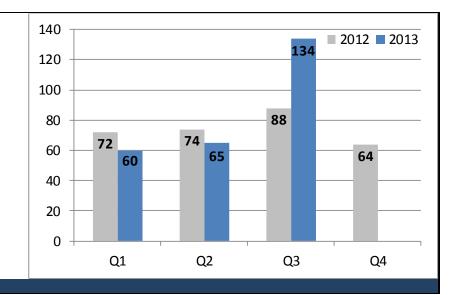
Number of safety incidents.

Significance:

Operating a safe workplace is very important.

Notes:

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -17% -12% +52%



Library

Performance measure:

Gate count at all library branches.

Significance:

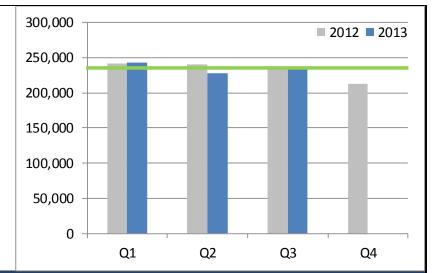
Gate count tracks visitors that use the library buildings for a variety of purposes.

Notes:

Goal of 950,000 people per year (240,000 per quarter).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +1% -5% 0%



Performance measure:

Renewals - physical items.

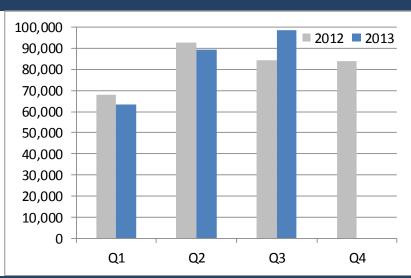
Significance:

Renewals allow patrons more time to utilize their items.

Notes:

No goal for renewals.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -7% -4% +17%



Library

Performance measure:

Internet usage at computer stations.

Significance:

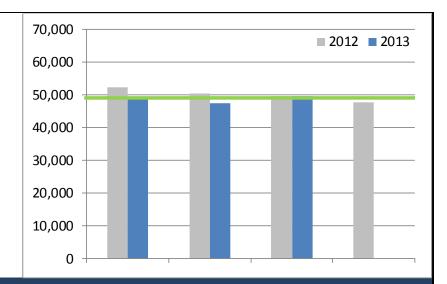
For many customers, library computer stations are their primary access to the Internet.

Notes:

Goal of 190,000 per year (47,500 per quarter).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -6% -6% 0%



Performance measure:

Internet usage from customers' Wi-Fi devices.

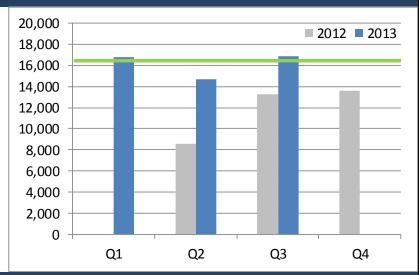
Significance:

The library provides free Wi-Fi for customers to utilize on their own devices.

Notes:

Goal of 65,000 per year (16,250 per quarter). Wi-Fi usage was not trackable in Q1-2012.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) N/A +72% +27%



Library

Performance measure:

Material checkouts - physical items.

Significance:

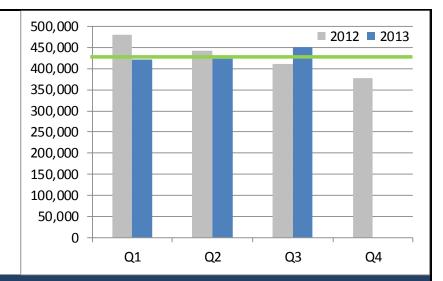
Material checkouts are a core function of the library.

Notes:

Goal of 1,700,000 per year (425,000 per quarter).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -12% -4% +9%



Performance measure:

Material checkouts - digital items.

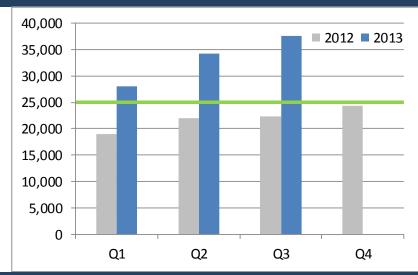
Significance:

The library provides an increasing amount of materials in digital format.

Notes:

Goal of 100,000 per year (25,000 per quarter).

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +47% +56% +69%



Parks & Recreation

Performance measure:

Ticket revenue as a percent of budgeted revenue at Riverfront Park.

Significance:

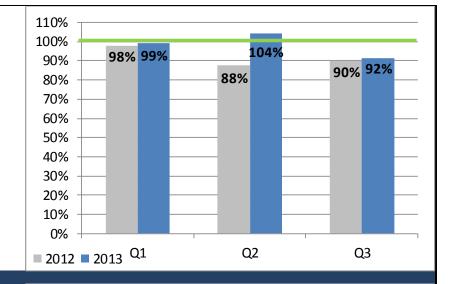
Ticket revenue is an important part of the Riverfront Park budget.

Notes:

Goal of 100%.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +1% +19% +2%



Performance measure:

Percent of golf capacity utilized.

Significance:

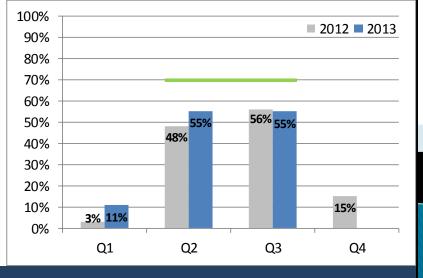
Golf course revenue depends upon tee times to be filled near capacity.

Notes:

Activity is fluctuates due to the weather, especially in Q1 and Q4. Goals only apply to Q2 and Q3.

Q4

Annual change: Q1 Q2 Q3 (2012 to 2013) +267% +15% -2%



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Parks & Recreation

Performance measure:

Actual revenue compared to budgeted revenue from sports field reservations.

Significance:

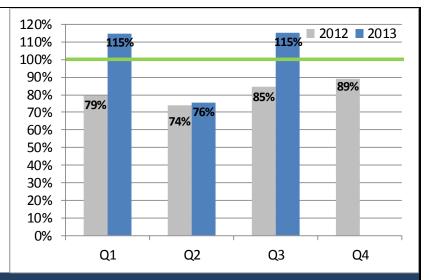
Sports field reservation fees are used to fund the operation of the fields.

Notes:

Sports fields include Dwight Merkel, Franklin Park, and Southeast. Goal of 100%.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +44% +2% +36%



Performance measure:

Percent of recreation class capacity utilized.

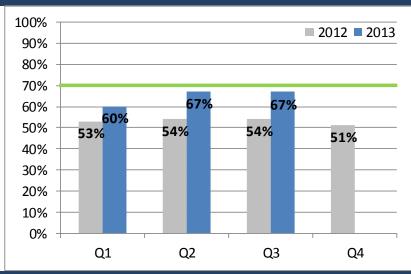
Significance:

Recreation classes should be consistently at or near capacity to recover as much costs as possible.

Notes:

Goal of 70%.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +13% +24% +24%



Police

Performance measure:

Total number of violent crime incidents.

Significance:

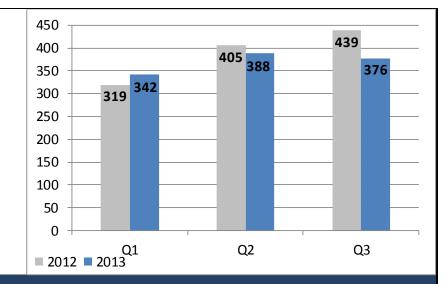
Violent crimes impact the safety and security of the community.

Notes:

Violent crimes include homicide, rape, robbery, and assault. Preliminary data from CompStat reports.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +7% -4% -14%



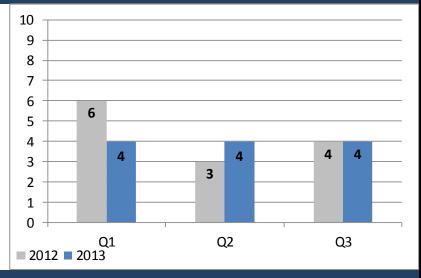
Performance measure:

Number of criminal homicide incidents.

Notes:

This is preliminary data from CompStat reporting.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -33% +33% 0%



Police



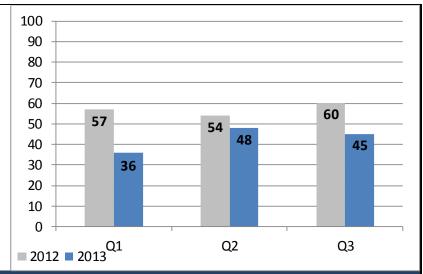
Number of rape incidents.

Notes:

This is preliminary data from CompStat reporting.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -37% -11% -25%



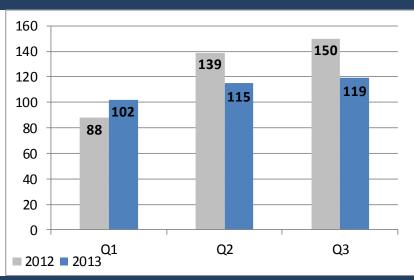
Performance measure:

Number of personal robbery incidents.

Notes:

This is preliminary data from CompStat reporting. Robbery is defined as stealing from a person by means of threat or force.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +16% -17% -21%



Police

Performance measure:

Total number of property crime incidents.

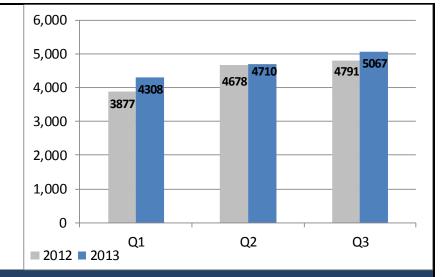
Significance:

Property crimes impact the safety and security of the community.

Notes:

This is preliminary data from CompStat reporting.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +11% +1% +6%



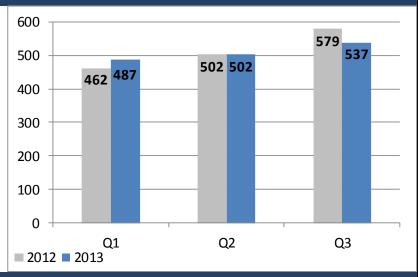
Performance measure:

Number of residential burglary incidents.

Notes:

This is preliminary data from CompStat reporting. Burglary is defined as trespassing with intent to commit a crime.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +5% 0% -7%



Police

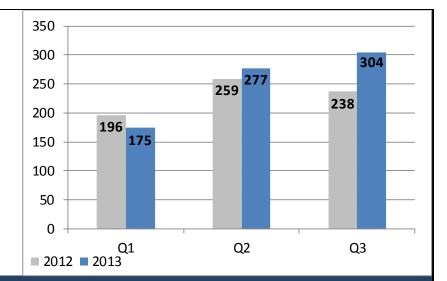
Performance measure:

Number of garage burglary incidents.

Notes:

This is preliminary data from CompStat reporting. Burglary is defined as trespassing with intent to commit a crime.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -11% +7% +28%



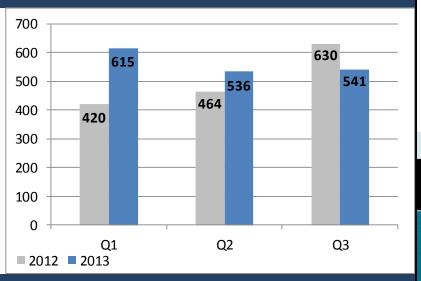
Performance measure:

Vehicle theft incidents.

Notes:

This is preliminary data from CompStat reporting.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +46% +16% -14%



Fleet Services

Performance measure:

Planned VS unplanned maintenance.

Significance:

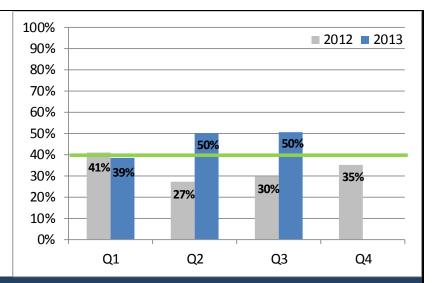
Planned maintenance proactively identifies problems before they can escalate.

Notes:

Goal of 40% or more for planned maintenance.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -6% +85% +71%



Performance measure:

Preventive maintenance work plan compliance.

Significance:

Adhering to a maintenance plan helps prevent deferred maintenance issues.

Notes:

Goal of >70% completed.

Quarterly avg: Q1 Q2 Q3 Q4

60% 52% 61%



Fleet Services

Performance measure:

Average number of hours out of service for vehicle repairs.

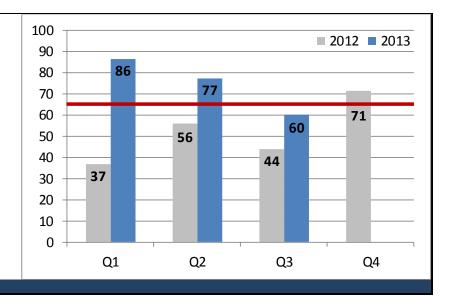
Significance:

Vehicles need to be repaired quickly to avoid impacts to services.

Notes:

Goal of 65 hours or less.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +135% +38% +37%



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Solid Waste Management

Performance measure:

Rate of collection hours worked per one employee injury.

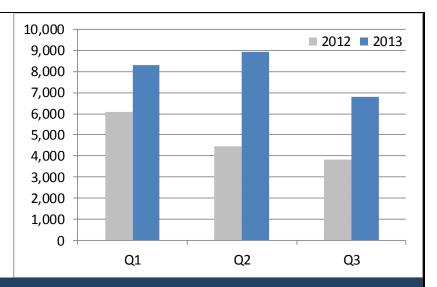
Significance:

Employees need to follow safe practices to minimize injuries and impacts to service.

Notes:

Higher numbers indicate fewer injuries.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +36% +100% +78%



Performance measure:

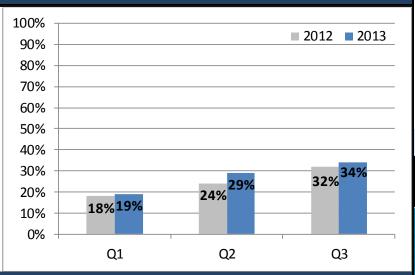
Percent of the waste stream diverted by means of yard waste pickup and recycling.

Significance:

Diverting refuse from the waste stream provides financial and environmental benefits.

Notes:

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +6% +21% +6%



Solid Waste Management

Performance measure:

Percent of missed collections remedied on the same business day.

Significance:

Our customers expect us to reliably make collections as scheduled.

Notes:

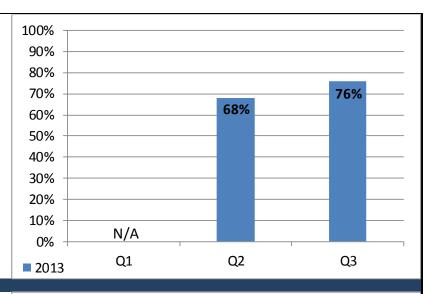
The average missed collection rate is less than 1/10 of a percent. Q1 data are not available.

Quarterly avg:

Q1 N/A **Q2** 68% Q3

76%

Q4



Performance measure:

Percent of billing issues solved during the initial customer contact.

Significance:

Billing issues should be resolved as quickly as possible.

Notes:

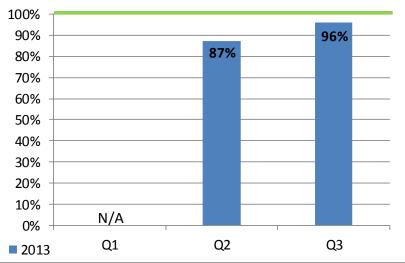
If an issue is not solved during initial contact, it is deferred for further investigation. Goal of 100%. No

Quarterly avg:

Q1 N/A **Q2** 87%

Q3 96%

Q4



Solid Waste Management

Performance measure:

Percent of customers' voicemails returned with an hour.

Significance:

Customers appreciate a quick response to their questions and concerns.

Notes:

Goal of 100%. During business hours only. Q1 data are not available.

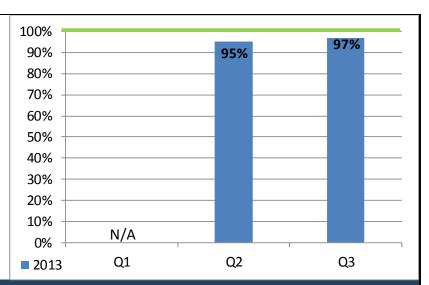
Quarterly avg:

Q1 N/A

Q2 95%

Q3 97%

Q4



Performance measure:

Percent of customers' cart service requests performed on or before next collection day.

Significance:

Customers appreciate when changes to service are made promptly.

Notes:

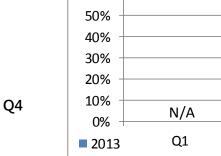
Goal of 99%. Q1 data are not available.

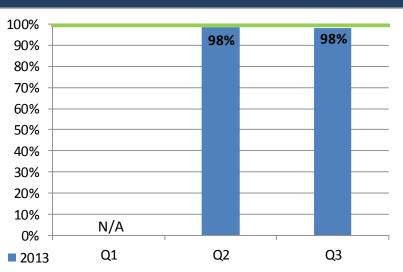
Quarterly avg:

Q1 N/A

Q2 98%

Q3 98%





Spokane Regional Solid Waste System

Performance measure:

Energy produced at the WTE Plant.

Significance:

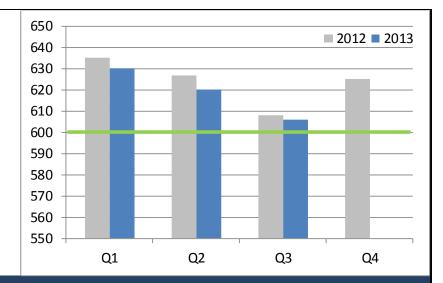
Energy is produced from processed waste to power the plant and excess is sold.

Notes:

Goal of >600 KWH/ton of waste per month. 600 KWH is enough to power 13,000 homes.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -1% -1% 0%



Performance measure:

Average monthly energy use at the WTE Plant.

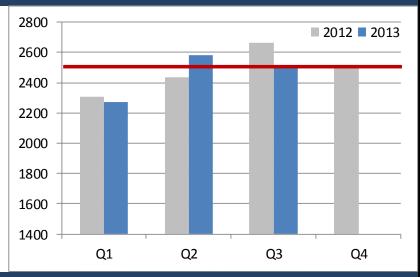
Significance:

Minimizing energy use to operate the plant allows for greater surplus energy sales.

Notes:

Goal of <2,500 MWH/month.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -1% +6% -6%



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Spokane Regional Solid Waste System

Performance measure:

Percent of unscheduled outages at the WTE Plant.

Significance:

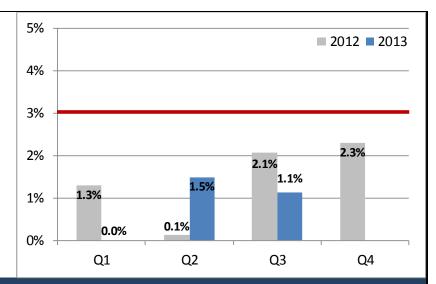
Unscheduled outages increase costs and reduces energy production and sales.

Notes:

Goal of <3%. (average per month).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -100% +964% -45%



Performance measure:

Amount of waste bypassed at the WTE Plant.

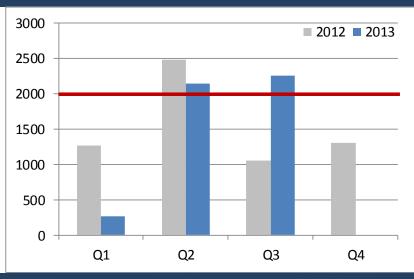
Significance:

Waste that must be bypassed increases disposal costs and reduces energy produced / sold.

Notes:

Goal of <1995 tons/month.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -79% -13% +114%



Utilities Billing

Performance measure:

Percent of lost calls to total calls.

Significance:

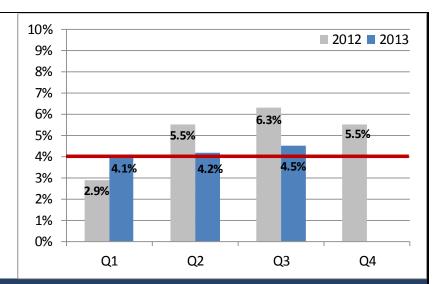
A high percentage of lost calls can lead to discouraged customers.

Notes:

Goal of <4%

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +41% -24% -29%



Performance measure:

Average time to answer incoming calls.

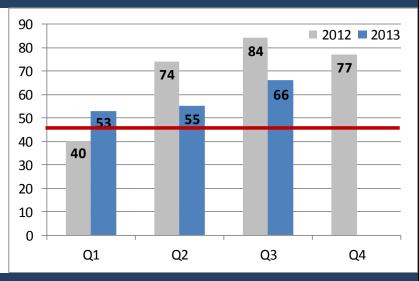
Significance:

Long wait times can lead to dissatisfied customers.

Notes:

Goal of 45 seconds or less.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +33% -26% -21%



Utilities Billing

Performance measure:

Percentage of customer accounts receiving Ebill who do not also receive paper bills.

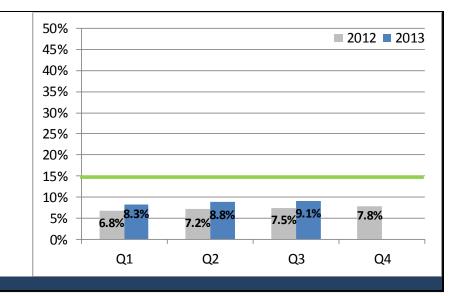
Significance:

Reducing the usage of paper bills saves time and money.

Notes:

Goal of 15% or greater. Since Q1-2012, consistently about 33% of all customers receive Ebills.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +22% +23% +21%



Wastewater Management

Performance measure:

Miles of sewer lines in work plan cleaned.

Significance:

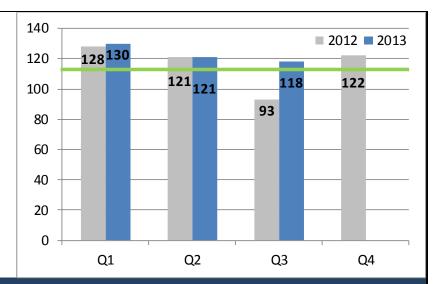
Clean sewers help prevent backups and overflows.

Notes:

Goal of 450 miles per year (112 per quarter).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +2% 0% +27%



Performance measure:

Miles of sewer lines in work plan TV inspected.

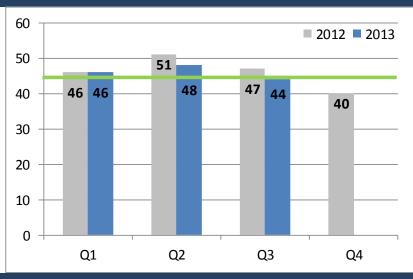
Significance:

Inspections help identify problems before they escalate.

Notes:

Goal of 175 miles per year (44 per quarter).

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) 0% -6% -6%



Wastewater Management

Performance measure:

Number of customer basement backups.

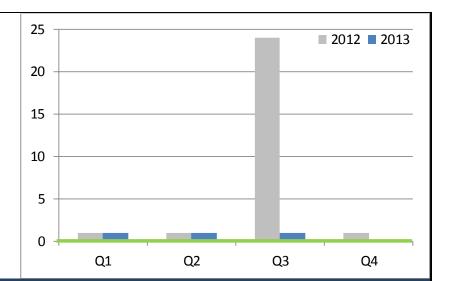
Significance:

Basement backups can be an indication of sewer problems.

Notes:

Goal of 0 per year.

Totals:	Q1	Q2	Q3	Q4
2013:	1	1	1	
2012:	1	1	24	1



Performance measure:

Number of catch basins in work plan inspected.

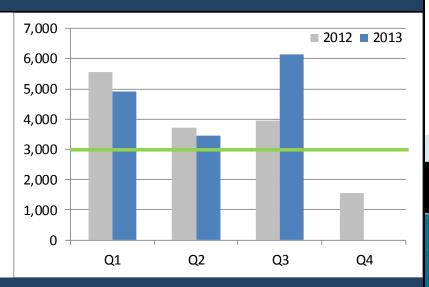
Significance:

Inspecting catch basins can help identify problems before they escalate.

Notes:

Goal of 12,000 per year (3,000 per quarter).

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -12% -8% +56%



Wastewater Management

Performance measure:

Number of catch basins in work plan cleaned.

Significance:

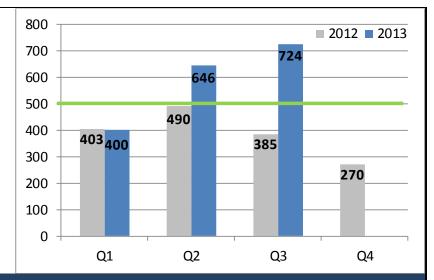
Cleaning catch basins helps prevent overflows and standing water in the street.

Notes:

Goal of 2,000 per year (500 per quarter).

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) -1% +32% +88%



Performance measure:

Average number of water samples/tests per week, per quarter.

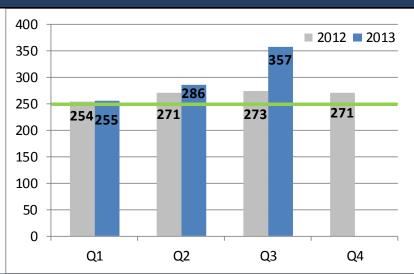
Significance:

Waste water needs to be adequately processed in order to protect the Spokane River and aquifer.

Notes:

Goal of 250 samples per week.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +1% +6% +31%



Water

Performance measure:

Percent of maintenance performed that is scheduled.

Significance:

Scheduled maintenance saves money and helps prevent emergencies.

Notes:

Goal of at least 80% scheduled maintenance. Data was not trackable in 2012.

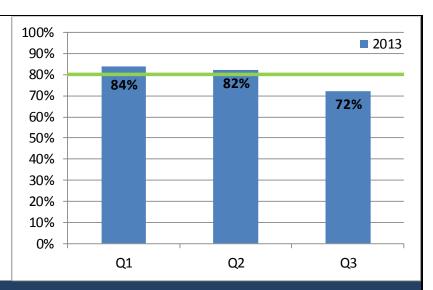
Quarterly avg:

Q1 84%

Q2 82%

Q3

72%



Performance measure:

Miles of leak survey work plan completed.

Significance:

Leak surveys help us schedule maintenance and prevent distribution loss / emergency repairs.

Notes:

Goal of 90 miles per quarter (350 miles per year). Data was not trackable in 2012.

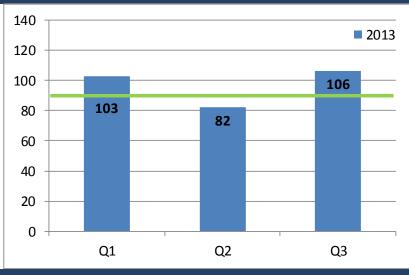
Quarterly avg:

Q1 103 Q2 82

Q3 106

Q4

Q4



Water

Performance measure:

Number of water quality concerns reported by customers.

Significance:

Customers' concerns are investigated to insure we are providing high-quality water.

Notes:

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +25% +11% +175%



Performance measure:

Number of coliform bacteria samples taken.

Significance:

Diligent sampling is important to maintain highquality water.

Notes:

Goal of 450 samples per quarter.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) 0% -2% -2%



Water

Performance measure:

Number of distribution line breaks.

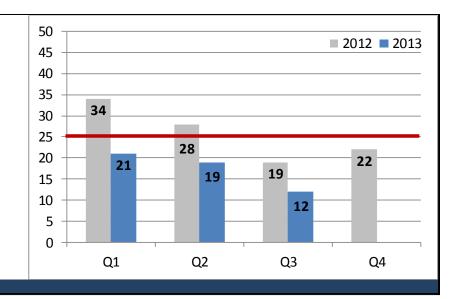
Significance:

Distribution line breaks interrupt service for our customers and can be costly to repair.

Notes:

Goal of fewer than 25 per quarter.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -38% -32% -37%



City Clerk

Performance measure:

Percent of public records requests completed in allotted time.

Significance:

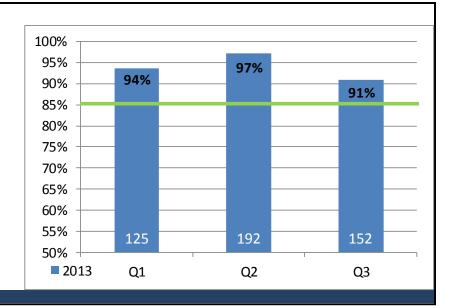
Customers expect records to be delivered within their quoted timeframe.

Notes:

Goal of 85%. The number of public records requests (workload) are shown in white. 2012 data are not available.

Quarterly avg: Q1 Q2 Q3 Q4

94% 97% 91%



Office of Police Ombudsman

Performance measure:

Average number of monthly contacts.

Significance:

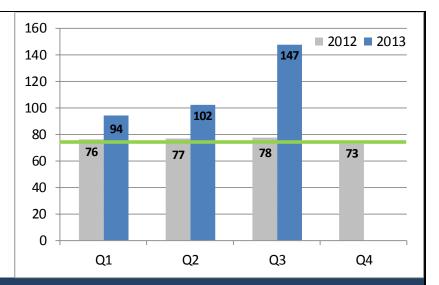
The OPO strives to be as accessible as possible.

Notes:

Goal of 75 per month.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +24% +32% +90%



Performance measure:

Average number of monthly outreach events.

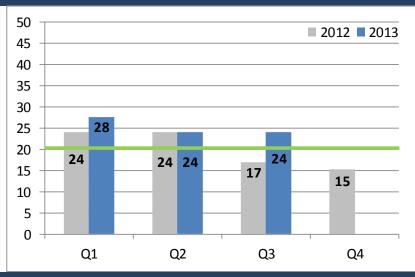
Significance:

Outreach events help make the OPO more accessible to the public.

Notes:

Goal of 20 per month.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +15% 0% +41%



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Public Defender

Performance measure:

Caseload per public defender attorney.

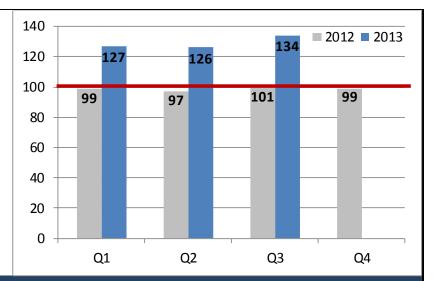
Significance:

With lower caseloads, public defenders can spend more time on individual clients.

Notes:

Goal of fewer than 100 per attorney.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +28% +30% +33%



Performance measure:

Average number of out-of-custody clients who appear for scheduled appointments or clinic.

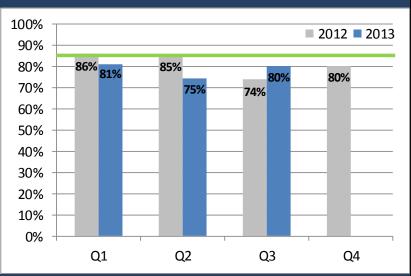
Significance:

Defendants benefit from a timely meeting with a public defender.

Notes:

Goal of 85%. If a client missed their appointment, they can attend a walk-in clinic.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) -6% -12% +8%



Public Defender

Performance measure:

Percent of inmates released without bond.

Significance:

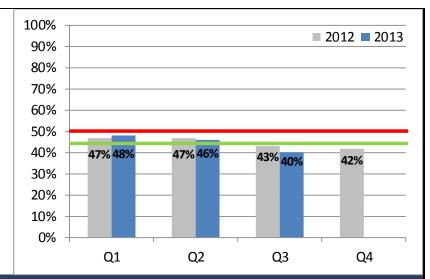
Being released without bond lessens the financial impact on defendants.

Notes:

Goal of 45-50%.

Annual change: Q1 Q2 Q3 Q4

(2012 to 2013) +2% -2% -7%



Performance measure:

Percent of inmates having their bond reduced.

Significance:

Having their bond reduced helps defendants avoid financial hardship.

Notes:

Goal of 50-60%.

Annual change: Q1 Q2 Q3 Q4 (2012 to 2013) +45% +24% +19%

