



# CHHS Strategic Planning & RFP Process Change



# Agenda

- **Presentation (20min)**
  - Vision
  - New RFP Process
  - Performance Based Contracting
  - Planning Efforts & Workgroups
  - Timeline
- **Small Group Feedback (20min)**
- **Workgroup Sign Up (10min)**



# Vision

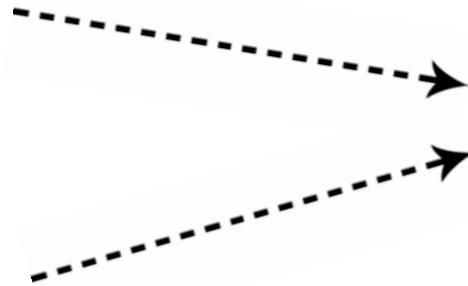
Establish strong strategic planning efforts, based on data and evidence based practice, that drive systems level change and increase project stability and performance.

- Provide increased funding stability to partners,
- Provide time to adjust and pilot concepts within projects,
- Monitor performance AND compliance
- Provide robust technical assistance, data, and planning

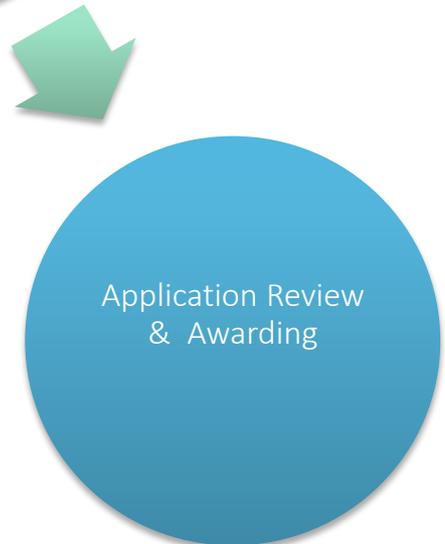
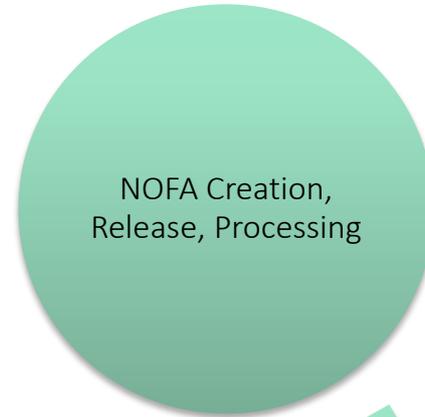


# Current Planning & RFP Process

Every 5 Years



Annually





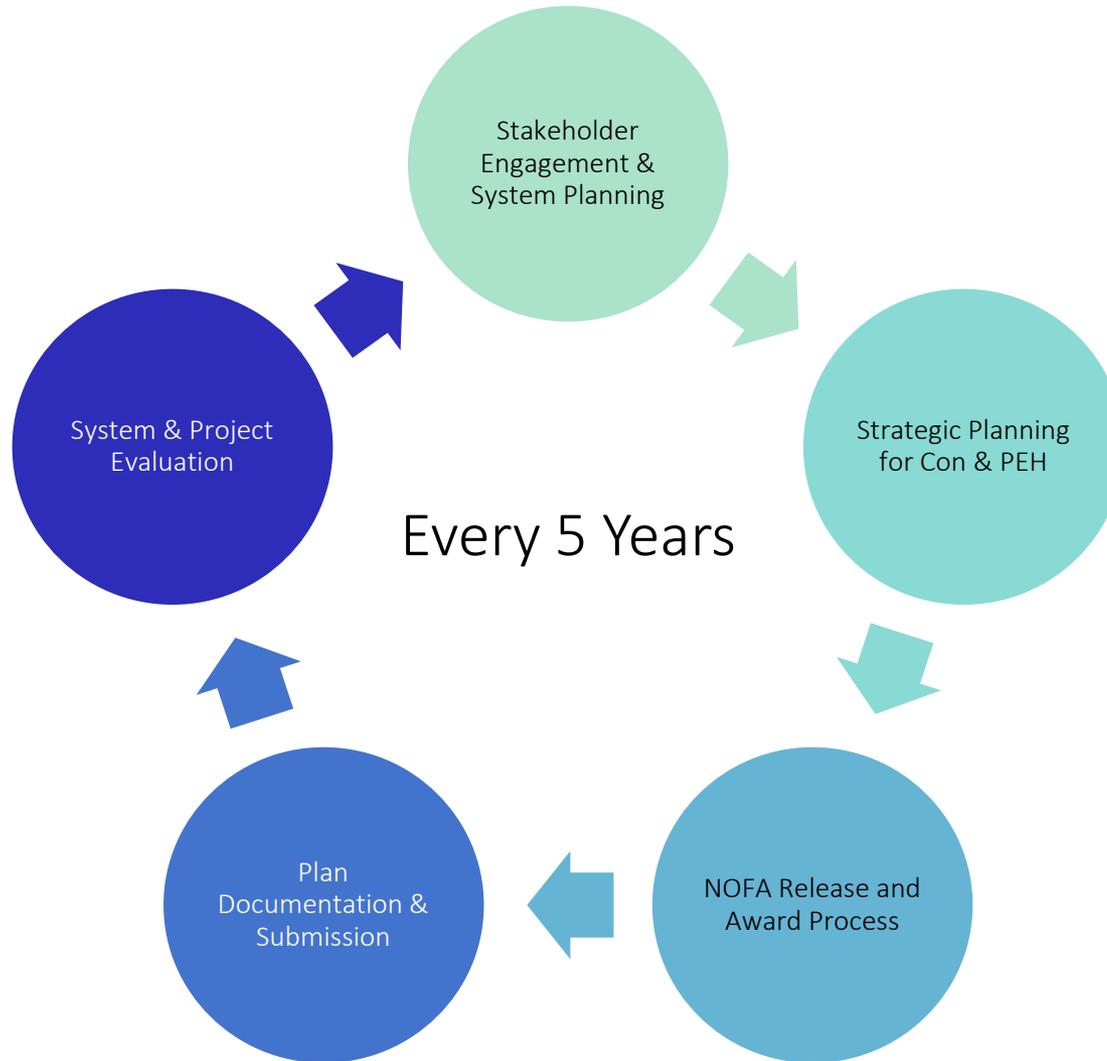
# Changes Overview

- Shift to focus on systems level planning.
- 5 year contracts for all service based programs (assuming City administered funding sources are renewed).
- Timely access to capital, development, and economic development funds.
- Focus on outcomes rather than service delivery.
- Encourage partnerships and consortium efforts.





# New Service Based RFP Process





# New Non-Service RFP Process





# Return on Investment

## CHHS Dept.

Increased strategic & evidence based planning

Improved TA & Data

Improved Monitoring Plans

Time for research and trial – reduced crisis requests

## Agency

Increased funding stability and reliable pricing

Decrease in staff turnover

Ability to innovate during project lifetime

Staff time returned to program vs. admin

Accessibility of funds allows for better capital planning

## Board/Council

Decreased time spent reviewing similar proposals

Improved outcomes and planning documents

Ability to invest in immediate and necessary projects

## Community

Improved project outcomes

Stability of programs/projects

Ability to respond to immediate need



# Performance Based Contracting

“As the focus shifts away from the nature of the service and towards the outcome produced, there is more room for innovation and greater freedom for not-for-profits to demonstrate the effectiveness of their approach.”

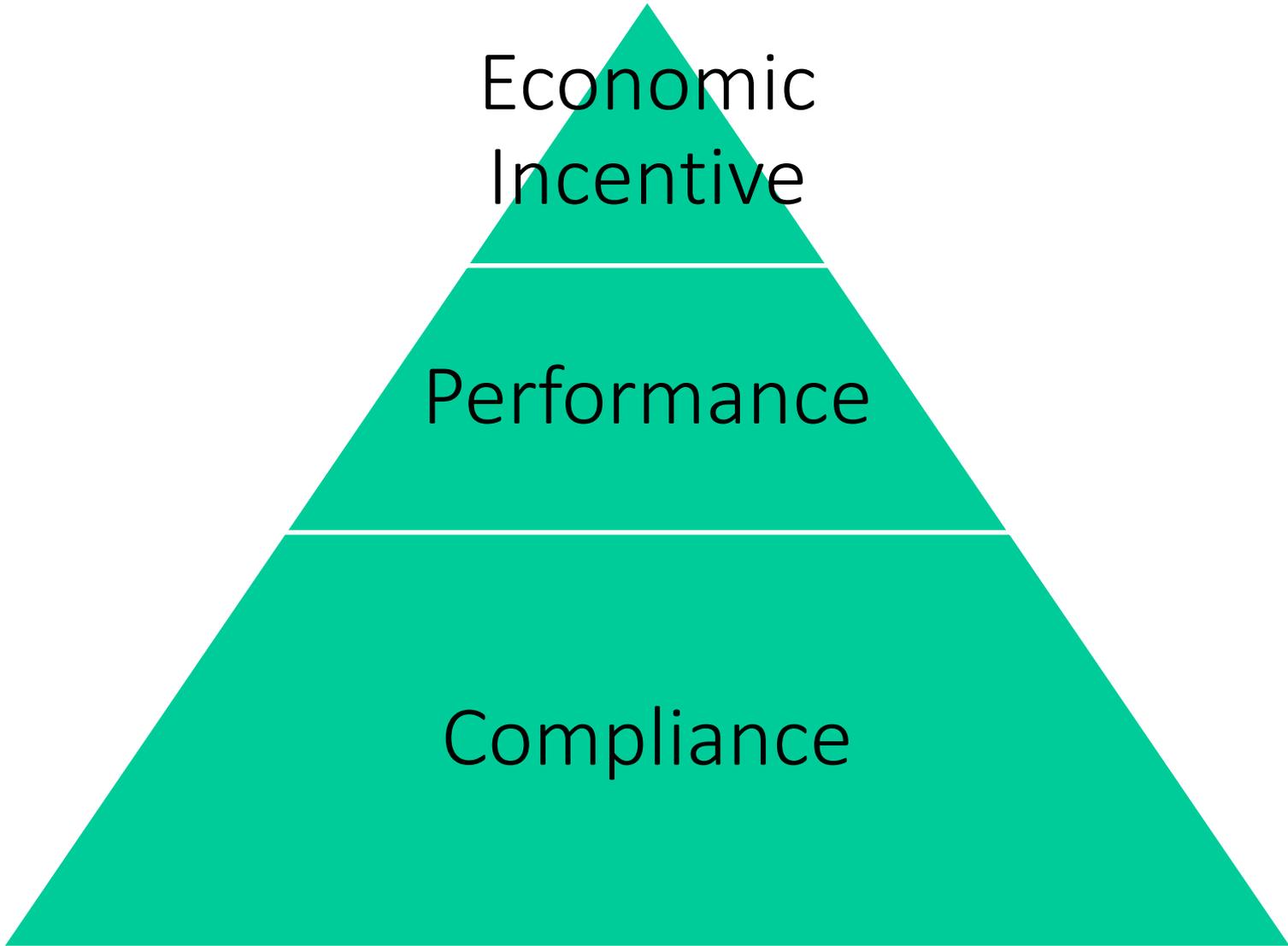
– *Funding Good Outcomes, Charities Aid Foundation*

*Example:* Agency A receives 80% reimbursement for base operating funds and 20% reimbursement based on outcomes. When agency A is meeting all performance outcomes but agency B is not, funds can be reallocated (in non-CoC contracts) to incentivize higher rates of performance AND better meet demand in the community.



# Performance Based Contracting

Data and Evidence Driven





# Workgroups

**To meet the strategic planning needs we will facilitate 3 workgroups intended to inform the 1<sup>st</sup> 5 year RFP.**

Food Security

Housing Stability  
& Community  
Support

Workforce  
Development

CHHS Community  
Vitality &  
Affordable Housing  
Committees



# Workgroup Overview

## Food Security

Nikki Graham-Brown

- Food Banks
- School Programs
- Mobile Markets
- Food Deserts

## Housing Stability & Community Support

Tija Danzig

- Coordinated Assessment
- Emergency Shelter
- Housing Programs
- Services

## Workforce Development

Matt Davis

- Education
- Job Training & Readiness
- Employment Services
- Social Enterprise

### Workgroups will

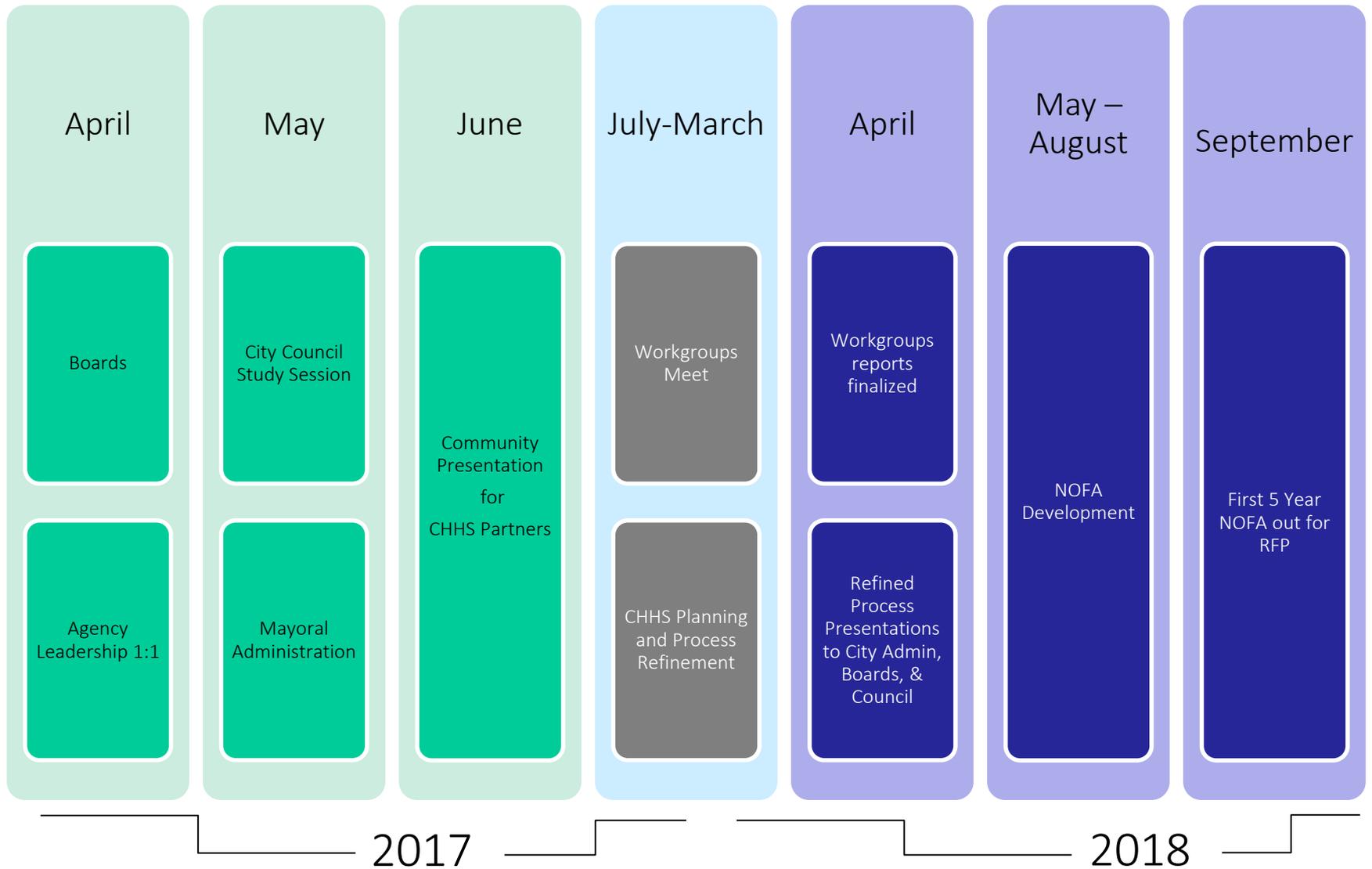
- Map system
- Identify
  - strengths & challenges
  - best practices
  - needs & gaps

### Workgroup Make-up

- 1-2 CHHS Staff or Board Facilitators
- 1 agency representative per workgroup
- Workgroups capped at 10 participants



# Stakeholder Engagement Plan





# Next Steps

- Break into small groups for feedback and Q & A
- Indicate workgroup interest and agency representative on posters
  - City will inform of Workgroup membership
  - Groups will begin meeting in late July

