

SPOKANE PUBLIC FACILITIES DISTRICT

01.07.2025

We aspire to create engaging experiences that reflect our city's physical, cultural, and social identities. By leveraging our historically significant and centrally located venues, we aim to deepen their roles as crucial economic, cultural, and social hubs and nurture a shared sense of ownership among our community.

We are dedicated to fostering a vibrant, unified, and inclusive community, amplifying our impact on the local economy, and elevating civic engagement while ensuring we embody the spirit of Spokane in every initiative.

OUR WINNING ASPIRATION

SPOKANE
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Spokane Public Facilities District

PRE-COVID

83
Employees

PRESENT

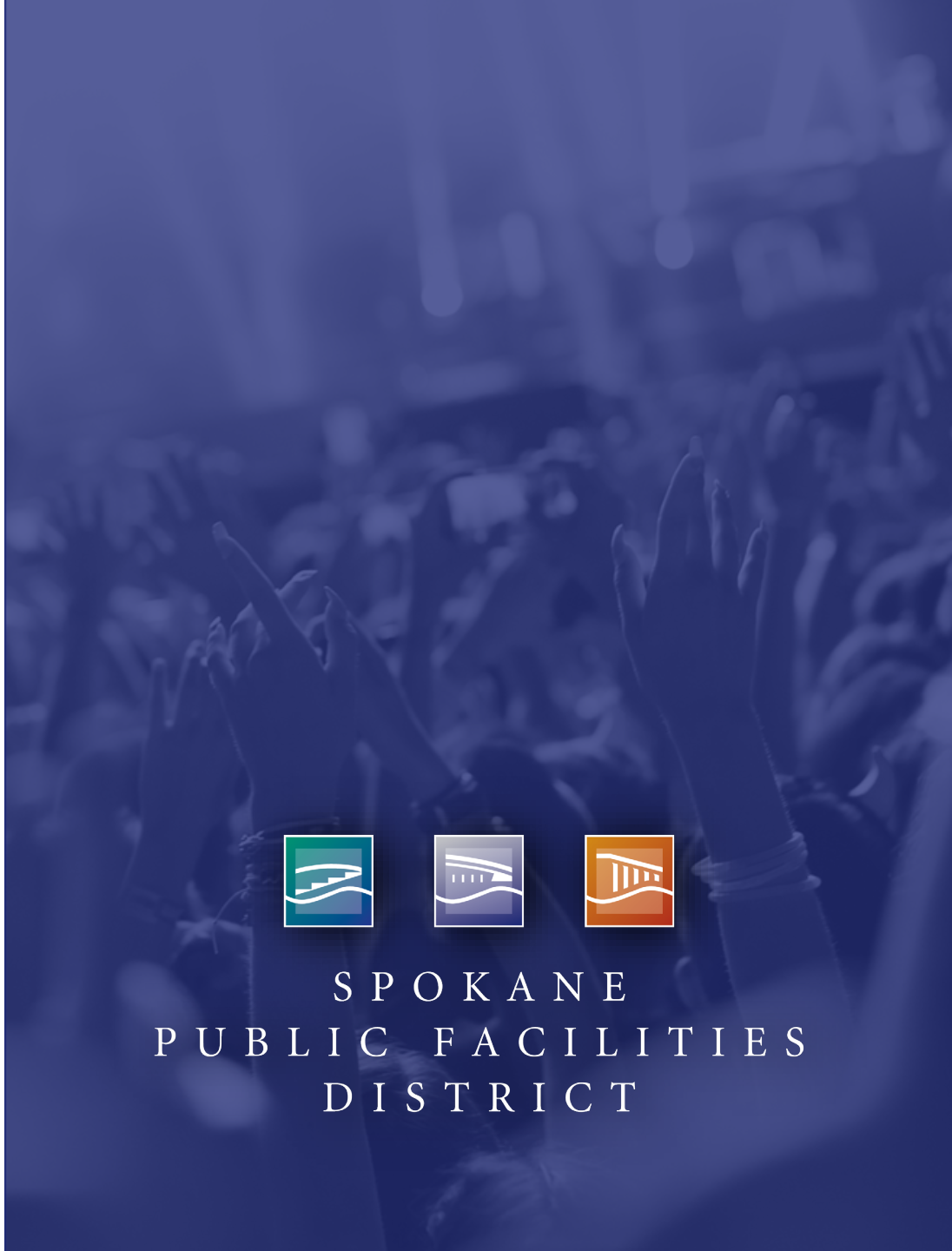
147
Employees

Our Partners

CONTRACTORS
- TicketsWest (Ticketing)
- The Car Park (Parking)
- BEST (Security)
- Levy (Food & Beverage)
- ABM (Janitorial)
- AMR (Medical)
- IATSE (Stagehands)

ANCHOR TENANTS
- Spokane Chiefs
- Best of Broadway
- Spokane Public Schools
- Spokane Velocity

*Contractor Services Rates are determined based on competitive analysis and finalized upon board approval.



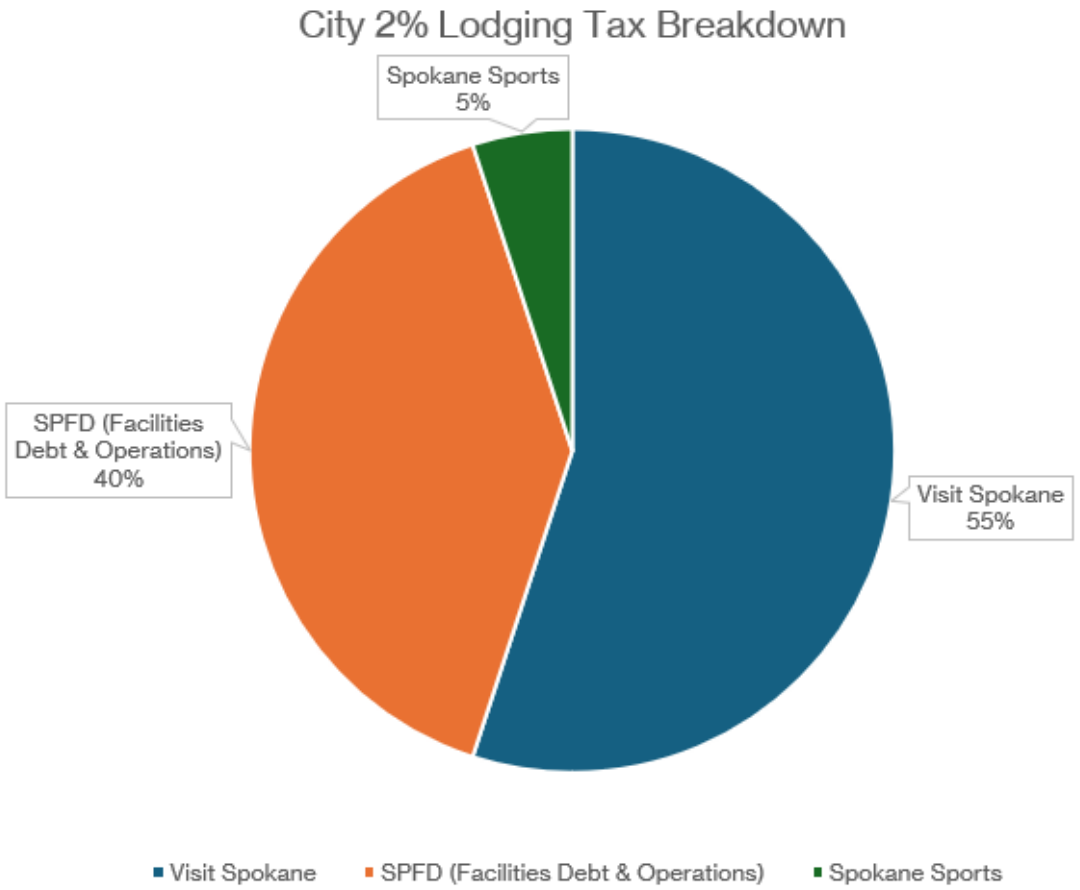
Number of Events Per Venue 2024 -2026

Venue	2026 (Forecast)	2025	2024
Arena	83	79	78
Convention Center	200	164	196
Performing Arts	60	59	61
Podium	50	45	52
Stadium	125	124	129
Grand Total	518	471	516

Public Facilities District Lodging Tax Matrix

	PFD Voted 2% Tax	City 2% Tax	City 1.3% Tax
Date Established	1992	1970 - City of Spokane; 2003 - First Interlocal Agreement with PFD	2012
Governing State Statute(s)	RCW 36.100.040	RCW 67.28.180 and 1815-1817	RCW 67.28.181 and 1815-1817
Other Governing Legal Documents	Bond Covenants; Interlocal Agreements with Spokane County and Spokane Valley	Bond Covenants; Interlocal Agreements with City of Spokane, Spokane County	Bond Covenants; Interlocal Agreements with City of Spokane, Spokane County
Authorized Uses of Funds per RCW	1. Facility Acquisition/Debt 2. Facility Operations	1. Facility Acquisition/Debt 2. Facility Operations 3. Tourism Promotion	1. Facility Acquisition/Debt 2. Facility Operations 3. Tourism Promotion
Who Pays Tax	Lodging Occupant - Collected by Lodging Establishments with 40+ Rooms	Paid by State as Offset to State Sales Tax - Not Assessed to Lodging Occupant	Lodging Occupant - Collected by Lodging Establishment
Taxing Boundaries	Countywide	Citywide	Citywide
Pledged to PFD/County Bonds	Yes - 100%	Yes - $360K per year	Yes - 100%
Facilities to Which Bond Covenants Pledged	Convention Center, First Interstate Center for Arts, Podium	Convention Center	Convention Center, 5 Years Operating Loss for Podium up to $150K/Yr
Decision Authority for Use of Funds	PFD Board	City Council/PFD Board	PFD Board
Advisory Body for Rcommended Fund Recipients	N/A	Lodging Tax Advisory Committee (now TACI) for First $100K Adjusted by CPI	Lodging Tax Allocation Committee for Recommended Distribution
Tax Expires	2043 (Can Be Extended by Vote of Public)	2043 Per City/PFD Interlocal Agreement	2043 Per City/PFD Interlocal Agreement
Current Annual Estimated Amount	$4.2 million	$3.2 million	$ 1.9 million
Current PFD Use of Funds	Debt Service	First 100K (plus CPI) to City TACI, Remaining 60% to Tourism Promotion (55% Visit Spokane, 5% Spokane Sports), Remaining 40% to PFD for Facilities Debt and Operations	Pledged to PFD Debt if Needed, Remaining 40% to Tourism Promotion (PFD LTAC Fund), Remaining 60% to Facilities Operations

Current Annual Estimated City of Spokane 2% Lodging Tax Amount: $3.2M



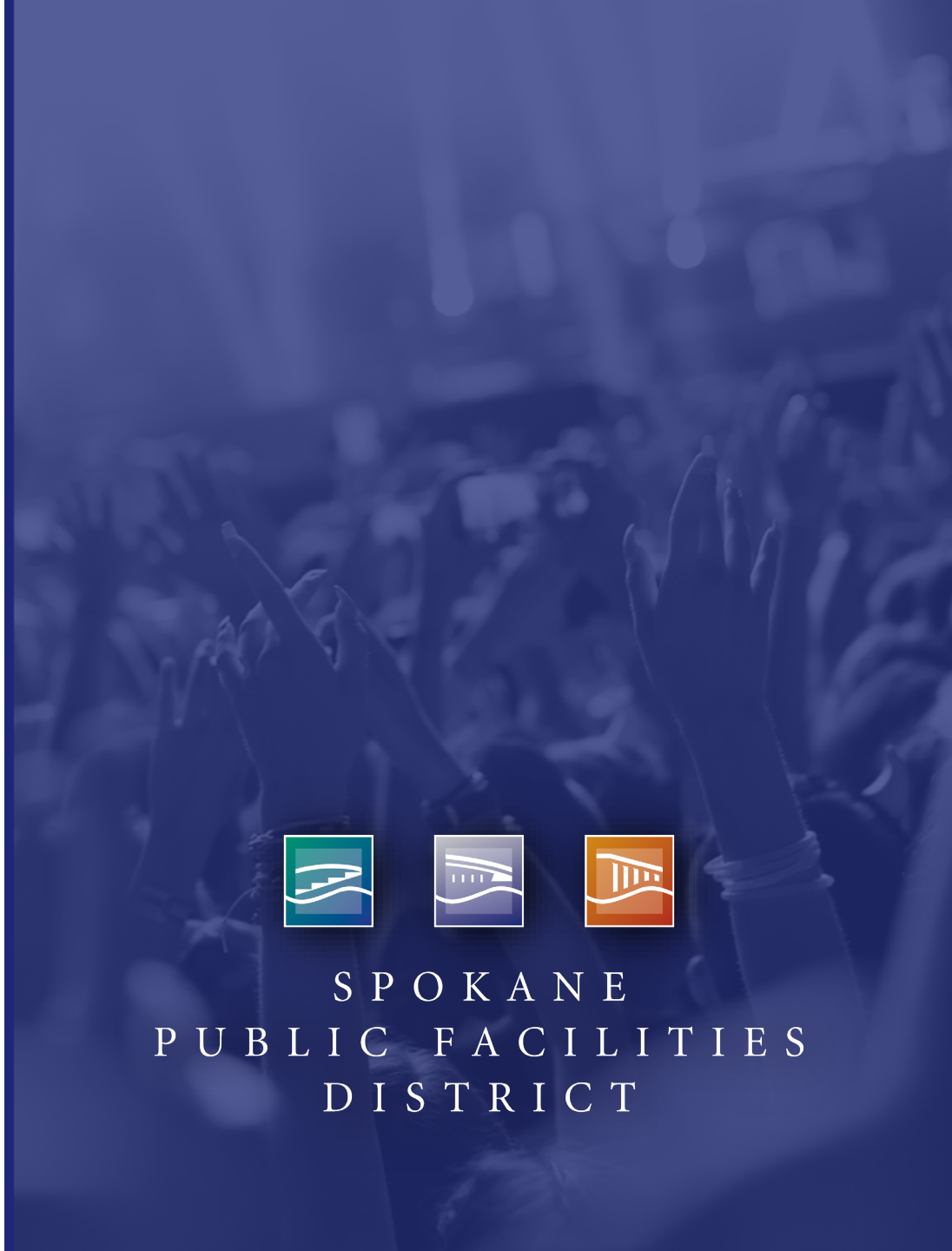
City 2% Lodging Tax Breakdown	%	$
Visit Spokane	55%	$1,760,000
SPFD (Facilities Debt & Operations	40%	$1,280,000
Spokane Sports	5%	$160,000

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Debt Payments on PFD Facilities

Total PFD Debt:
$250 Million

Total Debt Service Paid in 2025:
$19.75 Million



Major Expense Categories



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Revenue and Expense Analysis

	2025	2024	% Change
Operating:			
Operating revenue	$ 23,103,215	$ 22,597,343	2.24%
Operating expenses	43,608,690	42,398,338	2.85%
Operating Income (Loss)	**(20,505,475)**	**(19,800,995)**	**3.56%**
Nonoperating Revenues (Expenses):			
Tax revenue	26,089,881	25,601,547	1.91%
Intergovernmental revenue	6,815,458	6,875,086	-0.87%
Interest revenue	1,643,089	1,801,585	-8.80%
Proceeds from capital grants	2,958,500		
Gain/(loss) on sale of capital assets	(10,393)	(7,810)	33.07%
Interest on long-term debt and debt service costs	(5,739,194)	(5,822,059)	-1.42%
Total Nonoperating Revenue (Expense)	**31,757,341**	**28,448,349**	**11.63%**
Change in net position	11,251,866	8,647,354	30.12%
Total net position, beginning	104,873,604	96,226,250	8.99%
Total Net Position, Ending	**$ 116,125,470**	**$ 104,873,604**	**10.73%**

Total operating expenses for the year ran 189% of operating income, resulting in an operating loss of $20.5 million. After adding nonoperating revenues and expenses of $31.7 million, the change in net position during the year was $11.3 million.

Operating revenues and expenses moved together when adjusted for the $930,000 increase in depreciation and amortization expense. Beyond that, we continue to see cost increases in non-event related categories at all our venues.

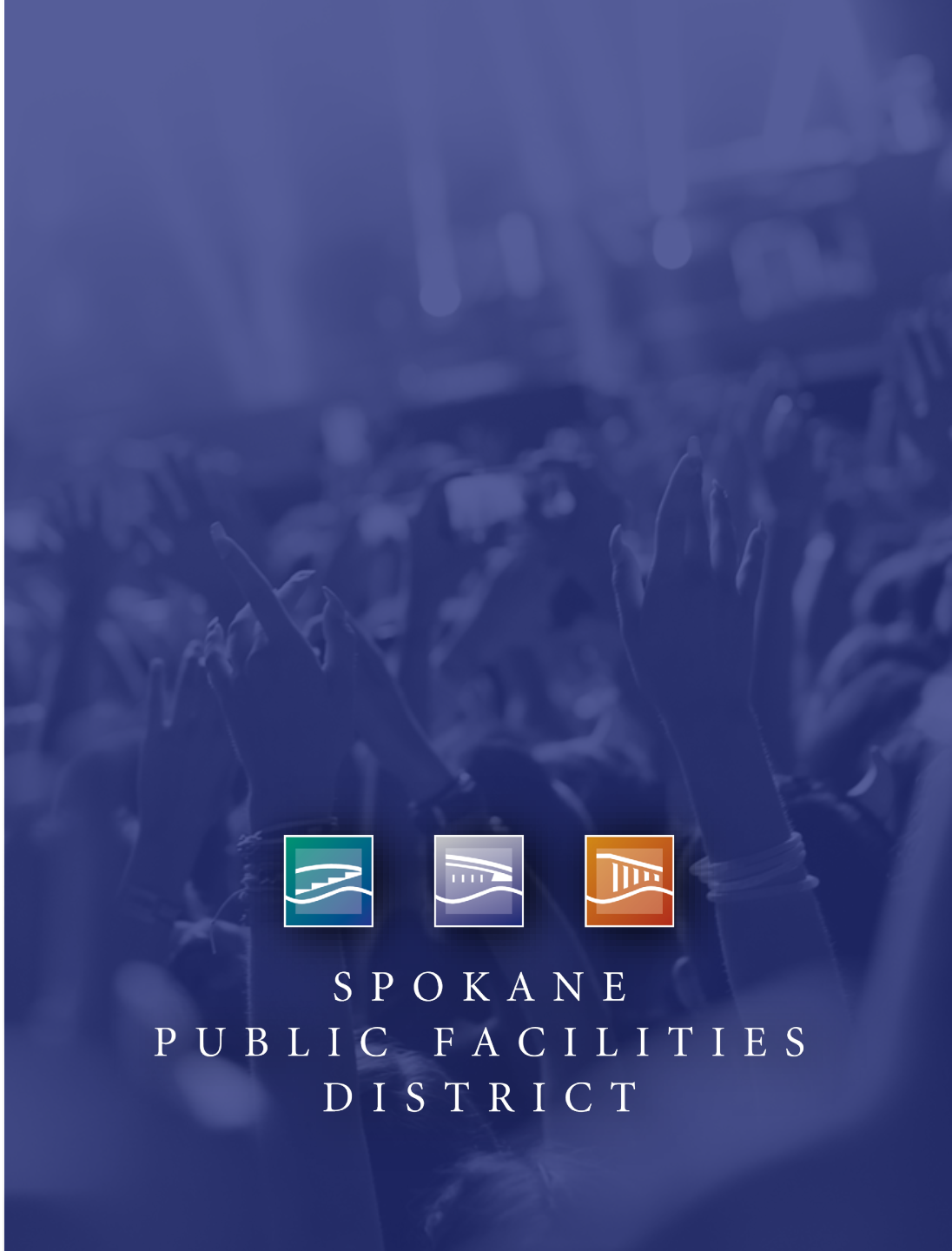
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2025 Parking & Concessions Revenue Summary :

Parking Revenue	Catering & Concessions Revenue
$2.02M	$5.42M

Top Revenue Streams for 2026 Q1:

Catering & Concessions	$1,603,597
Space Facilities Rent	$1,468,172
Lodging 2% Tax	$691,569
Parking	$579,047
Admission Tax	$460,156



Competitive Analysis (Levy Concessions)

Item	Numerica Veterans Arena / Current Price	Spokane Pavillion / Current Price	Preposed / Current Price	Increase	Increase %
N/A Beverages	**2025**	**2025**	**2025-2026**		
Bottled Water	$5.00	$6.00	$5.00	$0.00	0%
Powerade	$6.00	$6.00	$6.00	$0.00	0%
Energy Drink	$7.50	n/a	$8.00	$0.50	7%
Coffee / Tea / Cocoa	$4.50	n/a	$5.00	$0.50	11%
Bottled Soda	$5.00	$6.00	$5.00	$0.00	0%
Regular Soda 24oz	$5.00	n/a	$6.00	$1.00	20%
Large Soda 32oz	$6.00	n/a	$7.00	$1.00	17%
Souvenir Soda 32oz	$10.00	n/a	$11.00	$1.00	10%
Souvenir Soda Refill		n/a			
					8%
Alcohol Beverages					
Domestic Draft 20oz	$10.00	n/a	$11.00	$1.00	10%
Premium Draft 20oz	$11.00	n/a	$12.00	$1.00	9%
Domestic Package 16oz	$9.50	$15.00	$10.00	$0.50	5%
Premium Package 16oz	$10.00	$15.00	$10.00	$0.00	0%
Domestic Package 24oz	$16.00	$18.00	$16.00	$0.00	0%
Premium Package 24oz	$17.00	n/a	$17.00	$0.00	0%
Can Beer 24oz	$16.00	n/a	$16.00	$0.00	0%
Tier 1 Liquor	$10.50	$11.00	$11.00	$0.50	5%
Tier 2 Liquor	$11.50	$13.00	$12.00	$0.50	4%
Tier 3 Liquor	$14.00	$15.00	$15.00	$1.00	7%
Wine - 375 ml		$16.00			
Wine -By the Glass	$11.50	n/a	$12.00	$0.50	4%
					4%
Food					
Boxed Candy	$5.50		$6.00	$0.50	9%
Popcorn	$7.50		$8.00	$0.50	7%
Kettlecorn (subcontractor)	$12.00		$12.00	$0.00	0%
Jumbo Pretzel w/ cheese	$6.50		$7.00	$0.50	8%
Nacho Grande	$7.00		$7.50	$0.50	7%
Hot Dog 5/1	$7.00		$7.00	$0.00	0%
German Sausage 5/1					
Parm. Garlic Fries	$7.00		$8.00	$1.00	14%
French Fries	$5.50		$6.00	$0.50	9%
Chicken Tenders and Fries	$14.00		$14.00	$0.00	0%
Burger Basket With Fries	$13.00		$14.00	$1.00	8%
Hamburger and Fries	$13.00		$14.00	$1.00	8%
Pizza Slice (subcontractor)	$9.00		$9.50	$0.50	6%
Pizza with toppings (subcontractor)	$9.00		$9.50	$0.50	6%
Fish and Chips	$13.50		13.50	$0.00	0%
Chicken Tacos	$13.00		$13.00	$0.00	0%
Pork Tacos	$13.00		$13.00	$0.00	0%
Dippin Dots	$8.00		8.00	$0.00	0%
					5%
					5.0%

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Summary of Costs Invoiced to SPS (Groovy Shoes & Rubber Chicken):

BEST (Security)	$22,465.99
AMR (Medical)	$1,050.00
Spokane Police Department	$9,826.41
ABM (Cleaning)	$17,973.37
Reimbursement for Bathroom Damage	$115.00
Total	**$51,430.77**

Summary of Costs NOT Invoiced to SPS:

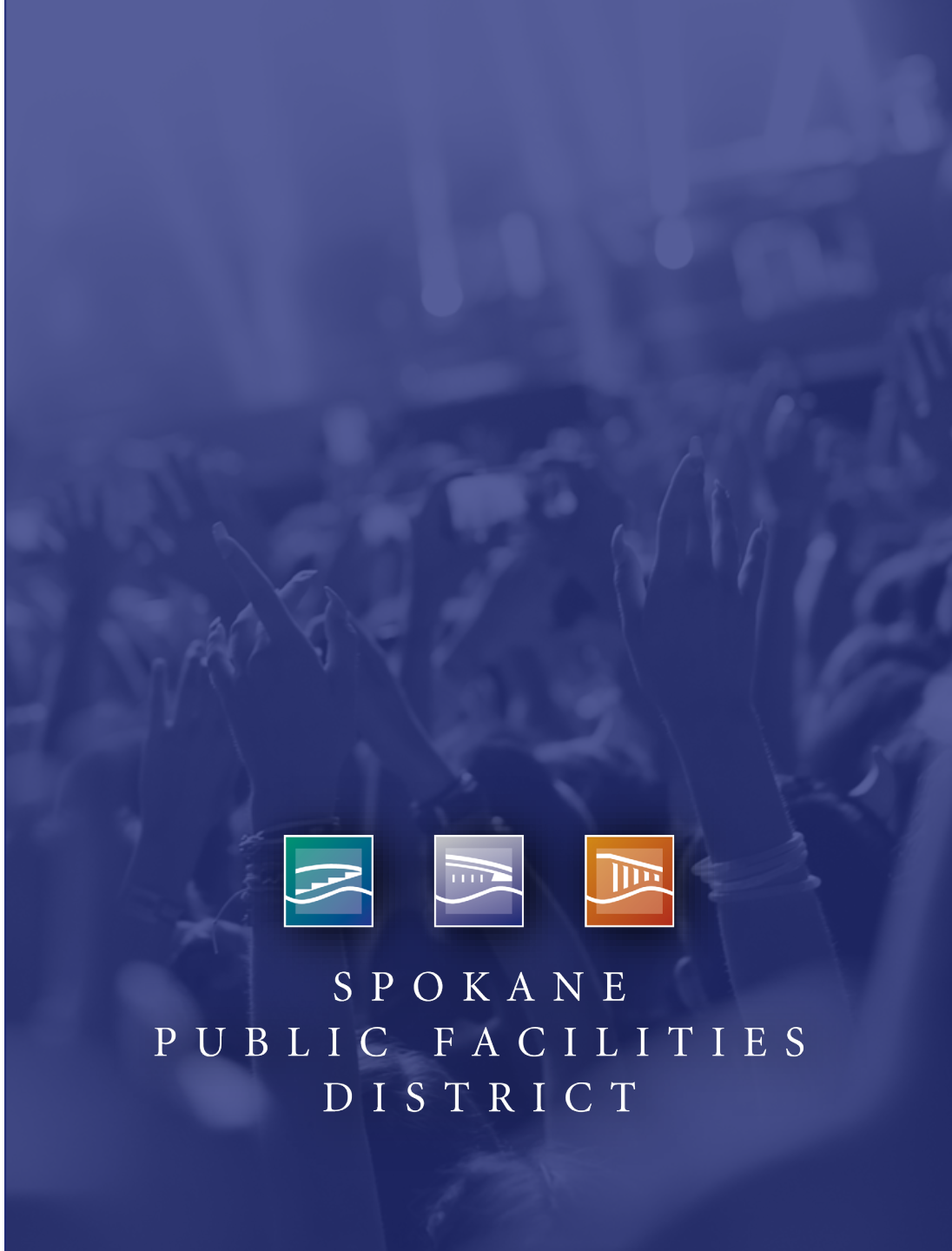
Facility Conversion costs (labor only):

Hockey to Spirit Games	$6,500.00
Spirit Games to Hockey	$5,000.00
Operational staff day-of	$3,000.00
Total Conversion Costs (NOT CHARGED to SPS)	**$14,500.00**

Audio/Visual:

Video Wall Rental ($5,000 per day x 2 days)	$10,000.00
Network Hardlines ($150.00 per day/per line 2 lines x 2 days)	$600.00
Tech Staff Hours ($5,900 per day x 2 days)	$11,800.00
Basketball Tech Setup	$1,200.00
Total AV (NOT CHARGED to SPS)	**$23,600.00**

Total Costs NOT Charged to SPS: **$38,100.00**

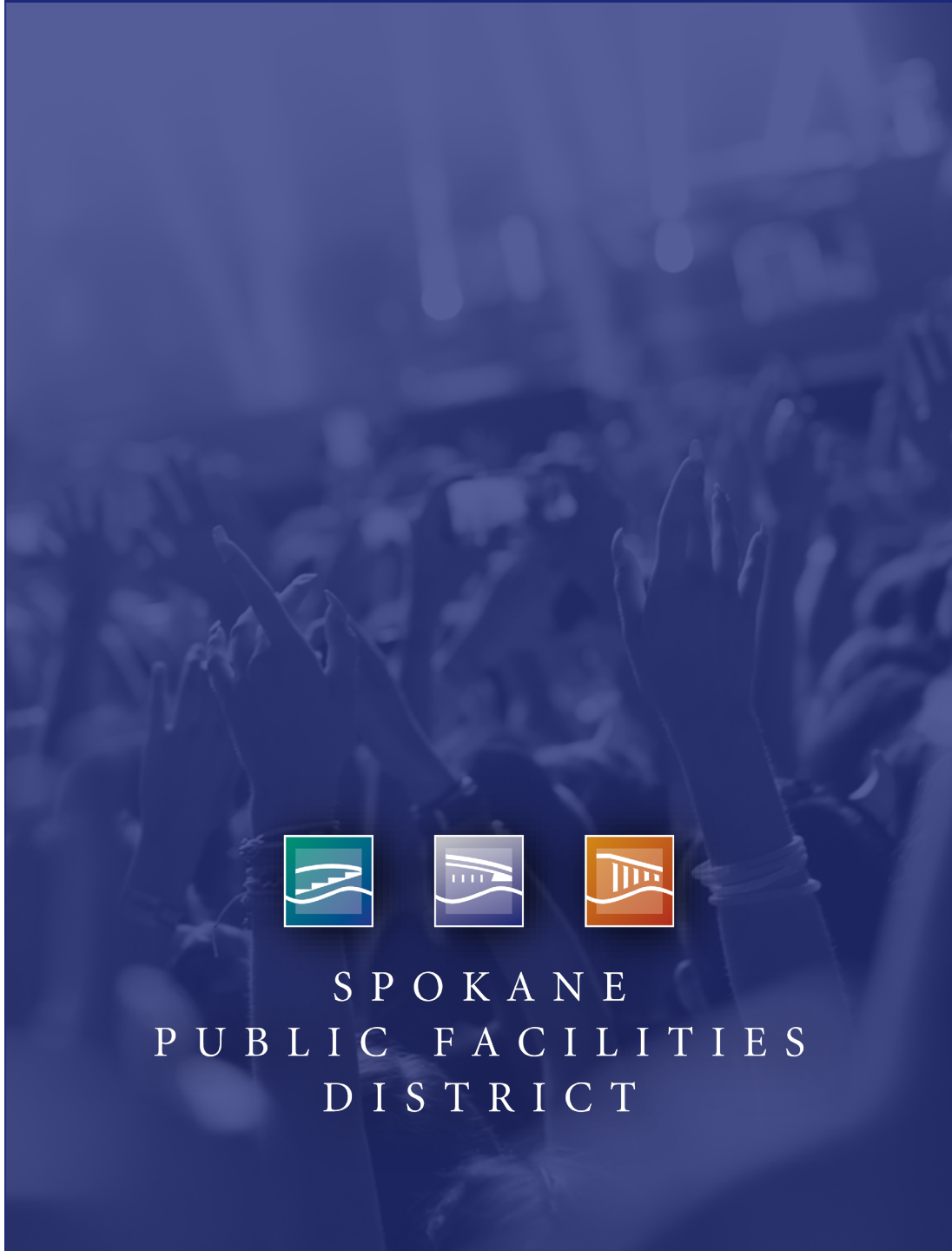


Summary of Costs Invoiced to 2026 WIAA State B Basketball Tournament:

Reduced Facility Rental	$31,911.10
Audio/Visual (portion of AV Tech time)	$11,900.00
BEST (Security)	$95,439.68
AMR (Medical)	$10,890.00
IATSE (Stagehands)	$1,815.26
Spokane Police Department	$31,046.33
Total prior to Strateg ic Marketing Funds:	$183,002.37
Total after $20,000.00 in Strategic Marketing Funds:	$163,002.37

Summary of Costs Not Invoiced to 2026 WIAA State B Basketball Tournament:

ABM Cleaning Invoice	$41,647.00
Conversion from Hockey to State B	$17,000.00
Conversion from State B to Hockey	$12,000.00
Video Wall Rental x 4 days	$20,000.00
Network hardlines x 10 x 4 days x $150/line	$6,000.00
Lighting package for Championship	$2,000.00
Use of LED table video boards x 4 days	$4,800.00
SPFD Operations Staff charges to run event	$8,000.00
Total	$111,447.00



A Community Lifeline: The Convention Center's Partnership with the Red Cross

During the Spokane Complex Fires, the Spokane Convention Center opened its doors to displaced residents, offering a safe and welcoming place to rest, access essential services, and receive comfort and support while awaiting news about their homes.

- **Provided a safe place to stay:** Offered evacuees a secure place to stay during an uncertain and frightening time.
- **Delivered comfort and care:** Red Cross provided cots, bedding, meals, health resources, and other everyday necessities.
- **Helped families stay together:** Welcomed pets and offered free parking, reducing the need for families to separate from their animals or travel elsewhere .
- **PFD Staff managed communication with the City of Spokane:** Diabetic meals, nurses and veterinary services were brought in to assist displaced residents



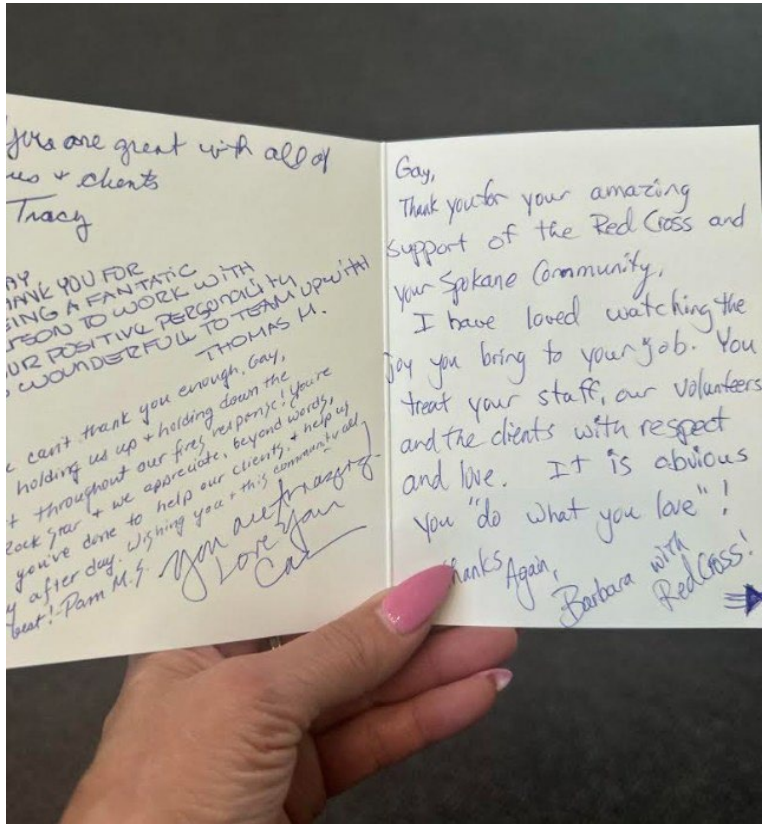




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Hi Gaye, Sammy the cat and I are settling in at my mum's house in Florida. Thank you again for your kindness! Elizabeth and Sammy





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Q&A



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01.07.2025