## STANDING COMMITTEE MINUTES City of Spokane Finance & Administration Committee June 21, 2021

### Attendance

Council Member Betsy Wilkerson, Council Member Candace Mumm, Council President Breean Beggs, Council Member Karen Stratton, Council Member Kate Burke, Council Member Lori Kinnear, Council Member Michael Cathcart, Tonya Wallace, Hannahlee Allers, Amie Blain, Todd Woodard, Kris Becker, Mark Carlos, Michael Diamond, Dustin Bender, Eric Finch, Raylen Gennett, Shauna Harshman, Paul Ingiosi, Jeff Teal, Keith Drake, Kelly Fukai, Larry Krauter, Brian McClatchey, Michael Coster, Michael Hjermstad, Katherine Miller, Melissa Morrison, Michael Ormsby, David Paine, Rick Giddings, David Steele, and Kyle Twohig

### I. <u>Call to Order</u>

This meeting started at 1:17 p.m. and was conducted through Webex.

### II. Approval of Minutes

Meeting Minutes for May 17, 2021 were approved.

### III. Consent Items Approved without Discussion:

A. Big Belly Contract Amendment

#### IV. Discussion Requests

- A. Airport's Joint Resolution Tax Parcel No. 25295.9050 Larry Krauter and Todd Woodard Larry Krauter presented this item. Please see documents submitted to committee.
- B. Draft Administrative Policy for Housing Action Subcommittee Stipends Melissa Morrison Melissa explained income-based stipends. This will be a pilot program initially. CM Cathcart recommended a robust selection process for committee members. CM Wilkerson explained the difficulty of a selection process, and that it is challenging for people to volunteer time. Bus passes are being discussed as possible provisions for committee members to be transported to the meetings. Please see documents submitted to committee.
- C. Resolution for Sale of Surplus Properties Dave Steele The Real Estate Review Committee met on May 12, 2021. Dave explained this will help recover funds used to clean up the sites. Please see documents submitted to committee.
- D. Upgrade ICUs at Broadway Refueling and Wash Sites Rick Giddings The ICUs are running on Windows 10, and they are no longer supported by the AssetWorks program. This is a request to upgrade the hardware, and the upgrades will be performed by vendor staff. Please see documents submitted to committee.
- E. SBO for Intermodal CPTED Landscaping Paul Ingiosi and Jeff Teal This SBO utilizes the Normandie Complex sale proceeds to provide funds for a cleanup project at the Intermodal site. This is a three-stage project which will include security cameras and fencing. The landscaping will also be addressed. Please see documents submitted to committee.

F. SBO for Enhanced Services for Downtown Maintenance, Graffiti and Litter Abatement – Kris Becker

These funds will allocate up to \$500K from Unappropriated Reserves for the hiring of ten additional employees for litter control and graffiti cleanup through the end of 2021. Hours for services will be expanded to include the weekends and additional hours on weekdays. This will allow for a proactive rather than a reactive approach. There will be four crews with one crew dedicated to Downtown. CM Cathcart advised these services are needed Citywide in addition to Downtown. A review process will occur to determine which of these positions are needed in 2022. Please see documents submitted to committee.

- G. SBO for Clarke Ave Landslide Engineering Costs Kyle Twohig This SBO will reimburse Engineering for costs related to management of the landslide at Clarke and Elm. One property owner will have to cover a portion of the costs as the landslide did affect a portion of the owner's land. Please see documents submitted to committee.
- H. SBO for Engineering Field Office Relocation Kyle Twohig This will cover the sales tax and additional soft costs incurred for this project. Please see documents submitted to committee.
- I. SBO for PW Division Education Coordinator and Clerk II Positions Raylene Gennett This will provide funds for two positions for Wastewater and Stormwater, and these positions will assist with community education programs. The Clerk II position is only for the Wastewater department, and it will not be shared with another department. Please see documents submitted to committee.
- J. SBO for Enhanced Home Monitoring Program Pilot Mike Ormsby The SBO will reduce the confinement in jail and relieve the demand for people having to be assigned to jail. It will also provide security to the general public by providing a home monitoring program. The funding will provide assistance with meeting monitoring regulations for individuals required to be monitored resulting from a DUI. For transient individuals, these devices can be used within homeless shelters if needed. This is funded from the Criminal Justice Sales and Use Tax fund which has an approximate unappropriated balance of \$5 million to \$6 million. Please see documents submitted to committee.

### V. <u>Committee Briefs</u>

A. SAO Performance Audit of IT Security – Dan Wordell and Michael Hjermstad Please see documents submitted to the committee.

### VI. <u>Standing Topic Discussions</u>

A. Monthly Financial Reports – Paul Ingiosi Please see attachments and documents submitted to the committee.

### VII. Adjournment

The meeting was adjourned at 2:30 p.m. The next meeting is scheduled for July 19, 2021 at 1:15 pm.

Prepared by: • Amie Blain

Approved by:

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ekepson) Chair

Council Member Betsy Wilkerson

For further information contact: Amie Blain, 509-625-6585

## City of Spokane 2020 Annual Review



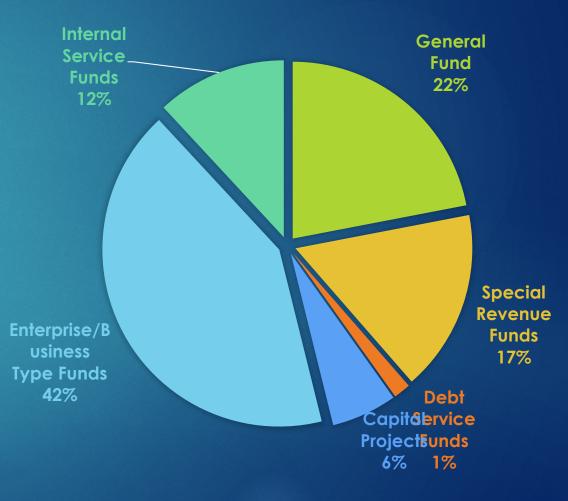
## Overview

## Governmental Funds

- General Fund
- Special Revenue Funds
  - Streets
  - Code
  - ► Library
  - ► EMS
- Debt Service Funds
- Capital Projects Funds
  - Arterial Streets
  - Library Bond Fund

## Enterprise/Business Type Funds

- Utilities
  - Water/Sewer
  - Solid Waste
  - Building
  - ► Golf
- Internal Service Funds
  - ► Fleet
  - Accounting
  - Purchasing
  - ► IT



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The City's operational revenue is 67% Taxes which is made up of 4 different types:

- Property Taxes
- Sales Taxes
- Utility Taxes
- Other Taxes

Overall 2019 and 2020 Taxes collected were \$ 233,176,646 and \$ 229,093,840 respectively. This is an annual decrease of \$ 4,082,806 or -1.75%

## Governmental Funds Tax Revenue



## Comparison of Governmental Revenues over Expenses



## Revenues



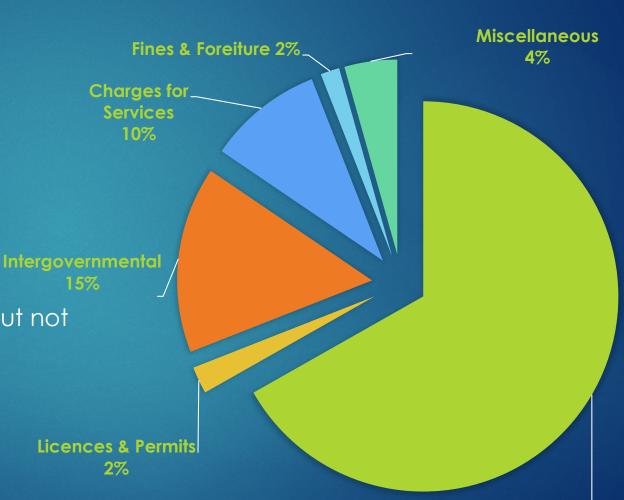
2020 Revenues increased .83% over 2019

2020 Expenses increased 2.3% over 2019

## 2020 Sources of Revenue in Governmental Funds

Taxes

- Licenses and Permits
- Intergovernmental
  - i.e. transactions with other governmental units including but not limited to grants
- Charges for Services
- Fines & Forfeitures
- Miscellaneous



Taxes 67%

## How is the City of Spokane Spending their Revenues in Governmental Funds

## Spending by Category

| Category                 | Actuals        | Percentage |  |
|--------------------------|----------------|------------|--|
|                          |                |            |  |
| Salaries                 | \$ 137,844,519 | 39%        |  |
| Benefits                 | 43,984,820     | 13%        |  |
| Supplies                 | 7,096,645      | 2%         |  |
| Services & Charges       | 65,937,900     | 19%        |  |
|                          |                | 1770       |  |
| Capital                  | 51,008,350     | 15%        |  |
| Debt Service - Principal | 7,143,147      | 2%         |  |
| Debt Service - Interest  | 9,744,745      | 3%         |  |
| IF charges               | 28,476,462     | 8%         |  |
| Total**                  | \$ 351,236,587 |            |  |

## \*\* Excluded Operating Transfers out

## Spending by Function

| Function               | Actuals        | Percentage |
|------------------------|----------------|------------|
| General Gov't          | \$ 47,150,781  | 12%        |
| Public Safety          | 140,626,921    | 39%        |
|                        |                |            |
| Transportation         | 39,912,690     | 11%        |
| Economic Environment   | 13,154,150     | 5%         |
| Social Services        | 17,512,760     | 4%         |
| Culture and Recreation | 24,980,794     | 11%        |
| Capital outlay         | 51,008,353     | 13%        |
| Principal              | 7,143,147      | 2%         |
| Interest               | 9,746,991      | 3%         |
| Total                  | \$ 351,236,587 |            |

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# Budget vs Actual All Governmental

| Actual vs Budget         | 2020 Actual    | 2020 Budget    | Variance       |
|--------------------------|----------------|----------------|----------------|
|                          |                |                |                |
| Salaries                 | \$ 137,844,519 | \$ 137,491,818 | \$ (352,701)   |
| Benefits                 | 43,984,820     | 51,512,803     | 7,527,983      |
| Supplies                 | 7,096,645      | 11,036,067     | 3,939,422      |
| Services & Charges       | 65,937,900     | 115,785,858    | 49,847,958     |
| Capital                  | 51,008,350     | 188,897,924    | 137,889,574    |
| Debt Service - Principal | 7,143,147      | 7,129,151      | (13,996)       |
| Debt Service - Interest  | 9,744,745      | 9,681,466      | (63,279)       |
| Interfund Charges        | 28,476,462     | 25,442,448     | (3,034,014)    |
| Transfers Out            | 98,321,883     | 105,467,403    | 7,145,520      |
| Total**                  | \$ 449,558,470 | \$ 652,444,938 | \$ 202,886,468 |

- Benefits: Police Pension Fund, Medical & Dental
- Services: Contractual Services related to Grant funds
- Capital: Arterial Streets budgeting for projects that did not come to fruition

## General Fund Account Group

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• General Fund Account Group Includes but not limited to:

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| udes but not                |                                   | 2020 Actuals   | 2020 Budget    | Variance      |
|-----------------------------|-----------------------------------|----------------|----------------|---------------|
| ed to:<br>Non               |                                   |                |                |               |
| Departmental                | SALARIES & WAGES                  | \$ 71,194,296  | \$ 68,568,430  | \$ -2,625,866 |
| Police<br>Omsbudsman        | PERSONNEL BENEFITS                | 19,052,660     | 20,340,066     | 1,317,406     |
| Civil Service<br>City Clerk | SUPPLIES                          | 1,637,882      | 1,986,186      | 348,304       |
| City Council<br>Public      | OTHER SERVICES &<br>CHARGES       | 20,909,295     | 24,437,932     | 3,528,637     |
| Communications              | CAPITAL OUTLAY                    | 161,380        | 190,775        | 29,395        |
|                             | INTERFUND PAYMENT<br>FOR SERVICES | 9,962,517      | 10,471,884     | 509,359       |
|                             | RESERVE FOR BUDGET<br>ADJUSTMENT  |                | 5,684,884      | 5,684,884     |
| Mayors Office               | OPERATING TRANSFERS<br>OUT        | 87,838,298     | 88,119,574     | 581,276       |
| Muni Court                  | TOTAL                             | \$ 210,456,328 | \$ 219,829,723 | \$ 9,373,395  |

• Treasury

## General Fund Change in Fund Balance

- Non Spendable Fund Balance
  - Fund balance in the form of inventories.
- Assigned Fund Balance •
  - Designated for encumbrance carryovers from prior year
- Contingency Reserve
  - For the purpose of meeting unforeseen extraordinary expenditures.
- **Revenue Stabilization** •
  - Used to mitigate a general fund revenue shortfall that is not expected to be long term.
- Unassigned Fund Balance •
  - purposes

| Fund Balance                  | 2019               | 2020                 | Difference    |
|-------------------------------|--------------------|----------------------|---------------|
|                               |                    |                      |               |
| Non-Spendable<br>Fund Balance | \$ 2,225,078       | \$ 3,552,791         | \$ 1,327,713  |
| Assigned Fund<br>Balance      | 2,989,424          | 4,182,559            | 1,193,135     |
| Contingency<br>Reserve        | 20,691,843         | 21,065,706           | 373,863       |
| Revenue<br>Stabilization      | 7,248,506          | 7,362,901            | 114,395       |
| Strategic<br>Reserve**        | -                  | _                    | -             |
| Unassigned<br>Fund Balance*   | <u> 19,609,967</u> | <u>   15,467,769</u> | -4,142,198    |
| Total                         | \$ 52,764,818      | \$ 51,631,726        |               |
| Net change                    |                    |                      | \$ -1,133,092 |

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Available for regular budgetary \* Fund Balance does not include unrealized gains and losses

\*\* Strategic Reserve not funded, GF expenses exceeded revenues

## General Fund Unappropriated Fund Balance

BEGINNING BALANCES\* (As of 12/31/20 unaudited) -- Unappropriated Fund Balance 1/1/2020 net of unrealized gains/(losses) 19,609,967 \$ Current Year Revenue in excess of Expenses \$ (783, 561)Reduction for Increase in NonSpendable (Held for Inventories) \$ (1,327,713)Reduction for Increase in YE Encumbrances \$ (1, 193, 135)Reduction for Interest earned and moved to above \$ (488,259) reserves Change in unrealized gains during 2020 \$ 3,249,286 \$ Prior Period Adjustment Recorded CCC Closure 2,663,352 Prior Period Adjustment Recorded Police Guild Contract (6, 262, 168)-- Total Unappropriated Balance unaudited 12/31/20 net of unrealized gains/losses (unaudited) 15,467,769

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## Special Revenue Fund Account Group

 Special Revenue 2020 Budget 2020 Actuals Variance Fund Group includes but not limited to: SALARIES & WAGES \$ \$ 66,650,223 \$ 68,923,388 2,273,165 6,210,577 24,932,160 31,142,737 PERSONNEL BENEFITS • Streets Dept 9,049,881 3,591,118 SUPPLIES 5,458,763 Code Enf. • **OTHER SERVICES &** Library • CHARGES 39,407,936 81,227,798 41,819,862 Pension Contr. • INTERGOVT PROF Traffic Calming • SERVICES 513 48,277 47,764 Parks • CAPITAL OUTLAY 20,512,382 13,072,150 7,440,232 Parking Meters • INTERFUND PAYMENT CHHS Grants • FOR SERVICES 13,846,164 14,745,612 899,448 Hotel Motel Tax • **RESERVE FOR BUDGET** REET • ADJUSTMENT 6,534,427 6,534,427 CCC • OPERATING Fire/EMS • TRANSFERS OUT 5,933,070 9,832,992 3,899,922 TBD • TOTAL \$ 163,669,060 \$242,017,494 \$78,348,434

Charges for Services large variances were related to grants and no snow season includes supplies Capital outlay was primarily, Parks and Traffic Calming. Transfers out was REET budgeted to fund capital Projects in Arterial Streets

## Debt Service Fund Group

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- Debt Service Fund Group Consists of:
  - GO Bond Debt Fund
  - Special Assessment Debt Fund
  - Special Guaranty Debt Fund
  - Iron Bridge
  - University Local Revitalization

These funds receive tax dollars To pay debt service on all GO Bonds issued by the City

|                             | 2020 Ad | ctuals    | 2020 | Budget     | Varia | ince    |
|-----------------------------|---------|-----------|------|------------|-------|---------|
| OTHER SERVICES & CHARGES    | \$      | 2,688     | \$   | 48,000     | \$    | 45,312  |
| DEBT SERVICE -<br>PRINCIPAL | e       | 5,732,027 |      | 6,737,027  |       | 5,000   |
| DEBT SERVICE -<br>INTEREST  | 9       | 9,679,466 |      | 9,681,466  |       | 2,000   |
| OPERATING<br>TRANSFERS OUT  |         | 444,118   |      | 879,734    |       | 435,616 |
| TOTAL                       | \$ 16   | ,858,298  | Ş    | 17,346,227 | \$    | 487,929 |

# Capital Projects Fund Group

- Capital Projects Fund Account Group Consists of:
  - Capital Imp Parks 2015
  - Arterial Streets
  - General Capital Improvements
  - Kendal Yards Tif
  - West Quadrant Tif
  - University Local Revitalization

|   |                             | 2020 Actuals               | 2020 Budget                        | Variance                           |
|---|-----------------------------|----------------------------|------------------------------------|------------------------------------|
|   | OTHER SERVICES &<br>CHARGES | \$ 5,617,468               | \$ 10,023,584                      | \$ 4,406,113                       |
|   |                             | 43,406,738                 | 168,194,767                        | 124,788,029                        |
|   | DEBT SERVICE -<br>PRINCIPAL | 411,120                    | 386,418                            | -24,702                            |
| S | DEBT SERVICE –<br>INTEREST  | 2,692                      | 5,706                              | 3,014                              |
|   | INTERFUND PAYMENT           | 4,667,782                  | 224,960                            | -4,442,822                         |
|   | OPERATING                   |                            | ·                                  |                                    |
|   | TRANSFERS OUT               | 5,235,102<br>\$ 59,340,903 | 6,635,103<br><b>\$ 185,470,535</b> | 1,400,001<br><b>\$ 126,129,632</b> |

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# Enterprise Fund Group



• Enterprise Fund Account Group Consists of:

- Water
- Sewer
- Solid Waste
- Developer Services
- Golf

|                                   | 2020 Actuals           | 2020 Budget            | Variance     |
|-----------------------------------|------------------------|------------------------|--------------|
| SALARIES & WAGES                  | \$ 47,091,891          | \$ 49,564,230          | \$ 2,472,339 |
| PERSONNEL BENEFITS                | 15,054,402             | 17,236,633             | 2,182,231    |
| SUPPLIES                          | 10,657,189             | 13,819,981             | 3,162,792    |
| OTHER SERVICES & CHARGES          | 82,939,498             | 93,763,751             | 10,824,073   |
| CAPITAL OUTLAY                    | 74,796,303             | 156,828,989            | 82,032,686   |
| DEBT SERVICE - PRINCIPAL          | 12,294,493             | 12,187,138             | -107,355     |
| DEBT SERVICE - INTEREST           | 6,731,915              | 8,137,906              | 1,405,991    |
| INTERFUND PAYMENT FOR<br>SERVICES | 32,576,278             | 33,020,055             | 443,777      |
| RESERVE FOR BUDGET<br>ADJUSTMENT  |                        | 1,437,632              | 1,437,632    |
| DEPRECIATION                      | 35,801,214             |                        | -35.801.822  |
| OPERATING TRANSFERS OUT           | 83,175,698             | 22,642,876             | -60,532,822  |
| TOTAL                             | \$ <b>4</b> 01,118,880 | \$ <b>4</b> 08,639,011 | \$ 7,520,131 |

# Internal Service Fund Group

Group Consists of:

- Fleet Services
- Public Works and Utility
- Information Technology
- Reprographics
- Purchasing
- Accounting Services
- My Spokane
- Risk Management
- Workers Compensation
- Unemployment Insurance
- Employee Benefits
- Property Acquisition

|                                   | 2020 Actuals   | 2020 Budget    | Variance      |
|-----------------------------------|----------------|----------------|---------------|
| SALARIES & WAGES                  | \$ 15,339,032  | \$ 15,488,178  | \$ 149,146    |
| PERSONNEL BENEFITS                | 5,055,640      | 5,416,872      | 361,232       |
| SUPPLIES                          | 6,860,040      | 8,277,878      | 1,417,838     |
| OTHER SERVICES & CHARGES          | 54,396,781     | 70,091,703     | 15,694,922    |
| CAPITAL OUTLAY                    | 8,090,960      | 32,392,911     | 24,301,951    |
| DEBT SERVICE – PRINCIPAL          | 5,733,420      | 7,767,999      | 2,034,579     |
| DEBT SERVICE - INTEREST           | 885,466        | 1,221,045      | 335,579       |
| INTERFUND PAYMENT FOR<br>SERVICES | 6,471,534      | 6,765,780      | 294,246       |
| RESERVE FOR BUDGET<br>ADJUSTMENT  |                | 895,125        | 895,125       |
| DEPRECIATION                      | 7,253,409      |                | -7,253,409    |
| OPERATING TRANSFERS OUT           | 4,839,748      | 14,240,142     | 9,400,604     |
| TOTAL                             | \$ 114,926,029 | \$ 162,557,633 | \$ 47,631,604 |

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# The City of Spokane ended 2020 stronger than anticipated

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- General Fund was able to keep the Revenue Stabilization Reserve and Contingency Reserves fully funded. The key drivers were:
  - Revenues were not impacted as anticipated due to COVID-19
  - Well-managed cost containment, resulting in cost savings.
  - Continued conservative operations.

During 2020, the City maintained a relatively strong financial position during the COVID-19 pandemic. The uncertainty of the long-term financial impact of the pandemic will require the City to continuously review and restructure programs to ensure the delivery of the most needed services in the most efficient and effective manner.

# 2020 Year-End Report Budget Analysis

FINANCE DIVISION

MAY 13, 2021

## 2020 Year-End Report

- General Fund Revenue Analysis
- Other Fund Revenue Analysis
- General Fund Expenditure Analysis
- Other Fund Expenditure Analysis

- 2020 Budget to 2020 Actual
- 2019 Actual to 2020 Actual

#### GENERAL FUND FINANCIAL SUMMARY - 2021 May 31, 2021



| BEGINNING BALANCES* (actual as of 12/31/2020, unaudited)<br>Assigned Funds for Encumbrance Rollover<br>Revenue Stabilization Reserve Balance (target 3.5% of revenues)<br>Contingency Reserve Balance (target 10.0% of expenditures)<br>Unappropriated Fund Balance<br>Total Available Reserves (Revenue Stabilization, Contingency Reserves, Unappropriated) | _   | 4,182,559<br>7,362,901<br>21,065,706<br>15,467,769<br><b>43,896,376</b> | Actual %<br>3.5%<br>10.1% |
|---|---|---|---------------------------|
| % of Adopted Revenues   |   | 21.1%   |                           |
| 2021 Adopted General Fund Revenues<br>Add - 2021 Approved Budget Changes QR1<br>Add - 2021 Approved Budget Changes QR2<br>Reduce - 2021 Budget Balancing Appropriation<br>Reduce - Prior Period Adjustment CCC Settlement<br>Adjusted General Fund Revenue  | 207,635,413<br>139,807<br>-<br>(934,484)<br>(2,684,500)<br><b>204,156,236</b> | 204,156,236   |                           |
| 2021 Adopted General Fund Expenses<br>Add - 2021 Encumbrance Rollovers<br>Add - 2021 Approved Budget Changes QR1<br>Add - 2021 Approved Budget Changes QR2<br>Adjusted General Fund Expenses  | 208,569,897<br>4,182,559<br>355,520<br>950,750<br><b>214,058,726</b>          | 214,058,726   |                           |

| PROJECTED ENDING BALANCES                                       |            | Actual % |
|---|------------|----------|
| Assigned Funds for Encumbrance Rollover                         | -          |          |
| Revenue Stabilization Reserve Balance (target 3.5% of revenues) | 7,362,901  | 3.5%     |
| Contingency Reserve Balance (target 10.0% of expenditures)      | 20,167,706 | 9.7%     |
| Unappropriated Fund Balance                                     | 6,463,279  |          |
| Total Available Reserves  | 33,993,886 |          |
| % of Adopted Expenditures                                       | 16.3%      |          |

\*Per SMC 07.08.010, any General Fund revenue in excess of expenditures from 2020 will first be deposited into the Revenue Stabilization Reserve until that reserve reaches its targeted funding level

## Budget vs. Actuals - Revenue

General Fund Revenue

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- 2017 104% of budget
- 2018 103% of budget
- 2019 102% of budget
- 2020 95% of budget

## Budget vs. Actuals - Revenue

- 2020 General Fund Revenue:
  - Final Budget Revenue \$215.4 million
    - Includes \$8 million in CARES dollars
  - Final Actual Revenue \$204.4 million
    - Excludes \$5.3 million in unrealized gains
  - 95% of final budget

## Budget vs. Actuals – GF Revenue

| REVENUE TYPE                   | BUDGET | ACTUALS | Budget vs. Actual % |
|--------------------------------|--------|---------|---------------------|
| Property Taxes                 | \$46.7 | \$46.6  | 99.6%               |
| Local Retail Sales/Use Tax     | \$47.2 | \$44.7  | 94.6%               |
| Interfund Utilities            | \$42.8 | \$41.3  | 96.5%               |
| Private Utilities              | \$24.7 | \$23.1  | 93.4%               |
| Interfund Engineering          | \$8.7  | \$8.0   | 92.0%               |
| Investment Interest/Dividends  | \$6.1  | \$3.4   | 55.0%               |
| Business Registrations/Permits | \$4.2  | \$3.8   | 90.9%               |
| Admission Tax                  | \$1.1  | \$0.5   | 46.9%               |

**Dollars in Millions** 

# Budget vs. Actuals – Other Funds Revenue

| OTHER FUNDS                | BUDGET | ACTUALS | Budget vs. Actual % |
|----------------------------|--------|---------|---------------------|
| Parks and Recreation       | \$23.8 | \$17.2  | 72.6%               |
| Library Fund               | \$10.7 | \$10.4  | 96.4%               |
| Traffic Calming            | \$5.3  | \$4.4   | 83.1%               |
| Hotel/Motel Tax Fund       | \$4.4  | \$2.0   | 45.6%               |
| Fire/EMS Fund              | \$56.1 | \$55.4  | 98.7%               |
| Parking Meter Revenue Fund | \$6.1  | \$3.7   | 60.7%               |
| Sewer Fund                 | \$62.4 | \$60.0  | 96.1%               |
| Water Fund                 | \$50.2 | \$47.3  | 94.3%               |
| Solid Waste Collection     | \$56.3 | \$54.4  | 96.6%               |
| Arterial Streets           | \$61.1 | \$26.5  | 43.4%               |
|                            |        |         | Dollars in Millions |

Dollars in Millions

## Budget vs. Actuals - Expenditures

General Fund Expenditures

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- 2017 99% of budget
- 2018 97% of budget
- 2019 92% of budget
- 2020 94% of budget

# Budget vs. Actuals - Expenditures

- 2020 General Fund Expenditures:
  - Final Budget Expenditures \$219.8 million
    - Includes \$8 million in CARES dollars
  - Final Actual Expenditures \$205.8 million
    - Excludes \$4.7 million in SPD retro payments
  - 94% of final budget

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# Budget vs. Actuals – GF Expenditures

| DEPARTMENT                             | BUDGET | ACTUALS | Budget vs. Actual % |
|--|--------|---------|---------------------|
| Neighborhood, Housing & Human Services | \$0.4  | \$0.1   | 36.4%               |
| Community/Economic Development Div.    | \$0.9  | \$0.4   | 41.1%               |
| Finance                                | \$0.8  | \$0.4   | 51.6%               |
| Neighborhood Services                  | \$0.5  | \$0.3   | 54.6%               |
| Planning Services                      | \$2.3  | \$1.7   | 73.0%               |
| Police                                 | \$64.4 | \$61.2  | 95.1%               |
| Public Affairs/Communications          | \$1.1  | \$1.1   | 96.2%               |
| Probation Services                     | \$1.5  | \$1.5   | 98.4%               |
| City Clerk                             | \$0.7  | \$0.7   | 98.8%               |
| Public Defender                        | \$3.1  | \$3.1   | 100.2%              |

**Dollars in Millions** 

# Budget vs. Actuals – Other Funds Exp.

| OTHER FUNDS                        | BUDGET | ACTUALS | Budget vs. Actual % |  |  |  |  |  |
|------------------------------------|--------|---------|---------------------|--|--|--|--|--|
| Traffic Calming                    | \$7.7  | \$1.7   | 22.0%               |  |  |  |  |  |
| Arterial Street (Street Capital)   | \$83.4 | \$29.0  | 34.8%               |  |  |  |  |  |
| Parks and Recreation               | \$27.6 | \$15.9  | 57.5%               |  |  |  |  |  |
| Public Safety Personnel Fund       | \$5.7  | \$4.6   | 80.6%               |  |  |  |  |  |
| Fire/EMS Fund                      | \$55.7 | \$55.6  | 99.8%               |  |  |  |  |  |
| GO Bond Redemption Fund            | \$16.4 | \$16.4  | 100.001%            |  |  |  |  |  |
| CCC (Fire Dispatch)                | \$2.2  | \$2.3   | 101.3%              |  |  |  |  |  |
| Intermodal Facility Operation      | \$0.8  | \$0.8   | 103.1%              |  |  |  |  |  |
| Spokane Regional Emergency Com Sys | \$0.2  | \$0.2   | 105.6%              |  |  |  |  |  |
| Kendal Yards TIF                   | \$0.3  | \$0.3   | 108.5%              |  |  |  |  |  |
| Dollars in Millions                |        |         |                     |  |  |  |  |  |

# 2020 vs. 2019 (Actuals to Actuals)

- Adjusted General Fund Revenues:
  - 2020 \$204.4 million (including CARES grant revenue)
  - 2019 \$201.9 million
  - 1.2% increase

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- General Fund Expenditures:
  - 2020 \$205.8 million
  - 2019 \$198.7 million
  - 3.6% increase

## 2020 vs. 2019 – GF Revenue

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| REVENUE TYPE                    | 2019    | 2020   | % Change            |
|---------------------------------|---------|--------|---------------------|
| Property Taxes                  | \$45.7  | \$46.6 | 2.0%                |
| Retail Sales and Use Tax        | \$48.9  | \$48.7 | -0.2%               |
| Interfund Utilities             | \$42.8  | \$41.3 | -3.3%               |
| Business Taxes                  | \$24.1  | \$23.3 | -3.7%               |
| Interfund Sales/Service Charges | \$14.3  | \$8.1  | -43.3%              |
| Interest Earnings               | \$6.3   | \$5.3  | -16.0%              |
| Federal Grants – Indirect       | \$0.003 | \$7.4  | 240,621.3%          |
|                                 |         |        | Dollars in Millions |

**Dollars in Millions** 

# 2020 vs. 2019 – GF Expenditures

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| 2019    | 2020   | % Change   |
|---------|--|--|
| \$65.8  | \$66.5   | 1.1%   |
| \$18.5  | \$19.1   | 3.2%   |
| \$1.4   | \$1.6  | 17.6%  |
| \$16.1  | \$20.9   | 29.9%  |
| \$0.1   | \$0.2  | 7.9%   |
| \$11.1  | \$10.0   | -10.5%   |
| \$85.6  | \$87.5   | 2.2%   |
| \$198.7 | \$205.8  | 3.6%   |
|         | \$65.8<br>\$18.5<br>\$1.4<br>\$16.1<br>\$0.1<br>\$11.1<br>\$85.6 | \$65.8\$66.5\$18.5\$19.1\$1.4\$1.6\$16.1\$20.9\$0.1\$0.2\$0.1\$0.2\$11.1\$10.0\$85.6\$87.5 |

**Dollars in Millions** 

# 2020 vs. 2019 (Actuals to Actuals)

- Other Funds Revenues:
  - 2020 \$749.2 million
  - 2019 \$877.3 million
  - 14.6% decrease

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- Other Funds Expenditures:
  - 2020 \$798.0 million
  - 2019 \$921.1 million
  - 13.4% decrease

# 2020 vs. 2019 – Other Funds Revenue

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| OTHER FUNDS                       | 2019   | 2020   | % Change |
|-----------------------------------|--------|--------|----------|
| Parks and Recreation              | \$22.1 | \$17.3 | -22.0%   |
| Library Fund                      | \$10.4 | \$10.4 | -0.4%    |
| Traffic Calming                   | \$4.5  | \$4.4  | -1.9%    |
| Hotel/Motel Tax Fund              | \$4.6  | \$2.0  | -56.0%   |
| Fire/EMS Fund                     | \$54.0 | \$55.4 | 2.6%     |
| Parking Meter Revenue Fund        | \$5.2  | \$3.7  | -28.8%   |
| Sewer Fund                        | \$62.6 | \$60.0 | -4.2%    |
| Water Fund                        | \$46.5 | \$47.3 | 1.8%     |
| Solid Waste Collection            | \$54.3 | \$54.3 | 0.03%    |
| Arterial Streets (Street Capital) | \$27.9 | \$26.5 | -5.1%    |
| Solid Waste Collection            | \$54.3 | \$54.3 | 0.03%    |

Dollars in Millions

# 2020 vs. 2019 – Other Funds Expenditures

| OTHER FUNDS                      | 2019   | 2020   | % Change |
|----------------------------------|--------|--------|----------|
| Traffic Calming                  | \$3.6  | \$1.7  | -49.9%   |
| Arterial Street (Street Capital) | \$31.1 | \$29.0 | -6.7%    |
| Parks and Recreation             | \$23.1 | \$15.9 | -31.3%   |
| Library Fund                     | \$10.0 | \$9.4  | -5.9%    |
| Fire/EMS Fund                    | \$56.6 | \$55.6 | -1.8%    |
| Parking Meter Revenue Fund       | \$4.7  | \$4.4  | -6.5%    |
| Sewer Fund                       | \$56.0 | \$56.0 | 0.4%     |
| Water Fund                       | \$44.1 | \$46.6 | 5.7%     |
| Solid Waste Collection           | \$39.6 | \$43.6 | 10.2%    |

**Dollars in Millions** 

# Funding Available

General Fund – Unassigned Fund Balance (net unrealized gains)\$15,467,769Less 2021 Budget Balancing Appropriation(934,484)Less Prior Period Adjustment for CCC Settlement(2,684,500)Less Retroactive Pay for Unsettled Labor Agreements(1,000,000)Available for Allocation\$10,848,785

Best practice to allocate towards one-time projects or provide bridge or seed funding for critical needs and initiatives.

# Finance Committee Monthly Reports – May 2021

FINANCE AND ADMINISTRATION

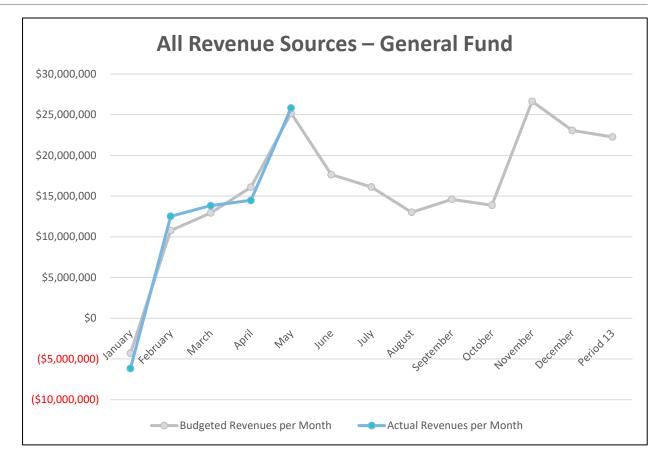
JUNE 21, 2021

# Monthly General Fund Report

- GF Revenues are approximately on budget through May
  - \$60.5 million collected against a \$60.9 million budget
  - Primarily due to weaker Property Taxes, Interest Earnings, and Private Utility Taxes
  - Sales, Property, and Utility taxes remain approximately 3% above budget through May
- GF Expenditures are approximately 7% below budget through May
  - \$80.1 million in expenses against a \$85.9 million budget
  - Salaries and Benefits \$6.8 million under budget
- Uniform OT Through May 2021, Police and Fire have spent 22% and 124% more than through the same period in 2020

## Monthly General Fund Report - Revenue

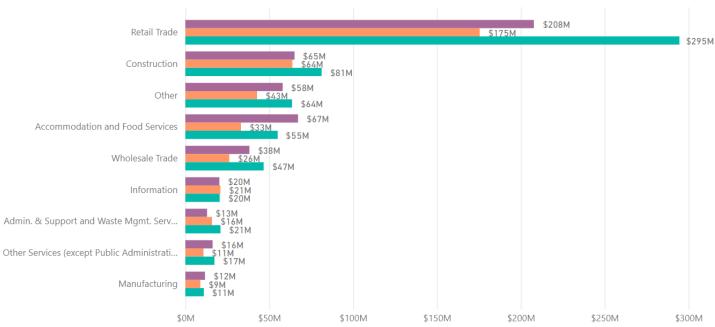
- Through May 2021, total General Fund revenue is approximately \$400,000 <u>below</u> budget (-0.7%)
- Total General Fund revenue is approximately 2.4% <u>above</u> FY20 YTD



| Revenue Category             | 2021 Current Budget |            | YTD Actuals |             |        | Actuals Vs. Prior Year |
|------------------------------|---------------------|------------|-------------|-------------|--------|------------------------|
| Sales Tax                    | 51,063,259          | 10,340,608 | 12,948,517  | 2,607,909   | 25.2%  | 3,077,097              |
| Local Retail Sales Tax       | 46,814,259          | 9,456,542  | 11,843,339  | 2,386,798   | 25.2%  | 2,821,886              |
| Property Tax                 | 47,349,955          | 17,013,681 | 16,125,107  | (888,574)   | -5.2%  | (614,408)              |
| Interfund Taxes              | 44,250,000          | 11,522,373 | 11,964,535  | 442,162     | 3.8%   | 1,202,001              |
| Business Taxes               | 24,339,000          | 9,294,417  | 8,756,200   | (538,216)   | -5.8%  | (122,699)              |
| Taxes on Private Utilities   | 24,077,000          | 9,211,607  | 8,695,495   | (516,112)   | -5.6%  | (136,603)              |
| Charges for Services         | 19,179,591          | 5,533,391  | 4,986,044   | (547,347)   | -9.9%  | 304,532                |
| Licenses & Permits           | 6,784,900           | 2,527,076  | 2,328,973   | (198,102)   | -7.8%  | (59,218)               |
| Business Registrations       | 4,073,000           | 1,600,786  | 1,605,154   | 4,369       | 0.3%   | 115,002                |
| <u>Franchise Fees</u>        | 2,423,000           | 814,552    | 589,245     | (225,307)   | -27.7% | (209,180)              |
| Miscellaneous Revenue        | 4,301,982           | 2,618,706  | 1,276,841   | (1,341,865) | -51.2% | (2,290,812)            |
| Interest Earnings            | 3,138,600           | 2,165,562  | 880,875     | (1,284,688) | -59.3% | (2,400,395)            |
| Intergovernmental Revenues   | 4,064,023           | 372,738    | 1,154,791   | 782,053     | 209.8% | 97,581                 |
| <u>Marijuana Use Tax</u>     | 440,000             | 108,997    | 113,642     | 4,645       | 4.3%   | 1,558                  |
| Fines & Forfeits             | 2,098,650           | 1,272,251  | 804,231     | (468,020)   | -36.8% | 52,594                 |
| Traffic & Parking Violations | 1,830,500           | 1,123,285  | 694,000     | (429,285)   | -38.2% | 61,588                 |
| Other Taxes                  | 1,395,800           | 411,036    | 146,310     | (264,726)   | -64.4% | (84,638)               |
| Admission Tax                | 1,050,000           | 433,226    | 77,086      | (356,140)   | -82.2% | (75,970)               |
| Operating Transfer-In        | 3,074,108           | 0          | 0           | 0           |        | 0                      |
| Non-Budgeted/Other           | 40,000              | 0          | 2,695       | 2,695       |        |                        |
| TOTAL                        | 207,941,268         | 60,906,277 | 60,494,245  | (412,032)   | -0.7%  | 1,562,030              |

# Monthly General Fund Report – Taxable Sales

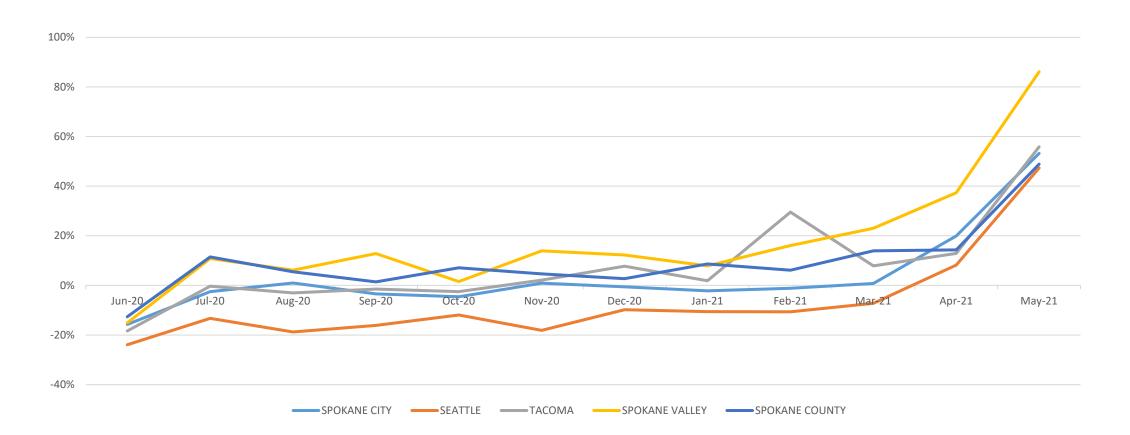
- Taxable Sales for March 2021 were up 53.5% ActivityYear 2019 2020 2021 compared to March 2020
- Through March:
  - Retail Trade +68%
  - Construction +27%
  - Accommodation and Food Services +66%
- Total Taxable Sales for March were approximately \$611 million, an increase of \$213 million over 2020



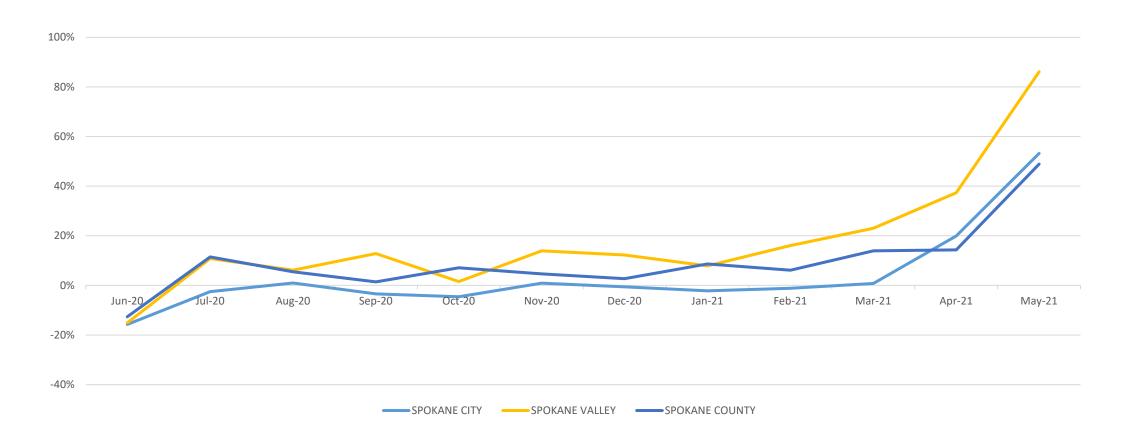
## Monthly General Fund Report – Sales Tax

| SALES TAX REPORT |                                       | 2020 |      |      |      |      |      |      | 2021 |      |      |     |     |                  |
|------------------|---------------------------------------|------|------|------|------|------|------|------|------|------|------|-----|-----|------------------|
|                  | Approx.<br>Annual (\$ in<br>millions) | MAY  | JUN  | JUL  | AUG  | SEP  | ост  | NOV  | DEC  | JAN  | FEB  | MAR | APR | ΜΑΥ              |
| BENTON COUNTY    | \$ 12.3                               | -2%  | -13% | -37% | -11% | -1%  |      | 3%   | 13%  | -6%  | 8%   | 29% | 32% | 59%              |
| KENNEWICK        | \$ 20.2                               | -19% | -18% | 0%   | -7%  | 11%  | -5%  | 6%   |      | 5%   | 8%   | 11% | 9%  | 57%              |
| CLARK COUNTY     | \$ 40.1                               | -10% | -4%  | 3%   | 9%   | 16%  | 13%  | 14%  | 14%  | 17%  | 18%  | 21% | 22% | 52%              |
| VANCOUVER        | \$ 43.4                               | -16% | -12% | 5%   | 1%   | 8%   | 3%   | 8%   | 11%  | 12%  | 8%   | 13% | 17% | 55%              |
| KING COUNTY      | \$ 132.0                              | -22% | -13% | -3%  | -8%  | -3%  | -2%  | -3%  | -1%  | -1%  | 1%   | -2% | 16% | 45%              |
| SEATTLE          | \$ 237.7                              | -28% | -24% | -13% | -19% | -16% | -12% | -18% | -10% | -11% | -11% | -7% | 8%  | 47%              |
| PIERCE COUNTY    | \$ 69.0                               | -13% | -3%  | 13%  | 11%  | 19%  | 9%   | 15%  | 14%  | 26%  | 19%  | 15% | 38% | 55%              |
| ТАСОМА           | \$ 49.5                               | -25% | -18% | 0%   | -3%  | -1%  | -3%  | 2%   | 8%   | 2%   | 30%  | 8%  | 13% | 56%              |
| SPOKANE COUNTY   | \$ 35.9                               | -5%  | -13% | 11%  | 5%   | 1%   | 7%   | 5%   | 3%   | 9%   | 6%   | 14% | 14% | 49%              |
| SPOKANE CITY     | <mark>\$ 49.5</mark>                  | -20% | -16% | -3%  | 1%   | -3%  | -5%  | 1%   | -1%  | -2%  | -1%  | 1%  | 20% | <mark>53%</mark> |
| SPOKANE VALLEY   | \$ 25.1                               | -17% | -15% | 11%  | 6%   | 13%  | 2%   | 14%  | 12%  | 8%   | 16%  | 23% | 37% | 86%              |
| YAKIMA COUNTY    | \$ 13.7                               | -2%  | 7%   | 4%   | 5%   | 6%   | 8%   | 6%   | 5%   | 2%   | 9%   | 6%  | 8%  | 35%              |
| ΥΑΚΙΜΑ CITY      | \$ 18.7                               | -12% | -7%  | 3%   | 6%   | 5%   | 2%   | 8%   | 7%   | 4%   | 9%   | 14% | 8%  | 47%              |

## Monthly General Fund Report – Sales Tax



## Monthly General Fund Report – Sales Tax



## Monthly General Fund Report - Expense

- Through May 2021, total General Fund expenses are approximately \$5.8 million below budget (-6.7%)
- By category:
  - Salary & Benefits -17%
  - Supplies -18%
  - Services +14%
- Weirdness in January and May due to SPD retro payment

