



SPECIAL MEETING NOTICE/AGENDA CITY OF SPOKANE PARK BOARD RIVERFRONT PARK COMMITTEE

MEETING OF MONDAY, December 8, 2014 - 8:05 a.m.
Tribal Council Room 1, Fifth Floor, City Hall
Sam Song – Interim Director, Riverfront Park

Committee Members:

Wright, Chris – Chairperson
Allen, Mike
X Traver, Susan
X Kelly, Ross
Potratz, Preston
X Selinger, Samuel – Acting Chair
X Santorsola, Jim (Alt)
Van Voorhis, Ken (Alt)

Also Present:

Park Board:
Randy Cameron
Parks Staff:
Leroy Eadie
Juliet Sinisterra
Sam Song
Jeff Bailey
Janson Conley
Carl Strong
Al Vorderbrueggen
Nance Goodspeed

Guests:

Ryan Throckmorton
Jim Murphy
Eric Sawyer
Jeff Colliton
Matt Walker
Margo Buckles

Summary

- Adopting Theatre Reprogramming/RFP Pricing Structure for 2015 passed unanimously.
- Quinn Group Contract Renewal passed unanimously.
- Jim Murphy, Eric Sawyer and Jeff Colliton presented a presentation and business plan for a Sportsplex facility.
- Mr. Bailey went over the operations report with the Committee.
- Sam Song discussed plans for the *Chinese Lantern Festival*.
- Discussion took place regarding joint marketing.
- Juliet Sinisterra gave an update on the Riverfront Park Master Plan.
- Sam Song went over the November financials stating it was a great November both in revenue and expenses.
- *Margo Buckles* updated the Committee members on the Sister Cities Garden.
- Jeff Bailey gave an update on security and made recommendations.

The next regularly scheduled Riverfront Park Committee meeting will be January 5, 2015 at 8:05 a.m., City Hall Conference Room 5A, Fifth Floor.

Minutes

The meeting was called to order at 8:03 a.m. by Acting Chairperson, Samuel Selinger. Introductions were made.

Action Items:

1. Adopting Theatre Reprogramming/RFP Pricing Structure for 2015 – *Sam Song/Jeff Bailey* went over ideas for repurposing the Riverfront Park IMAX Theater. The historical attendance and financial overviews were given, showing both have gone down over the years. Ideas of rebranding the IMAX to the Pavilion Theatre, using Blu-ray format, show “themed” films during specific seasons, etc. Mr. Bailey also went over projected income and expenses. Staff and Committee members reviewed the proposed fee schedule for 2015. Questions were asked and answered satisfactorily.

Motion #1:

Ross Kelly moved to approve the suggested increases

Susan Traver seconded

Motion passed unanimously.

2. Quinn Group Contract Renewal – Ryan thanked the Committee members on the past years of working together. Mr. Throckmorton recapped the past web-site traffic; which has increased every year since 2012. Starting 2015 the Quinn Group would like to run single attraction advertisements for all the attractions and events of Riverfront Park. Also, go more digital with the Web, Video and Banner ads which include desktop and mobile as well as social networks such as Facebook and possibly Instagram. Continue with KHQ as a partnership with Riverfront Park. Susan Traver brought up that she would like to see more recreation included. Leroy Eadie shared what his overall marketing strategies are. Additional discussion took place between Staff and Committee members.

Motion #1:

Susan Traver moved to extend the Quinn Group contract renewal for one year.

Ross Kelly seconded.

Motion passed unanimously.

Information Items:

1. Sportsplex Presentation – *Jim Murphy, Eric Sawyer and Jeff Colliton* presented a business plan explaining how and who will be operating the facility as well as costs needed to operate and maintain the large, multi-purpose, indoor training and tournament complex. It was also explained that this is not another arena built around the fans experience but rather built with the participants and athletes in mind, addressing their needs. The project cost is estimated at twenty-seven million dollars, give or take, and will be designed to convert easily for multiple events.

2. November Operations Report – *Sam Song* congratulated Jeff Bailey as the newly appointed Assistant Riverfront Park Director. Mr. Bailey went over the operations report with the Committee. Staff is already discussing spring and summer, such as the 4th of July event.

3. 2015 Light Festival Presentation – *Sam Song* said the *China Light* has been changed to *Chinese Lantern Festival* and envisioning a dragon on the water in the future. This will be the first ever, large scale, Chinese Lantern Festival in the Pacific Northwest with Dallas; Texas having

the other one. Mr. Song continued, explaining the venue, cost of entry, how it will be financed, and plans of promoting this in the Northwest region; all the way to British Columbia, Alberta, down south to the Lewiston and Boise area.

Discussion Items:

1. Riverfront Park and Recreation Joint Marketing Discussion – Discussion took place regarding joint marketing of the different areas such as recreation and how to possibly include joint marketing with the Quinn group.

Standing Report Items:

1. Riverfront Park Master Plan Update – *Juliet Sinisterra* recapped the engineers report given last month. After meeting with the engineers, it was strongly recommended that soil testing wait until the schematic phase. Ms. Sinisterra is currently getting prices for a technical design study for habitat management plan which is required for permitting. Currently in a research mode such as lighting and power needs as well as marketing, event studies and retail products. Research is also being done for capital campaigns.

2. November Financials – *Sam Song* went over the financials stating it was a great November both in revenue and expenses. Mr. Song stated that the revenue so far for December is better than last year at this time. Mr. Song was complemented on doing a great job.

3. Sister Cities Garden Update – *Margo Buckles* updated the Committee members on the Sister Cities Garden, stating due to the weather and interviewing for the landscape architect, the project may be delayed until Spring.

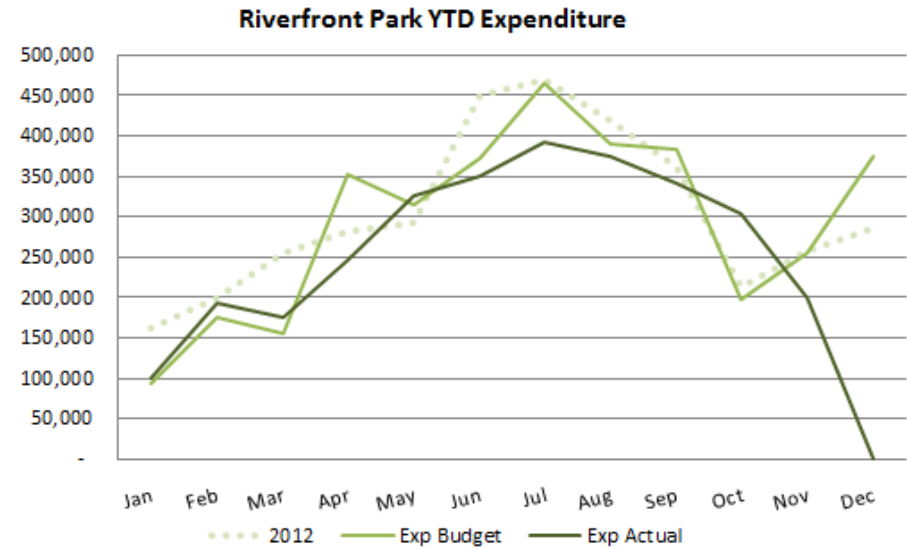
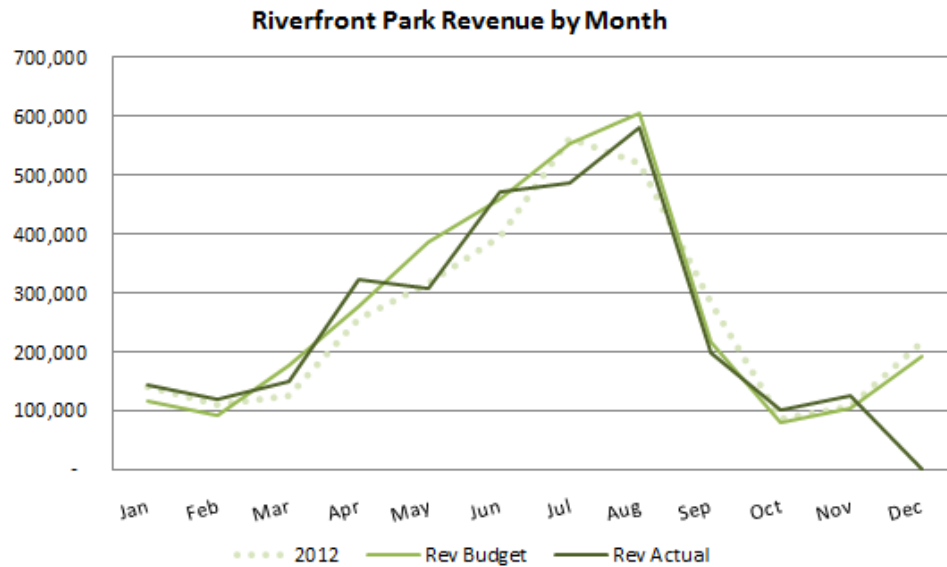
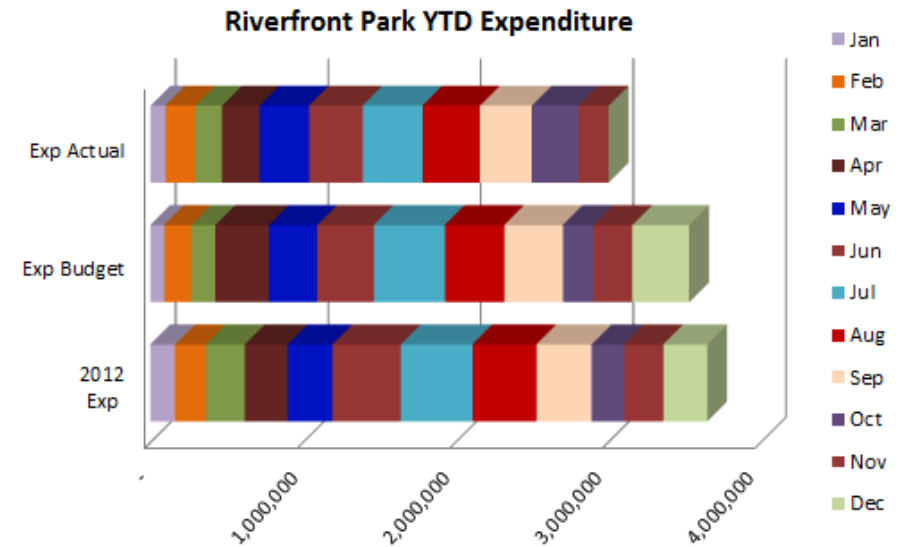
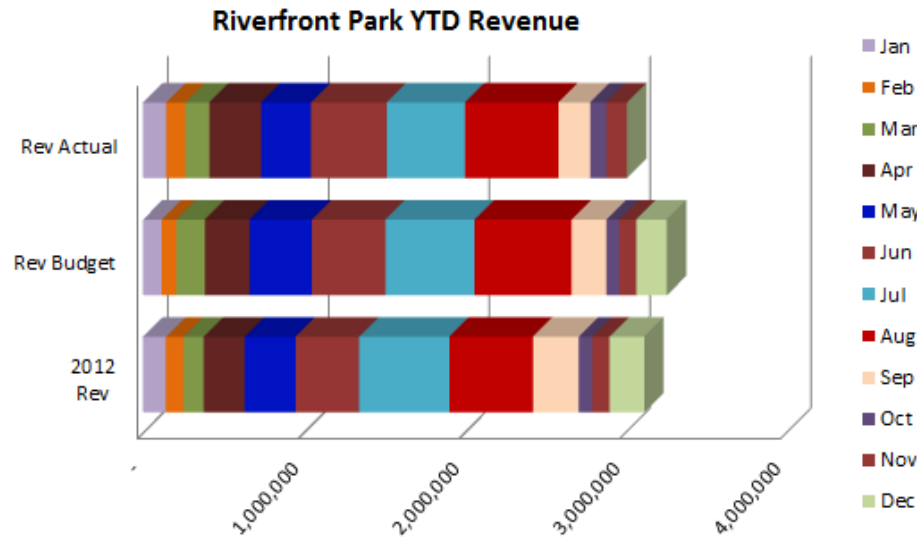
4. Riverfront Park Security Update – *Jeff Bailey* stated that it's been a really a busy year. Mr. Bailey explained that overall the total calls for service was lower than in 2013 even though the number of exclusions more than doubled. He went on to explain that changes in the exclusion policy have really helped make a reduction in vandalism. The increased amount of Limited Commission Officers, increased visibility of the Parks and Recreation patrol car, removal of vegetation surrounding trouble spots and the purchase of the stand-alone CCTC system that monitors the Fountain Café have all made a positive impact. Mr. Bailey's recommendations included additional full-time staffing, increase department funding to pay for additional hours of coverage; which is not currently funded in the 2015 budget, install park-wide CCTV system and continue the discussion of Park Department Rangers.

The meeting was adjourned at 10:01 a.m.

Next meeting will be January 5, 2014, at 8:05 a.m. in Tribal Council Room 1, Fifth Floor, City Hall, 808 W. Spokane Falls Boulevard, Spokane, Washington.

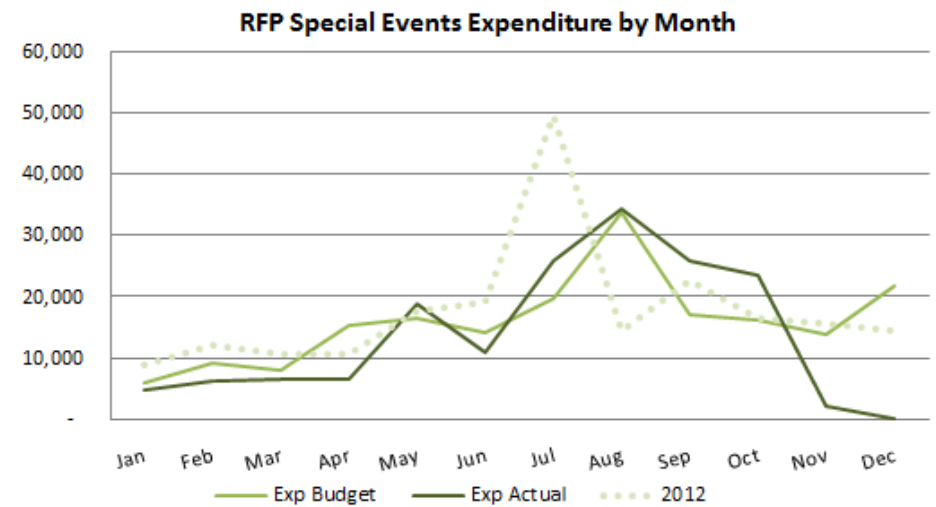
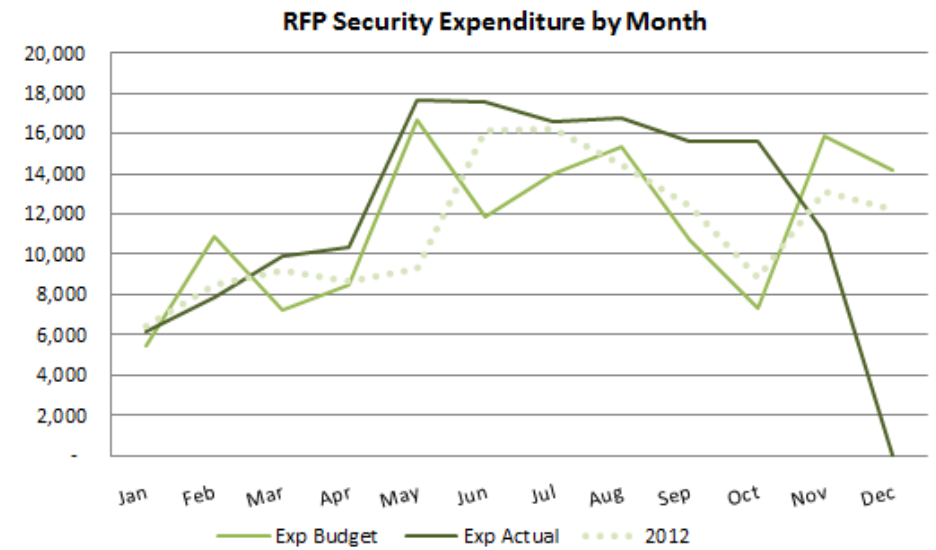
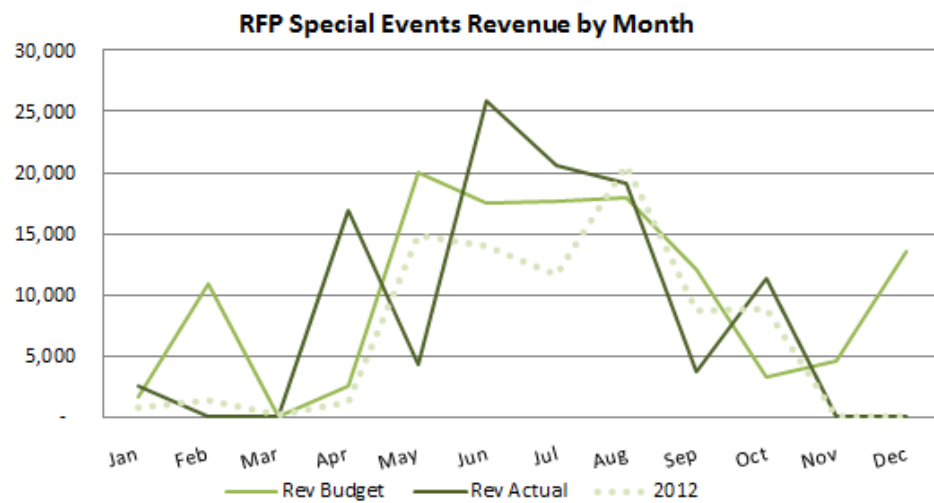
Riverfront Park Dashboard

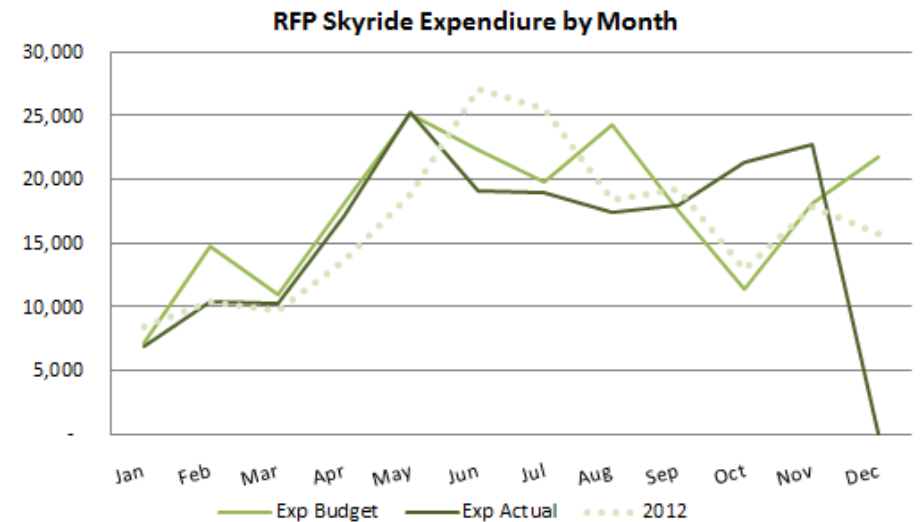
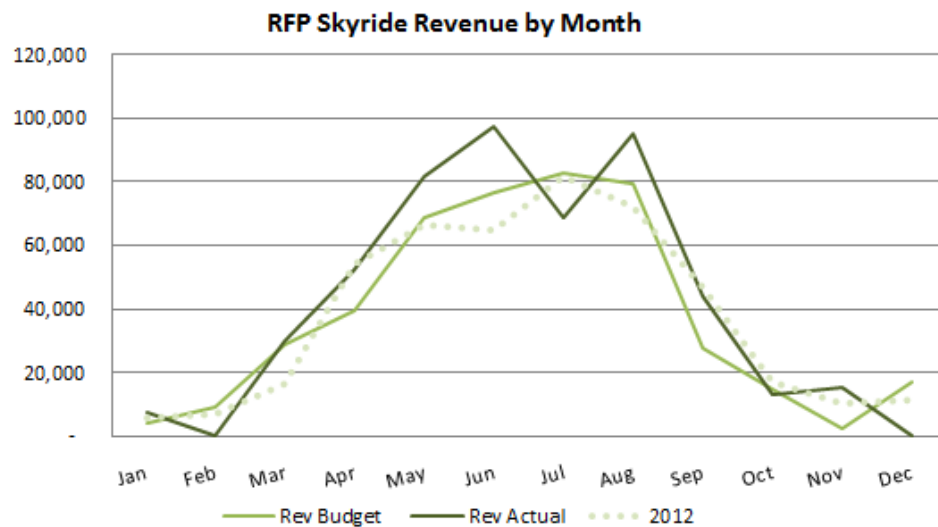
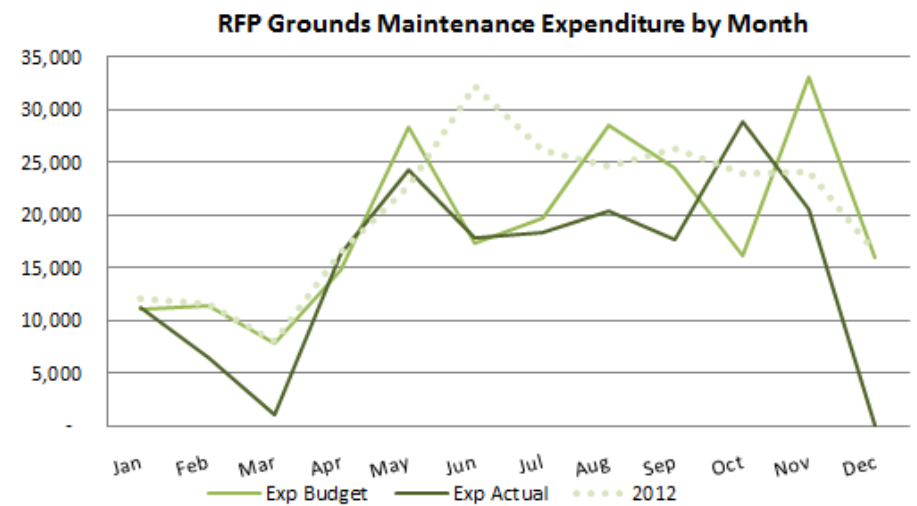
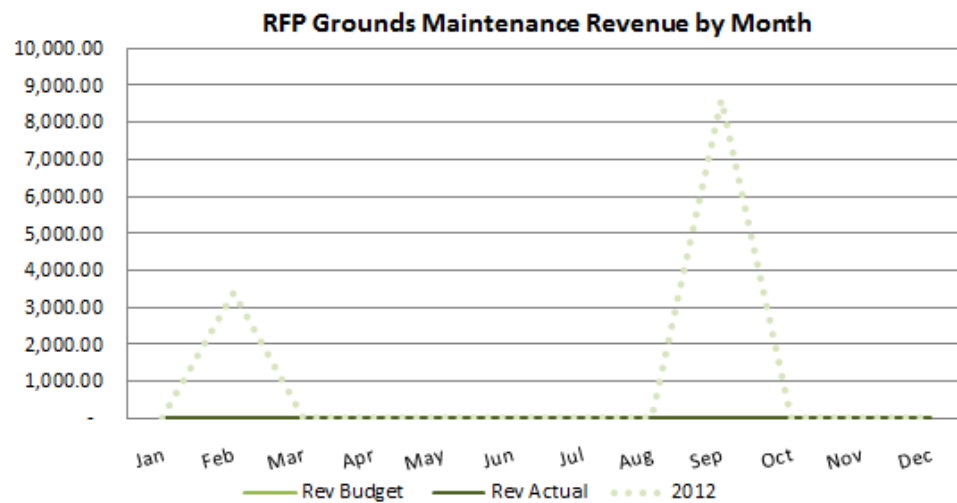
As of November 30, 2014

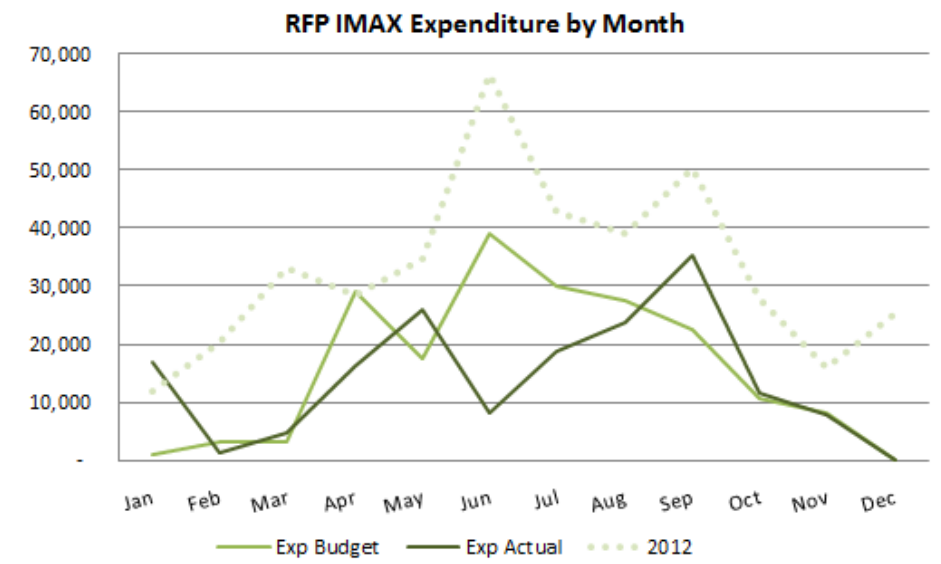
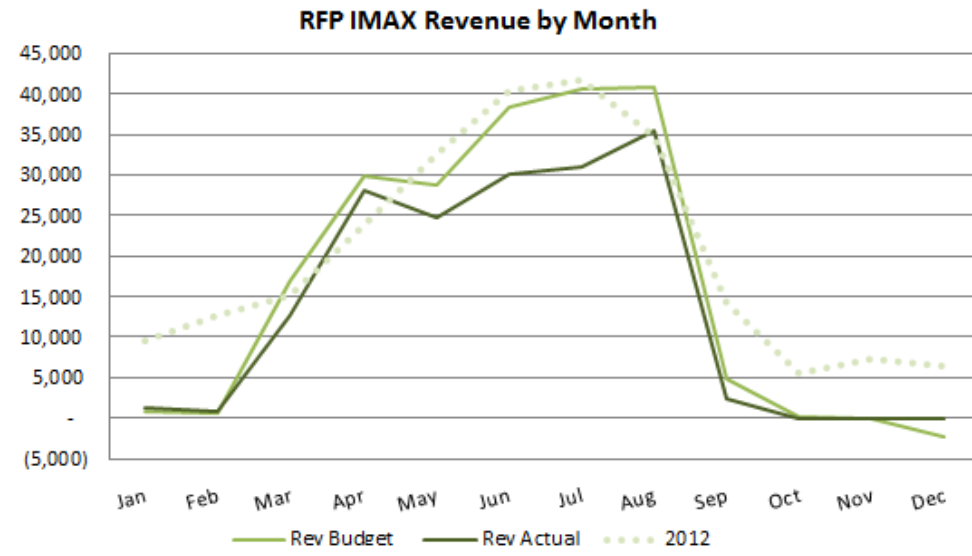
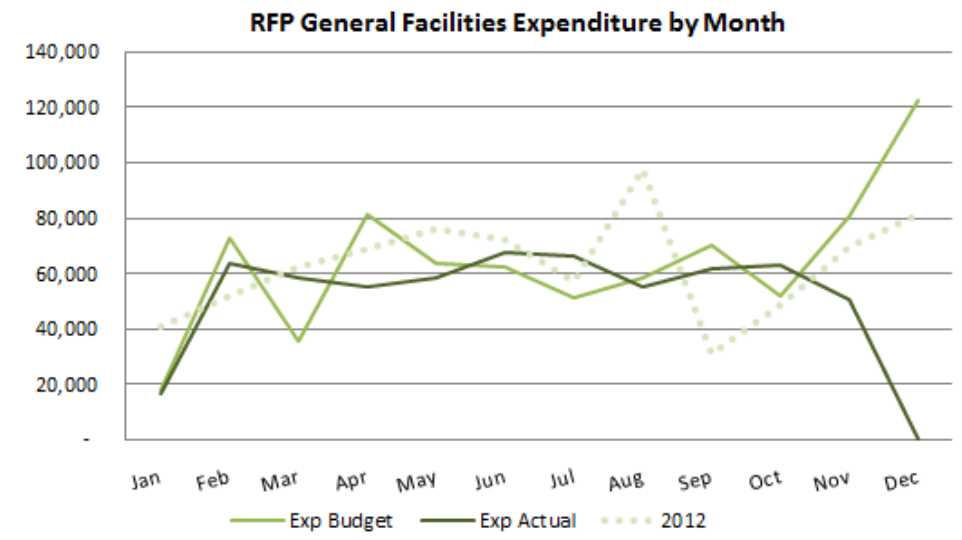
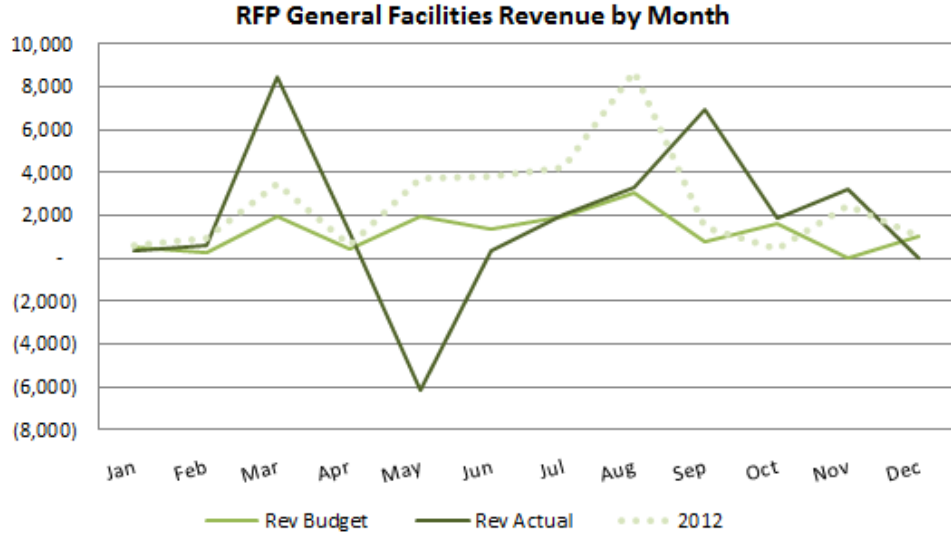


CITY OF SPOKANE PARKS AND RECREATION
STATEMENT OF ACTIVITY WITH ANNUAL BUDGET
RIVERFRONT PARK
NOVEMBER, 2014

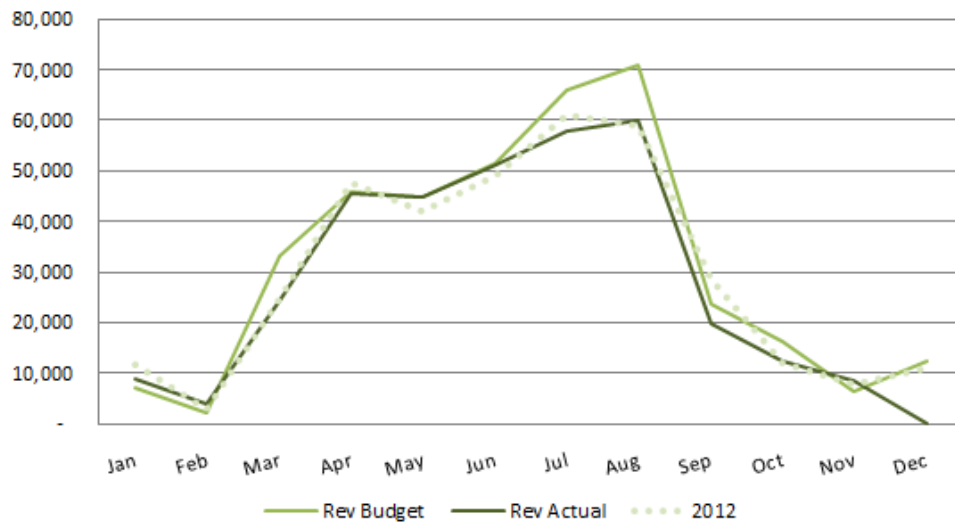
	Month Actual	YTD Budget	YTD Actual	2013 YTD Actual	2012 YTD Actual	Annual Budget	% of Budget	Project Calc	Project Mgr
Revenue	<u>126,908</u>	<u>3,066,715</u>	<u>3,010,104</u>	<u>2,896,027</u>	<u>2,901,361</u>	<u>3,307,700</u>	<u>91%</u>	<u>97%</u>	<u>95%</u>
Salaries and Wages	96,097	1,521,612	1,555,676	1,454,176	1,685,527	1,665,982	93%	102%	101%
Personnel Benefits	22,923	308,137	301,817	276,798	326,758	343,051	88%	98%	95%
Supplies	10,204	414,590	388,781	375,986	343,208	443,201	88%	94%	92%
Services and Charges	69,076	884,445	728,690	730,412	967,296	1,048,886	69%	85%	80%
Intergovernment Prof Services	<u>890</u>	<u>29,640</u>	<u>29,846</u>	<u>37,758</u>	<u>41,248</u>	<u>31,100</u>	<u>96%</u>	<u>101%</u>	<u>101%</u>
Expenditures	199,189	3,158,425	3,004,810	2,875,129	3,364,036	3,532,220	85%	95%	93%
Net Revenue	(72,281)	(91,709)	5,294	20,899	(462,676)	(224,520)			
Transfers In	-	-	-	-	-	-			
Transfers Out	<u>-</u>	<u>(206,200)</u>	<u>(206,200)</u>	<u>(334,991)</u>	<u>(224,614)</u>	<u>(206,200)</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>
Net Transfers	-	(206,200)	(206,200)	(334,991)	(224,614)	(206,200)			
Net Operations	(72,281)	(297,909)	(200,906)	(314,092)	(687,290)	(430,720)			
Capital Outlay	<u>-</u>	<u>(292,391)</u>	<u>(228,696)</u>	<u>(573,652)</u>	<u>(258,010)</u>	<u>(310,367)</u>	<u>74%</u>	<u>79%</u>	<u>100%</u>
Revenue less Expenditures	<u>(72,281)</u>	<u>(590,301)</u>	<u>(429,601)</u>	<u>(887,744)</u>	<u>(945,300)</u>	<u>(741,087)</u>		YTD	91.67%



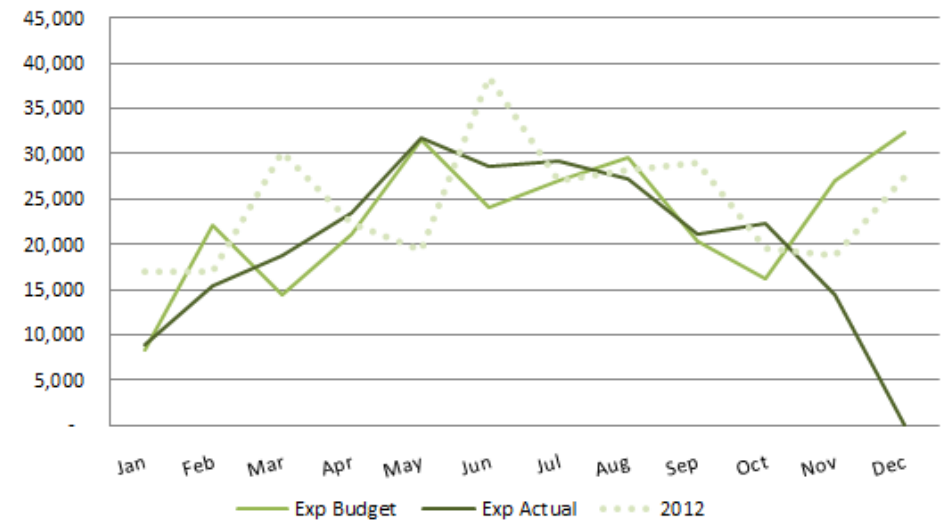




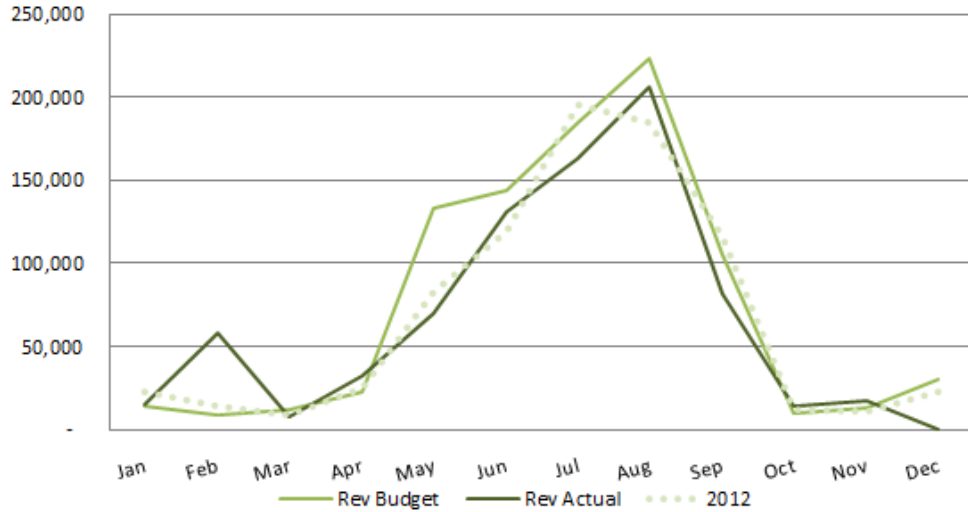
RFP Carrousel Revenue by Month



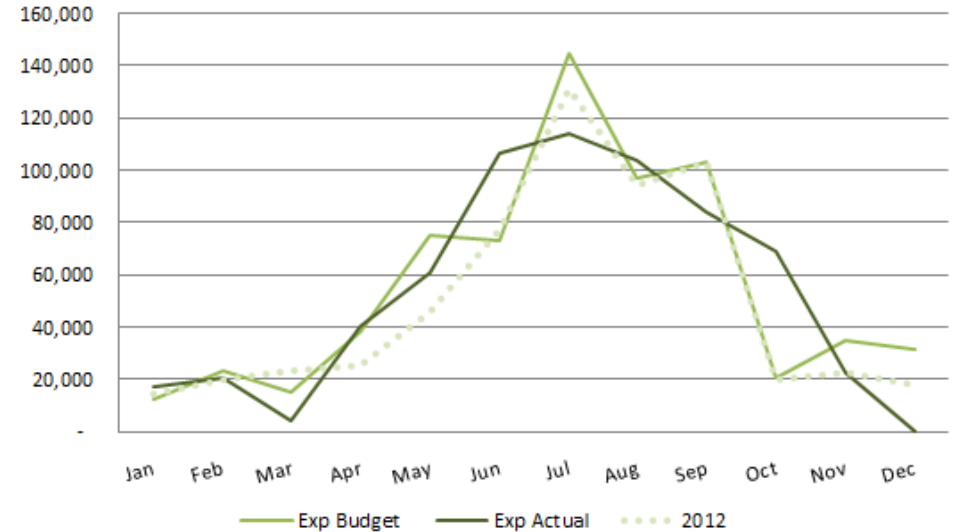
RFP Carrousel Expenditure by Month



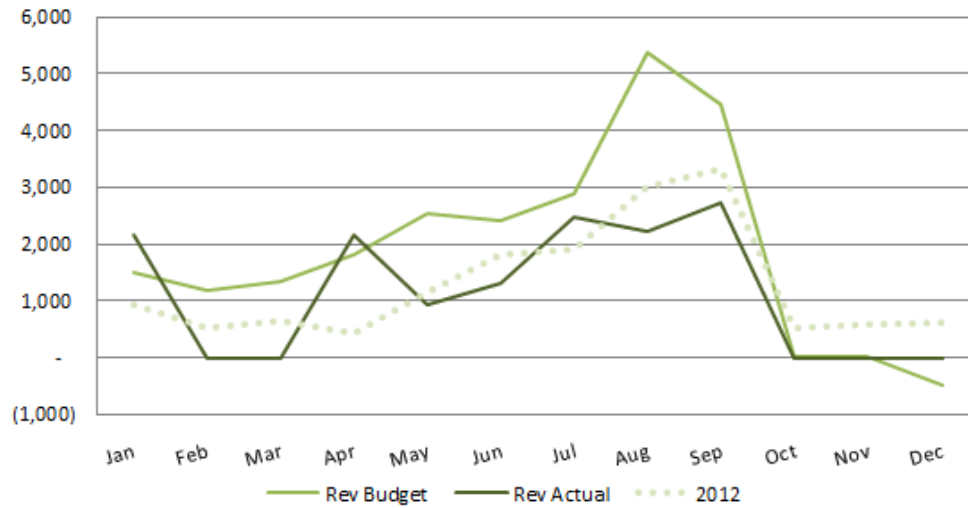
RFP Concessions Revenue by Month



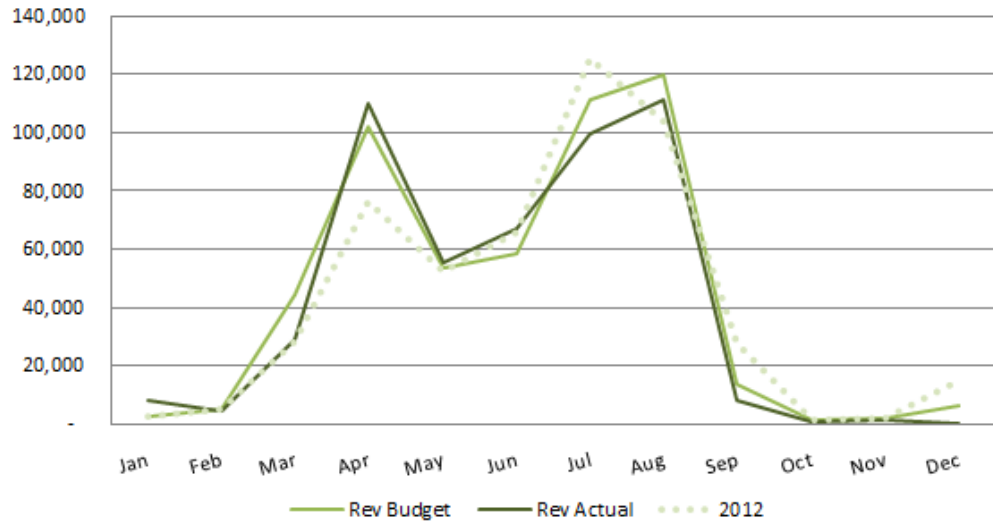
RFP Concessions Expenditure by Month



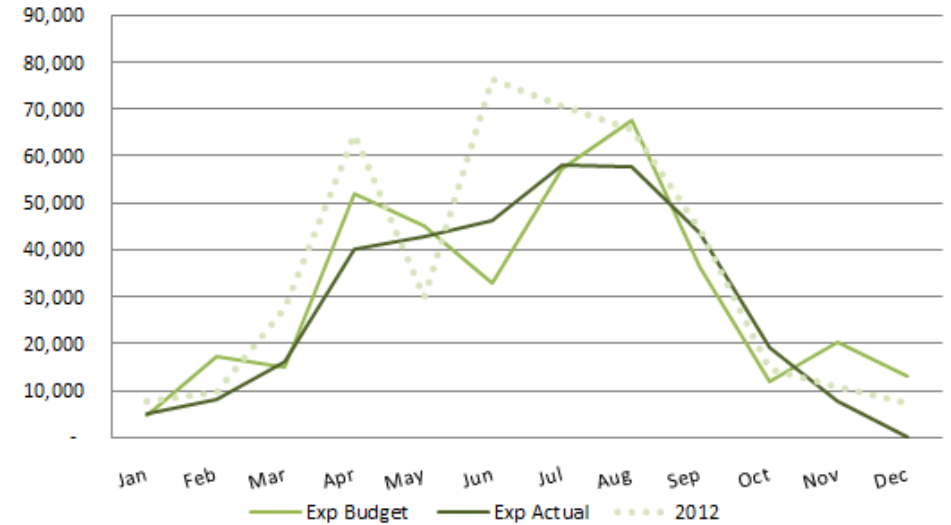
RFP Amusement Device Revenue by Month



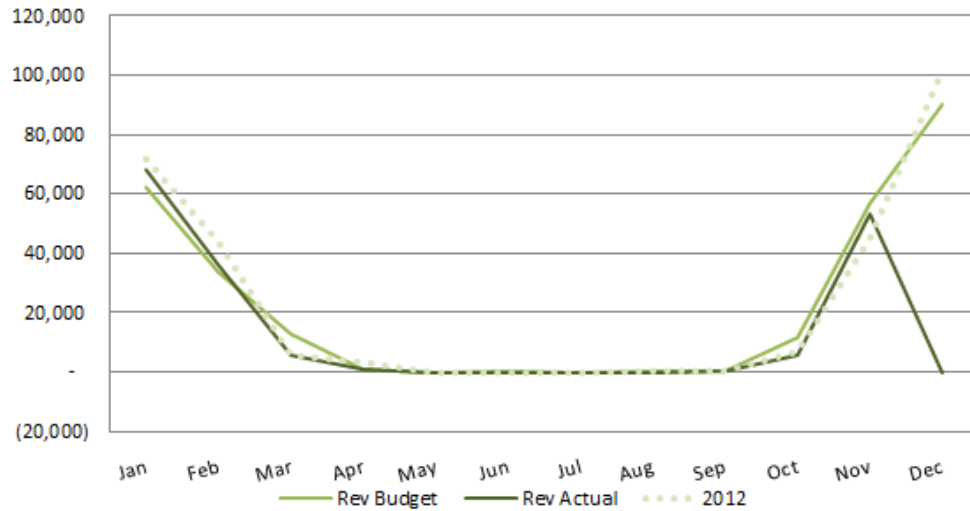
RFP Rides Revenue by Month



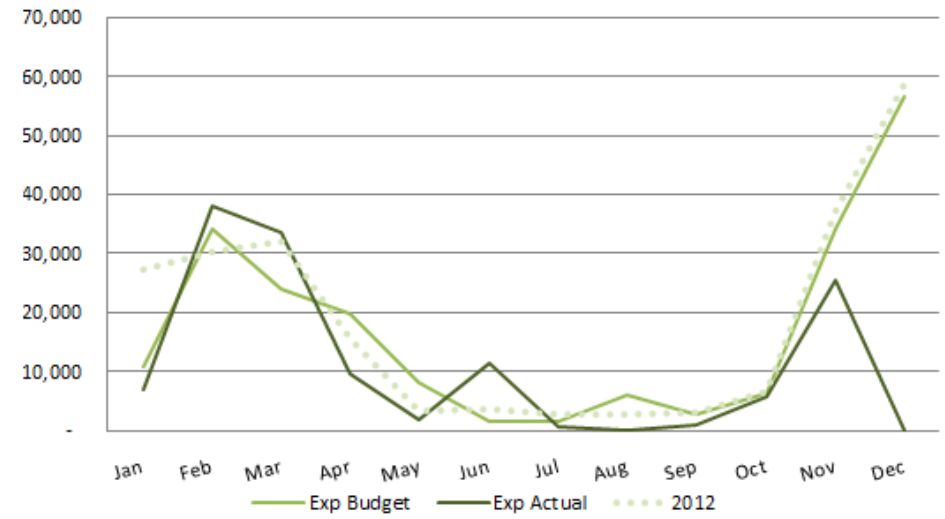
RFP Rides Expenditure by Month



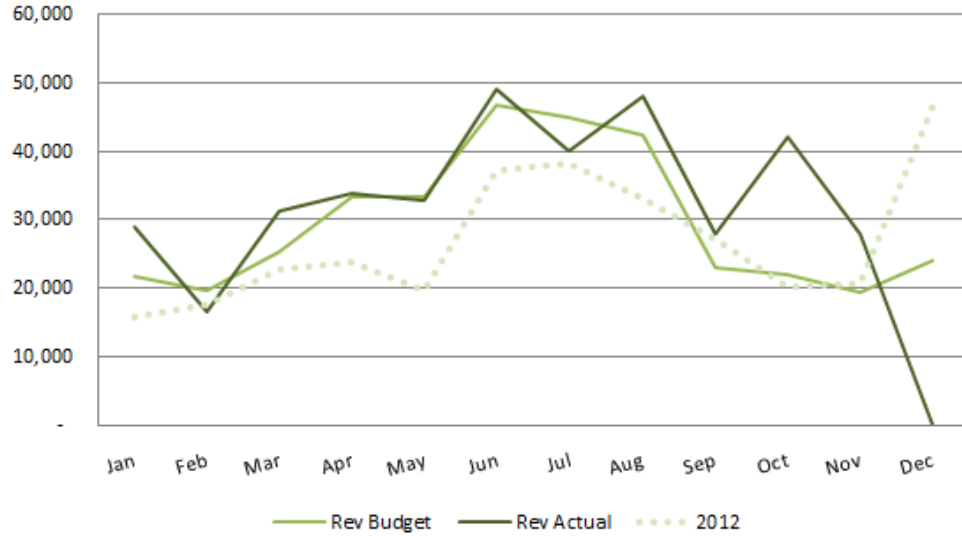
RFP Ice Palace Revenue by Month



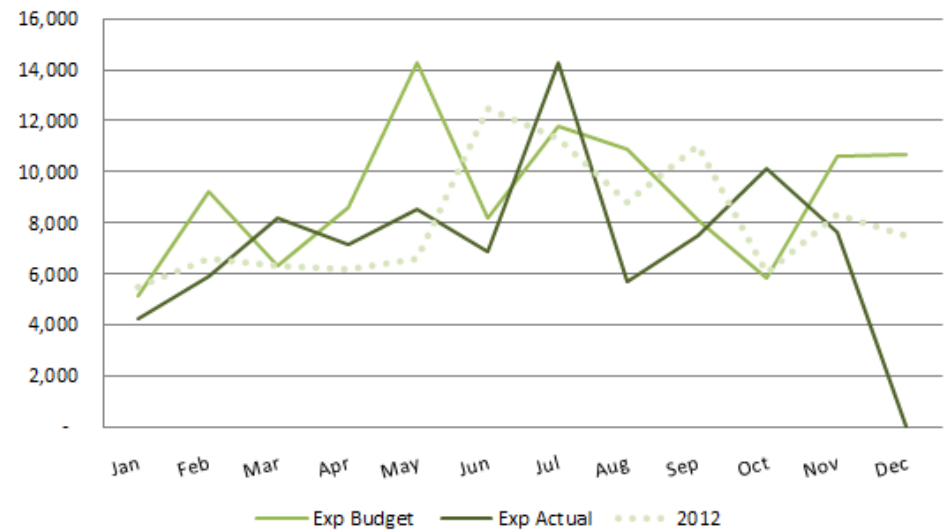
RFP Ice Palace Expenditure by Month



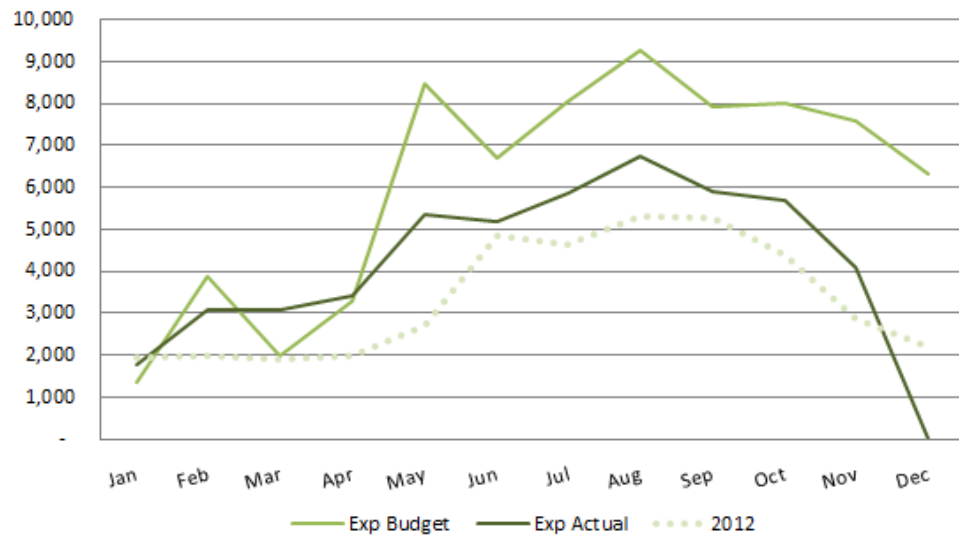
RFP Parking Revenue by Month



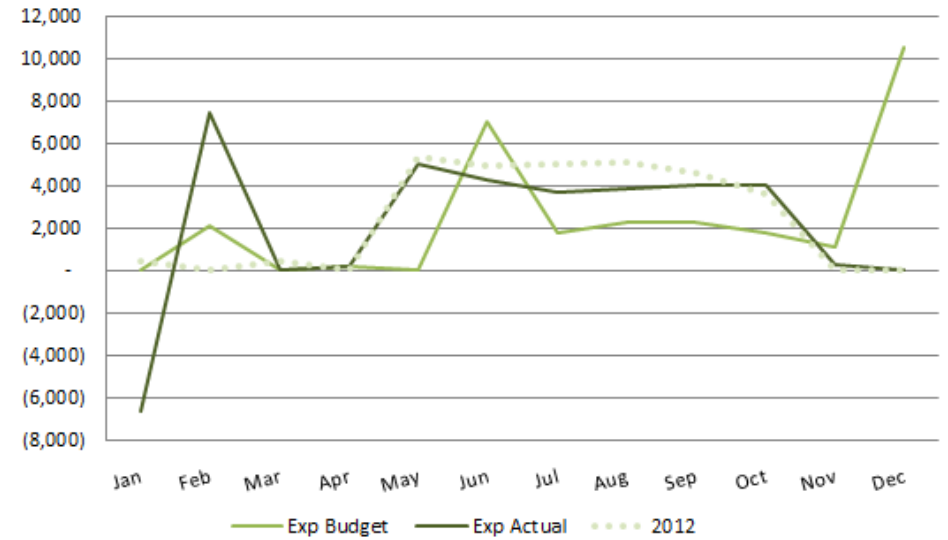
RFP Parking Expenditure by Month



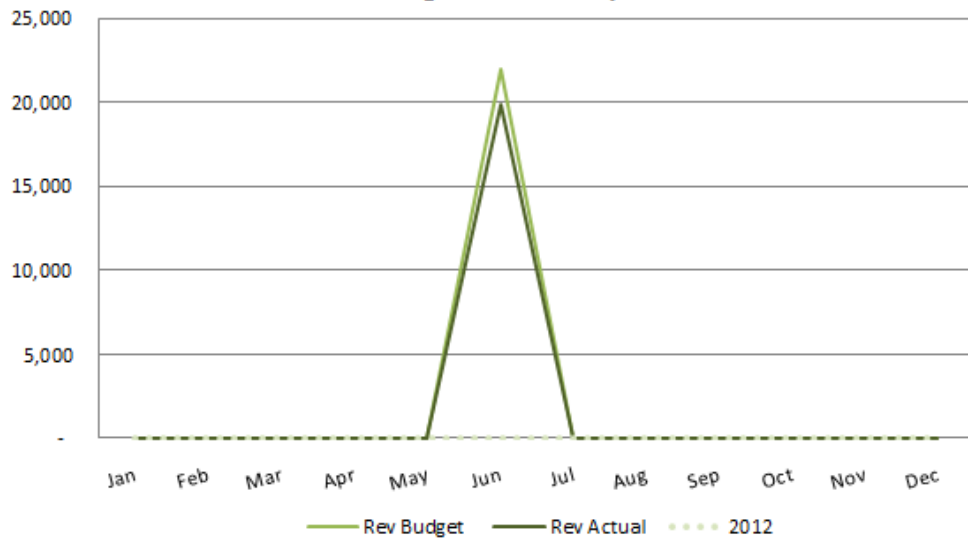
RFP Rotary Fountain Expenditure by Month



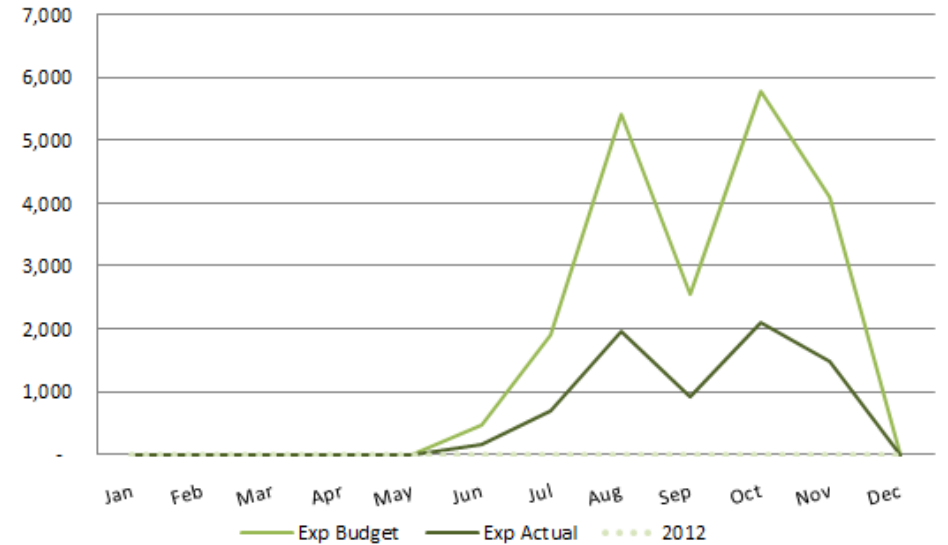
RFP E. Pavillion Expenditure by Month

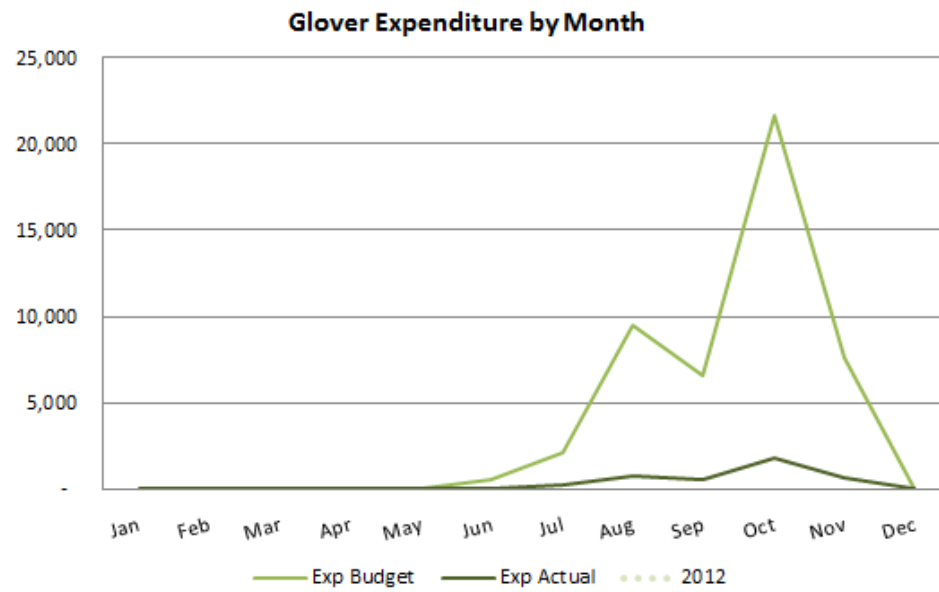


Huntington Revenue by Month



Huntington Expenditure by Month





City of Spokane Parks & Recreation
Riverfront Park - Monthly Revenue

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Nov YTD	Total
Security	Rev 2012	-	-	-	-	110	193	262	166	-	-	-	-	731	731
	Rev Budget	-	-	125	-	88	-	-	213	-	486	-	88	912	1,000
	Rev Actual	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Special Event	Rev 2012	825	1,415	150	1,265	14,820	14,018	11,626	20,520	8,685	8,872	-	-	82,195	82,195
	Rev Budget	1,627	10,930	-	2,539	19,998	17,561	17,672	17,974	12,156	3,288	4,644	13,611	108,389	122,000
	Rev Actual	2,550	-	100	16,870	4,265	25,819	20,524	19,075	3,710	11,291	-	-	104,205	104,205
Ground Maint.	Rev 2012	-	3,370	-	-	-	-	-	-	8,600	-	-	-	11,970	11,970
	Rev Budget	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rev Actual	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Skyride	Rev 2012	5,618	7,135	16,487	53,876	66,694	64,553	81,454	71,908	46,792	17,018	10,458	11,430	441,993	453,423
	Rev Budget	4,000	9,075	28,657	39,581	68,525	76,738	82,583	79,382	27,621	14,772	2,314	16,752	433,248	450,000
	Rev Actual	7,585	-	29,959	52,581	81,908	97,565	68,593	95,274	43,959	13,230	15,362	-	506,014	506,014
Facilities	Rev 2012	644	941	3,492	627	3,756	3,796	4,246	8,688	1,462	401	2,498	1,010	30,553	31,563
	Rev Budget	540	269	1,982	417	1,951	1,334	1,981	3,058	755	1,642	3	1,069	13,931	15,000
	Rev Actual	372	600	8,443	1,216	(6,174)	375	2,006	3,270	6,963	1,846	3,246	-	22,163	22,163
IMAX	Rev 2012	9,493	12,745	15,056	23,961	32,564	40,291	41,659	34,920	14,134	5,472	7,192	6,376	237,486	243,862
	Rev Budget	736	554	17,014	29,902	28,763	38,428	40,608	40,880	4,940	234	10	(2,371)	202,071	199,700
	Rev Actual	1,166	840	12,679	28,180	24,650	30,056	30,983	35,544	2,451	(16)	(1)	-	166,530	166,530
Carrousel	Rev 2012	11,516	2,759	24,900	47,529	42,007	49,144	60,851	58,832	28,517	12,180	7,683	11,150	345,917	357,067
	Rev Budget	7,036	2,098	33,127	46,041	44,677	51,599	65,900	70,866	23,581	16,366	6,344	12,366	367,634	380,000
	Rev Actual	8,733	3,777	24,545	45,468	44,889	51,080	58,010	60,074	19,887	12,447	8,618	-	337,529	337,529
Concessions	Rev 2012	22,297	14,116	8,578	24,765	82,743	119,256	196,141	184,991	116,345	11,582	11,118	22,255	791,932	814,187
	Rev Budget	13,993	8,841	11,742	22,522	132,834	143,924	185,230	224,063	104,916	9,195	12,865	29,876	870,124	900,000
	Rev Actual	14,960	58,145	7,575	32,159	70,134	131,241	163,366	206,527	81,220	14,384	17,226	-	796,937	796,937
Amusement Devices	Rev 2012	943	516	661	441	1,139	1,815	1,899	3,000	3,317	535	571	625	14,837	15,462
	Rev Budget	1,494	1,183	1,349	1,815	2,528	2,422	2,874	5,363	4,452	5	5	(488)	23,488	23,000
	Rev Actual	2,172	-	-	2,161	916	1,296	2,468	2,224	2,737	-	-	-	13,974	13,974
Rides	Rev 2012	2,817	5,084	28,371	76,482	52,163	65,534	125,227	103,667	27,840	1,571	2,020	14,769	490,777	505,546
	Rev Budget	2,715	5,214	44,215	101,815	53,295	58,484	111,501	119,998	13,624	1,280	1,847	6,011	513,989	520,000
	Rev Actual	8,364	4,702	29,057	110,092	55,399	66,790	99,399	111,065	8,162	600	1,139	-	494,768	494,768
Ice Palace	Rev 2012	71,789	43,574	5,784	3,340	3	3	3	62	418	7,047	44,962	101,737	176,984	278,721
	Rev Budget	62,406	33,788	12,688	636	3	226	(20)	440	370	11,508	56,819	90,135	178,865	269,000
	Rev Actual	67,929	35,938	5,941	1,159	(380)	-	-	-	300	5,508	53,286	-	169,681	169,681
Parking	Rev 2012	15,774	17,551	22,667	23,802	19,606	37,289	38,161	33,106	27,133	20,224	20,671	46,521	275,985	322,505
	Rev Budget	21,767	19,626	25,461	33,300	33,275	46,776	44,935	42,445	22,988	22,046	19,444	23,936	332,064	356,000
	Rev Actual	28,853	16,488	31,319	33,901	32,698	48,996	40,149	47,948	27,831	42,174	28,031	-	378,387	378,387
Huntington	Rev 2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rev Budget	-	-	-	-	-	22,000	-	-	-	-	-	-	22,000	22,000
	Rev Actual	-	-	-	-	-	19,917	-	-	-	-	-	-	19,917	19,917
Glover	Rev 2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Rev Budget	-	-	-	-	-	-	-	-	-	-	-	-	-	50,000
	Rev Actual	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Revenue Totals	Actual 2012	141,714	109,206	126,145	256,089	315,605	395,892	561,529	519,859	283,243	84,904	107,175	215,872	2,901,361	3,117,233
	Budget	116,313	91,578	176,359	278,569	385,937	459,492	553,265	604,682	215,403	80,821	104,295	190,985	3,066,715	3,307,700
	Actual 2014	142,683	120,489	149,617	323,785	308,306	473,134	485,497	581,001	197,219	101,464	126,908	-	3,010,104	3,010,104

Riverfront Park - Monthly Expenditures

			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Nov YTD	Total
Security	Exp	2012	6,452	8,464	9,193	8,621	9,288	16,182	16,237	14,463	12,421	8,882	13,089	12,208	123,291	135,499
	Exp Budget		5,467	10,922	7,207	8,476	16,706	11,836	14,037	15,305	10,715	7,326	15,860	14,164	123,856	138,020
	Exp Actual		6,181	7,888	9,925	10,382	17,626	17,607	16,557	16,773	15,639	15,608	11,029	-	145,215	145,215
Special Event	Exp	2012	8,891	12,171	10,521	10,725	17,629	19,060	49,446	14,495	22,628	16,416	15,576	14,481	197,558	212,040
	Exp Budget		5,841	9,024	7,910	15,419	16,391	14,181	19,761	33,827	17,063	16,288	13,880	21,610	169,586	191,196
	Exp Actual		4,682	6,349	6,569	6,607	18,842	10,808	25,741	34,195	25,893	23,357	2,254	-	165,296	165,296
Ground Maint.	Exp	2012	12,138	11,491	8,005	16,488	22,685	32,308	26,186	24,592	26,341	23,863	24,119	16,481	228,217	244,698
	Exp Budget		11,000	11,337	7,742	14,831	28,365	17,381	19,727	28,436	24,467	16,193	33,158	15,956	212,636	228,592
	Exp Actual		11,281	6,389	974	16,261	24,313	17,862	18,282	20,290	17,744	28,771	20,623	-	182,789	182,789
Skyride	Exp	2012	8,469	10,389	9,746	13,647	18,761	27,041	25,555	18,444	19,280	12,926	17,875	15,699	182,132	197,831
	Exp Budget		7,115	14,817	10,908	18,105	25,091	22,303	19,793	24,236	17,548	11,378	18,101	21,719	189,396	211,115
	Exp Actual		6,864	10,447	10,253	17,166	25,318	19,081	18,996	17,356	17,970	21,338	22,727	-	187,515	187,515
Facilities	Exp	2012	40,994	52,010	62,594	68,726	76,245	71,918	56,979	97,575	30,745	48,777	69,634	81,397	676,197	757,594
	Exp Budget		17,796	73,125	35,572	81,458	63,394	62,617	51,172	58,278	70,242	52,024	80,866	122,647	646,545	769,192
	Exp Actual		16,307	63,474	58,643	54,981	58,232	67,916	66,117	55,324	61,773	63,007	50,346	-	616,119	616,119
IMAX	Exp	2012	11,863	20,399	33,133	28,360	34,567	66,346	42,874	39,078	50,255	27,803	15,984	25,185	370,662	395,847
	Exp Budget		1,011	3,195	3,155	28,893	17,555	39,150	30,060	27,581	22,401	10,640	8,048	198	191,688	191,886
	Exp Actual		17,000	1,376	4,846	16,256	25,996	8,223	18,876	23,830	35,285	11,566	7,914	-	171,168	171,168
Carrousel	Exp	2012	16,939	16,944	30,114	22,202	19,401	38,499	26,938	28,137	28,919	19,484	18,821	27,344	266,399	293,743
	Exp Budget		8,298	22,158	14,442	21,041	31,574	23,998	27,081	29,609	20,274	16,159	26,954	32,402	241,588	273,990
	Exp Actual		8,912	15,497	18,848	23,425	31,789	28,585	29,087	27,237	21,109	22,380	14,458	-	241,327	241,327
Concessions	Exp	2012	14,665	19,990	23,569	25,211	45,689	76,954	130,864	94,431	103,318	19,944	22,774	17,674	577,410	595,084
	Exp Budget		12,389	23,569	14,852	38,153	74,944	73,361	144,905	96,781	103,237	20,812	34,631	31,529	637,633	669,162
	Exp Actual		16,946	20,592	4,343	40,560	60,645	106,600	114,326	103,440	83,864	69,230	22,730	-	643,274	643,274
Amusement Devices	Exp	2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Exp Budget		-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Exp Actual		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Rides	Exp	2012	7,628	9,675	27,511	64,411	29,733	76,316	70,550	65,755	44,247	14,438	10,911	7,227	421,176	428,403
	Exp Budget		4,769	17,394	15,031	51,853	45,128	32,850	57,207	67,503	36,532	12,064	20,450	13,023	360,780	373,803
	Exp Actual		5,250	7,985	16,025	40,088	42,673	46,140	58,204	57,562	43,540	19,234	7,629	-	344,330	344,330
Ice Palace	Exp	2012	27,196	30,269	32,069	15,601	3,301	3,630	2,825	2,756	2,989	6,722	37,201	58,728	164,559	223,287
	Exp Budget		10,837	34,158	24,036	19,709	7,986	1,411	1,563	6,047	2,678	6,403	34,056	56,657	148,883	205,540
	Exp Actual		6,776	37,880	33,447	9,627	1,925	11,501	732	79	912	5,808	25,332	-	134,019	134,019
Parking	Exp	2012	5,510	6,560	6,326	6,151	6,571	12,512	11,316	8,835	11,012	6,032	8,337	7,527	89,165	96,691
	Exp Budget		5,151	9,237	6,328	8,619	14,292	8,177	11,752	10,906	8,129	5,846	10,584	10,683	99,022	109,705
	Exp Actual		4,257	5,883	8,169	7,119	8,563	6,905	14,307	5,713	7,460	10,123	7,666	-	86,165	86,165
E. Pavilion	Exp	2012	411	-	411	-	5,311	4,941	5,046	5,098	4,572	3,606	-	-	29,396	29,396
	Exp Budget		-	2,075	-	194	-	6,974	1,796	2,302	2,276	1,797	1,076	10,511	18,489	29,000
	Exp Actual		(6,663)	7,414	-	196	5,011	4,301	3,670	3,860	4,027	4,040	264	-	26,121	26,121
Fountain	Exp	2012	1,945	1,974	1,895	2,006	2,698	4,856	4,637	5,318	5,274	4,381	2,890	2,204	37,875	40,079
	Exp Budget		1,355	3,900	1,978	3,312	8,453	6,710	8,045	9,272	7,907	8,000	7,571	6,316	66,503	72,819
	Exp Actual		1,766	3,072	3,072	3,437	5,337	5,204	5,838	6,756	5,882	5,703	4,103	-	50,171	50,171
Huntington	Exp	2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Exp Budget		-	-	-	-	-	480	1,895	5,417	2,541	5,776	4,091	-	20,200	20,200
	Exp Actual		-	-	-	-	-	174	686	1,961	920	2,091	1,481	-	7,312	7,312
Glover	Exp	2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Exp Budget		-	-	-	-	-	500	2,139	9,440	6,566	21,703	7,652	-	48,000	48,000
	Exp Actual		-	-	-	-	-	42	178	784	546	1,803	636	-	3,988	3,988
*Expenditure Trendline Variance			1,731	(58,486)	7,427	42,350	(34,302)	49,663	54,976	(34,355)	31,863	(15,415)	(61,834)	16,381	(16,381)	-
Expenditure Totals	Actual	2012	163,101	200,337	255,086	282,150	291,881	450,563	469,453	418,978	362,001	213,274	257,212	286,155	3,364,036	3,650,192
	Budget		92,761	176,425	156,588	352,412	315,576	371,592	465,910	390,586	384,438	196,994	255,143	373,795	3,158,425	3,532,220
	Actual	2014	99,557	194,247	175,115	246,104	326,270	350,947	391,597	375,161	342,564	304,059	199,189	-	3,004,810	3,004,810

*Budget is set via high-level expenditure type (e.g. "salaries & wages" for **all functions**) versus the committee-level breakdown of expenditures which are lumped by function (e.g. **all expenditures** for "Carrousel").

YTD Revenue and Expenditures overview by major areas
Nov, 2014

	Rev Actual	Budget	Variance	Exp Actual	Budget	Variance	Rev Vs. Exp
Security				\$ 145,215	\$ 123,856	\$ 21,359	
Parking	\$ 350,356	\$ 312,621	\$ 37,735	\$ 85,165	\$ 99,022	\$ (13,857)	\$ 51,592
Special Events	\$ 104,205	\$ 108,389	\$ (4,184)	\$ 165,296	\$ 169,586	\$ (4,290)	\$ 106
Grounds				\$ 182,789	\$ 212,636	\$ (29,847)	
Skyride	\$ 506,014	\$ 433,248	\$ 72,766	\$ 187,515	\$ 189,396	\$ (1,881)	\$ 74,647
Facilities				\$ 616,119	\$ 646,545	\$ (30,426)	
IMAX	\$ 166,531	\$ 202,071	\$ (35,540)	\$ 171,168	\$ 191,688	\$ (20,520)	\$ (15,020)
Carrousel	\$ 337,529	\$ 367,634	\$ (30,105)	\$ 241,327	\$ 241,588	\$ (261)	\$ (29,844)
Concession	\$ 796,937	\$ 870,124	\$ (73,187)	\$ 643,274	\$ 637,633	\$ 5,641	\$ (78,828) \$ (22,104)
Rides	\$ 494,768	\$ 513,989	\$ (19,221)	\$ 344,330	\$ 360,780	\$ (16,450)	\$ (2,771)
Ice Palace	\$ 169,681	\$ 178,865	\$ (9,184)	\$ 134,019	\$ 148,883	\$ (14,864)	\$ 5,680
Riverfront Park							
YTD Total	\$ 3,010,104	\$ 3,066,715	\$ (56,611)	\$ 3,004,810	\$ 3,158,425	\$ (153,615)	\$ 97,004

Areas in RED

Area of concern

Areas in GREEN

Area of success

Areas left blank in revenue do not generate substantial amount to be concerned.

The positive gap between savings in expenditure and revenue shortage is improved by almost \$80000 compared with Oct

REVENUES: Decreases primarily in concession and IMAX

SUPPLIES: Operating supplies and minor equipment lines are also under budget.

Sam's wages and benefits: over \$56,000 still charged to concession; taken that out, actual loss is smaller

SVCS: Utilities and R&M costs are both under budget,.

The Plaza money \$48,000 has not yet been paid and will occur closer to year end so this is more of a timing issue.