



**City of Spokane Park Board
Golf Committee Meeting**

8:00 a.m. Tuesday, Jan. 07, 2025
Hybrid in-person and WebEx virtual meeting
Mark Poirier – Golf Manager

Committee Members

- X Nick Sumner – Chair
- X Gerry Sperling
- X Barb Richey
- X Doug Kelley

Parks Staff

- Mark Poirier
- Jennifer Papich
- Fianna Dickson
- Kris Behr

Golf Staff

- Rob Decker
- Doug Phares
- Steve Conner

SUMMARY

- The committee approved to recommend the Park Board accept the following agenda items:
 - 5-year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax, and a one-time implementation fee of \$6,100 – consent agenda item
- Fianna Dickson presented the golf marketing report.
- Mark Poirier discussed the financial reports.
- An overview of What's Happening at the Courses was presented.

The next regularly scheduled meeting is 8 a.m. Tue., Feb. 11, 2025.

MINUTES

The meeting was called to order at 8:06 a.m. by committee chair Nick Sumner.

Public comment - None

Action items

1. [5-year contract with ForeUP Golf Management System for a yearly amount of \\$40,032.00 plus tax, and a one-time implementation fee of \\$6,100.](#) – Mark Poirier
 - a. Mark explained that Club Prophet has been the point-of-sale system since 2015. Several inefficiencies noted with Club Prophet include non-cloud based (which is cumbersome if the City server goes down), excessive downtime, absence of online store for pass and gift card sales, new CPS version 5.0 is not PCI compliant, and outdated, cumbersome marketing tools. A request for proposal went out in June, with four possible vendors. Several Parks employees sat through the demonstrations and not only was ForeUP the lowest bid, they had the most valuable and impressive components that would benefit City Golf.
 - b. Mark stated it could be 6-8 weeks to have the system completely up and running. During this time, the Club Prophet system will still be in place. The move should be seamless. Golf will need to purchase new card readers, but all other equipment will work on this system.

Motion #1 – Barb Richey moved to recommend the 5-year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax, and a one-time implementation fee of \$6,100.

Nick Sumner seconded. The motion passed unanimously (4-0 vote).

The committee agreed to present this recommendation as a consent agenda item on the Jan. 09 Park Board meeting agenda.

Standing reports

1. [Golf marketing report](#) – Fianna Dickson

Marketing reached 19,800 people with their Holiday 4-Pack Pass sale through social media in addition to countless people through SpokaneGolf.org, the Inlander and the Recreation Activity Guide. There was a 69% increase over 2023.
2. [Golf financial report](#) – Mark Poirier

Total rounds for 2024 were 190,239, a 7% increase over 2023. The total revenue will be better reflected next month when the pre-sale passes are included. The total capital outlay about was \$1,050,054, which reflects major improvements which save the courses a tremendous amount of money over time. The year-to-date FIF reserve cash balance is \$401,974 with a fund balance at nearly \$2.5M. There were 482 no-show fees charged in 2024.
3. Superintendents' reports - What's Happening at the Courses – Mark Poirier
 - a. Downriver had to remove 60 more pine trees because of the beetle infestation. The course is all torn up because of the cart path construction. The shrubs along the parking lot have been torn out preparing for new landscaping.
 - b. Qualchan Rob Decker states construction of the pump house is going slow. The ground is muddy and full of ruts now, and they are not close to completion. Berry Ellison and Nick Hamad are working with the contractors. If the project is not completed by April 1, they have agreed to pay \$7,500 per day until completion.
 - c. Indian Canyon Doug Phares states the patio covering of the back of the building is being installed. The course is in phenomenal shape, especially now with the new bunkers.
 - d. Esmeralda Rob Sanders states the restrooms are being renovated to allow for more ADA

accessibility.

Adjournment: The meeting was adjourned at 9:30 a.m.

The next regularly scheduled meeting is 8 a.m. Tue., Feb. 11, 2025.

Spokane Park Board

Briefing Paper



Committee	Golf	Committee meeting date: 1-7-25	
Requester	Mark Poirier	Phone number: 625-4653	
Type of agenda item	<input type="radio"/> Consent <input type="radio"/> Discussion <input type="radio"/> Information <input checked="" type="radio"/> Action		
Type of contract/agreement	<input checked="" type="radio"/> New <input type="radio"/> Renewal/ext. <input type="radio"/> Lease <input type="radio"/> Amendment/change order <input type="radio"/> Other		
City Clerks file (OPR or policy #)			
Master Plan Goal, Objective, Strategy (Click HERE for link to the adopted plan)		Master Plan Priority Tier: (pg. 171-175)	
Item title: (Use exact language noted on the agenda)	5 year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax and a one time implementation fee of \$6,100.		
Begin/end dates	Begins: 01/01/2025	Ends: 12/31/2029	<input type="checkbox"/> 06/01/2525
Background/history:			
<p>The Parks & Recreation Division promulgate RFP 6164-24 to obtain a hosted Golf Management System. ForeUP was selected as they are the most advanced state of the art cloud-based technology providing a secure, PCI compliant, easy-to-use system for golf course staff and customers. The term of the agreement shall commence January 1, 2025 and shall terminate December 31, 2029. The City Parks & Recreation Golf Division will be billed five annual payments of \$40,032 plus tax and a one time professional services for implementation of \$6,100. Total 5-year contract will be \$206,260.</p>			
Motion wording:			
Approve 5 year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax and one time implementation fee of \$6,100.			
Approvals/signatures outside Parks: <input type="radio"/> Yes <input checked="" type="radio"/> No			
If so, who/what department, agency or company:			
Name:		Email address:	Phone:
Distribution:			
Parks – Accounting			
Parks – Sarah Deatrich			
Requester: Mark Poirier			
Grant Management Department/Name:			
Fiscal impact: <input checked="" type="radio"/> Expenditure <input type="radio"/> Revenue			
Amount:		Budget code:	
\$40,032 plus tax for 5 years		4600-55200-76680-54820	
		4600-55300-76680-54820	
		4600-55400-76680-57820	
		4600-55500-76680-54820	
Vendor: <input type="radio"/> Existing vendor <input checked="" type="radio"/> New vendor			
Supporting documents:			
<input checked="" type="checkbox"/> Quotes/solicitation (RFP, RFQ, RFB)		<input checked="" type="checkbox"/> W-9 (for new contractors/consultants/vendors)	
<input type="checkbox"/> Contractor is on the MRSC Roster - City of Spokane		<input checked="" type="checkbox"/> ACH Forms (for new contractors/consultants/vendors)	
<input type="checkbox"/> UBI: Business license expiration date:		<input checked="" type="checkbox"/> Insurance Certificate (min. \$1 million in General Liability)	

WHY DO WE NEED A NEW SOFTWARE PROGRAM?

- Club Prophet Systems has been our vendor for Golf management software since 2015.
- Currently do not have a multi year contract with them – only year to year.
- Identified inefficiencies with Club Prophet:
 - NOT cloud based
 - Excessive downtime
 - No true online store for pass and gift card sales
 - CPS version 5.0 found not PCI compliant
 - Out-dated marketing tools

TIMELINE/RFP PROCESS

- June 11, 2024 – Gathering requirements and metrics from previous Golf RFPs as a starting point for discussions around a Golf Management System upgrade conversation
- July 22nd – Final requirements complete, draft RFP approved
- August 7th – RFP available for bidders
- August 22nd – Clarification deadline
- September 9th – RFP submission deadline
- October 2nd – RFP response evaluation team kickoff meeting
 - Evaluation team consisted of City IT, Parks Accounting, Golf Manager and Golf Professionals
- October 17th – RFP evaluation follow up and finalist selection
- November 13th and 14th – Product demos from ForeUP and Club Prophet
- November 15th – Evaluation committee consensus that ForeUP is the winning bid

ANNUAL COST ANALYSIS

VENDOR	ANNUAL COST
ForeUP	\$40,032 + Tax Plus one time fee \$6,100
Kaizen	\$239,750 + Tax
Member Sports	1 st year - \$48,000 + Tax 2 nd -5 th year - \$36,000 Tax
Club Prophet	\$50,712 + Tax Plus training \$3,600 + Tax

WINNING BID - FOREUP

Tee Sheet

- Cloud Based Tee Sheet, Anywhere Access
- Text & Email Golfers Anytime From Tee Sheet
- Live Online Web Booking, Configurable by Player Type
- Event, League, Outing Management, Cart Signs
- Automated Player Reminders
- Easy Point/Click, Drag/Drop Interface

Point of Sale

- Customer Dashboard w/ Photo ID & Sales History
- Seamless Management of All Pro Shop & Bar/Grill Sales
- Pre-Authorization of Credit Cards to Hold Tabs
- Integrated, Tiered Loyalty Program, Customizable by Item/Dept
- Layered Tournament/Shop Credit Capability
- Complex Pass Program with Customizable Parameters
- Integrated Time & Attendance (Time Clock Mgmt)

Email / Text Marketing

- Easily Design and Send Email AND Text Message Campaigns
- Full Marketing Automation
- Fully Integrated Email and Texting Based on Play & Purchase Behavior Patterns
- Pre-Built Templates for Ease of Use
- Full Send and Open Analytics, Google Analytics Compatible

Website

- Dedicated Website Support Line
- Full Website Build
- All Builds are Completely Computer, Tablet, and Mobile Friendly
- Website Hosting
- Regular Updating and Monitoring of Website



"We are **beyond impressed** with the relationships we have built foreUP. It is obvious they **really care about us and our success**, in this industry. They are **always available to us** and work to ent every day. **We couldn't be happier with it!**"



We LOVE the simplicity of the billing UI and how **quick it is to p** create Statements. Our members LOVE the itemized detail on tl also like the new format; it's much **clearer for our members to r**



"**We love foreUP.** From day one, we've been impressed with the **dedication to our success.** The software has given us **efficienc** have never had access to before, including a **great online booki** **streamlined our online operations.** We are thrilled to be workin forward to a **very strong partnership.**

TESTIMONIALS

WHAT SETS FOREUP APART FROM THE REST?

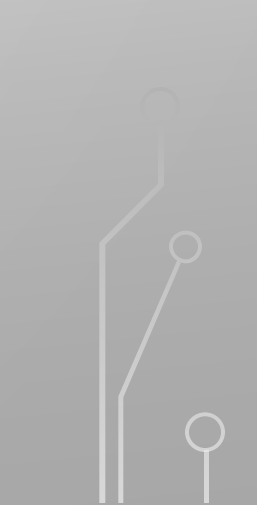



- 100% cloud-based system
- Fully automated online store
- Ability to support no show policy
- Improved online tee time experience
- Drastically elevated marketing tools
- High level response time
- Information and transaction security
- Lower credit card transaction fees
- Plethora of reporting options
- Blue Golf – Value



ACTION ITEM APPROVAL

Approve 5-year contract with ForeUP Golf Management System for a yearly amount of \$40,032 plus tax and a one-time implementation fee of \$6,100



Holiday 4-Pack

[Return to Minutes](#)

Spokane Parks and Recreation
Published by Josh At Parks
December 2, 2024

Give the gift of golf this holiday season and find some great savings with a 4-pack golf pass! 4 rounds of golf for just \$169 (\$39 in savings). Good for one round each at Indian Canyon, Creek at Qualchan, Downriver, and Esmeralda Golf Course.

Available to purchase in-person only at all City courses and City Hall at the My Spokane desk. Purchase by December 31, 2024. Use in 2025. Post-season Pro Shop hours vary – call ahead before planning your visit.

HOLIDAY 4-PACK PASS SALE
One round at each City course | \$169 (SAVE \$39)

MAKES A GREAT GIFT!

MY.SPOKANE.CITY.ORG
Holiday 4-Pack Pass Sale
Golf special events, tournaments, and special promotions

Learn more

HOLIDAY 4-PACK PASS SALE

One round at each City of Spokane golf course in 2025 | \$169 (SAVE \$39)

Indian Canyon GOLF COURSE | Qualchan GOLF COURSE | Downriver GOLF COURSE | Esmeralda GOLF COURSE

MAKES A GREAT GIFT!
PURCHASE BY VISITING ANY CITY OF SPOKANE GOLF COURSE OR CITY HALL (800 W. SPOKANE BLVD #540) MUST PURCHASE BEFORE DECEMBER 31, 2024

GOLF 4-PACK

One round at each course in 2025
\$169 (\$39 savings) Makes a great gift!

Indian Canyon GOLF COURSE | Downriver GOLF COURSE | Qualchan GOLF COURSE | Esmeralda GOLF COURSE | SpokaneGolf.org

- Social media paid ad
 - 19,800 reach, 865 clicks, cost per click \$.35 (av. CPC recreation \$.60)
- SpokaneGolf.org
- Recreation Activity Guide
- Inlander Holiday Magazine

Sold 221 this Nov/Dec, a 69% increase over 131 last Nov/Dec.
No other 'pre-season discounts', due to no rate increase in 2025

Q1

- Year-end recap
- DH planning for 2025
- Spokane Golf Show, February 22-23



2024 Annual YOY Golf Comparison Report

[Return to Minutes](#)

ROUNDS

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS			
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	
COUNT	REGULAR ROUND	20,273	18,405	1,868	18,137	16,678	1,459	22,015	20,514	1,501	19,749	17,421	2,328	0	0	0	80,174	73,018	7,156	
	DISCOUNT ROUND	24,130	24,156	(26)	23,284	22,926	358	16,260	16,611	(351)	16,725	16,094	631	0	0	0	80,399	79,787	612	
	MULTI-PLAY ROUND	4,150	2,939	1,211	3,618	2,269	1,349	2,418	1,870	548	5,638	4,841	797	0	0	0	15,824	11,919	3,905	
	OTHER ROUND	3,659	3,195	464	2,311	2,240	71	5,129	4,926	203	2,743	2,587	156	0	0	0	13,842	12,948	894	
	TOTAL	52,212	48,695	3,517	47,350	44,113	3,237	45,822	43,921	1,901	44,855	40,943	3,912	0	0	0	190,239	177,672	12,567	
REVENUE	REGULAR ROUND	\$ 614,271	\$ 495,129	\$ 119,141	\$ 569,116	\$ 468,387	\$ 100,729	\$ 704,379	\$ 598,308	\$ 106,072	\$ 651,407	\$ 506,600	\$ 144,807	\$ -	\$ -	\$ -	\$ 2,539,173	\$ 2,068,424	\$ 470,749	
	DISCOUNT ROUND	\$ 623,920	\$ 521,618	\$ 102,303	\$ 616,358	\$ 510,123	\$ 106,235	\$ 452,658	\$ 394,706	\$ 57,952	\$ 487,479	\$ 399,724	\$ 87,755	\$ -	\$ -	\$ -	\$ 2,180,415	\$ 1,826,171	\$ 354,244	
	MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,550	\$ 35,685	\$ 4,865	\$ -	\$ -	\$ -	\$ 40,550	\$ 35,685	\$ 4,865
	OTHER ROUND	\$ 56,420	\$ 37,024	\$ 19,396	\$ 6,941	\$ 3,080	\$ 3,861	\$ 110,285	\$ 101,249	\$ 9,036	\$ 30,034	\$ 29,643	\$ 391	\$ -	\$ -	\$ -	\$ 203,682	\$ 170,997	\$ 32,685	
	TOTAL	\$ 1,294,611	\$ 1,053,771	\$ 240,840	\$ 1,192,416	\$ 981,590	\$ 210,825	\$ 1,267,323	\$ 1,094,263	\$ 173,060	\$ 1,209,470	\$ 971,652	\$ 237,818	\$ -	\$ -	\$ -	\$ 4,963,820	\$ 4,101,277	\$ 862,543	

PASSES

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
COUNT	DISCOUNT PASS	1,183	1,638	(455)	916	990	(74)	676	789	(113)	1,303	1,321	(18)	88	178	(90)	4,166	4,916	(750)
	SEASON PASS	12	32	(20)	46	36	10	18	29	(11)	69	73	(4)	10	14	(4)	155	184	(29)
	OTHER PASS	97	109	(12)	524	600	(76)	60	88	(28)	99	89	10	466	430	36	1,246	1,316	(70)
	TOTAL	1,292	1,779	(487)	1,486	1,626	(140)	754	906	(152)	1,471	1,483	(12)	564	622	(58)	5,567	6,416	(849)
REVENUE	DISCOUNT PASS	\$ 83,845	\$ 110,725	\$ (26,879)	\$ 77,570	\$ 63,067	\$ 14,503	\$ 45,912	\$ 42,375	\$ 3,536	\$ 89,534	\$ 82,964	\$ 6,570	\$ 7,390	\$ 12,347	\$ (4,956)	\$ 304,252	\$ 311,478	\$ (7,226)
	SEASON PASS	\$ 19,781	\$ 45,746	\$ (25,965)	\$ 34,057	\$ 32,281	\$ 1,776	\$ 23,289	\$ 26,754	\$ (3,465)	\$ 81,119	\$ 70,548	\$ 10,570	\$ 15,658	\$ 19,540	\$ (3,882)	\$ 173,904	\$ 194,869	\$ (20,965)
	OTHER PASS	\$ 15,406	\$ 15,892	\$ (486)	\$ 29,789	\$ 30,417	\$ (628)	\$ 9,238	\$ 12,073	\$ (2,835)	\$ 16,255	\$ 13,517	\$ 2,738	\$ 36,247	\$ 28,867	\$ 7,380	\$ 106,935	\$ 100,767	\$ 6,168
	TOTAL	\$ 119,032	\$ 172,362	\$ (53,330)	\$ 141,416	\$ 125,765	\$ 15,651	\$ 78,439	\$ 81,203	\$ (2,764)	\$ 186,908	\$ 167,029	\$ 19,878	\$ 59,295	\$ 60,754	\$ (1,458)	\$ 585,091	\$ 607,113	\$ (22,023)

CART FEES

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
COUNT	PRIVATE CART FEE & PERMIT	571	594	(24)	639	765	(126)	322	405	(83)	406	451	(45)	0	0	0	1,938	2,215	(278)
	PRO CART FEE	24,748	23,383	1,365	26,319	25,106	1,213	28,142	27,292	850	24,204	22,570	1,634	0	0	0	103,413	98,351	5,062
	TOTAL	25,318	23,977	1,342	26,958	25,871	1,087	28,464	27,697	767	24,610	23,021	1,589	0	0	0	105,350	100,566	4,785
REVENUE	PRIVATE CART FEE & PERMIT	\$ 18,518	\$ 17,174	\$ 1,345	\$ 20,277	\$ 18,109	\$ 2,168	\$ 7,199	\$ 7,403	\$ (204)	\$ 18,313	\$ 13,788	\$ 4,524	\$ -	\$ -	\$ -	\$ 64,307	\$ 56,474	\$ 7,833
	PRO CART FEE	\$ 4,811	\$ 4,533	\$ 278	\$ 8,573	\$ 8,040	\$ 533	\$ 11,056	\$ 10,935	\$ 121	\$ 4,725	\$ 4,427	\$ 298	\$ -	\$ -	\$ -	\$ 29,165	\$ 27,935	\$ 1,230
	TOTAL	\$ 23,329	\$ 21,707	\$ 1,622	\$ 28,850	\$ 26,149	\$ 2,701	\$ 18,254	\$ 18,338	\$ (84)	\$ 23,038	\$ 18,215	\$ 4,822	\$ -	\$ -	\$ -	\$ 93,471	\$ 84,409	\$ 9,062

BUCKET OF BALLS

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
COUNT		14,124	13,392	732	12,629	12,299	330	23,483	20,616	2,867	12,896	11,741	1,155	0	0	0	63,132	58,048	5,084
REVENUE	\$	1,361	1,291	70	2,575	2,454	121	5,005	4,349	656	1,272	1,060	211	\$ -	\$ -	\$ -	10,213	9,155	1,058

FACILITY IMPROVEMENT FEE

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
COUNT		46,451	43,952	2,499	42,270	40,438	1,832	40,352	39,396	956	39,216	36,787	2,429	236	5,453	(\$ 2,177)	168,525	166,026	2,499
REVENUE	\$	232,976	229,147	3,828	214,809	205,556	9,253	204,289	201,980	2,308	207,325	195,168	12,157	5,351	5,453	(102)	864,750	837,304	27,445

REVENUE SUMMARY

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
Lessons		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL REVENUE	\$	1,671,310	1,478,279	193,031	1,580,067	1,341,515	238,552	1,573,310	1,400,133	173,177	1,628,012	1,353,124	274,887	64,646	66,206	(1,560)	6,517,345	5,639,258	878,087

Golf Fund - December 2024



	Adopted Budget 2024	2024 Remaining Budget Balance	2023 December Actual	2024 December Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 YTD Difference	2023 YTD % Of Budget	2024 YTD % Of Budget	YOY % Change
Revenue											
Program Revenue	\$ 5,374,077	\$ (1,187,113)	\$ 44,697	\$ 8,198	\$ (36,499)	\$ 5,525,372	\$ 6,561,190	\$ 1,035,818			
Pre-Sale Revenue					\$ -	174,793	216,362	\$ 41,569			
Facility Improvement Fee	\$ -		\$ (154)		\$ 154	\$ (831,750)	\$ (870,942)	\$ (39,192)			
Other Transfers-In	\$ -	\$ (53,698)		\$ 26,795	\$ 26,795	\$ 53,746	\$ 53,698	\$ (48)			
Total Revenue	\$ 5,374,077	\$ 586,230	\$ 44,544	\$ 34,993	\$ (9,550)	\$ 4,922,161	\$ 5,960,307	\$ 1,038,146	114.44%	110.91%	-3.54%
Expenditures											
Salaries and Wages	\$ 1,127,824	\$ (6,928)	\$ 133,202	\$ 92,615	\$ 40,587	\$ 999,988	\$ 1,145,950	\$ (145,962)	87.79%	101.61%	13.81%
Temp/Seasonal	\$ 651,762	\$ 86,183	\$ 1,946	\$ 150	\$ 1,796	\$ 520,930	\$ 566,317	\$ (45,387)	79.84%	86.89%	7.05%
Personnel Benefits	\$ 467,123	\$ (171,135)	\$ 34,105	\$ 29,571	\$ 4,534	\$ 465,239	\$ 494,172	\$ (28,932)	144.02%	105.79%	-38.23%
Supplies	\$ 531,900	\$ (28,850)	\$ 6,193	\$ 2,627	\$ 3,566	\$ 453,312	\$ 439,600	\$ 13,712	110.36%	82.65%	-27.71%
Services and Charges	\$ 1,435,756	\$ (355,815)	\$ 68,638	\$ 54,484	\$ 14,153	\$ 1,218,067	\$ 1,408,883	\$ (190,816)	115.67%	98.13%	-17.54%
Interfund Payments	\$ 237,008	\$ 64,947	\$ 32,022	\$ 26,640	\$ 5,382	\$ 299,129	\$ 232,730	\$ 66,398	100.49%	98.20%	-2.29%
Subtotal Op. Expense	\$ 4,451,373	\$ 163,722	\$ 276,106	\$ 206,087	\$ 70,018	\$ 3,956,665	\$ 4,287,651	\$ (330,987)	102.08%	96.32%	-5.76%
Capital Outlay	\$ 714,650	\$ (335,404)	\$ 5,335	\$ 136,573	\$ (131,238)	\$ 510,979	\$ 1,050,054	\$ (539,075)	124.63%	146.93%	22.30%
Transfers Out		\$ -				\$ 1,497		\$ 1,497			
Total Expenditures	\$ 5,166,023	\$ (171,683)	\$ 281,441	\$ 342,661	\$ (61,220)	\$ 4,469,141	\$ 5,337,706	\$ 868,565	104.27%	103.32%	-0.95%
Net Gain/(Loss)	\$ 208,054		\$ (236,897)	\$ (307,667)	\$ (70,770)	\$ 453,020	\$ 622,601	\$ 169,581			

* Beginning Fund Balance	\$ 348,984	Updated 4/23
Less 7% Reserve	\$ (404,883)	
Less Current Lease Payments	\$ (164,729)	
Beginning Year Reserves	\$ (220,628)	
YTD Change in Cash	\$ 622,601	
YTD Available Cash	\$ 401,974	

* 2024 Beginning Fund Balance does not include the FIF reserve of \$2,218,214

Facility Improvement Fee - December 2024



	2023 December Actual	2024 December Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 Monthly Difference
Revenue	\$ 154	\$ -	\$ (154)	\$ 831,750	\$ 870,942	\$ 39,192
Debt Service Payments	\$ (308,666)	\$ (308,608)	\$ (58)	\$ (618,135)	\$ (618,025)	\$ (110)

Facility Improvement Fee - Fund Balance	
Beginning Fund Balance	\$ 2,218,214
YTD Revenues	\$ 870,942
YTD Loan Payments	\$ (618,025)
Ending Fund Balance	\$ 2,471,131

Golf SIP Loan Amortization		
Period Ending	Payment	Principal Balance
12/1/2023	\$ 308,666	\$ 6,349,397
6/1/2024	\$ 309,417	\$ 6,071,552
12/1/2024	\$ 308,608	\$ 5,793,183