



**City of Spokane Park Board  
Golf Committee Meeting**

8:00 a.m. Tuesday, Dec. 12, 2023  
Hybrid in-person and WebEx virtual meeting  
Mark Poirier – Golf Manager

**Committee Members**

- X Nick Sumner
- Gerry Sperling – absent/excused
- X Bob Anderson
- X Barb Richey

**Parks Staff**

- Jason Conley
- Mark Poirier
- Jennifer Papich
- Fianna Dickson
- Kris Behr

**Golf Staff**

- David Fern

**SUMMARY**

- The committee approved to recommend the Park Board accept the following agenda items:
  - Golf professional Steve Conner Exhibit B (section 7.2) contract amendment/Downriver golf course – consent agenda item
- Fianna Dickson presented the golf marketing report.
- Mark Poirier discussed the financial reports.
- An overview of What's Happening at the Courses was presented.

The next regularly scheduled meeting is 8 a.m. Tue., Jan. 09, 2024.

# MINUTES

The meeting was called to order at 8:01 a.m. by committee chair Nick Sumner.

**Public comment** - None

## Action items

1. [Golf professional Steve Conner Exhibit B \(section 7.2\) contract amendment/Downriver golf course](#) – Mark Poirier

The purpose of this amendment is strictly housekeeping. The contract, which expires next year, requires a recalculation of rounds for the fourth and fifth year. The 10-year average for years 2020, 2021 and 2022 was 44,000 rounds, which will be adjusted for years 2023 and 2024 to 44,900 rounds. This adjustment will also result in an adjustment in the revenue share, which is based on the 10-year average.

**Motion #1** – Nick Sumner moved to recommend the Golf professional Steve Conner Exhibit B (section 7.2) contract amendment/Downriver golf course.

Bob Anderson seconded. The motion passed unanimously (3-0 vote).

The committee agreed to present this recommendation as a consent agenda item on the Dec. 14 Park Board meeting agenda.

**Discussion item** - None

## Standing reports

1. [Golf marketing report](#) – Fianna Dickson

KREM did a great story with Rob Decker on the end-of season preparations. The Holiday Golf Pass is being promoted via several outlets, including 90,000 residents through the City's weekly email and the Inlander Holiday edition. Holiday themed thank you cards were sent to about 20-30 of the highest dollar customers for each course.

2. [Golf financial report](#) – Mark Poirier

2023 ended with nearly 6,000 more rounds than 2022, \$13,000 more in pass sales and \$2,000 more in no-show fees. 2023 year-end revenue nearly \$600,000 with a net/gain loss ending at \$663,517, and year end available cash, \$679,497. Year end Facility Improvement Fee was \$35,829 higher than 2022 with a cash balance of \$2,526,917. Nick requested Finance add a line to show the running total of what is remaining to pay off the balance.

3. Superintendents' reports - What's Happening at the Courses – Mark Poirier

All four courses report the simulators are doing well. In addition:

- a. Downriver – Steve Conner reports selling passes five days per week. Dog walking on the course continues to be a problem.
- b. Qualchan – Mark Gardner was happy to hold off course closure to Nov. 15.
- c. Indian Canyon - Rob Sanders reports lessons are going well. The cross-country ski trail is ready to go. A small fuels reduction tree removal project was just completed.
- d. Esmeralda – Mike Vanderberg reports they are epoxying the floor at the maintenance building. Two trees were removed. DNR and Fuels Reduction teams are doing a large project in the 52-acre area near the 18<sup>th</sup> fairway which will also help with air circulation and possibly a reduction in homeless encampments. Fianna interjected there will be a media tour of this area on Monday as well.

Barb Richey would like to formally extend her thanks to Jennifer, Mark, Jason, Fianna and team for a great year.

**Adjournment:** The meeting was adjourned at 8:26 a.m.

The next regularly scheduled meeting is 8 a.m. Tue., Jan. 09, 2024.

# Spokane Park Board

## Briefing Paper



<b>Committee</b>	Golf	<b>Committee meeting date:</b> 12/12/2023	
<b>Requester</b>	Mark Poirier	<b>Phone number:</b> 625-4653	
<b>Type of agenda item</b>	<input type="radio"/> Consent <input type="radio"/> Discussion <input type="radio"/> Information <input checked="" type="radio"/> Action		
<b>Type of contract/agreement</b>	<input type="radio"/> New <input type="radio"/> Renewal/ext. <input type="radio"/> Lease <input checked="" type="radio"/> Amendment/change order <input type="radio"/> Other		
<b>City Clerks file</b> (OPR or policy #)	OPR 2019-0940		
<b>Master Plan Goal, Objective, Strategy</b> (Click <a href="#">HERE</a> for link to the adopted plan)	Maintain and Care	<b>Master Plan Priority Tier:</b> first (pg. 171-175)	
<b>Item title:</b> (Use exact language noted on the agenda)	Golf professional Steve Conner Exhibit B (section 7.2) contract amendment/Downriver golf course.		
<b>Begin/end dates</b>	Begins: 01/01/2023	Ends: 12/31/2024	<input type="checkbox"/> 06/01/2525
<b>Background/history:</b>			
<p>Exhibit B (section 7.2) allows for revenue sharing with the golf professional, based on a 10-year average of course rounds. For years 2020, 2021, and 2022 the 10-year average was calculated at 44,000 rounds (existing contract language). Contract requires a recalculation of average rounds for years 4 &amp; 5.</p> <p>The revised 10-year average is calculated at 44,900 rounds, for years 2023 and 2024.</p> <p>For calendar years 2023-2024 the Golf professional, Steve Conner, will receive revenue sharing based on the revised 10-year average of 44,900 paid rounds of golf at Downriver golf course.</p>			
<b>Motion wording:</b>			
To approve golf professional Steve Conner Exhibit B (section 7.2) contract amendment/Downriver golf course.			
<b>Approvals/signatures outside Parks:</b> <input checked="" type="radio"/> Yes <input type="radio"/> No			
If so, who/what department, agency or company:			
Name: Steve Conner		Email address: sconner@spokanecity.org	Phone: 509-993-6859
<b>Distribution:</b>			
Parks – Accounting			
Parks – Sarah Deatrich			
Requester: Mark Poirier			
Grant Management Department/Name:			
<b>Fiscal impact:</b> <input type="radio"/> Expenditure <input type="radio"/> Revenue			
Amount:		Budget code:	
<b>Vendor:</b> <input checked="" type="radio"/> Existing vendor <input type="radio"/> New vendor			
<b>Supporting documents:</b>			
<input type="checkbox"/>	Quotes/solicitation (RFP, RFQ, RFB)	<input type="checkbox"/>	W-9 (for new contractors/consultants/vendors)
<input type="checkbox"/>	Contractor is on the City's A&E Roster - City of Spokane	<input type="checkbox"/>	ACH Forms (for new contractors/consultants/vendors)
<input checked="" type="checkbox"/>	UBI: 601-432-842    Business license expiration date: 12/31/23	<input type="checkbox"/>	Insurance Certificate (min. \$1 million in General Liability)

## Exhibit B



### City of Spokane Parks and Recreation Division

## **COMMISSION SPLIT FOR OPERATION OF DOWNRIVER MUNICIPAL GOLF COURSE**

This COMMISSION SPLIT FOR OPERATION OF DOWNRIVER MUNICIPAL GOLF COURSE ("Exhibit B") is made and entered into by and between the **City of Spokane Parks and Recreation Division** as ("City"), a Washington municipal corporation, and **STEVE CONNER, PGA GOLF PROFESSIONAL d/b/a RIVERLINK'S GOLF INC.**, as ("Professional"). Hereafter together referenced as the "parties", and individually a "party".

*WHEREAS, the parties entered into an Agreement wherein the Professional agreed to provide for the operation and maintenance of the City's Municipal Golf Course – DOWNRIVER; and*

*WHEREAS, a division or split in DOWNRIVER commission has been negotiated, and this City's Exhibit B delineates those proportions.*

*-- NOW, THEREFORE, in consideration of these terms, the parties mutually agree as follows:*

### **1. COMMISSION / SPLIT CONSIDERATION.**

The Scope of Work in the original Agreement, Section 6 & Section 7 is revised to include the following:

#### Section 6. **CONSIDERATION PAID TO PARKS AND RECREATION.**

6.1 Parks and Recreation Division shall be entitled to the following proceeds:

- a. ONE PERCENT (1%) of gross receipts from the operation of the practice range;
- b. ONE PERCENT (1%) of gross receipts from rental of golf carts and pull-carts;
- c. ONE PERCENT (1%) of gross receipts from Pro Shop sales, which include club rentals;
- d. FIFTY PERCENT (50%) of the fee paid per person for Parks and Recreation Division sponsored golf lessons;
- e. FORTY PERCENT (40%) of gross receipts from facility rentals.
- f. EIGHTY PERCENT (80%) of gross receipts for the rental of the golf course for weddings;
- g. NINETY TWO AND A HALF PERCENT (92.5%) of Green Fees, until golf round incentives are reached. Refer to section 7.2 outlining Green Fee incentives; and

- h. ZERO PERCENT (0%) of the gross receipts generated from all golf lessons offered or sponsored through outside contractual agreements not otherwise arranged through the Parks & Recreation Division.

Section 7. **CONSIDERATION PAID TO THE PROFESSIONAL.**

7.1 The Professional shall be entitled to the following:

- a. NINETY NINE PERCENT (99%) of gross receipts from the operation of the driving range.
- b. NINETY NINE PERCENT (99%) of gross receipts from rental of golf carts and pull carts.
- c. NINETY NINE PERCENT (99%) of gross receipts from Pro Shop sales, including club rentals.
- d. FIFTY PERCENT (50%) of the fee paid per person for Parks and Recreation Division sponsored golf lessons.
- e. SIXTY PERCENT (60%) of gross receipts from facility rentals. This includes the apartment, should it be rented during the Agreement.
- f. TWENTY PERCENT (20%) of the gross receipts for the rental of the golf course for weddings.
- g. SEVEN AND A HALF PERCENT (7.5%) of Green fees, until golf round incentives are reached. Refer to section 7.2 outlining Green Fee incentives.
- h. ONE HUNDRED PERCENT (100%) of Food and Beverage (F & B) Sales.
- i. ONE HUNDRED PERCENT (100%) of the gross receipts generated from all golf lessons offered or sponsored through outside contractual agreements not otherwise arranged through the Parks & Recreation Division.

7.2 The City shall pay the Professional the following revenue, if applicable post accounting closing entries of the golf season:

For calendar years 2023-2024, the Professional will be entitled to revenue sharing calculated on the number of paid rounds of golf played at DOWNRIVER, based on the average number of paid rounds played per year for the last ten (10) years. Rounds are defined as regular rounds, discount rounds, tournament rounds, and hotel rounds. For calendar years 2023-2024, the adjusted average number of total rounds per year used to calculate revenue sharing is FORTY-FOUR THOUSAND NINE HUNDRED (44,900). Therefore, revenue sharing for calendar years 2023-2024 will be calculated as follows:

If the total number of rounds in a calendar year is greater than FORTY-FOUR THOUSAND NINE HUNDRED (44,900)/year but less than FORTY-FIVE THOUSAND EIGHT HUNDRED AND NINETY-NINE (45,899) rounds per year, the Professional will receive TEN PERCENT (10%) of the increased revenue from those rounds.

If the total number of rounds in a calendar year is greater than FORTY-FIVE THOUSAND NINE HUNDRED (45,900)/year but less than FORTY-SIX THOUSAND EIGHT HUNDRED AND NINETY-NINE (46,899) rounds per year, the Professional will receive TWENTY PERCENT (20%) of the increased revenue from all rounds greater than FORTY-FOUR THOUSAND NINE HUNDRED (44,900).

If the total number of rounds in a calendar year is greater than FORTY-SIX THOUSAND NINE HUNDRED (46,900)/year, the Professional will receive 30 PERCENT (30%) of the increased revenue from all rounds greater than FORTY-FOUR THOUSAND NINE HUNDRED (44,900).

7.3 The Professional agrees to fund capital improvements at the golf course during the contract period as partial consideration for the City taking the same percentage of green fees, range and cart rental fees. These improvements will be implemented by the Professional, no later than December 31, 2020, unless the City agrees to extend this date. The Professional agrees these improvements will belong to the City and the conclusion of this contract period and will not be included under the 2019 Agreement for Operation of Downriver Municipal Golf Course section 3.9 (g) depreciation schedules for reimbursement. Capital improvements have an estimated value of \$125,000. These capital improvements include:

- a. Adding a customer deck to the south side of the building overlooking the 18<sup>th</sup> green
- b. Improving the aesthetics of the golf cart corral storage area by constructing a cinderblock wall with gates/doors
- c. Remodeling the Pro Shop retail space
- d. Replacing kitchen equipment as necessary

The Professional also agrees to partner with the City to fund mutually desirable capital improvements at the golf course during course construction as partial consideration for the City taking the same percentage of green fees, range and cart rental fees. The Professional agrees these improvements will belong to the City and the conclusion of this contract period and will not be included under the 2019 Agreement for Operation of Downriver Municipal Golf Course section 3.9 (g) depreciation schedules for reimbursement. These capital improvements do not have an estimated value and the time of executing this contract. These mutually desirable capital improvements may include the following projects if deemed financially feasible by both the City and the Professional:

- e. Expanding the driving range hitting stations/double deck driving range
- f. Exterior modernization of the roof/roofline facade of the Clubhouse building.

7.4 The City is currently implementing strategic on course facility improvements at all four (4) City owned courses. Downriver is scheduled for irrigation system upgrades, along with other course improvements in either 2020-2021, or 2021-2022. The City and Professional mutually agree to conduct this project in the least disruptive method, to minimize revenue loss to both parties. The City and Professional agree that a one (1) year extension to the original contract period (2019-2024) may be added to the original contract in-lieu of a cash reconciliation for revenue loss experience by the Professional during construction.

# Earned Media

## Golf courses around Spokane getting ready to close for winter



The golf courses are getting ready to close for the winter, but for avid golfers there's still some time to tee off.

Author: krem.com  
Published: 4:38 PM PDT November 2, 2023

## Golf courses around Spokane getting ready to close for winter



The golf courses are getting ready to close for the winter, but for avid golfers there's still some time to tee off.

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KREM covered our end-of-season preparations, getting in a final round (Thank you Rob Decker at Qualchan!)



# Holiday Sale



Our holiday sale is live, and promoted via social media, email to customers, website, City e-newsletter, and the Inlander holiday guide.

# Golf holiday thank you cards



*Wishing you a  
wonderful 2024!*

Mark Gardner  
Creek at Qualchan

Doug Phares  
Indian Canyon

Steve Conner  
Downriver

Rob Sanders  
Esmeralda

## Annual YOY Golf Comparison Report

### ROUNDS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
<b>COUNT</b>																		
REGULAR ROUND	\$ 18,405	18,264	141	16,678	15,058	1,620	20,514	18,941	1,573	17,421	16,308	1,113	0	0	0	73,018	68,571	4,447
DISCOUNT ROUND	\$ 24,156	23,211	946	22,926	21,966	960	16,611	18,516	(1,905)	16,094	15,634	460	0	0	0	79,787	79,327	461
MULTI-PLAY ROUND	\$ 2,939	3,046	(107)	2,269	2,141	128	1,870	2,135	(265)	4,841	4,108	733	0	0	0	11,919	11,430	489
OTHER ROUND	\$ 3,195	2,939	256	2,240	2,282	(42)	4,926	4,975	(49)	2,587	2,649	(62)	0	0	0	12,948	12,845	103
<b>TOTAL</b>	<b>48,695</b>	<b>47,459</b>	<b>1,236</b>	<b>44,113</b>	<b>41,447</b>	<b>2,666</b>	<b>43,921</b>	<b>44,567</b>	<b>(646)</b>	<b>40,943</b>	<b>38,699</b>	<b>2,244</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>177,672</b>	<b>172,172</b>	<b>5,500</b>
<b>REVENUE</b>																		
REGULAR ROUND	\$ 495,129	\$ 475,228	\$ 19,901	\$ 468,387	\$ 414,935	\$ 53,452	\$ 598,308	\$ 546,212	\$ 52,096	\$ 506,600	\$ 468,852	\$ 37,747	\$ -	\$ -	\$ -	\$ 2,068,424	\$ 1,905,227	\$ 163,197
DISCOUNT ROUND	\$ 521,618	\$ 479,356	\$ 42,262	\$ 510,123	\$ 479,861	\$ 30,262	\$ 394,706	\$ 429,156	\$ (34,450)	\$ 399,724	\$ 372,494	\$ 27,230	\$ -	\$ -	\$ -	\$ 1,826,171	\$ 1,760,867	\$ 65,304
MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,685	\$ 27,298	\$ 8,387	\$ -	\$ -	\$ -	\$ 35,685	\$ 27,298	\$ 8,387
OTHER ROUND	\$ 37,024	\$ 27,922	\$ 9,103	\$ 3,080	\$ 6,383	\$ (3,303)	\$ 101,249	\$ 93,319	\$ 7,930	\$ 29,643	\$ 30,363	\$ (720)	\$ -	\$ -	\$ -	\$ 170,997	\$ 157,987	\$ 13,009
<b>TOTAL</b>	<b>\$ 1,053,771</b>	<b>\$ 982,505</b>	<b>\$ 71,266</b>	<b>\$ 981,590</b>	<b>\$ 901,179</b>	<b>\$ 80,411</b>	<b>\$ 1,094,263</b>	<b>\$ 1,068,687</b>	<b>\$ 25,576</b>	<b>\$ 971,652</b>	<b>\$ 899,008</b>	<b>\$ 72,644</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,101,277</b>	<b>\$ 3,851,380</b>	<b>\$ 249,897</b>

### PASSES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
<b>COUNT</b>																		
DISCOUNT PASS	\$ 1,496	1,257	239	939	857	82	728	727	1	1,087	1,189	(102)	55	223	(168)	4,305	4,253	52
SEASON PASS	\$ 25	30	(5)	32	30	2	21	13	8	45	35	10	2	5	(3)	125	113	12
OTHER PASS	\$ 90	58	32	579	456	123	78	35	43	51	48	3	379	319	60	1,177	916	261
<b>TOTAL</b>	<b>1,611</b>	<b>1,345</b>	<b>266</b>	<b>1,550</b>	<b>1,343</b>	<b>207</b>	<b>827</b>	<b>775</b>	<b>52</b>	<b>1,183</b>	<b>1,272</b>	<b>(89)</b>	<b>436</b>	<b>547</b>	<b>(111)</b>	<b>5,607</b>	<b>5,282</b>	<b>325</b>
<b>REVENUE</b>																		
DISCOUNT PASS	\$ 97,054	\$ 73,490	\$ 23,564	\$ 57,696	\$ 51,640	\$ 6,056	\$ 37,981	\$ 42,395	\$ (4,414)	\$ 62,407	\$ 65,572	\$ (3,165)	\$ 3,443	\$ 13,377	\$ (9,934)	\$ 258,580	\$ 246,475	\$ 12,105
SEASON PASS	\$ 33,333	\$ 24,956	\$ 8,377	\$ 26,294	\$ 28,925	\$ (2,632)	\$ 16,053	\$ 14,189	\$ 1,864	\$ 33,202	\$ 38,246	\$ (5,044)	\$ 3,860	\$ 4,211	\$ (351)	\$ 112,741	\$ 110,526	\$ 2,215
OTHER PASS	\$ 13,492	\$ 8,561	\$ 4,931	\$ 29,496	\$ 24,342	\$ 5,154	\$ 10,810	\$ 6,684	\$ 4,126	\$ 8,717	\$ 8,706	\$ 11	\$ 21,007	\$ 16,230	\$ 4,777	\$ 83,522	\$ 64,524	\$ 18,998
<b>TOTAL</b>	<b>\$ 143,879</b>	<b>\$ 107,008</b>	<b>\$ 36,871</b>	<b>\$ 113,486</b>	<b>\$ 104,908</b>	<b>\$ 8,578</b>	<b>\$ 64,843</b>	<b>\$ 63,268</b>	<b>\$ 1,575</b>	<b>\$ 104,326</b>	<b>\$ 112,524</b>	<b>\$ (8,198)</b>	<b>\$ 28,310</b>	<b>\$ 33,818</b>	<b>\$ (5,508)</b>	<b>\$ 454,844</b>	<b>\$ 421,526</b>	<b>\$ 33,318</b>

### CART FEES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
<b>COUNT</b>																		
PRIVATE CART FEE & PERMIT	\$ 592	654	(62)	765	756	9	405	498	(93)	451	526	(75)	0	0	0	2,213	2,434	(221)
PRO CART FEE	\$ 23,383	22,134	1,249	25,106	23,448	1,658	27,292	26,993	299	22,570	21,352	1,218	0	0	0	98,351	93,927	4,424
<b>TOTAL</b>	<b>23,975</b>	<b>22,788</b>	<b>1,187</b>	<b>25,871</b>	<b>24,204</b>	<b>1,667</b>	<b>27,697</b>	<b>27,491</b>	<b>206</b>	<b>23,021</b>	<b>21,878</b>	<b>1,143</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>100,564</b>	<b>96,361</b>	<b>4,203</b>
<b>REVENUE</b>																		
PRIVATE CART FEE & PERMIT	\$ 16,513	\$ 17,628	\$ (1,115)	\$ 18,109	\$ 15,109	\$ 3,000	\$ 7,403	\$ 9,467	\$ (2,064)	\$ 13,788	\$ 16,128	\$ (2,339)	\$ -	\$ -	\$ -	\$ 55,813	\$ 58,332	\$ (2,518)
PRO CART FEE	\$ 4,533	\$ 4,200	\$ 333	\$ 8,040	\$ 7,214	\$ 827	\$ 10,935	\$ 10,275	\$ 660	\$ 4,427	\$ 3,976	\$ 451	\$ -	\$ -	\$ -	\$ 27,935	\$ 25,664	\$ 2,271
<b>TOTAL</b>	<b>\$ 21,046</b>	<b>\$ 21,827</b>	<b>\$ (781)</b>	<b>\$ 26,149</b>	<b>\$ 22,323</b>	<b>\$ 3,827</b>	<b>\$ 18,338</b>	<b>\$ 19,742</b>	<b>\$ (1,404)</b>	<b>\$ 18,215</b>	<b>\$ 20,103</b>	<b>\$ (1,888)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 83,749</b>	<b>\$ 83,996</b>	<b>\$ (247)</b>

### BUCKET OF BALLS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
<b>COUNT</b>	\$ 13,392	12,120	1,272	12,299	11,038	1,261	20,415	24,142	(3,727)	11,732	11,006	726	0	0	0	57,838	58,306	(468)
<b>REVENUE</b>	\$ 1,291	\$ 1,075	\$ 216	\$ 2,454	\$ 2,041	\$ 413	\$ 4,308	\$ 4,442	\$ (133)	\$ 1,059	\$ 909	\$ 150	\$ -	\$ -	\$ -	\$ 9,113	\$ 8,467	\$ 646

### FACILITY IMPROVEMENT FEE

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
<b>COUNT</b>	\$ 43,785	42,791	994	40,364	37,902	2,462	39,321	39,680	(359)	36,497	34,502	1,995	102	253	(151)	160,069	155,128	4,941
<b>REVENUE</b>	\$ 226,512	\$ 207,824	\$ 18,687	\$ 204,341	\$ 190,386	\$ 13,955	\$ 200,770	\$ 199,870	\$ 900	\$ 190,282	\$ 180,959	\$ 9,323	\$ 2,058	\$ 3,101	\$ (1,043)	\$ 823,963	\$ 782,141	\$ 41,823

### REVENUE SUMMARY

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
Lessons	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL REVENUE</b>	<b>\$ 1,446,500</b>	<b>\$ 1,320,240</b>	<b>\$ 126,260</b>	<b>\$ 1,328,021</b>	<b>\$ 1,220,837</b>	<b>\$ 107,184</b>	<b>\$ 1,382,522</b>	<b>\$ 1,356,009</b>	<b>\$ 26,513</b>	<b>\$ 1,285,534</b>	<b>\$ 1,213,503</b>	<b>\$ 72,031</b>	<b>\$ 30,368</b>	<b>\$ 36,919</b>	<b>\$ (6,551)</b>	<b>\$ 5,472,945</b>	<b>\$ 5,147,508</b>	<b>\$ 325,437</b>

## Golf Fund - November 2023



	Adopted Budget 2023	2023 Adopted Budget Balance	2022 November Actual	2023 November Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 YTD Difference	2022 YTD % Of Budget	2023 YTD % Of Budget	YOY % Change
<b>Revenue</b>											
Program Revenue	\$ 4,300,901	\$ (1,233,520)	\$ 6,867	\$ 26,743	\$ 19,876	\$ 5,232,657	\$ 5,534,421	\$ 301,764			
Pre-Sale Revenue		\$ (174,793)			\$ -	179,426	174,793	\$ (4,633)			
Facility Improvement Fee	\$ -		\$ (793)	\$ (3,794)	\$ (3,002)	\$ (795,767)	\$ (831,596)	\$ (35,829)			
Other Transfers-In	\$ -	\$ -			\$ -						
<b>Total Revenue</b>	<b>\$ 4,300,901</b>	<b>\$ 576,717</b>	<b>\$ 6,074</b>	<b>\$ 22,948</b>	<b>\$ 16,875</b>	<b>\$ 4,616,316</b>	<b>\$ 4,877,618</b>	<b>\$ 261,302</b>	<b>118.22%</b>	<b>113.41%</b>	<b>-4.81%</b>
<b>Expenditures</b>											
Salaries and Wages	\$ 1,139,022	\$ (70,559)	\$ 66,220	\$ 87,414	\$ (21,194)	\$ 733,113	\$ 866,786	\$ (133,673)	113.00%	108.86%	-4.14%
Temp/Seasonal	\$ 652,500	\$ 105,866	\$ 41,001	\$ 40,776	\$ 225	\$ 532,317	\$ 518,984	\$ 13,333	85.19%	83.06%	-2.13%
Personnel Benefits	\$ 323,037	\$ (70,407)	\$ 29,691	\$ 41,416	\$ (11,725)	\$ 401,318	\$ 431,134	\$ (29,816)	111.25%	119.52%	8.27%
Supplies	\$ 410,750	\$ (102,099)	\$ 7,391	\$ 14,531	\$ (7,140)	\$ 393,176	\$ 447,119	\$ (53,943)	113.96%	129.59%	15.63%
Services and Charges	\$ 1,053,068	\$ (137,253)	\$ 43,775	\$ 93,854	\$ (50,078)	\$ 904,715	\$ 1,149,429	\$ (244,714)	89.38%	113.56%	24.18%
Interfund Payments	\$ 297,677	\$ 480	\$ 31,139	\$ 9,839	\$ 21,301	\$ 242,972	\$ 267,107	\$ (24,135)	90.80%	99.82%	9.02%
<b>Subtotal Op. Expense</b>	<b>\$ 3,876,054</b>	<b>\$ 195,495</b>	<b>\$ 219,218</b>	<b>\$ 287,829</b>	<b>\$ (68,611)</b>	<b>\$ 3,207,612</b>	<b>\$ 3,680,559</b>	<b>\$ (472,947)</b>	<b>94.16%</b>	<b>94.96%</b>	<b>0.80%</b>
Capital Outlay	\$ 410,000	\$ (95,644)	\$ 149,165	\$ 15,162	\$ 134,003	\$ 405,415	\$ 505,644	\$ (100,229)	111.99%	123.33%	11.33%
Transfers Out		\$ (27,898)				\$ 381,465	\$ 27,898	\$ 353,567	293.43%		
<b>Total Expenditures</b>	<b>\$ 4,286,054</b>	<b>\$ 71,953</b>	<b>\$ 368,383</b>	<b>\$ 302,991</b>	<b>\$ 65,392</b>	<b>\$ 3,994,492</b>	<b>\$ 4,214,101</b>	<b>\$ (219,609)</b>	<b>102.46%</b>	<b>98.32%</b>	<b>-4.14%</b>
<b>Net Gain/(Loss)</b>	<b>\$ 14,847</b>		<b>\$ (362,310)</b>	<b>\$ (280,043)</b>	<b>\$ 82,267</b>	<b>\$ 621,824</b>	<b>\$ 663,517</b>	<b>\$ 41,693</b>			

* Beginning Fund Balance	\$ 316,004
Less 7% Reserve	\$ (300,024)
<b>Beginning Year Reserves</b>	<b>\$ 15,980</b>
YTD Change in Cash	\$ 663,517
<b>YTD Available Cash</b>	<b>\$ 679,497</b>

\* 2023 Beginning Fund Balance does not include the FIF reserve of \$2,004,790

# Facility Improvement Fee - November 2023



	2022 November Actual	2023 November Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 Monthly Difference
<b>Revenue</b>	793	3,794	\$ 3,002	795,767	831,596	\$ 35,829
<b>Debt Service Payments:</b> June Payment = \$309,469 December Payment = \$308,666	-	-	\$ -	267,918	309,469	\$ (41,551)

<b>Beginning Fund Balance</b>	<b>\$ 2,004,790</b>
<b>YTD Revenues</b>	<b>\$ 831,596</b>
<b>YTD Debt Service Payments</b>	<b>\$ (309,469)</b>
<b>YTD Cash Balance</b>	<b>\$ 2,526,917</b>

