



**City of Spokane Park Board
Golf Committee Meeting**

8:00 a.m. Tuesday, Oct. 10, 2023
Hybrid in-person and WebEx virtual meeting
Mark Poirier – Golf Manager

Committee Members

- X Nick Sumner - chair
- X Gerry Sperling
- X Bob Anderson
- X Barb Richey

Parks Staff

- Mark Poirier
- Jason Conley
- Fianna Dickson
- Sarah Deatrich
- Kris Behr

SUMMARY

- The committee approved to recommend the Park Board accept the following agenda items:
 - ACI Northwest Inc., construction project/Esmeralda golf course furnace replacement project (\$82,938.55, tax inclusive) – consent agenda item.
- Mark Poirier shared mowing equipment purchase opportunities.
- Participation in the 2024 Golf Show was discussed.
- Fianna Dickson presented the golf marketing report.
- Mark Poirier discussed the financial reports.
- An overview of What's Happening at the Courses was presented.

The next regularly scheduled meeting is 8 a.m. Tue., Nov. 07, 2023.

MINUTES

The meeting was called to order at 8:00 a.m. by committee chair Nick Sumner.

Public comment - None

Action items

1. [ACI Northwest Inc., construction project/Esmeralda golf course furnace replacement project \(\\$82,938.55, tax inclusive\)](#) – Mark Poirier
 - a. Currently, Esmeralda has a boiler system which was installed in 1964. During the bid process, three types of heat sources were considered. Although a high efficiency boiler would be the most cost effective, the inevitable piping replacement will be substantial. Mini-splits would be less expensive, but also less efficient. Based on overall cost and efficiency, three 4-ton gas furnaces with transition ducts connecting to existing duct work was the most logical choice. The attached [briefing paper](#) breaks down the scope of work and the [bid tabulation](#) is also attached.
 - b. The existing boiler will remain in place as it will be costly to remove. It may contain asbestos, which would require abatement. Once it is fully decommissioned, it should not be problematic. The boiler room and attic duct area were both tested for asbestos, which came back negative.

Motion #1 – Nick Sumner moved to recommend the ACI Northwest Inc., construction project/Esmeralda golf course furnace replacement project (\$82,938.55, tax inclusive).

Barb Richey seconded. The motion passed unanimously (4-0 vote).

The committee agreed to present this recommendation as a consent agenda item on the Oct. 12 Park Board meeting agenda.

Discussion item

1. Equipment purchases – Mark Poirier
 - a. New mowing units for all courses are in critical needed of replacement. There has been a significant production back-log since the pandemic. In 2020 a lease-to-own agreement was entered into with Toro for nine units at roughly \$80,000 per year for five years. An order was placed 1.5 years ago for three rough units, one fairway unit and a triplex unit, which have not been received yet. Shipment and pricing may potentially be available next week.
 - b. Mark is investigating an opportunity to purchase gently used-lease returned high-end John Deere mowers, which will be demo'ed within the next week. John Deere does a full refurbishment on all returned equipment. Mark anticipates bringing an action item before the committee for this purchase once equipment determination has been made. Mark also brought up the option of a Ventrac tractor, which is an enhanced mower able to swap out a multitude of attachments. However, it is not designed for a golf course and the precision may fall short.
 - c. He mentioned the possibility of reallocating unused 2023 temp seasonal funds for this purchase. There are capital funds available as is the possibility of financing.
2. Golf show – Mark Poirier
 - a. The City of Spokane was not represented at the 2022 Golf Show but would like to consider attending this year. The dates are Feb. 17-19, 2024, at a cost of roughly \$1,000. This fee includes entrance, a small booth, high-speed internet technology. Mark shared his ongoing frustration with connectivity issues, especially during payment transactions. Despite the lack of attendance, roughly 225 more passes were sold than the previous year. It would be a good opportunity to represent the City of Spokane, showcase the new fly-over videos, and promote the improvements to the courses.
 - b. The committee agreed unanimously to participate. Bob Anderson emphasized the influx of new residents who may not know about Spokane City golf, as well as a great opportunity to meet people and answer any concerns directly especially in light of the rate increase. He also

suggested eliminating the pass sales due to the constant struggle. Nick suggested sharing a booth with Spokane Parks and Recreation. Barb suggested a QR code for golf pass purchases or information. She also suggested two-hour shifts for Park Board members and/or Golf staff. Gerry Sperling shared her concern about the upcoming levy. She would like to highlight while being under the umbrella of Spokane Parks and Recreation, Golf has been self-sustaining. However, this may change at any point and additional funding sources may need to be evaluated, such as “Friends of” groups.

Standing reports

1. [Golf marketing report](#) – Fianna Dickson

The Golf commercial will conclude at the end of the month, however, there is a boost in KXLY air-time to promote late season tee-times. Marketing is preparing the 2024 rate letter, pre-season pass sales, the holiday promotion and winter marketing plans. The flyovers are now active for each of the courses.

- [Esmeralda Golf Course - City of Spokane, Washington \(spokanecity.org\)](#)
- [Downriver Golf Course - City of Spokane, Washington \(spokanecity.org\)](#)
- [Indian Canyon Golf Course - City of Spokane, Washington \(spokanecity.org\)](#)
- [The Creek at Qualchan Golf Course - City of Spokane, Washington \(spokanecity.org\)](#)

2. [Golf financial report](#) – Mark Poirier

Rounds of golf through September are up 5,500 rounds from 2022. The rounds from the first week of October are impressive with a likelihood of doing 180,000 rounds this year provided the weather cooperates. Pass sales increased 225 units from last year. Monthly actuals are down about \$9,000 from last year whereas year-to-date actuals is up about \$262,000. Golf is running above their revenue budget for the last two years. Expenditures are being controlled as much as possible. Because of the lack of seasonal staffing, the temp seasonal budget has funds remaining. Capital outlay has a \$490,000 expenditure mainly due to the tree removal. Year-to-date available cash is \$1.1 million, and about \$2.5 million in the Facility Improvement Fee fund. The lowest producing course averaged 200 players per day on Friday, Saturday and Sunday. Jason pointed out that Thursday continues to be the busiest day, and looking back to pre-pandemic numbers, Spokane Golf is doing tremendously well.

3. Superintendents' reports - What's Happening at the Courses – Mark Poirier

- a. All four courses are in fall cleanup mode as leaves are dropping early, as well as weaning off temp staff.
- b. [Downriver](#) hosted the Halloween Open last weekend with 120 players; 25 more beetle-killed trees were discovered along with several at Indian Canyon. Golf is looking into lumping the removal cost together for the two courses.
- c. [Qualchan](#) rounds are up and the course is in great shape.
- d. [Indian Canyon](#) hosted the EWU Eagle invitational yesterday and today with 11 teams and 71 players. This Saturday will be the Side Hill Scramble.
- e. [Esmeralda](#) is in great shape with aerification in progress. They are looking forward to the new equipment.

Adjournment: The meeting was adjourned at 9:02 a.m.

The next regularly scheduled meeting is 8 a.m. Tue., Nov. 07, 2023.

Spokane Park Board

Briefing Paper



Committee	Golf	Committee meeting date: 10.10.23	
Requester	Mark Poirier	Phone number: 509.625.4653	
Type of agenda item	<input type="radio"/> Consent <input type="radio"/> Discussion <input type="radio"/> Information <input checked="" type="radio"/> Action		
Type of contract/agreement	<input checked="" type="radio"/> New <input type="radio"/> Renewal/ext. <input type="radio"/> Lease <input type="radio"/> Amendment/change order <input type="radio"/> Other		
City Clerks file (OPR or policy #)			
Master Plan Goal, Objective, Strategy (Click HERE for link to the adopted plan)	Maintain and Care	Master Plan Priority Tier: (pg. 171-175)	First
Item title: (Use exact language noted on the agenda)	ACI Northwest Inc., construction project/Esmeralda Golf Course furnace replacement project (\$82,938.55, tax inclusive)		
Begin/end dates	Begins: 10/13/2023	Ends: 11/06/2023	<input type="checkbox"/> 06/01/2525
Background/history: Contract with the apparent low responsive bidder for the furnace replacement at Esmeralda Golf course. 'Base bid + Alternate #1' scope of work, which: - Install three 4-ton Lennox gas 80% furnaces and coils with transition duct work connecting new furnaces to existing ducts. - Remove and dispose of existing air handler - New gas lines and exhaust venting outside for each unit - Disconnect and reconnect electrical circuit and install new thermostats - Add three wall mounted electric heaters to the basement area - All labor and permits needed to complete job - +Bid alternate #1 - Electrical code upgrades Esmeralda golf course currently has a boiler heating system that is well past its life expectancy. The current boiler needs to be decommissioned, and a new high efficiency gas furnace system set in place.			
Motion wording: To approve ACI Northwest Inc., construction project/Esmeralda Golf Course furnace replacement project (\$82,938.55 tax inclusive)			
Approvals/signatures outside Parks: <input type="radio"/> Yes <input checked="" type="radio"/> No If so, who/what department, agency or company: Name: _____ Email address: _____ Phone: _____			
Distribution: Parks – Accounting Parks – Sarah Deatrich Requester: Mark Poirier Grant Management Department/Name: _____			
Fiscal impact: <input checked="" type="radio"/> Expenditure <input type="radio"/> Revenue Amount: \$82,938.55, tax inclusive Budget code: Golf Capital 4600-55100-94000-56203			
Vendor: <input checked="" type="radio"/> Existing vendor <input type="radio"/> New vendor Supporting documents: <input checked="" type="checkbox"/> Quotes/solicitation (RFP, RFQ, RFB) <input type="checkbox"/> W-9 (for new contractors/consultants/vendors) <input checked="" type="checkbox"/> Contractor is on the City's A&E Roster - City of Spokane <input type="checkbox"/> ACH Forms (for new contractors/consultants/vendors) <input checked="" type="checkbox"/> UBI: 601746223 Business license expiration date: 4/30/24 <input checked="" type="checkbox"/> Insurance Certificate (min. \$1 million in General Liability)			

BID TABULATION - ESMERALDA GOLF COURSE FURNACE REPLACEMENT PROJECT

Reference Number	Description	Type	UOM	Quantity	Extended Estimate	ACI NORTHWEST INC	Norstar Heating & Cooling, Inc.	Average
Bid Price Ratio								
#1	Esmeralda Golf Course Furnace Replacement Base Bid	Base	ea	1		\$66,595.00	\$95,000.00	\$80,797.50
#2	Sales Tax 9.0%	Base	ea	1		\$5,993.55	\$8,550.00	\$7,271.78
#3	Alternate #1 - Electrical Code Upgrades	Option	jb	1		\$10,350.00	\$0.00	\$5,175.00
#4	Alternate #2 - Remove radiators in clubhouse	Option	jb	1		\$4,995.00	\$14,000.00	\$9,497.50
#5	Alternate #3 - remove boiler assembly	Option	jb	1		\$5,000.00	\$3,000.00	\$4,000.00
#6	Sales Tax 9.0% on all alternates	Option				\$1,831.05	\$1,530.00	\$1,680.53
total all work & tax						\$94,764.60	\$122,080.00	

Bid Response Summary

Bid Number IPWQ 5982-23
Bid Title Esmeralda Golf Course Furnace Replacement Project
Due Date Thursday, September 21, 2023 1:00:00 PM [(UTC-08:00) Pacific Time (US & Canada)]
Bid Status Closed to Bidding
Company ACI NORTHWEST INC
Submitted By Bill Radobenko - Wednesday, September 20, 2023 9:34:39 AM [(UTC-08:00) Pacific Time (US & Canada)]
 bradobenko@acinw.com

Comments

Question Responses

Group	Reference Number	Question	Response
PRE-BID MEETING - MANDATORY			
	1. Mandatory Pre-Bid Meeting	A Mandatory pre-bid meeting will be held on Friday, September 15, 2023, at 1:00 pm at Esmeralda Golf Course - 3933 E Courtland Ave., Spokane, WA 99217	I acknowledge and I understand
SECTION I. QUOTE PREPARATION AND EVALUATION			
	1. QUOTE PREPARATION	Quotes shall be prepared electronically through the City's ProcureWare site.	I acknowledge and agree
	2. SUBMISSION OF QUOTES	Quotes shall be submitted electronically through the City's ProcureWare site by Thursday, September 21, 2023 1:00 pm.	I acknowledge and agree
	3. CONTRACTOR'S REPRESENTATIONS	The Contractor by making its Quote represents that it has read and understands the specifications; and has visited the site and familiarized itself with the local conditions under which the Work is to be performed.	I acknowledge and agree

4. QUALIFICATION	Prior to the award of contract, the Contractor shall be required to submit evidence of sufficient facilities, equipment, experience and financial ability to insure completion of the Work, unless waived by the City.	I acknowledge and agree
5. AWARD OF CONTRACT	Award of contract, when made by the City, will be to the low responsive-responsible contractor. Unsuccessful firms will not automatically be notified of results.	I acknowledge and agree
6. PAYMENT	Payment will be made via direct deposit/ACH after receipt of the Contractor's application except as provided by state law. If the City objects to all or any portion of the invoice, it shall notify the Contractor and reserves the right to only pay that portion of the invoice not in dispute. In that event, the parties shall immediately make every effort to settle the disputed amount.	I acknowledge and agree
7. REJECTION OF QUOTES	The City reserves the right to reject any or all Quotes, to waive minor deviations from the specifications, to waive minor informalities in the Quote process whenever it is in the City's best interest, and to accept or reject all or part of this Request for Quotes, at the prices shown.	I acknowledge and agree
8. REGISTERED CONTRACTOR	The Contractor shall be a Washington State registered or licensed Contractor at time of Quote submittal.	I acknowledge and agree

<p>9. PUBLIC WORK REQUIREMENTS</p>	<p>The scope of work ("Work") for this Project constitutes a public work under state law. Contractors are warned to take into consideration statutory legal requirements, particularly, the payment of State prevailing wages, securing of a payment/performance bond from a Surety, and sales tax implications in making their Bids. As of July 1, 2019, contractors must have fulfilled the Department of Labor and Industries' Public Works and Prevailing Wage Training Requirement before bidding and/or performing work on public works projects under RCW 39.04.350 and RCW 39.06.020.</p>	<p>I acknowledge and agree</p>
<p>10. CERTIFICATION OF COMPLIANCE WITH WAGE PAYMENT STATUTES</p>	<p>Before award of a Public works contract, the bidder under consideration for award of a public works project must submit to the public agency a sworn statement that they have not willfully violated wage payment laws within the past three years in order to be considered a responsible bidder. (See RCW 39.04.350 as modified by SSB 5301, Laws of 2017, ch. 258.). This form is titled "Certification of Compliance with Wage Payment Statutes". This form must be submitted upon request by City.</p>	<p>I acknowledge and agree</p>

<p>11. BUSINESS REGISTRATION REQUIREMENT</p>	<p>Section 8.01.070 of the Spokane Municipal Code states that no person may engage in business with the City without first having obtained a valid business registration. The Vendor shall be responsible for contacting the State of Washington Business License Services at http://bls.dor.wa.gov or 1-800-451-7985 to obtain a business registration. If the Vendor does not believe it is required to obtain a business registration, it may contact the City's Taxes and Licenses Division at (509) 625-6070 to request an exemption status determination.</p>	<p>I acknowledge and agree</p>
<p>MISCELLANEOUS DOCUMENTATION UPLOAD</p>	<p>Upload any additional documentation here. You can only upload one document so if you have more than one page - combine them into one page before uploading.</p>	
<p>SECTION II. GENERAL REQUIREMENTS</p>		
<p>1. SCOPE OF WORK</p>	<p>The Contractor will do all work, furnish all labor, materials, tools, construction equipment, transportation, supplies, supervision, permits, organization, and other items of work and cost necessary for the proper execution and completion of the Esmeralda Golf Course Furnace Replacement Project as described in the scope of work below and attached plans and specifications.</p>	<p>I acknowledge and agree</p>

1.1 BASE BID	<p>o The project scope consists of complete replacement of an existing boiler with a new natural gas furnace and associated air handler, and appurtenances as required to ensure proper operation, including but not limited to: <input type="checkbox"/> Disconnection and decommissioning of existing boiler & associated electrical and piping (boiler to remain in place). <input type="checkbox"/> Removing and disposal of exiting air handler. <input type="checkbox"/> Supply & install (3) new power vented 4-ton 80% efficient natural gas furnaces. <input type="checkbox"/> Supply & install (3) new 4-ton coil to match the existing outside condenser unit(s). <input type="checkbox"/> Install new transition duct work to connect new furnaces to existing ducts. <input type="checkbox"/> Supply & install new gas line & manifold from existing meter to (3) new furnaces locations – size as required to supply gas needed by furnace. <input type="checkbox"/> Supply & install new exhaust venting (power-vent) for each unit. <input type="checkbox"/> Disconnect existing power to boiler and reconnect circuit to new units as required for new furnaces. <input type="checkbox"/> Supply & Install a new thermostat for each unit. <input type="checkbox"/> Supply 7 install (3) new wall mounted electric heaters within basement. Extend electrical conduit & cable as required to supply electric heaters. <input type="checkbox"/> Supply all trade permits & inspections required. <input type="checkbox"/> Start-up and commission new equipment</p>	I understand and acknowledge
1.2 BID ALTERNATE 1:	<p><input type="checkbox"/> Remove and replace all electrical equipment required to meet current code requirements associated with new heating system installation.</p>	I understand and I acknowledge
1.3 BID ALTERNATE 2:	<p><input type="checkbox"/> Remove existing radiator assemblies within clubhouse.</p>	I understand and I acknowledge
1.4 BID ALTERNATE 3:	<p><input type="checkbox"/> Remove & properly dispose of existing boiler assembly.</p>	I understand and I acknowledge

a. EQUIPMENT DELIVERY TIMELINE	What is the delivery timeline for the equipment needed for this project?	14 Days to procure all needed equipment.
b. ATTACHMENTS	The Clubhouse 1981 remodel layout and Clubhouse 1982 Air Conditioning specs are in the Documents section for this project	I acknowledge and I understand
2. COMPLETION TIME	All Work under the contract shall be started within ten (10) days after receipt of the Notice to Proceed to substantially complete the specified work no later than November 6, 2023.	I do not acknowledge and do not agree
3. LIQUIDATED DAMAGES	If the Work is not completed within the stated completion time, the Contractor agrees to pay to the City liquidated damages in the amount two hundred fifty (\$250) dollars for each and every working until the work is satisfactorily completed. Which is a reasonable forecast of the damages likely to occur if Works is unfinished by the completion date.	I acknowledge and agree
4. INTENT OF SPECIFICATIONS	The apparent silence or omission in the specifications as to any detail of the Work to be done or materials to be furnished means that the region's best general practice shall prevail, and that material and workmanship of the best quality shall be used. The specifications shall be interpreted on this basis.	I acknowledge and agree
6. WASHINGTON STATE RETAIL SALES TAX	A. GENERAL CONSTRUCTION. Retail sales tax, when applicable, will be paid as a separate item, and shall not be included in the Bid price. Sales tax shall be added on the amount due the Contractor and the Contractor shall be responsible for making payment to the State. The City reserves the right to claim an exemption authorized by law.	I acknowledge and agree

<p>6. WASHINGTON STATE RETAIL SALES TAX</p>	<p>B. PUBLIC STREET IMPROVEMENTS. If the technical requirements in the specifications indicate that all or a portion of the Work is a "public street improvement" as defined by state law, the Contractor shall include all contractor-paid taxes, including use taxes on materials in its Bid price. The City will NOT pay retail sales tax as a separate item.</p>	<p>I acknowledge and agree</p>
<p>7. PERMITS</p>	<p>Contractor shall be responsible for all permits, signage, equipment, materials and labor, demolition, dust control, reinstallation of all fixtures as needed, and clean up to complete this work in accordance with industry standards governing this type of work.</p>	<p>I acknowledge and agree</p>
<p>8. GUARANTY</p>	<p>The Contractor guarantees all work, labor and materials for one (1) year following final acceptance of the Work. If any unsatisfactory condition or defect develops within that time, the Contractor shall immediately place the Work in a satisfactory condition, and further repair all damage caused by the condition or defect at its sole expense. This guarantee shall not apply all Work, which has been abused or neglected by the City.</p>	<p>I acknowledge and agree</p>
<p>9. SUBCONTRACTORS</p>	<p>The Contractor shall not award any portion of the Work to any subcontractor without the City's prior approval. The Contractor shall be fully responsible to the City for the acts, errors and omissions of its subcontractors. No contractual relationship shall be created between any subcontractor and the City.</p>	<p>I acknowledge and agree</p>
<p>10. INSURANCE</p>	<p>During the term of the Contract, ,the Contractor shall maintain in force at its own expense, the below insurance coverage(s):</p>	<p>I acknowledge and agree</p>

10. INSURANCE	a. Worker's Compensation Insurance in compliance with RCW 51.12.020 which requires subject employers to provide worker's compensation coverage for all their subject workers and Employer's Liability Insurance in the amount of \$1,000,000.00.	I acknowledge and agree
10. INSURANCE	b. General Liability Insurance on an occurrence basis, with a combined single limit of not less than \$1,000,000.00 for bodily injury and property damage. It shall include premises and operations, independent contractors, products and completed operations, personal injury liability, and contractual liability coverage for the indemnity provided under the contract. It shall provide that the City, its officers and employees are additional insureds but only with respect to the Contractor's services to be provided under the contract; i. Acceptable supplementary Umbrella insurance coverage, combined with the Contractor's General Liability Insurance policy must be a minimum of \$1,500,000.00 in order to meet the insurance coverages required under this Contract;	I acknowledge and agree
10. INSURANCE	c. Property Insurance if materials and supplies are furnished by the Contractor. The amount of the insurance coverage shall be the value of the materials and supplies or the completed value of the improvement. Hazard or XCU (Explosion, Collapse, Underground) Insurance should be provided if any hazard exists; and	I acknowledge and agree

<p>10. INSURANCE</p>	<p>d. Automobile Liability Insurance with a combined single limit, or the equivalent of not less than \$1,000,000.0 each accident for bodily injury and property damage, including coverage for owned, hired and non-owned vehicles.</p>	<p>I acknowledge and agree</p>
<p>10. INSURANCE</p>	<p>There shall be no cancellation, material change, reduction of limits or intent not to renew insurance coverage(s) without thirty (30) days written notice from the Contractor or its insurer(s) to the City. The Contractor shall furnish acceptable Certificates of Insurance (COI) to the City at the time it returns the signed Contract. The certificate shall specify the City of Spokane as "additional insured", and all of the parties who are additional insured; as well as applicable policy endorsements and the deduction or retention level. Insuring companies or entities are subject to City acceptance.</p>	<p>I acknowledge and agree</p>
Empty cell	Empty cell	Empty cell

<p>11. PERFORMANCE BONDS</p>	<p>The Contractor shall furnish, at its sole expense, a performance and payment bond equal to one hundred percent (100%) of the contract price. The bond shall insure faithful and complete performance of the contract and payment of all obligations to laborers and material men arising from the Project. The bond shall be executed by a Surety company authorized to do business in Washington State, and shall remain in effect for one (1) year following final acceptance of the work. Unless approved by the City, the Surety's name shall appear on the United States Treasury Department's list of authorized Sureties - Circular 570. On contracts of \$150,000.00 or less, in lieu of a surety bond, at the request of the Contractor, the City may retain ten percent (10%) of the contract price for a minimum of forty five (45) days following final acceptance, or until receipt of all releases and settlement of liens, whichever is later, in accord with RCW 39.08010.</p>	<p>I acknowledge and agree</p>
<p>12. PREVAILING WAGES - LOCAL AND STATE ASSISTED CONSTRUCTION.</p>	<p>A. The State prevailing rate of wages to be paid to all workmen, laborers or mechanics employed in the performance of any part of this Contract shall be in accordance with the provisions of RCW 39.12 and the rules and regulations of the Washington State Department of Labor and Industries (L&I).</p>	<p>I acknowledge and I agree</p>
Empty row	Empty row	Empty row

<p>12. PREVAILING WAGES - LOCAL AND STATE ASSISTED CONSTRUCTION.</p>	<p>B. The State of Washington prevailing wage rates applicable for this public works project, which is located in Spokane County, may be found at the following website address of the Department of Labor and Industries: https://lni.wa.gov/licensing-permits/public-works-projects/prevailing-wage-rates/ Based on the Quote submittal deadline for this Project, the applicable effective date for State prevailing wages for this Project is September 21, 2023.</p>	<p>I acknowledge and I agree</p>
<p>12. PREVAILING WAGES - LOCAL AND STATE ASSISTED CONSTRUCTION.</p>	<p>C. If apprentices are to be used, they must be registered with the State Apprenticeship Council; otherwise, they are to be paid State prevailing journeyman wages.</p>	<p>I acknowledge and I agree</p>
<p>13. RETAINAGE</p>	<p>Pursuant to chapter 60.28 RCW, the City will retain five percent (5%) (or ten percent (10%) at Contractor's request) from the monies earned by the Contractor. This Retainage shall be held as a trust fund for the protection and payment: (1) to the State of taxes and fees owed by the Contractor; and (2) of any person, mechanic, subcontractor or material man who performs labor or furnishes any supplies toward the Work. Release of Retainage will be made at a minimum of forty five (45) days following final acceptance of Work; provided the following conditions are met:</p>	<p>I acknowledge and I agree</p>

13. RETAINAGE	<p>Pursuant to chapter 60.28 RCW, the City will retain five percent (5%) (or ten percent (10%) at Contractor's request) from the monies earned by the Contractor. This Retainage shall be held as a trust fund for the protection and payment: (1) to the State of taxes and fees owed by the Contractor; and (2) of any person, mechanic, subcontractor or material man who performs labor or furnishes any supplies toward the Work. Release of Retainage will be made at a minimum of forty five (45) days following final acceptance of Work; provided the following conditions are met:</p>	I acknowledge and I agree
13. RETAINAGE	<p>a. The City has received from the Contractor and each subcontractor a copy of the "Statement of Intent to Pay Prevailing Wages" and an "Affidavit of Wages Paid", approved by the State Department of Labor and Industries (L&I). b. On Contracts greater than \$35,000, the City has received releases from the State Departments of Revenue (DOR), Labor & Industries and Employment Security. c. No claims, as provided by law, have been filed against the retainage In the event a claim is filed, the Contractor shall be paid a portion of the Retainage, which is less than the amount sufficient to pay the claim and potential legal costs.</p>	I acknowledge and I agree
14. SUBCONTRACTORS	Fill out the Subcontractor List in the Documents tab and upload it here.	Subcontractor List under \$1M (1).pdf
BID		

BIDDER'S DECLARATION	The Bidder submitting this bid certifies that it has examined the site, read and understands the specifications for the above project, and agrees to comply with all applicable federal, state and local laws and regulations. The bidder is advised that by submitting this bid proposal it has acknowledged all bid requirements and certifications contained herein.	I acknowledge and I agree
BID PRICE IS COMPLETE	Bidder acknowledges that the bid price indicated on the Pricing Page includes ALL expenses with regard to this project. No other costs will be allowed over and above the bid price.	I acknowledge and I agree
CONTRACTOR RESPONSIBILITY	Washington State Contractor's Registration Number	ACINOI*922D8
CONTRACTOR RESPONSIBILITY	U.B.I. Number	601746223
CONTRACTOR RESPONSIBILITY	Washington Employment Security Department Number	882229014
CONTRACTOR RESPONSIBILITY	Washington Excise Tax Registration Number	601746223
CONTRACTOR RESPONSIBILITY	City of Spokane Business Registration Number	T12034320BUS
CONTRACTOR RESPONSIBILITY	As of July 1, 2019, Contractor has fulfilled training requirements or is exempt from L&I's Public Works Training Requirement under RCW 39.04.350 and RCW 39.06.020	Yes
ADDENDA	Bidder acknowledges receipt of _____ addenda and agrees that their requirements have been included in this bid proposal.	3
MISCELLANEOUS	The firm agrees that its Bid will NOT be withdrawn for a minimum of forty-five (45) calendar days after the stated submittal date.	I acknowledge and I agree

MISCELLANEOUS	For contracts up to \$150,000.00 including tax, the Contractor may request a 10 percent (10%) retainage in lieu of bond.	No
MISCELLANEOUS	If this project is less than \$150,000 - does contract request 10% retainage in lieu of bond?	
MISCELLANEOUS	The bidder submitting this response hereby certifies that, within the three-year period immediately preceding the bid solicitation date for this Project, the bidder is not a "willful" violator, as defined in RCW 49.48.082, of any provision of chapters 49.46, 49.48 or 49.52 RCW, as determined by a final and binding citation and notice of assessment issued by the Department of Labor and Industries or through a civil judgement entered by a court of limited or general jurisdiction. I certify (or declare) under penalty of perjury under the laws of the State of Washington that the foregoing is true and correct.	I acknowledge and I agree
MISCELLANEOUS	Individual's Name, Company Name, Address, Email Address & Phone Number for individual/company submitting this bid response.	Mike Jones ACI Northwest, Inc. 6600 N. Government Way Dalton Gardens, ID 83815 mjones@acinw.com 208-659-2120
TERMS & CONDITIONS		

#1	Bidder accepts has read and acknowledges compliance with Terms and Conditions located in the Documents area of this project. If answer is "I do not acknowledge and I do not agree", include requested exception in proposal submittal on separate page and title as "Exception to Terms and Conditions". The City will consider and determine if exception will be accepted.	I acknowledge and I agree
#2	Describe exceptions to Terms & Conditions if you marked "I do not acknowledge and I do not agree" above.	The electrical code guarantee Addendum 1.2 1: would entail only from electrical disconnect to equipment no electrical from service to the disconnect. 2&3 - Completion time by Nov. 6th does not indicate of what percentage or what all needs to be completed before liquidated cost get assesses to the project. Would need more details to agree tot he condition.

Pricing Responses

Group	Reference Number	Description	Type	Unit Of Measure	Quantity	Unit Price	Ext Base Price	Comment
BID								
	#1	Esmeralda Golf Course Furnace Replacement Base Bid	Base	ea	1.00	\$66,595.00	\$66,595.00	

#2	Sales Tax 9.0%	Base	ea	1.00	\$5,993.55	\$5,993.55	
#3	Alternate #1 -	Option	jb	1.00	\$10,350.00		WA Tax not included
#4	Alternate #2 -	Base	jb	1.00	\$4,995.00	\$4,995.00	WA Tax not included
#5	Alternate #3 -	Base	jb	1.00	\$5,000.00	\$5,000.00	WA Tax not included
Total Base Bid	\$82,583.55						

SUBCONTRACTOR LIST

PROJECT NAME: Esmerelda Golf Course Furnace Replacement Project

IMPORTANT: REFER TO SECTION 5.2.1 OF THE SUPPLEMENTAL CONDITIONS FOR INSTRUCTIONS ON COMPLETING THE SUBCONTRACTOR LIST *(use additional pages if necessary):*

CONTRACTOR/SUPPLIER No Subcontractors will be used
TYPE OF WORK/BID ITEM _____
AMOUNT _____
CONTRACTOR'S REGISTRATION NO. _____

CONTRACTOR/SUPPLIER _____
TYPE OF WORK/BID ITEM _____
AMOUNT _____
CONTRACTOR'S REGISTRATION NO. _____

CONTRACTOR/SUPPLIER _____
TYPE OF WORK/BID ITEM _____
AMOUNT _____
CONTRACTOR'S REGISTRATION NO. _____

CONTRACTOR/SUPPLIER _____
TYPE OF WORK/BID ITEM _____
AMOUNT _____
CONTRACTOR'S REGISTRATION NO. _____

X NO SUBCONTRACTORS WILL BE USED ON THIS PROJECT



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
04/28/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Parker, Smith & Feek, Inc. 16201 E Indiana Ave, Suite 1000 Spokane Valley, WA 99216	CONTACT NAME:		
	PHONE (A/C No. Ext):	509-789-8350	FAX (A/C, No): 509-931-0794
	E-MAIL ADDRESS:		
	INSURER(S) AFFORDING COVERAGE		NAIC #
	INSURER A: Alaska National Ins. Co.		
INSURED ACI Northwest Inc. 6600 N Government Way Coeur d' Alene, ID 83815	INSURER B:		
	INSURER C:		
	INSURER D:		
	INSURER E:		
	INSURER F:		

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

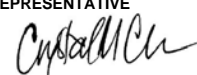
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> PD Ded: \$2,500 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	X	X	22EPS12112	05/01/2022	05/01/2023	EACH OCCURRENCE	\$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 500,000
							MED EXP (Any one person)	\$ 15,000
							PERSONAL & ADV INJURY	\$ 1,000,000
							GENERAL AGGREGATE	\$ 2,000,000
							PRODUCTS - COMP/OP AGG	\$ 2,000,000
								\$
A	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS	X		22EAS12112	05/01/2022	05/01/2023	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
							BODILY INJURY (Per person)	\$
							BODILY INJURY (Per accident)	\$
							PROPERTY DAMAGE (Per accident)	\$
								\$
A	UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	X		22ELU12112	05/01/2022	05/01/2023	EACH OCCURRENCE	\$ 10,000,000
							AGGREGATE	\$ 10,000,000
								\$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A	22EPS12112 ** Employers Liability/Stop Gap - WA/ND	05/01/2022	05/01/2023	<input type="checkbox"/> WC STATUTORY LIMITS <input checked="" type="checkbox"/> OTHER	
							E.L. EACH ACCIDENT	\$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	\$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	\$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)
Exhibit of Insurance

SAMPLE COI is an additional insured on the general liability, automobile, and excess liability policies per the attached endorsements/forms...
(See Attached Description)

CERTIFICATE HOLDER**CANCELLATION**

SAMPLE COI For Bid Purposes Only	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

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License Information:

[New search](#) [Back to results](#)

Entity name: ACI NORTHWEST, INC.

Business name: ACI NORTHWEST, INC

Entity type: [Profit Corporation](#)

UBI #: 601-746-223

Business ID: 001

Location ID: 0002

Location: Active

Location address: 6600 N GOVERNMENT WAY
DALTON GARDENS ID 83815-8786

Mailing address: 6600 N GOVERNMENT WAY
DALTON GARDENS ID 83815-8786

Excise tax and reseller permit status:  [Click here](#)

Secretary of State status: [Click here](#)

Endorsements

Endorsements held at this location	License #	Count	Details	Status	Expiration date	First issuance date
Airway Heights General Business - Non-Resident	7858			Active	Apr-30-2024	Jan-02-2019
Cheney General Business - Non-Resident	BUS2010-268			Active	Apr-30-2024	Jan-08-2019
Colville General Business - Non-Resident				Active	Apr-30-2024	Jan-12-2021

Endorsements held at this location	License #	Count	Details	Status	Expiration date	First issuance date
Deer Park General Business - Non-Resident				Active	Apr-30-2024	Nov-05-2013
Liberty Lake General Business - Non-Resident	00346			Active	Apr-30-2024	Mar-07-2005
Moses Lake General Business - Non-Resident	BUS2019-0787			Active	Apr-30-2024	Dec-13-2019
Pasco General Business - Non-Resident	27847			Active	Apr-30-2024	Nov-10-2015
Spokane General Business - Non-Resident	T12034320BUS			Active	Apr-30-2024	Oct-15-2012
Spokane Valley General Business - Non-Resident				Active	Apr-30-2024	Feb-22-2005
Walla Walla General Business - Non-Resident				Active	Apr-30-2024	May-15-2020
Wenatchee General Business - Non-Resident	100323			Active	Apr-30-2024	Oct-16-2019

Governing People May include governing people not registered with Secretary of State

Governing people	Title
LOPER, ADA A M	
RADOBENKO JR, BILL	

Registered Trade Names

Registered trade names	Status	First issued
ACI NORTHWEST INC	Active	Feb-13-2015

[View Additional Locations](#)

Golf

Communications

October 2023



Flyovers!



Downriver Golf Course



- Parks and Recreation
- Parks
- Recreation
- Urban Forestry
- Riverfront Spokane

Items of Interest

- [Golf the Best of Beautiful Spokane Brochure](#) (PDF 5.7 MB)
- [Ladies Clubs Flyer](#) (PDF 13.2 MB)

Commercials thru October



- KREM
- KXLY
- Golf channel
- USA Network
- YouTube & Streaming platforms
- View them at www.youtube.com/spokaneparks

Up Next

- 2024 rates letter
- Pre-season pass sale
- Holiday promotion
- Winter marketing plans

**2023
Annual YOY Golf
Comparison Report**

[Return to Minutes](#)

ROUNDS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
REGULAR ROUND	\$ 17,105	16,809	296	15,369	13,494	1,875	18,591	17,107	1,484	15,948	14,855	1,093	0	0	0	67,013	62,265	4,748
DISCOUNT ROUND	\$ 21,869	20,946	924	21,127	20,110	1,017	15,184	16,610	(1,426)	14,693	14,459	234	0	0	0	72,873	72,125	749
MULTI-PLAY ROUND	\$ 2,578	2,701	(123)	2,052	1,985	67	1,663	1,898	(235)	4,193	3,680	513	0	0	0	10,486	10,264	222
OTHER ROUND	\$ 2,815	2,663	152	1,973	2,134	(161)	4,690	4,703	(13)	2,322	2,544	(222)	0	0	0	11,800	12,044	(244)
TOTAL	44,367	43,118	1,249	40,521	37,723	2,798	40,128	40,318	(190)	37,156	35,538	1,618	0	0	0	162,172	156,697	5,475
REVENUE																		
REGULAR ROUND	\$ 461,554	\$ 438,236	\$ 23,318	\$ 432,135	\$ 372,444	\$ 59,691	\$ 544,573	\$ 492,766	\$ 51,806	\$ 464,078	\$ 426,559	\$ 37,518	\$ -	\$ -	\$ -	\$ 1,902,339	\$ 1,730,005	\$ 172,334
DISCOUNT ROUND	\$ 472,144	\$ 430,460	\$ 41,684	\$ 468,831	\$ 437,312	\$ 31,519	\$ 361,027	\$ 384,427	\$ (23,400)	\$ 362,646	\$ 343,854	\$ 18,792	\$ -	\$ -	\$ -	\$ 1,664,648	\$ 1,596,053	\$ 68,595
MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,478	\$ 24,701	\$ 6,776	\$ -	\$ -	\$ -	\$ 31,478	\$ 24,701	\$ 6,776
OTHER ROUND	\$ 35,525	\$ 26,735	\$ 8,790	\$ 2,677	\$ 6,383	\$ (3,706)	\$ 98,817	\$ 91,132	\$ 7,686	\$ 29,335	\$ 30,137	\$ (803)	\$ -	\$ -	\$ -	\$ 166,354	\$ 154,387	\$ 11,966
TOTAL	\$ 969,223	\$ 895,431	\$ 73,792	\$ 903,642	\$ 816,139	\$ 87,503	\$ 1,004,417	\$ 968,325	\$ 36,092	\$ 887,535	\$ 825,252	\$ 62,284	\$ -	\$ -	\$ -	\$ 3,764,817	\$ 3,505,146	\$ 259,671

PASSES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
DISCOUNT PASS	\$ 1,414	1,233	181	929	847	82	714	703	11	1,005	1,148	(143)	42	212	(170)	4,104	4,143	(39)
SEASON PASS	\$ 21	25	(4)	28	28	0	21	12	9	34	24	10	1	5	(4)	105	94	11
OTHER PASS	\$ 86	58	28	577	456	121	78	35	43	51	48	3	377	319	58	1,169	916	253
TOTAL	1,521	1,316	205	1,534	1,331	203	813	750	63	1,090	1,220	(130)	420	536	(117)	5,378	5,153	225
REVENUE																		
DISCOUNT PASS	\$ 90,233	\$ 70,727	\$ 19,507	\$ 56,600	\$ 51,029	\$ 5,571	\$ 36,051	\$ 40,220	\$ (4,169)	\$ 54,871	\$ 62,282	\$ (7,411)	\$ 2,873	\$ 12,154	\$ (9,281)	\$ 240,628	\$ 236,411	\$ 4,217
SEASON PASS	\$ 26,798	\$ 17,105	\$ 9,693	\$ 20,855	\$ 26,513	\$ (5,658)	\$ 16,053	\$ 12,347	\$ 3,706	\$ 18,816	\$ 24,890	\$ (6,075)	\$ 1,930	\$ 4,211	\$ (2,281)	\$ 84,452	\$ 85,066	\$ (614)
OTHER PASS	\$ 12,828	\$ 8,561	\$ 4,267	\$ 29,408	\$ 24,342	\$ 5,066	\$ 10,810	\$ 6,684	\$ 4,126	\$ 8,717	\$ 8,706	\$ 11	\$ 20,836	\$ 16,230	\$ 4,606	\$ 82,600	\$ 64,524	\$ 18,075
TOTAL	\$ 129,860	\$ 96,394	\$ 33,466	\$ 106,863	\$ 101,884	\$ 4,979	\$ 62,914	\$ 59,250	\$ 3,663	\$ 82,405	\$ 95,879	\$ (13,474)	\$ 25,639	\$ 32,594	\$ (6,956)	\$ 407,680	\$ 386,001	\$ 21,679

CART FEES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
PRIVATE CART FEE & PERMIT	\$ 523	584	(61)	690	682	8	370	447	(77)	399	487	(88)	0	0	0	1,982	2,200	(218)
PRO CART FEE	\$ 21,427	20,171	1,256	23,154	21,263	1,891	25,090	24,426	664	20,700	19,687	1,013	0	0	0	90,371	85,547	4,824
TOTAL	21,949	20,754	1,195	23,844	21,945	1,899	25,460	24,873	587	21,099	20,174	925	0	0	0	92,352	87,746	4,606
REVENUE																		
PRIVATE CART FEE & PERMIT	\$ 15,557	\$ 16,657	\$ (1,101)	\$ 17,077	\$ 14,091	\$ 2,986	\$ 6,921	\$ 8,765	\$ (1,844)	\$ 13,073	\$ 15,591	\$ (2,518)	\$ -	\$ -	\$ -	\$ 52,628	\$ 55,105	\$ (2,477)
PRO CART FEE	\$ 4,171	\$ 3,848	\$ 323	\$ 7,415	\$ 6,534	\$ 881	\$ 9,988	\$ 9,297	\$ 690	\$ 4,052	\$ 3,658	\$ 394	\$ -	\$ -	\$ -	\$ 25,625	\$ 23,337	\$ 2,288
TOTAL	\$ 19,727	\$ 20,505	\$ (778)	\$ 24,492	\$ 20,624	\$ 3,867	\$ 16,909	\$ 18,063	\$ (1,154)	\$ 17,125	\$ 19,249	\$ (2,125)	\$ -	\$ -	\$ -	\$ 78,253	\$ 78,442	\$ (189)

BUCKET OF BALLS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT	\$ 12,530	11,261	1,269	11,583	10,199	1,384	18,863	22,148	(3,285)	10,955	10,205	750	0	0	0	53,931	53,813	118
REVENUE	\$ 1,213	\$ 1,005	\$ 208	\$ 2,324	\$ 1,903	\$ 421	\$ 4,004	\$ 4,093	\$ (90)	\$ 992	\$ 846	\$ 146	\$ -	\$ -	\$ -	\$ 8,533	\$ 7,847	\$ 686

FACILITY IMPROVEMENT FEE

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT	\$ 40,175	39,090	1,085	37,317	34,538	2,779	36,239	36,057	182	33,388	31,767	1,621	88	242	(154)	147,207	141,694	5,513
REVENUE	\$ 208,326	\$ 189,684	\$ 18,643	\$ 189,275	\$ 173,840	\$ 15,435	\$ 186,020	\$ 181,563	\$ 4,457	\$ 173,783	\$ 166,587	\$ 7,196	\$ 1,856	\$ 3,022	\$ (1,165)	\$ 759,260	\$ 714,695	\$ 44,565

REVENUE SUMMARY

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
Lessons	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUE	\$ 1,328,349	\$ 1,203,018	\$ 125,331	\$ 1,226,597	\$ 1,114,390	\$ 112,207	\$ 1,274,263	\$ 1,231,294	\$ 42,968	\$ 1,161,839	\$ 1,107,813	\$ 54,027	\$ 27,495	\$ 35,616	\$ (8,121)	\$ 5,018,543	\$ 4,692,131	\$ 326,412

Golf Fund - September 2023



	Adopted Budget 2023	2023 Adopted Budget Balance	2022 September Actual	2023 September Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 YTD Difference	2022 YTD % Of Budget	2023 YTD % Of Budget	YOY % Change
Revenue											
Program Revenue	\$ 4,300,901	\$ (804,874)	\$ 695,155	\$ 681,609	\$ (13,546)	\$ 4,798,472	\$ 5,105,775	\$ 307,303	122.88%	118.71%	-4.17%
Pre-Sale Revenue		\$ (174,793)			\$ -	179,426	174,793	\$ (4,633)			
Facility Improvement Fee	\$ -		\$ (104,219)	\$ (99,796)	\$ 4,423	\$ (730,053)	\$ (770,318)	\$ (40,265)			
Other Transfers-In	\$ -	\$ -			\$ -						
Total Revenue	\$ 4,300,901	\$ 209,349	\$ 590,936	\$ 581,813	\$ (9,123)	\$ 4,247,845	\$ 4,510,250	\$ 262,405	108.78%	104.87%	-3.91%
Expenditures											
Salaries and Wages	\$ 1,139,022	\$ 104,019	\$ 95,084	\$ 82,719	\$ 12,366	\$ 598,340	\$ 692,208	\$ (93,868)	75.15%	86.94%	11.79%
Temp/Seasonal	\$ 652,500	\$ 208,240	\$ 68,093	\$ 61,084	\$ 7,008	\$ 429,888	\$ 416,610	\$ 13,278	68.80%	66.67%	-2.13%
Personnel Benefits	\$ 323,037	\$ 16,606	\$ 48,734	\$ 47,161	\$ 1,573	\$ 331,570	\$ 344,121	\$ (12,550)	91.92%	95.40%	3.48%
Supplies	\$ 410,750	\$ (37,078)	\$ 18,693	\$ 55,334	\$ (36,641)	\$ 346,313	\$ 382,098	\$ (35,784)	100.37%	110.75%	10.37%
Services and Charges	\$ 1,053,068	\$ 155,627	\$ 164,826	\$ 184,083	\$ (19,257)	\$ 710,493	\$ 856,549	\$ (146,056)	70.19%	84.62%	14.43%
Interfund Payments	\$ 297,677	\$ 51,677	\$ 20,904	\$ 26,999	\$ (6,095)	\$ 197,248	\$ 215,910	\$ (18,662)	73.71%	80.69%	6.97%
Subtotal Op. Expense	\$ 3,876,054	\$ 968,559	\$ 416,335	\$ 457,380	\$ (41,045)	\$ 2,613,852	\$ 2,907,495	\$ (293,642)	76.73%	75.01%	-1.72%
Capital Outlay	\$ 410,000	\$ (80,482)	\$ 194,492	\$ 10,101	\$ 184,390	\$ 255,302	\$ 490,482	\$ (235,180)	70.53%	119.63%	49.10%
Transfers Out		\$ (3,100)				\$ 26,950	\$ 3,100	\$ 23,850	20.73%	#DIV/0!	#DIV/0!
Total Expenditures	\$ 4,286,054	\$ 884,977	\$ 610,827	\$ 467,481	\$ 143,346	\$ 2,896,104	\$ 3,401,077	\$ 504,973	74.29%	79.35%	5.07%
Net Gain/(Loss)	\$ 14,847		\$ (19,891)	\$ 114,332	\$ 134,223	\$ 1,351,741	\$ 1,109,173	\$ (242,568)			

* Beginning Fund Balance	\$ 316,004
Less 7% Reserve	\$ (300,024)
Beginning Year Reserves	\$ 15,980
YTD Change in Cash	\$ 1,109,173
YTD Available Cash	\$ 1,125,153

* 2023 Beginning Fund Balance does not include the FIF reserve of \$2,004,790

Facility Improvement Fee - September 2023



	2022 September Actual	2023 September Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 Monthly Difference
Revenue	104,219	99,796	\$ (4,423)	730,053	770,318	\$ 40,265
Debt Service Payments: June Payment = \$309,469 December Payment = \$308,666	-	-	\$ -	267,918	309,469	\$ (41,551)

Beginning Fund Balance	\$ 2,004,790
YTD Revenues	\$ 770,318
YTD Debt Service Payments	\$ (309,469)
YTD Cash Balance	\$ 2,465,639