



**City of Spokane Park Board
Golf Committee Meeting**

8:00 a.m. Tuesday, Aug. 08, 2023
Hybrid in-person and WebEx virtual meeting
Mark Poirier – Golf Manager

Committee Members

X Nick Sumner
X Gerry Sperling
X Bob Anderson
X Barb Richey

Parks Staff

Jennifer Papich
Jason Conley
Garrett Jones
Rich Lentz
Nick Hamad
Fianna Dickson
Kris Behr

Golf Staff

Mark Gardner
David Fern
Ben Fritts

SUMMARY

- The committee approved to recommend the Park Board accept the following agenda items:
 - None
- Mark Gardner introduced the 2023 Freddy foundation intern.
- Jennifer Papich gave a presentation on the Rosauers Open.
- The 2024 proposed budget was presented by Rich Lentz
- Capital projects list was presented by Nick Hamad
- Fianna Dickson presented the golf marketing report.
- Jennifer Papich and Rich Lentz discussed the financial reports.
- An overview of What's Happening at the Courses was presented by Mark Gardner and Jennifer Papich.

The next regularly scheduled meeting is 8 a.m. Tue., Sep. 12, 2023.

MINUTES

The meeting was called to order at 8:00 a.m. by committee chair Nick Sumner.

Public comment - None

Action items – None

Discussion item

1. Freddy foundation intern – Mark Gardner

- a. Following a tragic accident in 2020, the family of PGA golf pro Sean “Freddy” Fredrickson set up a foundation providing internship opportunities to underrepresented youth and young adults. Sean’s passion in providing opportunities for underprivileged youth was second to none. This internship is designed to open doors to many career pathways in the golf industry.
- b. This year’s intern at Qualchan is Ben Fritts, an incoming senior at Ferris High School. He has been busy replacing irrigation heads. He’ll also be in the kitchen and will be helping with a fundraiser. At the end of the internship Ben will receive a nice scholarship for college.

2. [Rosauers Open](#) – Jennifer Papich

- a. 168 PGA professionals and qualified amateurs from across the Pacific Northwest traveled to Indian Canyon on July 12-16 to compete in the Franz Bakery Pro Am, followed by the 2023 Rosauers Open Championship. \$170,000 was raised for the Vanessa Behan facility which provides refuge for local children requiring a safe shelter. Special thanks to Josh Harty, Doug Phares and staff for again providing a world-class experience.

3. [2024 budget](#) - Rich Lentz

- a. Budget priorities include line-item increases to strategically combat inflationary costs. Temp seasonal wages may increase \$1 per hour. Maintenance and supply costs continue to rise.
- b. Expenses are estimated to increase by \$750,000, therefore a \$3 greens fee increase is recommended to achieve a balanced budget for 2024. Contributing factors in expenditure increase are salary and wages, fuel, public utilities, lights and power, and bank fees. There is nearly a 46% increase in employee benefits. Rich explained the four new second assistant superintendent benefit expenses were not accounted for in the 2023 budget, which are now shown in 2024, coupled with general increases. Per Barb Richey’s request, Rich will work on various catastrophic scenarios and how it would affect playability and revenue.

4. [Capital projects list](#) – Nick Hamad

- a. Nick shared a huge working list of known capital projects, most of which are unattainable in the coming year. He also stated the list is fluid and priorities can change depending on circumstances. The four priority categories are: risk and liability, protecting an asset, operational efficiency, and user experience. The SIP loan was covering risk and liability.
- b. Items completed or to be completed in 2023 include the final payments of the first round of equipment leases, the final retainage of the Downriver roof replacement, the dead/infected tree removal at Downriver and the Esmeralda boiler, which is currently out for bid. According to the golf pros, the area of greatest need is equipment, which is proposed for another round of lease/purchase in 2024. Approximately 75% of the equipment needs to be replaced. Other items on the short list include computer/hardware repair, contractor tree work, Indian Canyon bunker sand rebuilds and replacement, potable water connection to the Indian Canyon shop, cart path repairs and/or replacements, and on-course drinking fountains for Downriver.
- c. Considering the greens fee, a \$1 increase would fund the top three items (equipment leasing, computer, and tree work). A \$2 increase would also fund the bunker work, potable water and drinking fountains. A \$3 increase would also fund the cart path improvements. User experience upgrades will help the public see where their money is being spent.
- d. Nick Sumner suggested a larger fee increase in the first year and no increase the following year

or two to take care of the majority of the priority capital improvements, rather than simply breaking even. He is concerned about unforeseen factors (weather, smoke, etc.). He also questioned the need for drinking fountains vs. other playability features such as tee box rebuilds. Nick Hamad stated the plan is to rebuild those in-house, a few each year. He also stated that the list was compiled based on a user survey about five years ago. Fianna Dickson indicated it was time for another survey. Nick H. said that he will share the list with the committee for feedback. Bob Anderson shared a study from the Journal of Revenue in pricing management which basically states there is little reaction to pricing going either up or down, however if there is an urge to keep pricing stable at the expense of the course, it would have detrimental effects. Nick S. also pointed out that Spokane has premium courses for a less than premium price and does not feel the \$5 increase is out of touch if it remains evident to the golfers there are constant improvements being made for their benefit.

Standing reports

1. [Golf marketing report](#) – Fianna Dickson

The Moms Dads & Grads promo ended June 19 with 30 commercials on KHQ along with a social media ad, reaching over 3% higher than the national average. The City Championship is also being promoted on the website as well as the brochure/entry form, a flyer and a social media ad with a 6% click-thru rate. The rebranded commercials continue to run on KREM, the Golf Channel, USA Network as well as various streaming platforms. [spokaneparks - YouTube](#) The Golf Pass is gaining additional airtime on KXLY in exchange for 150 rounds of at Downriver and Esmeralda and run through October. New this season is a hole-by-hole flyer.

2. [Golf financial report](#) – Jennifer Papich

Highlights include rounds increase of 6,728 with revenue up \$255,716. Indian Canyon rounds have not been calculated into this number, which will be reflected next month. Pass revenue increased \$29,364, or 352 additional passes over 2022. Because of the interfund payment in July, the expenditures will adjust next month. Year to date available cash is \$819,410. The Facility Improvement Fee gained \$544,531 with a year-to-date cash balance of \$2.2 million.

3. Superintendents' reports - What's Happening at the Courses –Jennifer Papich

- a. [Downriver](#) Steve Conner said the course is in great shape, play has been steady and anticipates an increase in August. They had a WJGA event on July 10 and junior programs are running strong. Ben Nelson reports the new irrigation is battling the heat well. They are prepping for the upcoming Wounded Warrior Classic and City Championship. Equipment has been a challenge. Shout out to Urban Forestry and Nick Jeffries, organizing with DNR to remove the remaining dead trees. Downriver had a maintenance office break-in last week and a vehicle was stolen (later recovered).
- b. [Qualchan](#) – Mark reports the recent Drive Chip Putt competition hosted 123 kids from all over the west coast and will be on hand to assist Circling Raven for the next competition. The new 2nd assistant is doing great with irrigation. August is at nearly 7,000 rounds. The City Championship is almost full. The Fire Department thanks Rob for his quick action after hours, shutting off water to the course to have enough for a nearby fire. Rob has been replacing the 600 sprinkler heads from Downriver and are about 30 shy of completion. The Water Department is paying to replace the pump, which is currently out for bid.
- c. [Indian Canyon](#) – Doug Phares continues to work on the deck project. They are working on filling a maintenance position. Varmints are still a problem. The new 2nd assistant is doing well.
- d. [Esmeralda](#) Rob Sanders reports they have two PGA Junior League teams with 120 kids. The course is in excellent shape. They just hosted an Inland Empire PGA Pro Am event.

Adjournment: The meeting was adjourned at 9:17 a.m.

The next regularly scheduled meeting is 8 a.m. Tue., Sep. 12, 2023.



August Golf Committee

Discussion Items

36th Rosauers Open Invitational

Indian Canyon Golf Course



The start to an awesome weekend of tournament golf!
July 12-13th Franz Bakery Pro Am
July 14-16th Tournament

36th Rosauers Open Invitational

Indian Canyon Golf Course



168 PGA Professionals and qualified amateurs from across the PNW compete for the honors of being the 2023 Rosauers Open Champion.

36th Rosauers Open Invitational

Indian Canyon Golf Course



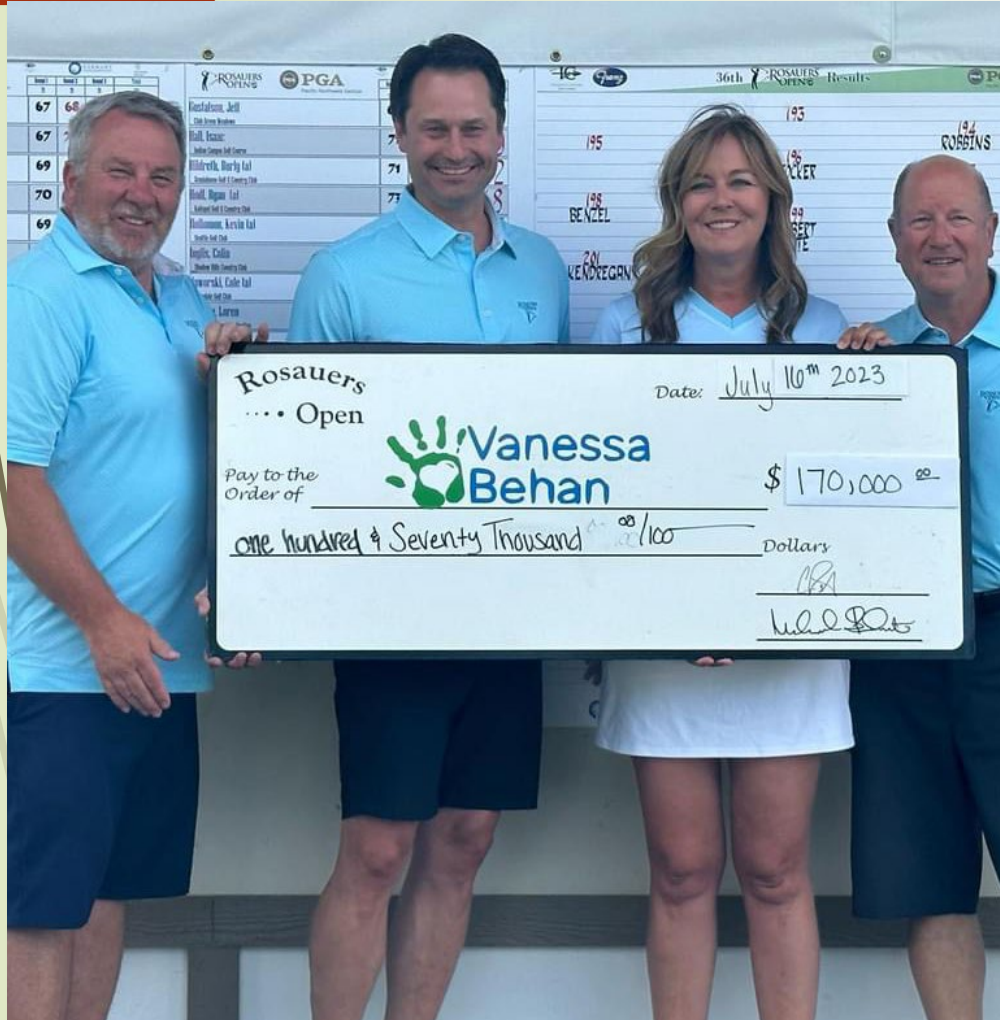
PGA Professional **Conner Robbins**, from Northshore Golf Course, won the medalist honors with a 3-round total of 194 (-19). **Conner also carded a hole in one on #11!**



Zach Stocker from Liberty Lake Golf Course, was the low amateur of the field with a 3-round total of 196 (-17)

36th Rosauers Open Invitational

Indian Canyon Golf Course



The pro-am portion of The Rosauers is sponsored by Franz Bakery, and they raised an astonishing **\$170,000** this year for Vanessa Behan, a facility that provides immediate refuge for children and support to strengthen families, right here in Spokane

SPECIAL THANKS

To **Josh Harty** and the Indian Canyon Maintenance Crew and **Doug Phares** and the Golf Professional staff @ IC for providing a world class experience for this year's sponsors and competitors.



2024 Budget Fees/Increases

2024 Golf Fund Budget

Golf Budget Priorities

- Increase operating budget line items, strategically, to combat inflationary costs:
 - \$1/hour increase in temp seasonal labor
 - Fertilizers, chemicals, fuel
 - Sand and seed
 - General repair/parts/maintenance
- Budgeting for increased cost in building maintenance
- Contractual tree removals and maintenance

2024 Golf Fund Budget - Recommended Fee Increase

Proposed Fee Increases	Revenue Increase	Total Revenue	Revenue Minus Budgeted Expense
\$1 Increase	\$147,322	\$4,786,587	(\$260,586)
\$2 Increase	\$294,643	\$4,933,908	(\$113,265)
\$3 Increase	\$441,965	\$5,081,230	\$34,057
\$4 Increase	\$589,287	\$5,228,552	\$181,379
\$5 Increase	\$736,609	\$5,375,874	\$328,701

Key Assumptions/Notes:

- Year-over-year, expenses will increase by an estimated \$750,000
 - Fuel, contract services, water & utilities, bank fees, salaries & wages and benefits
- **If we don't adjust the forecasted revenue from 2023, the golf deficit will be approximately \$750,000 in 2024.**
- Base revenue is based on 2022 actual income
- **Rounds played is based off prior 2-year average**
- Each \$1 increase nets approximately .84 cents after taxes/commissions
- **This model assumes no reduction in rounds played as a result of the price increase**
- Revenue increase does not include any price increase for passes, which will also need adjusted
- **This excludes FIF and SIP loan, revenue is reduced by exactly the SIP loan amount, however, actual FIF income will likely be higher based on prior 2 years**
- Excluding FIF and SIP loan, increased revenue for passes should offset actual increased revenue removed for FIF

Expenditure increase contributors:

- Salaries and Wages
- Fuel
- Public Utilities
- Lights/Power
- Bank Fees



Golf Fund

	Adopted Budget 2023 (Excluding FIF and SIP Loan)	Initial 2024 Budget (Excluding FIF and SIP Loan)	Initial 2024 Budget (Including FIF and SIP Loan)
Revenue			
Program Revenue	\$ 4,300,901	\$ 5,081,230	\$ 5,699,255
Pre-Sale Revenue			
Facility Improvement Fee	\$ -		
Other Transfers-In	\$ -		
Total Revenue	\$ 4,300,901	\$ 5,081,230	\$ 5,699,255
Expenditures			
Salaries and Wages	\$ 1,791,522	\$ 1,871,871	\$ 1,871,871
Personnel Benefits	\$ 323,037	\$ 475,299	\$ 475,299
Supplies	\$ 410,750	\$ 533,050	\$ 533,050
Services and Charges	\$ 1,053,068	\$ 1,434,898	\$ 1,434,898
Interfund Payments	\$ 297,677	\$ 312,055	\$ 312,055
Subtotal Op. Expense	\$ 3,876,054	\$ 4,627,173	\$ 4,627,173
Capital Outlay	\$ 410,000	\$ 420,000	\$ 420,000
Transfers Out			\$ 618,025
Total Expenditures	\$ 4,286,054	\$ 5,047,173	\$ 5,665,198
Net Gain/(Loss)	\$ 14,847	\$ 34,057	\$ 34,057



Capital Projects List

Capital Projects List



Proposed Golf Course Capital Repairs & Improvements

2023.0

	'Proposed Golf Course Capital' Projects	Course Location	Improvement Type (On-course / off-course)	Project Type (Repair/Replace/New/Equipment)	Project Priority Considerations	Park/Asset Physical Condition Rating (1-5) 1= good, 5 = out of service	SIP Funding	Dept. Funding	Total Project
TO BE COMPLETED IN 2023	Golf Course Equipment Lease to Own - Pool #1 (mowers & utility vehicles)	ALL	on-course	Equipment Leasing	P1, P2, P3, P4	3.5	\$ -	\$ 80,000.00	\$ 80,00
TO BE COMPLETED IN 2023	Dead & Infected Tree Removal	Downriver	on-course	Tree Work	P1, P2	4.5	\$ -	\$ 436,000.00	\$ 436,00
TO BE COMPLETED IN 2023	HVAC Replacement (Boiler Replacement)	Esmeralda	off-course	Clubhouse Repair	P1, P2, P4	4.0	\$ -	\$ 35,000.00	\$ 35,00
	Golf Course Equipment Lease to Own - Pool #2 (mowers & utility vehicles)	ALL	on-course	Equipment Leasing	P1, P2, P3, P4	3.5	\$ -	\$ 80,000.00	\$ 80,00
	Golf Course Computer / Hardware Replacement	ALL	off-course	IT Equipment	P1, P3	3.0	\$ -	\$ 10,000.00	\$ 10,00
	On-Course Tree Work (contractor)	ALL	on-course	Tree Work	P2, P3, P4	3.0	\$ -	\$ 50,000.00	\$ 50,00
	Bunker Sand Replacement / Rebuilds	Indian Canyon	on-course	Bunker Renovation	P3, P4	4.0	\$ -	\$ 100,000.00	\$ 100,00
	Potable Water Connection to Shop	Indian Canyon	off-course	Utility Renovation	P1, P2	4.9	\$ -	\$ 20,000.00	\$ 20,00
	Cart Path Repair / Replacements - Downriver Hill Routes	Downriver	on-course	Cart Path Renovation	P1, P2, P4	5.0	\$ -	\$ 200,000.00	\$ 200,00
approx. funding limit	On-Course Drinking Fountains	Downriver	on-course	Drinking Fountains	P4	N/A	\$ -	\$ 15,000.00	\$ 15,00
	Parking Lot Renovation Engineering & Design	Esmeralda / Canyon	off-course	Parking Lot Replacement	P1, P2, P4	4.75	\$ -	\$ 30,000.00	\$ 30,00
	Misc. Contingency / Emergency Repair	TBD	TBD	TBD	P1, P2	5.0	\$ -	\$ 50,000.00	\$ 50,00
	In-House Tee Rebuilds (2 per year per course)	ALL	on-course	Teebox Improvements	P2, P4	3.0	\$ -	\$ 40,000.00	\$ 40,00
	Clubhouse Lighting Upgrades	Qualchan	off-course	Clubhouse Repair	P3, P4	2.8	\$ -	\$ 10,000.00	\$ 10,00
	HVAC Replacement	Qualchan	off-course	Clubhouse Repair	P1, P2, P4	3.5	\$ -	\$ 50,000.00	\$ 50,00
	HVAC Replacement	Downriver	off-course	Clubhouse Repair	P1, P2, P4	3.3	\$ -	\$ 25,000.00	\$ 25,00
	Irrigation Replacement	Qualchan	on-course	Irrigation improvement	P1, P2, P3, P4	3.8	\$ 4,000,000.00	\$ -	\$ 4,000,00
	Driving Range Rear Fence	Esmeralda	on-course	Driving Range	P1, P4	2.5	\$ -	\$ 150,000.00	\$ 150,00
	Roof Replacement	Esmeralda	off-course	Clubhouse Repair	P2	2.5	\$ -	\$ 200,000.00	\$ 200,00
	Maintenance Building Roof	Downriver	off-course	Maintenance Building	P2	3.0	\$ -	\$ 80,000.00	\$ 80,00
	Cart Path Repair / Replacements	Indian Canyon	on-course	Cart Path Renovation	P1, P2, P4	4.5	\$ -	\$ 40,000.00	\$ 40,00
	Cart Path Repair / Replacements	Esmeralda	on-course	Cart Path Renovation	P1, P2, P4	4.0	\$ -	\$ 40,000.00	\$ 40,00
	Cart Path Extensions / Additions	Qualchan	on-course	Cart Path Addition	P1, P2, P4	N/A	\$ -	\$ 75,000.00	\$ 75,00
	Parking Lot Grind & Overlay - Entire Lot	Esmeralda	off-course	Parking Lot Replacement	P1, P2, P4	4.75	\$ -	\$ 315,000.00	\$ 315,00
	Parking Lot Grind & Overlay - North Side (not range)	Indian Canyon	off-course	Parking Lot Replacement	P1, P2, P4	4.5	\$ -	\$ 290,000.00	\$ 290,00
	Parking Lot Sealcoat & Striping	Qualchan	off-course	Parking Lot Maintenance	P2, P4	2.8	\$ -	\$ 20,000.00	\$ 20,00
	Parking Lot Sealcoat & Striping	Downriver	off-course	Parking Lot Maintenance	P2, P4	3.0	\$ -	\$ 10,000.00	\$ 10,00
	Bunker Sand Replacement (no rebuilds)	Qualchan	on-course	Bunker Renovation	P3, P4	2.0	\$ -	\$ 100,000.00	\$ 100,00
	Maintenance Equipment Storage Building	Esmeralda	on-course	Equipment Storage Building	P1, P2	N/A	\$ -	\$ 175,000.00	\$ 175,00
	Maintenance Equipment Storage Building	Downriver	on-course	Equipment Storage Building	P1, P2	N/A	\$ -	\$ 175,000.00	\$ 175,00



“The Short List”

Completed / To be completed 2023

1. Golf course equipment lease – Pool #1.....\$80,000/year
2. Downriver Roof Replacement.....\$25,000 (retainage)
3. Dead/infected tree removal at Downriver.....\$436,000
4. Boiler replacement at Esmeralda.....(out to bid this month)

Proposed for 2024

1. Golf course equipment lease – Pool #2.....~\$80,000/year
2. Golf course computer/hardware repair.....\$10,000
3. Tree work (contractor).....\$50,000
4. Bunker sand replacement/rebuilds Indian Canyon.....~\$100,000
5. Potable water connection to Indian Canyon shop.....\$20,000
6. Cart path repair/replacements.....\$200,000
7. On course drinking fountains/Downriver.....\$15,000



“The Options”

\$1 increase (\$150k capital)

1. Golf course equipment lease – Pool #2~\$80,000/year
2. Golf course computer/hardware repair.....\$10,000
3. Tree work (contractor)\$50,000

\$2 increase (\$300k capital)

1. Add Bunker sand replacement/rebuilds Indian Canyon...\$100,000
2. Add Potable water connection to Indian Canyon shop...\$20,000
3. On course drinking fountains/Downriver.....\$15,000

\$3 increase (\$450k capital)

1. Add Downriver Cart path repair/replacements.....~\$200,000



Golf Marketing Report



Moms, Dads & Grads promotion



**MOMS
DADS &
GRADS**

4-ROUND PASS 1 ROUND AT EACH
CITY GOLF COURSE!

\$149 (\$39 SAVINGS)
Purchase by June 19. Use in 2023


- Part of weekly :30 commercials on KHQ
- Social media ad (18,500 reach with 4% click-thru rate [national average .09%])
- Ended June 19

Promoting City Championship

Events

Events and Promotions

2023 Spokane City Golf Championship



SPOKANE CITY GOLF CHAMPIONSHIP
AUGUST 25-27, 2023
PRESENTED BY RENAISSANCE FINANCIAL

Renaissance Financial presents the 2023 Spokane City Golf Championship, Friday August 25 through Sunday, August 27 at three of our beautiful City courses!

- Friday, August 25: Downriver Golf Course
- Saturday, August 26: Indian Canyon Golf Course
- Sunday, August 27: Creek at Qualchan Golf Course

Entry fee: \$225

USGA Handicap Required. Field will be flighted by handicap and include a Senior flight.

[Register online](#) or by calling 509.448.9317

[Register Online](#)

Spokane Parks and Recreation
Published by Josh At Parks · July 24 at 2:29 PM · 🌐

Renaissance Financial presents the 2023 Spokane City Golf Championship, Friday August 25 through Sunday, August 27 at three of our beautiful City courses. Sign up today!



SPOKANE CITY GOLF CHAMPIONSHIP
AUGUST 25-27, 2023
PRESENTED BY RENAISSANCE FINANCIAL

MY.SPOKANECITY.ORG

Spokane Golf Championship
Golf special events, tournaments, and special promotions

[Sign up](#)

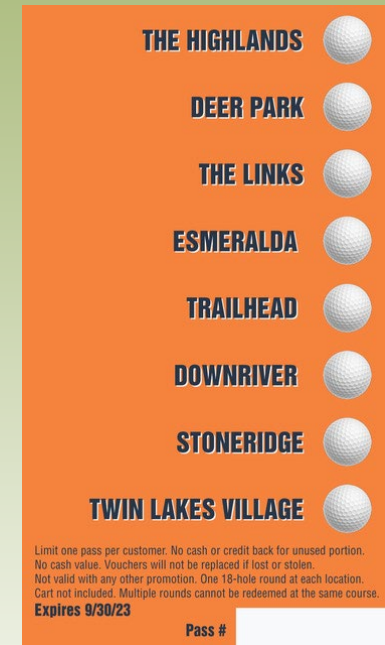
- Website
- Brochure/entry form
- Flyer
- Social media ad (11,000+ reach with 6% click-thru rate)

Commercial



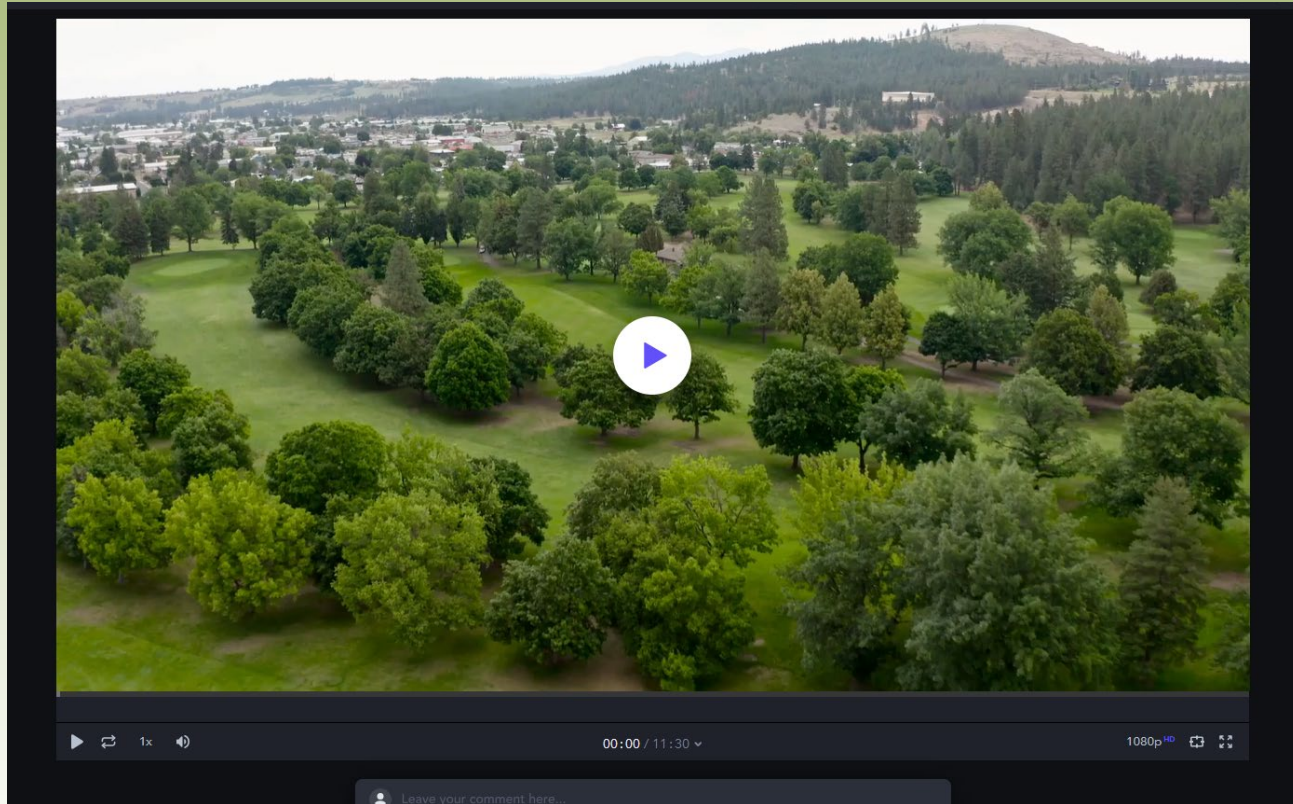
- Focus on junior golf, reducing barriers for beginners, reflecting the diversity of our courses, and food/beverage
- Airing on KREM, Golf channel, USA Network, YouTube & Streaming platforms through October
- View them at www.youtube.com/spokaneparks

KXLY Golf Pass



- Downriver and Esmeralda part of KXLY Golf Card
- In exchange for 150 rounds at each of these two courses, we receive a greater value in KXLY airtime for our updated commercials, airing August - October

Producing Flyovers



- Each course will have its own hole-by-hole flyover



Golf Financial Report

GOLF COMPARISON REPORT SNAPSHOT

[Return to Minutes](#)

ROUNDS		
Downriver	31,148	+2,782
Esmeralda	28,222	+2,789
Indian Canyon	25,581	-515
Qualchan	25,390	+1,672
Total through July	110,341	+6,728

ROUNDS REVENUE

\$2,528,375
+\$255,716

PASS REVENUE

\$403,915
+\$29,364

PASSES		
Downriver	1,504	+206
Esmeralda	1,530	+223
Indian Canyon	802	+64
Qualchan	1,086	-129
City Hall	416	-13
Total through July	5,338	+352

2023 Annual YOY Golf Comparison Report

ROUNDS																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
REGULAR ROUND	\$ 11,674	10,835	839	10,499	8,845	1,654	11,029	10,255	774	10,513	9,248	1,265	0	0	0	43,715	39,183	4,532
DISCOUNT ROUND	\$ 15,736	13,994	1,743	14,784	13,659	1,125	10,542	11,629	(1,087)	10,326	10,023	303	0	0	0	51,388	49,305	2,084
MULTI-PLAY ROUND	\$ 1,860	1,853	7	1,499	1,420	79	1,155	1,314	(159)	2,901	2,586	315	0	0	0	7,415	7,173	242
OTHER ROUND	\$ 1,878	1,685	193	1,440	1,509	(69)	2,855	2,898	(43)	1,650	1,861	(211)	0	0	0	7,823	7,953	(130)
TOTAL	\$ 31,148	28,366	2,782	28,222	25,433	2,789	25,581	26,096	(515)	25,390	23,718	1,672	0	0	0	110,341	103,613	6,728
REVENUE																		
REGULAR ROUND	\$ 311,792	\$ 277,849	\$ 33,942	\$ 296,581	\$ 243,414	\$ 53,166	\$ 328,689	\$ 299,508	\$ 29,181	\$ 300,995	\$ 264,191	\$ 36,805	\$ -	\$ -	\$ -	\$ 1,238,056	\$ 1,084,962	\$ 153,094
DISCOUNT ROUND	\$ 339,465	\$ 283,341	\$ 56,123	\$ 328,063	\$ 295,964	\$ 32,099	\$ 251,431	\$ 270,376	\$ (18,946)	\$ 254,247	\$ 237,646	\$ 16,601	\$ -	\$ -	\$ -	\$ 1,173,206	\$ 1,087,328	\$ 85,878
MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 21,693	\$ 17,296	\$ 4,396	\$ -	\$ -	\$ -	\$ 21,693	\$ 17,296	\$ 4,396
OTHER ROUND	\$ 21,708	\$ 13,477	\$ 8,231	\$ 1,027	\$ 3,481	\$ (2,454)	\$ 54,198	\$ 48,991	\$ 5,207	\$ 18,488	\$ 17,124	\$ 1,364	\$ -	\$ -	\$ -	\$ 95,420	\$ 83,073	\$ 12,348
TOTAL	\$ 672,964	\$ 574,668	\$ 98,296	\$ 625,671	\$ 542,859	\$ 82,812	\$ 634,317	\$ 618,875	\$ 15,442	\$ 595,424	\$ 536,257	\$ 59,167	\$ -	\$ -	\$ -	\$ 2,528,375	\$ 2,272,659	\$ 255,716

PASSES																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
DISCOUNT PASS	\$ 1,407	1,217	190	928	834	94	706	699	7	1,001	1,144	(143)	43	212	(169)	4,085	4,106	(21)
SEASON PASS	\$ 21	25	(4)	28	28	0	21	12	9	34	24	10	1	5	(4)	105	94	11
OTHER PASS	\$ 76	56	20	574	445	129	75	27	48	51	47	4	372	211	161	1,148	786	362
TOTAL	\$ 1,504	1,298	206	1,530	1,307	223	802	738	64	1,086	1,215	(129)	416	428	(13)	5,338	4,986	352
REVENUE																		
DISCOUNT PASS	\$ 89,953	\$ 70,205	\$ 19,748	\$ 56,556	\$ 50,073	\$ 6,483	\$ 35,744	\$ 40,044	\$ (4,300)	\$ 54,740	\$ 62,304	\$ (7,565)	\$ 3,070	\$ 12,154	\$ (9,083)	\$ 240,063	\$ 234,780	\$ 5,282
SEASON PASS	\$ 26,798	\$ 17,105	\$ 9,693	\$ 20,855	\$ 26,513	\$ (5,658)	\$ 16,053	\$ 12,347	\$ 3,706	\$ 18,816	\$ 24,890	\$ (6,075)	\$ 1,930	\$ 4,211	\$ (2,281)	\$ 84,452	\$ 85,066	\$ (614)
OTHER PASS	\$ 10,737	\$ 7,991	\$ 2,746	\$ 29,277	\$ 21,448	\$ 7,829	\$ 10,274	\$ 4,689	\$ 5,585	\$ 8,717	\$ 8,421	\$ 296	\$ 20,397	\$ 12,157	\$ 8,240	\$ 79,401	\$ 54,705	\$ 24,696
TOTAL	\$ 127,488	\$ 95,301	\$ 32,186	\$ 106,688	\$ 98,034	\$ 8,654	\$ 62,070	\$ 57,079	\$ 4,991	\$ 82,273	\$ 95,616	\$ (13,343)	\$ 25,397	\$ 28,521	\$ (3,124)	\$ 403,915	\$ 374,551	\$ 29,364

CART FEES																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT																		
PRIVATE CART FEE & PERMIT	\$ 361	387	(26)	482	451	31	263	289	(26)	297	334	(37)	0	0	0	1,403	1,461	(58)
PRO CART FEE	\$ 14,814	12,662	2,152	15,762	13,583	2,179	16,050	15,449	601	13,708	12,583	1,125	0	0	0	60,334	54,277	6,057
TOTAL	\$ 15,175	13,049	2,126	16,244	14,034	2,210	16,313	15,738	575	14,005	12,917	1,088	0	0	0	61,737	55,738	5,999
REVENUE																		
PRIVATE CART FEE & PERMIT	\$ 13,334	\$ 13,954	\$ (619)	\$ 14,215	\$ 10,912	\$ 3,303	\$ 5,449	\$ 6,591	\$ (1,142)	\$ 11,408	\$ 13,486	\$ (2,078)	\$ -	\$ -	\$ -	\$ 44,406	\$ 44,943	\$ (537)
PRO CART FEE	\$ 2,864	\$ 2,422	\$ 442	\$ 5,051	\$ 4,154	\$ 897	\$ 6,318	\$ 5,833	\$ 485	\$ 2,685	\$ 2,334	\$ 351	\$ -	\$ -	\$ -	\$ 16,917	\$ 14,742	\$ 2,175
TOTAL	\$ 16,198	\$ 16,375	\$ (177)	\$ 19,266	\$ 15,066	\$ 4,200	\$ 11,768	\$ 12,425	\$ (657)	\$ 14,092	\$ 15,820	\$ (1,727)	\$ -	\$ -	\$ -	\$ 61,324	\$ 59,685	\$ 1,638

BUCKET OF BALLS																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT	\$ 9,434	8,011	1,423	8,363	7,158	1,205	13,188	15,892	(2,704)	8,106	7,061	1,045	0	0	0	39,091	38,122	969
REVENUE	\$ 921	\$ 725	\$ 196	\$ 1,701	\$ 1,368	\$ 333	\$ 2,828	\$ 2,970	\$ (143)	\$ 745	\$ 592	\$ 153	\$ -	\$ -	\$ -	\$ 6,194	\$ 5,654	\$ 540

FACILITY IMPROVEMENT FEE																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
COUNT	\$ 28,840	26,002	2,838	26,294	23,619	2,675	23,352	23,938	(586)	23,021	21,384	1,637	87	242	(155)	101,594	95,185	6,409
REVENUE	\$ 151,989	\$ 126,833	\$ 25,157	\$ 135,748	\$ 120,375	\$ 15,373	\$ 122,639	\$ 119,490	\$ 3,149	\$ 121,288	\$ 113,782	\$ 7,506	\$ 1,808	\$ 3,022	\$ (1,214)	\$ 533,473	\$ 483,502	\$ 49,971

REVENUE SUMMARY																		
	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF	2023	2022	DIFF
Lessons	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUE	\$ 969,560	\$ 813,902	\$ 155,658	\$ 889,073	\$ 777,702	\$ 111,372	\$ 833,622	\$ 810,840	\$ 22,782	\$ 813,822	\$ 762,066	\$ 51,756	\$ 27,205	\$ 31,542	\$ (4,338)	\$ 3,533,281	\$ 3,196,052	\$ 337,230

Golf Fund - July 2023



	Adopted Budget 2023	2023 Adopted Budget Balance	2022 July Actual	2023 July Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 YTD Difference	2022 YTD % Of Budget	2023 YTD % Of Budget	YOY % Change
Revenue											
Program Revenue	\$ 4,300,901	\$ 714,710	\$ 934,857	\$ 875,598	\$ (59,260)	\$ 3,264,099	\$ 3,586,191	\$ 322,092	83.59%	83.38%	-0.21%
Pre-Sale Revenue		\$ (174,793)			\$ -	179,426	174,793	\$ (4,633)			
Facility Improvement Fee	\$ -		\$ (141,936)	\$ (133,021)	\$ 8,915	\$ (498,860)	\$ (544,531)	\$ (45,671)			
Other Transfers-In	\$ -	\$ -			\$ -						
Total Revenue	\$ 4,300,901	\$ (1,084,449)	\$ 792,922	\$ 742,577	\$ (50,345)	\$ 2,944,664	\$ 3,216,452	\$ 271,788	75.41%	74.79%	-0.62%
Expenditures											
Salaries and Wages	\$ 1,791,522	\$ 612,830	\$ 206,303	\$ 165,249	\$ 41,054	\$ 724,621	\$ 808,247	\$ (83,625)	50.99%	56.88%	5.88%
Personnel Benefits	\$ 323,037	\$ 111,245	\$ 51,462	\$ 47,484	\$ 3,978	\$ 239,959	\$ 249,482	\$ (9,522)	66.52%	69.16%	2.64%
Supplies	\$ 410,750	\$ 83,138	\$ 71,465	\$ 46,941	\$ 24,524	\$ 256,404	\$ 261,882	\$ (5,478)	74.32%	75.90%	1.59%
Services and Charges	\$ 1,053,068	\$ 524,026	\$ 114,376	\$ 164,610	\$ (50,233)	\$ 378,454	\$ 488,150	\$ (109,696)	37.39%	48.23%	10.84%
Interfund Payments	\$ 297,677	\$ 85,056	\$ 6,480	\$ 41,173	\$ (34,694)	\$ 140,427	\$ 182,531	\$ (42,104)	52.48%	68.21%	15.73%
Subtotal Op. Expense	\$ 3,876,054	\$ 1,885,763	\$ 450,085	\$ 465,456	\$ (15,371)	\$ 1,739,865	\$ 1,990,291	\$ (250,425)	51.07%	51.35%	0.27%
Capital Outlay	\$ 410,000	\$ (12,732)	\$ 49,592	\$ 1,403	\$ 48,188	\$ 60,810	\$ 422,732	\$ (361,923)	16.80%	103.11%	86.31%
Transfers Out		\$ -	\$ 36,860		\$ 36,860	\$ 36,860		\$ 36,860	28.35%		-28.35%
Total Expenditures	\$ 4,286,054	\$ 1,873,031	\$ 536,537	\$ 466,860	\$ 69,677	\$ 1,837,535	\$ 2,413,023	\$ 575,488	47.13%	56.30%	9.17%
Net Gain/(Loss)	\$ 14,847		\$ 256,385	\$ 275,717	\$ 19,332	\$ 1,107,129	\$ 803,429	\$ (303,700)			

* Beginning Fund Balance	\$ 316,004
Less 7% Reserve	\$ (300,024)
Beginning Year Reserves	\$ 15,980
YTD Change in Cash	\$ 803,429
YTD Available Cash	\$ 819,410

* 2023 Beginning Fund Balance does not include the FIF reserve of \$2,004,790

Facility Improvement Fee - July 2023



	2022 July Actual	2023 July Actual	2022-2023 Monthly Difference	2022 YTD Actual	2023 YTD Actual	2022-2023 Monthly Difference
Revenue	141,936	133,021	\$ (8,915)	498,860	544,531	\$ 45,671
Debt Service Payments: June Payment = \$309,469 December Payment = \$308,666	-	-	\$ -	267,918	309,469	\$ (41,551)

Beginning Fund Balance	\$ 2,004,790
YTD Revenues	\$ 544,531
YTD Debt Service Payments	\$ (309,469)
YTD Cash Balance	\$ 2,239,852