



**City of Spokane Park Board
Golf Committee Meeting**

8:00 a.m. Tuesday, August 09, 2022
Hybrid in-person and WebEx virtual meeting
Mark Poirier – Golf Manager

Committee Members

- X Gerry Sperling
- X Nick Sumner (left 9:26)
- X Bob Anderson
- X Barb Richey (left 8:58)

Parks Staff

- Mark Poirier
- Jason Conley
- Megan Qureshi
- Garrett Jones
- Nick Hamad
- Fianna Dickson
- Kris Behr

Other Attendees

- Rob Sanders

SUMMARY

- The committee approved to recommend the Park Board accept the following consent agenda item:
 - None
- Nick Hamad presented the final update on the Downriver irrigation renovation project.
- The success of the Golfer Appreciation Day was presented by Mark Poirier
- Mark Poirier presented the proposed 2023 budget, which includes converting four temporary seasonal employees to full-time, 10-month positions.
- Fianna Dickson presented the golf marketing
- Mark Poirier presented the financial reports.
- Mark Poirier provided an overview of What's Happening at the Courses.

The next regularly scheduled meeting is 8 a.m. Tuesday, Sept. 6, 2022.

MINUTES

The meeting was called to order at 8:00 a.m. by committee chair Gerry Sperling.

Public comment - None

Action items - None

Discussion item

1. **Downriver irrigation project update** – Nick Hamad
 - a. As of May 2022, the irrigation project has been completed apart from a pipe connection at the #8 fairway. The line has finally been connected, a new backflow was tested yesterday, and the course now has working sprinklers. The greens should be in pristine condition soon.
 - b. In addition, the restrooms are fully functional. Kudos to the Park Operations Facilities crew (Dave Randolph, Ken Beltran and crew) for their rapid response over the weekend after the new irrigation system quickly flushed the restrooms and faucets full of sand.
 - c. Nick stated there will be a debriefing session between the various City departments, reviewing areas of improvement for future collaborative projects.
 - d. Mark Poirier would like to publicly thank Nick for his tireless effort and drive on this project. Additionally, Ben Nelson at Downriver kept the greens alive using only half the water consumption now available.
2. **Golfers' appreciation day recap** – Mark Poirier

On August 1, four Parks employees staffed tables full of promotional gifts at each golf course all day (Mark, Fianna Dickson, Jason Conley and Jennifer Papich). A Golf 4-Pack was also raffled off at each of the courses as a thank you to the patrons who have continued to support the City courses throughout the construction processes.
3. **2023 budget** – Mark Poirier
 - a. Mark is basing his 2023 budget on an anticipated 160-165,000 rounds, which is approximately 20,000 less than the record year of 2021. He anticipates increased expenses fueled by higher costs of doing business worldwide, as well as minimum wage, salary and benefit increases.
 - b. Mark proposed hiring four full-time Golf I employees next year, which will be 10-month positions. Their responsibilities include: weekend supervisor, irrigation technician, and third in charge. The last time Golf filled this position was in 2009. Currently, temporary seasonal employees cover weekends with no management available.
 - i. Jason Conley explained each course has 8-10 temporary seasonal employees, who all qualify for the benefits package. It would be cost-neutral if one temporary seasonal employee from each course is converted to a regular 10-month position, using a portion of the temporary seasonal budget to cover the cost. He also highlighted when a temporary seasonal person is furloughed, the City pays unemployment, whereas paychecks for a 10-month employee, similar to a teacher, would be spread over 12 months, eliminating the need for unemployment. This would also aid in employee retention, which is problematic among vested temporary seasonal employees.
 - ii. The current job description is being revised. There is a lengthy process amongst various departments, including Labor Management (Union 270), Human Resources, and Civil Service, with an expectation of a February 1 start date, pending Golf Committee budget approval.
 - iii. Bob Anderson voiced his preliminary disapproval, suggesting the superintendent and assistant superintendent rotate weekends in lieu of hiring more people, or examine other coverage options with the current staff since weekends are the busiest. Garrett Jones interjected most of the maintenance and repair is done during the week. Gerry Sperling pointed out that the Golf I position (as opposed to a Clerk I) would be strictly committed to golf, whereas a more versatile position would be beneficial. Nick Sumner indicated the need

to justify this position from a business prospective rather than retention to gain full Park Board support.

- c. Mark is proposing an approximate \$380,000 increase over the 2022 budget. Factoring in the projected revenue and increased expenditures, the total 2023 budget proposal is approximately \$4,226,000. With the \$2 fee increase (after sales and admissions tax is net \$1.70), the operating revenue would be \$4,300,000, which will balance the budget.
 - i. Prior to finalizing the \$2 fee increase, Mark would like to delay a month or two to be confident this will cover the projected revenue deficit.
 - ii. Nick Sumner asked if a market analysis of the region had been done to determine what the area could bear in tee-time costs. Mark stated that the 2022 fee increase came with very little protest. Historically, the County courses wait until the City has made a decision, then either meet the City's fee or come in slightly lower. The private course fees are considerably higher than the public courses and continue to remain strong.
 - iii. Based on the suggestions made by a contracted golf consultant, the methodology surrounding the fee structuring process include: the City is considered the frontrunner in public courses, based on size; the City courses are branded; the fee should pivot off the value of the experience (with the new renovations, this is immense); discount with discretion to avoid revenue dropping below expenses. The consultant's final report from several years ago indicated that Spokane Golf was pricing themselves out of business and were reassured that to remain viable, some customers may be lost. The area has already seen course closures for this very reason. Jason mentioned the 8.5 % increase in minimum wage would come from the capital budget if not addressed with a fee increase. Mark emphasized patrons could pay as little as \$36 with a Players Pass Discount, or \$29 with the Loyalty Pass for 18 holes of golf, seven days a week. Nick also suggested investigating online booking discounts for certain times of the day.

Standing reports

1. [Golf marketing report](#) – Fianna Dickson

A press release, email to golfers, and social media posts informed the public of the Aug. 1 Golfer's Appreciation Day, which was well received. Permanent signage has been installed at each course regarding water efficiency and conservation. The popular Summer Activity Guide contains a City golf advertisement and the Inlander only featured City golf lessons in their Summer Guide. The golf commercial is currently airing on various national networks and locally with KREM. Additionally, KXLY is selling their 4-course pass in exchange for advertising.

2. [Golf financial report](#) – Mark Poirier

Rounds at all four courses are down compared to 2021, most likely due to the heavy rains early in the season. However, compared to July, the rounds have increased by 1,000. Comparing July of 2021 to last month, there was a \$168,767 increase in revenue with a year-to-date increase of \$51,830. The July 2021 vs. 2022 expenditures decreased by \$67,533, whereas the year-to-date expenditures increased by \$111,469. The total revenue minus expenditures slightly higher than budget. The Facility Improvement Fee for July, which goes to pay for the irrigation repairs, was \$141,936 with a year-to-date cash balance of \$1,975,172.

3. [Superintendents' reports - What's Happening at the Courses](#) – Mark Poirier

- a. [Esmerelda](#) hosted a pro-am tournament yesterday, considering the heat, the crew work hard to get everything prepared. Toro supplied some internal parts for the irrigation system which was down due to lightning strike. They are experiencing some equipment break-downs. The crew is preparing for the City Championship at the end of the month. The greens will be airified in September.
- b. [Indian Canyon](#) hosted the Rosauers Tournament in July. Mark, Jason, Garret, Nick, and Barb Richie formed a team. The City Championship will be played at Indian Canyon as well as Qualchan and Esmerelda. The closing dinner, which was canceled due to Covid restrictions, is coming back this year as well as a live music in the evening.
- c. [Downriver](#) has a new, fully operational irrigation system. Roofing process is coming together and

scheduled for early September.

- d. Qualchan is also preparing for the City Championship. They have gained over 100 unused sprinkler heads from Downriver, which is working out well. The window project is awaiting a third bid.

Adjournment: The meeting was adjourned at 9:29 a.m.

The next regularly scheduled meeting is 8 a.m. Tuesday, Sept. 6, 2022.



















Golf

Communications

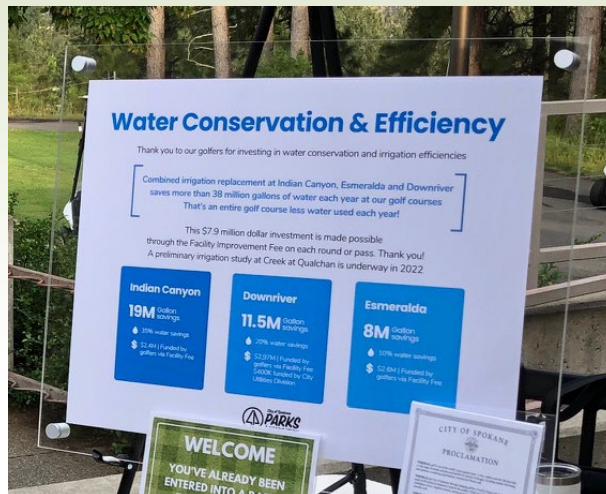
August 2022



Golfers' Appreciation Day



- Press release
- Email to golfers
- Social media posts



- Permanent water efficiency & conservation signs for each course

Golfers' Appreciation Day



Summer Guide Ad



GOLF LESSONS

UP YOUR GAME WITH PROFESSIONAL INSTRUCTION FROM OUR FRIENDLY STAFF
GO TO SPOKANEGOLF.ORG, SPOKANEREC.ORG, OR CALL 311 FOR MORE INFO

INDIAN CANYON

Fee includes five one-hour lessons, tees & golf balls.

Golf 101
Adult 18+ \$150
Wednesdays June 29th – August 3rd 4pm-5pm
Wednesdays June 29th – August 3rd 6:30pm-7:30pm
Thursdays June 30th – August 4th 6:30-7:30pm

Senior 50+ \$130
Thursdays June 30th – August 4th 3pm-4pm

QUALCHAN

Fee includes five one-hour lessons, tees & golf balls.

Intro to Golf
Adult 18+ \$150
Tuesdays June 28th – July 26th 2pm-3pm
Tuesdays June 28th – July 26th 3:15pm-4:15pm

Intermediate/Advanced
Adult 18+ \$150
Wednesdays June 29th – July 27th 2pm-3pm
Wednesdays June 29th – July 27th 3:15pm-4:15pm

ESMERALDA

Fee includes five one-hour lessons, tees and golf balls.

Intro to Golf
Ladies 18+ \$150
Wednesdays June 29th – July 27th 3pm-4pm

Adult 18+ \$150
Wednesdays June 29th – July 27th 4:30pm-5:30pm
Wednesdays June 29th – July 27th 6pm-7pm



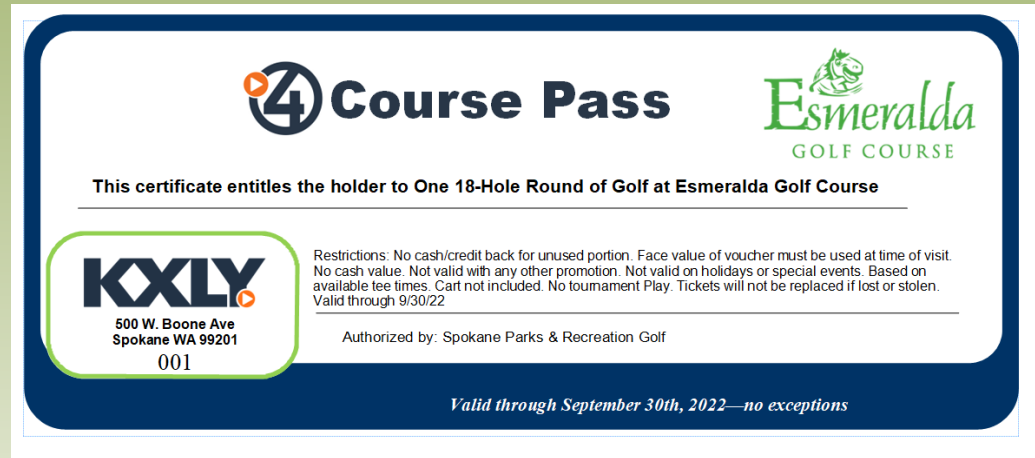
City golf lessons are also the only golf lessons featured in the Inlander Summer Guide (earned media)

Updating Commercial



- Working with DH & Little Fish Productions to update commercial with new footage
- Airing on KREM, Golf channel, USA Network, YouTube & Streaming platforms
- Google key word search buy

KXLY Trade: “4 Course Pass”



- 150 passes per course (\$27,600 value)
- KXLY selling their 4 Course Pass for \$120, valid through Sept. 30
- Equal value in TV, streaming, and web ads
- Ads join our lineup on KREM, Golf channel, USA Network, YouTube & Streaming platforms, along with our Google key word search buy

**2022
Annual YOY Golf
Comparison Report**

[Return to Minutes](#)

| | | ROUNDS | | | | | | | | | | | | | | | | | |
|----------------|------------------|-------------------|-------------------|--------------------|-------------------|-------------------|------------------|-------------------|-------------------|-----------------|-------------------|-------------------|--------------------|-------------|-------------|-------------|---------------------|---------------------|--------------------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| COUNT | REGULAR ROUND | 10,835 | 11,414 | (580) | 8,845 | 9,597 | (752) | 10,255 | 10,499 | (244) | 9,248 | 9,749 | (501) | 0 | 0 | 0 | 39,183 | 41,259 | (2,077) |
| | DISCOUNT ROUND | 13,994 | 17,506 | (3,512) | 13,659 | 16,392 | (2,733) | 11,629 | 13,277 | (1,648) | 10,023 | 12,563 | (2,540) | 0 | 0 | 0 | 49,305 | 59,738 | (10,433) |
| | MULTI-PLAY ROUND | 1,853 | 1,816 | 37 | 1,420 | 1,019 | 401 | 1,314 | 1,030 | 284 | 2,586 | 2,388 | 198 | 0 | 0 | 0 | 7,173 | 6,253 | 920 |
| | OTHER ROUND | 1,685 | 1,911 | (226) | 1,509 | 929 | 580 | 2,898 | 2,192 | 706 | 1,861 | 1,606 | 255 | 0 | 0 | 0 | 7,953 | 6,638 | 1,315 |
| TOTAL | | 28,366 | 32,647 | (4,281) | 25,433 | 27,937 | (2,504) | 26,096 | 26,998 | (902) | 23,718 | 26,306 | (2,588) | 0 | 0 | 0 | 103,613 | 113,888 | (10,275) |
| REVENUE | REGULAR ROUND | \$ 277,849 | \$ 262,587 | \$ 15,262 | \$ 243,414 | \$ 214,792 | \$ 28,622 | \$ 299,508 | \$ 288,768 | \$ 10,740 | \$ 264,191 | \$ 282,219 | \$ (18,029) | \$ - | \$ - | \$ - | \$ 1,084,962 | \$ 1,048,366 | \$ 36,596 |
| | DISCOUNT ROUND | \$ 283,341 | \$ 328,488 | \$ (45,146) | \$ 295,964 | \$ 282,250 | \$ 13,714 | \$ 270,376 | \$ 293,530 | \$ (23,154) | \$ 237,646 | \$ 279,304 | \$ (41,658) | \$ - | \$ - | \$ - | \$ 1,087,328 | \$ 1,183,572 | \$ (96,244) |
| | MULTI-PLAY ROUND | \$ - | \$ - | \$ - | \$ 0 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 17,296 | \$ 14,554 | \$ 2,743 | \$ - | \$ - | \$ - | \$ 17,296 | \$ 14,554 | \$ 2,743 |
| | OTHER ROUND | \$ 13,477 | \$ 14,533 | \$ (1,056) | \$ 3,481 | \$ 126 | \$ 3,354 | \$ 48,991 | \$ 31,502 | \$ 17,489 | \$ 17,124 | \$ 12,680 | \$ 4,444 | \$ - | \$ - | \$ - | \$ 83,073 | \$ 58,842 | \$ 24,231 |
| TOTAL | | \$ 574,668 | \$ 605,608 | \$ (30,941) | \$ 542,859 | \$ 497,169 | \$ 45,691 | \$ 618,875 | \$ 613,800 | \$ 5,076 | \$ 536,257 | \$ 588,758 | \$ (52,500) | \$ - | \$ - | \$ - | \$ 2,272,659 | \$ 2,305,334 | \$ (32,675) |

| | | PASSES | | | | | | | | | | | | | | | | | |
|----------------|---------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|------------------|-----------------|------------------|-------------------|-------------------|------------------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| COUNT | DISCOUNT PASS | 1,217 | 1,255 | (38) | 834 | 752 | 82 | 699 | 615 | 84 | 1,144 | 1,190 | (46) | 212 | 46 | 166 | 4,106 | 3,858 | 248 |
| | SEASON PASS | 25 | 5 | 20 | 28 | 6 | 22 | 12 | 3 | 9 | 24 | 24 | 0 | 5 | 0 | 5 | 94 | 38 | 56 |
| | OTHER PASS | 56 | 53 | 3 | 445 | 440 | 5 | 27 | 41 | (14) | 47 | 40 | 7 | 211 | 129 | 83 | 786 | 703 | 83 |
| | TOTAL | 1,298 | 1,313 | (15) | 1,307 | 1,198 | 109 | 738 | 659 | 79 | 1,215 | 1,254 | (39) | 428 | 175 | 254 | 4,986 | 4,599 | 387 |
| REVENUE | DISCOUNT PASS | \$ 70,205 | \$ 65,611 | \$ 4,594 | \$ 50,073 | \$ 37,817 | \$ 12,256 | \$ 40,044 | \$ 28,675 | \$ 11,370 | \$ 62,304 | \$ 57,519 | \$ 4,786 | \$ 12,154 | \$ 1,986 | \$ 10,167 | \$ 234,780 | \$ 191,608 | \$ 43,172 |
| | SEASON PASS | \$ 17,105 | \$ 7,902 | \$ 9,204 | \$ 26,513 | \$ 8,560 | \$ 17,953 | \$ 12,347 | \$ 4,917 | \$ 7,430 | \$ 24,890 | \$ 22,915 | \$ 1,975 | \$ 4,211 | \$ - | \$ 4,211 | \$ 85,066 | \$ 44,293 | \$ 40,773 |
| | OTHER PASS | \$ 7,991 | \$ 7,817 | \$ 174 | \$ 21,448 | \$ 20,897 | \$ 551 | \$ 4,689 | \$ 5,883 | \$ (1,194) | \$ 8,421 | \$ 6,441 | \$ 1,981 | \$ 12,157 | \$ 7,226 | \$ 4,930 | \$ 54,705 | \$ 48,263 | \$ 6,442 |
| | TOTAL | \$ 95,301 | \$ 81,330 | \$ 13,971 | \$ 98,034 | \$ 67,274 | \$ 30,760 | \$ 57,079 | \$ 39,474 | \$ 17,606 | \$ 95,616 | \$ 86,874 | \$ 8,742 | \$ 28,521 | \$ 9,213 | \$ 19,308 | \$ 374,551 | \$ 284,165 | \$ 90,387 |

| | | CART FEES | | | | | | | | | | | | | | | | | |
|----------------|---------------------------|------------------|------------------|---------------|------------------|------------------|-----------------|------------------|------------------|----------------|------------------|------------------|----------------|-------------|-------------|-------------|------------------|------------------|-----------------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| COUNT | PRIVATE CART FEE & PERMIT | 387 | 525 | (138) | 451 | 552 | (101) | 289 | 375 | (86) | 334 | 427 | (93) | 0 | 0 | 0 | 1,461 | 1,879 | (418) |
| | PRO CART FEE | 12,662 | 12,820 | (158) | 13,583 | 15,419 | (1,836) | 15,449 | 15,873 | (424) | 12,583 | 13,769 | (1,186) | 0 | 0 | 0 | 54,277 | 57,881 | (3,604) |
| | TOTAL | 13,049 | 13,344 | (296) | 14,034 | 15,971 | (1,937) | 15,738 | 16,248 | (510) | 12,917 | 14,196 | (1,279) | 0 | 0 | 0 | 55,738 | 59,759 | (4,022) |
| REVENUE | PRIVATE CART FEE & PERMIT | \$ 13,954 | \$ 13,647 | \$ 307 | \$ 10,912 | \$ 8,923 | \$ 1,989 | \$ 6,591 | \$ 6,754 | \$ (163) | \$ 13,486 | \$ 13,228 | \$ 258 | \$ - | \$ - | \$ - | \$ 44,943 | \$ 42,552 | \$ 2,391 |
| | PRO CART FEE | \$ 2,422 | \$ 2,433 | \$ (11) | \$ 4,154 | \$ 4,402 | \$ (248) | \$ 5,833 | \$ 5,766 | \$ 67 | \$ 2,334 | \$ 2,436 | \$ (102) | \$ - | \$ - | \$ - | \$ 14,742 | \$ 15,036 | \$ (294) |
| | TOTAL | \$ 16,375 | \$ 16,079 | \$ 296 | \$ 15,066 | \$ 13,325 | \$ 1,741 | \$ 12,425 | \$ 12,520 | \$ (96) | \$ 15,820 | \$ 15,664 | \$ 156 | \$ - | \$ - | \$ - | \$ 59,685 | \$ 57,588 | \$ 2,097 |

| | | BUCKET OF BALLS | | | | | | | | | | | | | | | | | |
|----------------|--|------------------------|--------|---------|-----------|----------|---------|---------------|----------|---------|----------|--------|----------|-----------|------|------|----------|----------|----------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| COUNT | | 8,011 | 9,376 | (1,365) | 7,158 | 8,315 | (1,157) | 15,892 | 15,990 | (98) | 7,061 | 9,082 | (2,021) | 0 | 0 | 0 | 38,122 | 42,763 | (4,641) |
| REVENUE | | \$ 725 | \$ 769 | \$ (44) | \$ 1,368 | \$ 1,409 | \$ (41) | \$ 2,970 | \$ 3,006 | \$ (35) | \$ 592 | \$ 776 | \$ (184) | \$ - | \$ - | \$ - | \$ 5,654 | \$ 5,959 | \$ (304) |

| | | FACILITY IMPROVEMENT FEE | | | | | | | | | | | | | | | | | |
|----------------|--|---------------------------------|------------|-------------|------------|------------|------------|---------------|------------|------------|------------|------------|-------------|-----------|--------|----------|------------|------------|-------------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| COUNT | | 26,002 | 29,213 | (3,211) | 23,619 | 25,710 | (2,091) | 23,938 | 24,696 | (758) | 21,384 | 24,361 | (2,977) | 242 | 55 | 187 | 95,185 | 104,035 | (8,850) |
| REVENUE | | \$ 126,833 | \$ 147,842 | \$ (21,009) | \$ 120,375 | \$ 130,100 | \$ (9,725) | \$ 119,490 | \$ 124,730 | \$ (5,239) | \$ 113,782 | \$ 127,269 | \$ (13,487) | \$ 3,022 | \$ 678 | \$ 2,343 | \$ 483,502 | \$ 530,619 | \$ (47,118) |

| | | REVENUE SUMMARY | | | | | | | | | | | | | | | | | |
|----------------------|--------------|------------------------|-------------------|--------------------|-------------------|-------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|--------------------|------------------|-----------------|------------------|---------------------|---------------------|------------------|
| | | DOWNRIVER | | | ESMERALDA | | | INDIAN CANYON | | | QUALCHAN | | | CITY HALL | | | TOTALS | | |
| | | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF | 2022 | 2021 | DIFF |
| | Lessons | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| | MISC REVENUE | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| TOTAL REVENUE | | \$ 813,902 | \$ 851,628 | \$ (37,727) | \$ 777,702 | \$ 709,276 | \$ 68,426 | \$ 810,840 | \$ 793,529 | \$ 17,311 | \$ 762,066 | \$ 819,340 | \$ (57,274) | \$ 31,542 | \$ 9,891 | \$ 21,651 | \$ 3,196,052 | \$ 3,183,665 | \$ 12,387 |

City of Spokane - Parks & Recreation
Golf Fund -- 4600 (w/o Facility Improvement Fee)
Financial Report
July 2022

| | ADOPTED BUDGET 2022 | 2022 ADOPTED BUDGET Balance | 2021 July Actual | 2022 July Actual | 2021-2022 Monthly Difference | 2021 YTD Actual | 2022 YTD Actual | 2021-2022 YTD Difference | 2021 YTD % OF BUDGET | 2022 YTD % OF BUDGET | Change in % |
|---|------------------------|--------------------------------------|---------------------|---------------------|------------------------------------|---------------------|---------------------|--------------------------------|-------------------------|-------------------------|----------------|
| Revenue: | | | | | | | | | | | |
| Program Revenue | 3,905,000 | 652,458 | 746,197 | 934,857 | \$ 188,660 | 3,228,179 | 3,252,542 | \$ 24,363 | 94.9% | 83.3% | -11.62% |
| Pre-Sale Revenue | | (164,033) | - | | \$ - | 181,318 | 164,033 | \$ (17,285) | | | |
| Facility Improvement Fee | - | | (122,043) | (141,936) | \$ (19,892) | (543,611) | (498,860) | \$ 44,751 | | | |
| Other Transfers In | - | (26,950) | - | - | \$ - | 26,949 | 26,950 | \$ 0 | | | |
| TOTAL REVENUE: | \$ 3,905,000 | \$ (960,336) | \$ 624,154 | \$ 792,922 | \$ 168,767 | 2,892,835 | \$ 2,944,664 | \$ 51,830 | 85.0% | 75.4% | -9.64% |
| Expenditures: | | | | | | | | | | | |
| Salaries and Wages | 1,421,077 | 549,760 | 190,189 | 206,303 | \$ (16,114) | 694,027 | 724,621 | \$ (30,594) | 54.5% | 56.9% | 2.40% |
| Personnel Benefits | 360,727 | 93,911 | 46,802 | 51,462 | \$ (4,660) | 228,427 | 239,959 | \$ (11,532) | 68.4% | 71.9% | 3.45% |
| Supplies | 345,020 | 60,516 | 35,298 | 71,465 | \$ (36,167) | 163,821 | 256,404 | \$ (92,583) | 51.7% | 80.9% | 29.21% |
| Services and Charges | 1,012,176 | 616,271 | 139,683 | 114,376 | \$ 25,307 | 459,081 | 377,805 | \$ 81,276 | 46.2% | 38.0% | -8.18% |
| Interfund Payments | 267,587 | 116,960 | 12,005 | 6,480 | \$ 5,525 | 135,683 | 140,427 | \$ (4,745) | 52.7% | 54.6% | 1.84% |
| Subtotal Op. Exp. | \$ 3,406,587 | \$ 1,667,370 | \$ 423,977 | \$ 450,085 | \$ (26,108) | 1,681,039 | \$ 1,739,217 | \$ (58,178) | 52.9% | 51.1% | -1.86% |
| Capital Outlay | 420,000 | 358,542 | - | 49,592 | \$ (49,592) | - | 61,458 | \$ (61,458) | | 14.6% | 14.63% |
| Transfers Out | 80,000 | 53,050 | 8,168 | - | \$ 8,168 | 35,117 | 26,950 | \$ 8,167 | 27.0% | 33.7% | 6.67% |
| TOTAL EXPENDITURES: | \$ 3,906,587 | \$ 2,078,962 | \$ 432,144 | \$ 499,677 | \$ (67,533) | 1,716,156 | \$ 1,827,625 | \$ 111,469 | 46.8% | 46.8% | 0.00% |
| Total Funding: (Rev. less Exp.) | \$ (1,587) | | \$ 192,010 | \$ 293,245 | \$ 101,235 | \$ 1,176,679 | \$ 1,117,039 | \$ (59,640) | | | |

| | |
|---------------------------------|---------------------|
| * Beginning Fund Balance | \$ 338,711 |
| Less 7% Reserve Requirement | \$ (310,366) |
| Beginning Year Reserves | \$ 28,345 |
| YTD Change in Cash | \$ 1,117,039 |
| YTD Available Cash | \$ 1,145,384 |

* 2022 Beginning Fund Balance does not include the FIF reserve of \$1,774,230

**City of Spokane - Parks & Recreation
 Facility Improvement Fee -- Subset of the Golf Fund
 Financial Report
July 2022**

| | 2021 July Actual | 2022 July Actual | 2020-2021 Monthly Difference | 2021 YTD Actual | 2022 YTD Actual | 2020-2021 YTD Difference |
|-----------------------------|---------------------|---------------------|------------------------------------|--------------------|--------------------|--------------------------------|
| <u>Revenue:</u> | | | | | | |
| Revenue: | 122,043 | 141,936 | \$ 19,892 | 543,611 | 498,860 | \$ (44,751) |
| <u>Expenditures:</u> | | | | | | |
| Debt Service Payments | - | - | \$ - | 40,977 | 267,918 | \$ (226,941) |

| | |
|----------------------------------|---------------------|
| Beginning Fund Balance | \$ 1,744,230 |
| YTD Revenues | \$ 498,860 |
| YTD Debt Service Payments | \$ (267,918) |
| YTD Cash Balance | \$ 1,975,172 |