



## Spokane Park Board Golf Committee

8:00 a.m. Tue., Jan. 07, 2025

**In-person:** Ponderosa Room, Finch Arboretum  
3404 W. Woodland Blvd, Spokane, WA 99224

**WebEx virtual meeting:**

Call-in: 408-418-9388; Access code: 2499 551 4401

Mark Poirier – Golf Manager

### Committee Members:

Nick Sumner – Chair

Gerry Sperling

Barb Richey

Doug Kelley

The Golf Committee meeting will be held in-person in the **Ponderosa Room, Finch Arboretum, 3404 W. Woodland Blvd, Spokane, WA 99224** and virtually via WebEx at 8:00 a.m. Tuesday, Jan. 07, 2025. Committee members, staff, and presenters still have the option to participate virtually via WebEx during all meetings.

The public may listen to the meeting by calling 408-418-9388 and entering access code **2499 551 4401**, when prompted.

Written public comment may be submitted via email or mail. Comments must be received no later than 1 p.m. Jan. 06 by email to: [spokaneparks@spokanecity.org](mailto:spokaneparks@spokanecity.org) or mail to: Spokane Park Board, 5th floor City Hall, 808 West Spokane Falls Blvd., Spokane, Washington 99201. Submitted public comments will be presented to committee members prior to the meeting.

### Agenda

**Call to order** – Nick Sumner

**Public comment** – Nick Sumner

#### Action items:

1. [5-year contract with ForeUP Golf Management System for a yearly amount of \\$40,032.00 plus tax, and a one-time implementation fee of \\$6,100.](#) – Mark Poirier

#### Discussion items:

#### Standing reports:

1. Golf marketing report – Fianna Dickson
2. [Golf financial report](#) – Mark Poirier
3. Superintendents' report – Mark Poirier
4. What's happening at the Courses – Mark Poirier

Agenda Subject to Change

**AMERICANS WITH DISABILITIES ACT (ADA) INFORMATION:** The City of Spokane is committed to providing equal access to its facilities, programs and services for persons with disabilities. Individuals requesting reasonable accommodations or further information may call, write, or email Risk Management at 509.625.6221, 808 W. Spokane Falls Blvd, Spokane, WA, 99201; or [mlowmaster@spokanecity.org](mailto:mlowmaster@spokanecity.org). Persons who are deaf or hard of hearing may contact Risk Management through the Washington Relay Service at 7-1-1. Please contact us forty-eight (48) hours before the meeting date.

# Spokane Park Board

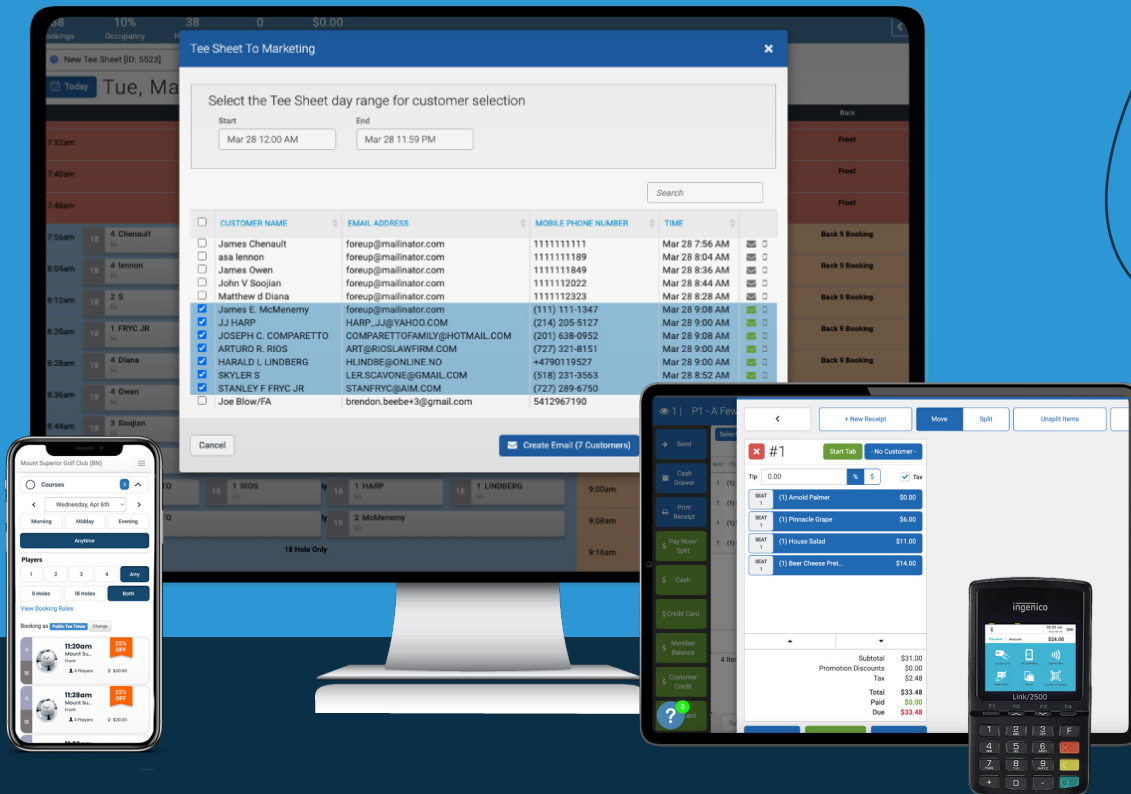
## Briefing Paper



<b>Committee</b>	Golf	<b>Committee meeting date:</b> 1-7-25	
<b>Requester</b>	Mark Poirier	<b>Phone number:</b> 625-4653	
<b>Type of agenda item</b>	<input type="radio"/> Consent <input type="radio"/> Discussion <input type="radio"/> Information <input checked="" type="radio"/> Action		
<b>Type of contract/agreement</b>	<input checked="" type="radio"/> New <input type="radio"/> Renewal/ext. <input type="radio"/> Lease <input type="radio"/> Amendment/change order <input type="radio"/> Other		
<b>City Clerks file</b> (OPR or policy #)			
<b>Master Plan Goal, Objective, Strategy</b> (Click <a href="#">HERE</a> for link to the adopted plan)		<b>Master Plan Priority Tier:</b> (pg. 171-175)	
<b>Item title:</b> (Use exact language noted on the agenda)	5 year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax and a one time implementation fee of \$6,100.		
<b>Begin/end dates</b>	Begins: 01/01/2025	Ends: 12/31/2029	<input type="checkbox"/> 06/01/2525
<b>Background/history:</b>			
<p>The Parks &amp; Recreation Division promulgate RFP 6164-24 to obtain a hosted Golf Management System. ForeUP was selected as they are the most advanced state of the art cloud-based technology providing a secure, PCI compliant, easy-to-use system for golf course staff and customers. The term of the agreement shall commence January 1, 2025 and shall terminate December 31, 2029. The City Parks &amp; Recreation Golf Division will be billed five annual payments of \$40,032 plus tax and a one time professional services for implementation of \$6,100. Total 5-year contract will be \$206,260.</p>			
<b>Motion wording:</b>			
Approve 5 year contract with ForeUP Golf Management System for a yearly amount of \$40,032.00 plus tax and one time implementation fee of \$6,100.			
<b>Approvals/signatures outside Parks:</b> <input type="radio"/> Yes <input checked="" type="radio"/> No			
If so, who/what department, agency or company:			
Name:		Email address:	Phone:
<b>Distribution:</b>			
Parks – Accounting			
Parks – Sarah Deatrich			
Requester: Mark Poirier			
Grant Management Department/Name:			
<b>Fiscal impact:</b> <input checked="" type="radio"/> Expenditure <input type="radio"/> Revenue			
Amount:		Budget code:	
\$40,032 plus tax for 5 years		4600-55200-76680-54820	
		4600-55300-76680-54820	
		4600-55400-76680-57820	
		4600-55500-76680-54820	
<b>Vendor:</b> <input type="radio"/> Existing vendor <input checked="" type="radio"/> New vendor			
<b>Supporting documents:</b>			
<input checked="" type="checkbox"/> Quotes/solicitation (RFP, RFQ, RFB)		<input checked="" type="checkbox"/> W-9 (for new contractors/consultants/vendors)	
<input type="checkbox"/> Contractor is on the MRSC Roster - City of Spokane		<input checked="" type="checkbox"/> ACH Forms (for new contractors/consultants/vendors)	
<input type="checkbox"/> UBI:                      Business license expiration date:		<input checked="" type="checkbox"/> Insurance Certificate (min. \$1 million in General Liability)	

# foreUP

# Golf Software Proposal

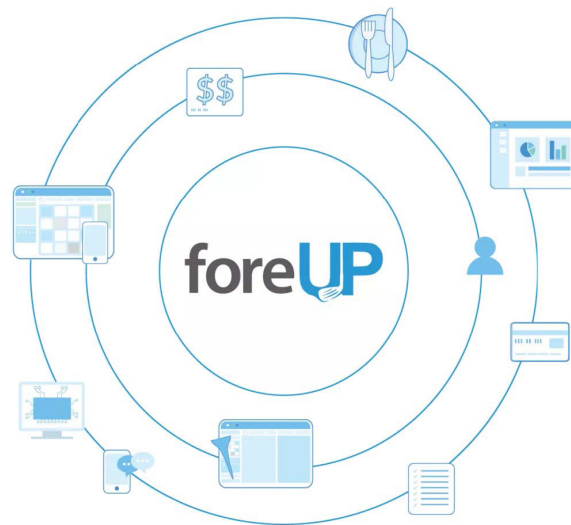




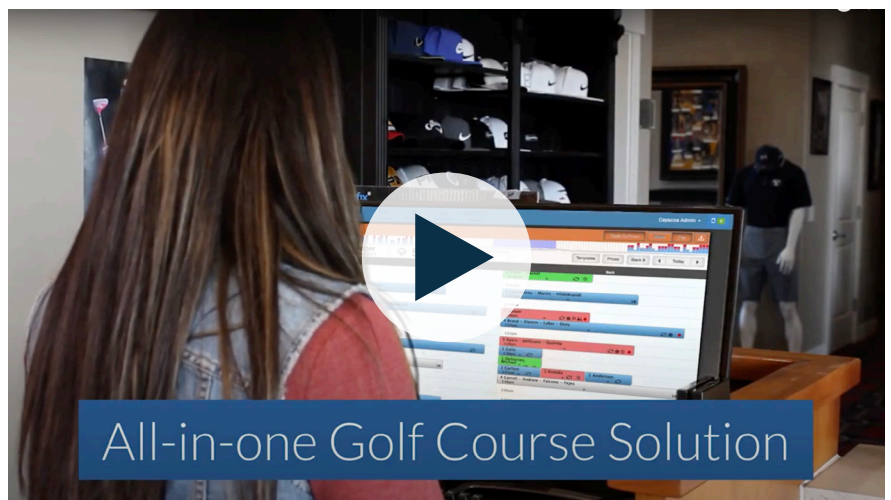
# Who We Are

## Smarter Golf Course and Club Management Software

Business is evolving, and you need software that keeps the pace. With foreUP, you get **modern software** as well as an **innovative, responsive technology partner**. Now you can simplify all your front and back office operations, while **delivering unparalleled guest experiences**. Welcome to business done better.



**Get just what you need.** We'll customize a solution for you based on your needs.



# Testimonials



"We are **beyond impressed** with the relationships we have built with the team at foreUP. It is obvious they **really care about us and our success**, which is refreshing in this industry. They are **always available to us** and work to enhance their software every day. **We couldn't be happier with it!**"



**We LOVE the simplicity** of the billing UI and how **quick it is to problem solve** and create Statements. Our members LOVE the itemized detail on their transactions. We also like the new format; it's much **clearer for our members to read and understand**.



"**We love foreUP**. From day one, we've been impressed with their team and their **dedication to our success**. The software has given us **efficiency** and tools we have never had access to before, including a **great online booking system that has streamlined our online operations**. We are thrilled to be working with them and look forward to a **very strong partnership**."



# Products and Services

## Tee Sheet

- Cloud Based Tee Sheet, Anywhere Access
- Text & Email Golfers Anytime From Tee Sheet
- Live Online Web Booking, Configurable by Player Type
- Event, League, Outing Management, Cart Signs
- Automated Player Reminders
- Easy Point/Click, Drag/Drop Interface

## Point of Sale

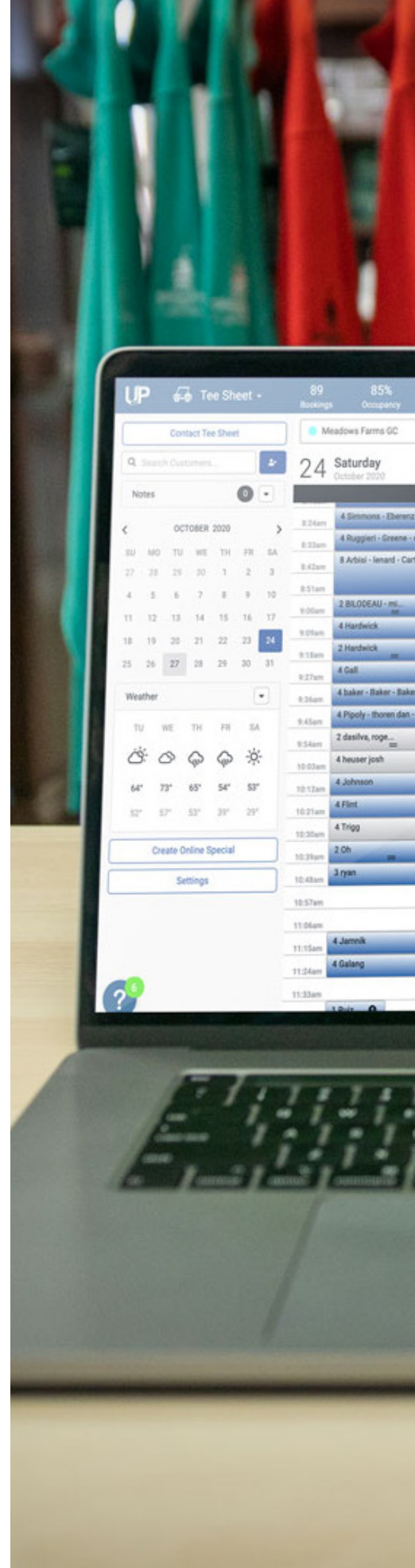
- Customer Dashboard w/ Photo ID & Sales History
- Seamless Management of All Pro Shop & Bar/Grill Sales
- Pre-Authorization of Credit Cards to Hold Tabs
- Integrated, Tiered Loyalty Program, Customizable by Item/Dept
- Layered Tournament/Shop Credit Capability
- Complex Pass Program with Customizable Parameters
- Integrated Time & Attendance (Time Clock Mgmt)

## Email / Text Marketing

- Easily Design and Send Email AND Text Message Campaigns
- Full Marketing Automation
- Fully Integrated Email and Texting Based on Play & Purchase Behavior Patterns
- Pre-Built Templates for Ease of Use
- Full Send and Open Analytics, Google Analytics Compatible

## Website

- Dedicated Website Support Line
- Full Website Build
- All Builds are Completely Computer, Tablet, and Mobile Friendly
- Website Hosting
- Regular Updating and Monitoring of Website



# Products and Services Cont.

## Member Billing

- Easily Manage Automatic Member/Dues Payments and A.R
- Ability to Auto-Bill to Card on File OR Checking Account (ACH – 1% Fee)
- Multiple Layers of Billing (Daily, Weekly, Monthly, Quarterly, Ann)
- Customizable Food & Beverage Minimum Tracking
- Easy Online Member Bill Pay / Statement Viewing

## Food & Beverage

- Optimized for Tablet/Tablesides (Apple or Android)
- Easily Split Tabs, Split Shareable Items
- Custom Menus with Timed Events (Happy Hours)
- Customization of Buttons/Layers (Colors, Etc)
- Customizable Table Mapping
- Pre-Authorization of Credit Cards to Hold Open Tabs

## Implementation

- Includes Full System Setup/Buildout
- Includes Full Data Migration from Previous System
- UNLIMITED Training Sessions Over Time





## LICENSE AGREEMENT

Golf Compete, Inc. d/b/a foreUP ("foreUP")  
1064 N. County Blvd.  
Pleasant Grove, UT 84062  
Sales: (866) 792-0969  
Support: (800) 929-5737  
Agreement ID : Q-32188



[info@foreup.com](mailto:info@foreup.com)  
[www.foreupgolf.com](http://www.foreupgolf.com)

License Agreement Prepared by:  
Jared Holden  
jholden@foreup.com

### CLIENT INFORMATION

Client Name ("Client"):	City of Spokane
Client Address:	808 West Spokane Falls Boulevard, Spokane, Washington 99201
Client Contact Name:	Peggy Lund
Client Contact Phone:	(509) 625-6200
Client Contact Email:	klund@spokanecity.org
Client Billing Contact:	Peggy Lund
Billing Contact Email :	klund@spokanecity.org

### TERM & BILLING

Initial Term:	60
Renewal Term:	12 months for all products and services except Ad Services. Ad Services (PPC) are renewed monthly.
Billing Start Date:	1/1/2025
Invoice Frequency:	Annual
Payment Terms:	See, Section 2 of Terms of Service

### APPROVED LOCATION

City of Spokane  
808 West Spokane Falls Boulevard, Spokane, Washington 99201 United States

## SERVICES & FEES

**\*\* If Client does not sign and accept this License Agreement by 12/14/2024, then foreUP's offered pricing for Services will expire.\*\***

Note: All Fees subject to increase in accordance with the Terms of Service.

### Esmeralda Golf Course

QTY	Product Name	List Price	Discount	Net Price
1	foreUP Marketing Pro	\$130.00	\$0.00	\$130.00
1	foreUP Member Billing Pro	\$115.00	\$0.00	\$115.00
1	foreUP Point of Sale Pro	\$220.00	\$0.00	\$220.00
1	foreUP Text Messaging - Plus	\$70.00	\$0.00	\$70.00
1	foreUP Tee Sheet Ultimate +	\$299.00	\$0.00	\$299.00
1	foreUP Tee Sheet Ultimate + Implementation Fee	\$900.00	\$0.00	\$900.00

### Downriver Golf Course

QTY	Product Name	List Price	Discount	Net Price
1	foreUP Marketing Pro	\$130.00	\$0.00	\$130.00
1	foreUP Member Billing Pro	\$115.00	\$0.00	\$115.00
1	foreUP Point of Sale Pro	\$220.00	\$0.00	\$220.00
1	foreUP Text Messaging - Plus	\$70.00	\$0.00	\$70.00
1	foreUP Tee Sheet Ultimate +	\$299.00	\$0.00	\$299.00
1	foreUP Tee Sheet Ultimate + Implementation Fee	\$900.00	\$0.00	\$900.00

### Indian Canyon Golf Course

QTY	Product Name	List Price	Discount	Net Price
1	foreUP Marketing Pro	\$130.00	\$0.00	\$130.00
1	foreUP Member Billing Pro	\$115.00	\$0.00	\$115.00
1	foreUP Point of Sale Pro	\$220.00	\$0.00	\$220.00
1	foreUP Text Messaging - Plus	\$70.00	\$0.00	\$70.00
1	foreUP Tee Sheet Ultimate +	\$299.00	\$0.00	\$299.00
1	foreUP Tee Sheet Ultimate + Implementation Fee	\$900.00	\$0.00	\$900.00

The Creek at Qualchan Golf Course

QTY	Product Name	List Price	Discount	Net Price
1	foreUP Marketing Pro	\$130.00	\$0.00	\$130.00
1	foreUP Member Billing Pro	\$115.00	\$0.00	\$115.00
1	foreUP Point of Sale Pro	\$220.00	\$0.00	\$220.00
1	foreUP Text Messaging - Plus	\$70.00	\$0.00	\$70.00
1	foreUP Tee Sheet Ultimate +	\$299.00	\$0.00	\$299.00
1	foreUP Tee Sheet Ultimate + Implementation Fee	\$900.00	\$0.00	\$900.00

One Time Fees Subtotal

Total List Price	USD 3,600.00
Total Discount	
Total Net Price	USD 3,600.00

Products/Services Subtotal (per Monthly Pricing)

Total List Price	USD 3,336.00
Total Discount	
Total Net Price	USD 3,336.00

METHOD OF PAYMENT

ACH/Credit Card	USD 40,032.00 Billed Annually
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NOTE: All one-time fees are due and payable upon the Effective Date herein (which shall be the date below). Product and Services dues are billed on the 1st of each month. Payment confirmation will be emailed to the provided customer email address: [klund@spokanecity.org](mailto:klund@spokanecity.org) foreUP only takes payments in two forms: ACH or credit card.

TERMS OF SERVICE

The Services described in this License Agreement are provided to Client subject to the terms and conditions of the "Agreement," which includes this License Agreement, foreUP's <https://www.foreupgolf.com/terms-of-service/> (<https://www.foreupgolf.com/terms-of-service/>) and <https://www.foreupgolf.com/foreup-privacy-policy/> (<https://www.foreupgolf.com/foreup-privacy-policy/>) and the Addenda included. Any capitalized terms not defined elsewhere in this License Agreement shall have the meanings attributed in the Agreement. Fees of Services will commence on the Billing Start Date, as described above, and Client's payment of Fees will be due and payable on the payment terms described in the Terms of Service.

ADDITIONAL TERMS & CONDITIONS

By signing below, foreUP and Client each acknowledge that they have carefully read and fully understand the Agreement as written, and each agrees to be bound by the terms of this Agreement. This Agreement will become effective as of the date of last party signature to the License Agreement ("Effective Date"). The individuals signing the Agreement represent that they have the authority to bind the respective parties to the terms of this Agreement.

CLIENT	foreUP
City of Spokane	Golf Compete, Inc.
By: Title:	By: Title:
Effective Date:	Date:

# 2024 Annual YOY Golf Comparison Report

[Return to Agenda](#)

## ROUNDS

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS			
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	
<b>COUNT</b>	REGULAR ROUND	20,273	18,405	1,868	18,137	16,678	1,459	22,015	20,514	1,501	19,749	17,421	2,328	0	0	0	80,174	73,018	7,156	
	DISCOUNT ROUND	24,130	24,156	(26)	23,284	22,926	358	16,260	16,611	(351)	16,725	16,094	631	0	0	0	80,399	79,787	612	
	MULTI-PLAY ROUND	4,150	2,939	1,211	3,618	2,269	1,349	2,418	1,870	548	5,638	4,841	797	0	0	0	15,824	11,919	3,905	
	OTHER ROUND	3,659	3,195	464	2,311	2,240	71	5,129	4,926	203	2,743	2,587	156	0	0	0	13,842	12,948	894	
	<b>TOTAL</b>	<b>52,212</b>	<b>48,695</b>	<b>3,517</b>	<b>47,350</b>	<b>44,113</b>	<b>3,237</b>	<b>45,822</b>	<b>43,921</b>	<b>1,901</b>	<b>44,855</b>	<b>40,943</b>	<b>3,912</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>190,239</b>	<b>177,672</b>	<b>12,567</b>	
<b>REVENUE</b>	REGULAR ROUND	\$ 614,271	\$ 495,129	\$ 119,141	\$ 569,116	\$ 468,387	\$ 100,729	\$ 704,379	\$ 598,308	\$ 106,072	\$ 651,407	\$ 506,600	\$ 144,807	\$ -	\$ -	\$ -	\$ 2,539,173	\$ 2,068,424	\$ 470,749	
	DISCOUNT ROUND	\$ 623,920	\$ 521,618	\$ 102,303	\$ 616,358	\$ 510,123	\$ 106,235	\$ 452,658	\$ 394,706	\$ 57,952	\$ 487,479	\$ 399,724	\$ 87,755	\$ -	\$ -	\$ -	\$ 2,180,415	\$ 1,826,171	\$ 354,244	
	MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 40,550	\$ 35,685	\$ 4,865	\$ -	\$ -	\$ -	\$ 40,550	\$ 35,685	\$ 4,865
	OTHER ROUND	\$ 56,420	\$ 37,024	\$ 19,396	\$ 6,941	\$ 3,080	\$ 3,861	\$ 110,285	\$ 101,249	\$ 9,036	\$ 30,034	\$ 29,643	\$ 391	\$ -	\$ -	\$ -	\$ 203,682	\$ 170,997	\$ 32,685	
	<b>TOTAL</b>	<b>\$ 1,294,611</b>	<b>\$ 1,053,771</b>	<b>\$ 240,840</b>	<b>\$ 1,192,416</b>	<b>\$ 981,590</b>	<b>\$ 210,825</b>	<b>\$ 1,267,323</b>	<b>\$ 1,094,263</b>	<b>\$ 173,060</b>	<b>\$ 1,209,470</b>	<b>\$ 971,652</b>	<b>\$ 237,818</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 4,963,820</b>	<b>\$ 4,101,277</b>	<b>\$ 862,543</b>	

## PASSES

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>	DISCOUNT PASS	1,183	1,638	(455)	916	990	(74)	676	789	(113)	1,303	1,321	(18)	88	178	(90)	4,166	4,916	(750)
	SEASON PASS	12	32	(20)	46	36	10	18	29	(11)	69	73	(4)	10	14	(4)	155	184	(29)
	OTHER PASS	97	109	(12)	524	600	(76)	60	88	(28)	99	89	10	466	430	36	1,246	1,316	(70)
	<b>TOTAL</b>	<b>1,292</b>	<b>1,779</b>	<b>(487)</b>	<b>1,486</b>	<b>1,626</b>	<b>(140)</b>	<b>754</b>	<b>906</b>	<b>(152)</b>	<b>1,471</b>	<b>1,483</b>	<b>(12)</b>	<b>564</b>	<b>622</b>	<b>(58)</b>	<b>5,567</b>	<b>6,416</b>	<b>(849)</b>
<b>REVENUE</b>	DISCOUNT PASS	\$ 83,845	\$ 110,725	\$ (26,879)	\$ 77,570	\$ 63,067	\$ 14,503	\$ 45,912	\$ 42,375	\$ 3,536	\$ 89,534	\$ 82,964	\$ 6,570	\$ 7,390	\$ 12,347	\$ (4,956)	\$ 304,252	\$ 311,478	\$ (7,226)
	SEASON PASS	\$ 19,781	\$ 45,746	\$ (25,965)	\$ 34,057	\$ 32,281	\$ 1,776	\$ 23,289	\$ 26,754	\$ (3,465)	\$ 81,119	\$ 70,548	\$ 10,570	\$ 15,658	\$ 19,540	\$ (3,882)	\$ 173,904	\$ 194,869	\$ (20,965)
	OTHER PASS	\$ 15,406	\$ 15,892	\$ (486)	\$ 29,789	\$ 30,417	\$ (628)	\$ 9,238	\$ 12,073	\$ (2,835)	\$ 16,255	\$ 13,517	\$ 2,738	\$ 36,247	\$ 28,867	\$ 7,380	\$ 106,935	\$ 100,767	\$ 6,168
	<b>TOTAL</b>	<b>\$ 119,032</b>	<b>\$ 172,362</b>	<b>\$ (53,330)</b>	<b>\$ 141,416</b>	<b>\$ 125,765</b>	<b>\$ 15,651</b>	<b>\$ 78,439</b>	<b>\$ 81,203</b>	<b>\$ (2,764)</b>	<b>\$ 186,908</b>	<b>\$ 167,029</b>	<b>\$ 19,878</b>	<b>\$ 59,295</b>	<b>\$ 60,754</b>	<b>\$ (1,458)</b>	<b>\$ 585,091</b>	<b>\$ 607,113</b>	<b>\$ (22,023)</b>

## CART FEES

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>	PRIVATE CART FEE & PERMIT	571	594	(24)	639	765	(126)	322	405	(83)	406	451	(45)	0	0	0	1,938	2,215	(278)
	PRO CART FEE	24,748	23,383	1,365	26,319	25,106	1,213	28,142	27,292	850	24,204	22,570	1,634	0	0	0	103,413	98,351	5,062
	<b>TOTAL</b>	<b>25,318</b>	<b>23,977</b>	<b>1,342</b>	<b>26,958</b>	<b>25,871</b>	<b>1,087</b>	<b>28,464</b>	<b>27,697</b>	<b>767</b>	<b>24,610</b>	<b>23,021</b>	<b>1,589</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>105,350</b>	<b>100,566</b>	<b>4,785</b>
<b>REVENUE</b>	PRIVATE CART FEE & PERMIT	\$ 18,518	\$ 17,174	\$ 1,345	\$ 20,277	\$ 18,109	\$ 2,168	\$ 7,199	\$ 7,403	\$ (204)	\$ 18,313	\$ 13,788	\$ 4,524	\$ -	\$ -	\$ -	\$ 64,307	\$ 56,474	\$ 7,833
	PRO CART FEE	\$ 4,811	\$ 4,533	\$ 278	\$ 8,573	\$ 8,040	\$ 533	\$ 11,056	\$ 10,935	\$ 121	\$ 4,725	\$ 4,427	\$ 298	\$ -	\$ -	\$ -	\$ 29,165	\$ 27,935	\$ 1,230
	<b>TOTAL</b>	<b>\$ 23,329</b>	<b>\$ 21,707</b>	<b>\$ 1,622</b>	<b>\$ 28,850</b>	<b>\$ 26,149</b>	<b>\$ 2,701</b>	<b>\$ 18,254</b>	<b>\$ 18,338</b>	<b>\$ (84)</b>	<b>\$ 23,038</b>	<b>\$ 18,215</b>	<b>\$ 4,822</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 93,471</b>	<b>\$ 84,409</b>	<b>\$ 9,062</b>

## BUCKET OF BALLS

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>		14,124	13,392	732	12,629	12,299	330	23,483	20,616	2,867	12,896	11,741	1,155	0	0	0	63,132	58,048	5,084
<b>REVENUE</b>	\$	1,361	1,291	70	2,575	2,454	121	5,005	4,349	656	1,272	1,060	211	\$ -	\$ -	\$ -	10,213	9,155	1,058

## FACILITY IMPROVEMENT FEE

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>		46,451	43,952	2,499	42,270	40,438	1,832	40,352	39,396	956	39,216	36,787	2,429	236	5,453	(\$ 2,117)	168,525	166,026	2,499
<b>REVENUE</b>	\$	232,976	229,147	3,828	214,809	205,556	9,253	204,289	201,980	2,308	207,325	195,168	12,157	5,351	5,453	(102)	864,750	837,304	27,445

## REVENUE SUMMARY

		DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
		2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
Lessons		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL REVENUE</b>	<b>\$</b>	<b>1,671,310</b>	<b>1,478,279</b>	<b>193,031</b>	<b>1,580,067</b>	<b>1,341,515</b>	<b>238,552</b>	<b>1,573,310</b>	<b>1,400,133</b>	<b>173,177</b>	<b>1,628,012</b>	<b>1,353,124</b>	<b>274,887</b>	<b>64,646</b>	<b>66,206</b>	<b>(1,560)</b>	<b>6,517,345</b>	<b>5,639,258</b>	<b>878,087</b>

## Golf Fund - December 2024



	Adopted Budget 2024	2024 Remaining Budget Balance	2023 December Actual	2024 December Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 YTD Difference	2023 YTD % Of Budget	2024 YTD % Of Budget	YOY % Change
<b>Revenue</b>											
Program Revenue	\$ 5,374,077	\$ (1,187,113)	\$ 44,697	\$ 8,198	\$ (36,499)	\$ 5,525,372	\$ 6,561,190	\$ 1,035,818			
Pre-Sale Revenue					\$ -	174,793	216,362	\$ 41,569			
Facility Improvement Fee	\$ -		\$ (154)		\$ 154	\$ (831,750)	\$ (870,942)	\$ (39,192)			
Other Transfers-In	\$ -	\$ (53,698)		\$ 26,795	\$ 26,795	\$ 53,746	\$ 53,698	\$ (48)			
<b>Total Revenue</b>	<b>\$ 5,374,077</b>	<b>\$ 586,230</b>	<b>\$ 44,544</b>	<b>\$ 34,993</b>	<b>\$ (9,550)</b>	<b>\$ 4,922,161</b>	<b>\$ 5,960,307</b>	<b>\$ 1,038,146</b>	<b>114.44%</b>	<b>110.91%</b>	<b>-3.54%</b>
<b>Expenditures</b>											
Salaries and Wages	\$ 1,127,824	\$ (6,928)	\$ 133,202	\$ 92,615	\$ 40,587	\$ 999,988	\$ 1,145,950	\$ (145,962)	87.79%	101.61%	13.81%
Temp/Seasonal	\$ 651,762	\$ 86,183	\$ 1,946	\$ 150	\$ 1,796	\$ 520,930	\$ 566,317	\$ (45,387)	79.84%	86.89%	7.05%
Personnel Benefits	\$ 467,123	\$ (171,135)	\$ 34,105	\$ 29,571	\$ 4,534	\$ 465,239	\$ 494,172	\$ (28,932)	144.02%	105.79%	-38.23%
Supplies	\$ 531,900	\$ (28,850)	\$ 6,193	\$ 2,627	\$ 3,566	\$ 453,312	\$ 439,600	\$ 13,712	110.36%	82.65%	-27.71%
Services and Charges	\$ 1,435,756	\$ (355,815)	\$ 68,638	\$ 54,484	\$ 14,153	\$ 1,218,067	\$ 1,408,883	\$ (190,816)	115.67%	98.13%	-17.54%
Interfund Payments	\$ 237,008	\$ 64,947	\$ 32,022	\$ 26,640	\$ 5,382	\$ 299,129	\$ 232,730	\$ 66,398	100.49%	98.20%	-2.29%
<b>Subtotal Op. Expense</b>	<b>\$ 4,451,373</b>	<b>\$ 163,722</b>	<b>\$ 276,106</b>	<b>\$ 206,087</b>	<b>\$ 70,018</b>	<b>\$ 3,956,665</b>	<b>\$ 4,287,651</b>	<b>\$ (330,987)</b>	<b>102.08%</b>	<b>96.32%</b>	<b>-5.76%</b>
Capital Outlay	\$ 714,650	\$ (335,404)	\$ 5,335	\$ 136,573	\$ (131,238)	\$ 510,979	\$ 1,050,054	\$ (539,075)	124.63%	146.93%	22.30%
Transfers Out		\$ -				\$ 1,497		\$ 1,497			
<b>Total Expenditures</b>	<b>\$ 5,166,023</b>	<b>\$ (171,683)</b>	<b>\$ 281,441</b>	<b>\$ 342,661</b>	<b>\$ (61,220)</b>	<b>\$ 4,469,141</b>	<b>\$ 5,337,706</b>	<b>\$ 868,565</b>	<b>104.27%</b>	<b>103.32%</b>	<b>-0.95%</b>
<b>Net Gain/(Loss)</b>	<b>\$ 208,054</b>		<b>\$ (236,897)</b>	<b>\$ (307,667)</b>	<b>\$ (70,770)</b>	<b>\$ 453,020</b>	<b>\$ 622,601</b>	<b>\$ 169,581</b>			

<b>* Beginning Fund Balance</b>	<b>\$ 348,984</b>	Updated 4/23
Less 7% Reserve	\$ (404,883)	
Less Current Lease Payments	\$ (164,729)	
<b>Beginning Year Reserves</b>	<b>\$ (220,628)</b>	
YTD Change in Cash	\$ 622,601	
<b>YTD Available Cash</b>	<b>\$ 401,974</b>	

\* 2024 Beginning Fund Balance does not include the FIF reserve of \$2,218,214

## Facility Improvement Fee - December 2024



	2023 December Actual	2024 December Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 Monthly Difference
<b>Revenue</b>	\$ 154	\$ -	\$ (154)	\$ 831,750	\$ 870,942	\$ 39,192
<b>Debt Service Payments</b>	\$ (308,666)	\$ (308,608)	\$ (58)	\$ (618,135)	\$ (618,025)	\$ (110)

Facility Improvement Fee - Fund Balance	
Beginning Fund Balance	\$ 2,218,214
YTD Revenues	\$ 870,942
YTD Loan Payments	\$ (618,025)
Ending Fund Balance	\$ 2,471,131

Golf SIP Loan Amortization		
Period Ending	Payment	Principal Balance
12/1/2023	\$ 308,666	\$ 6,349,397
6/1/2024	\$ 309,417	\$ 6,071,552
12/1/2024	\$ 308,608	\$ 5,793,183