



## Spokane Park Board Golf Committee

8:00 a.m. Tue., Aug. 06, 2024

**In-person:** Conference Room "B"

The Hive, 2904 E. Sprague Ave. Spokane WA 99202

**WebEx virtual meeting:**

Call-in: 408-418-9388; Access code: 2497 460 5556

Mark Poirier – Golf Manager

### Committee Members:

Nick Sumner – Chair

Gerry Sperling

Barb Richey

Doug Kelley

The Golf Committee meeting will be held in-person in the **Spokane Public Library, The Hive - Conference Room "B", 2904 E. Sprague Ave. Spokane WA 99202**, and virtually via WebEx at 8:00 a.m. Tuesday, Aug. 06, 2024. Committee members, staff, and presenters still have the option to participate virtually via WebEx during all meetings.

The public may listen to the meeting by calling 408-418-9388 and entering access code **2497 460 5556**, when prompted.

Written public comment may be submitted via email or mail. Comments must be received no later than 1 p.m. Aug. 05 by email to: [spokaneparks@spokanecity.org](mailto:spokaneparks@spokanecity.org) or mail to: Spokane Park Board, 5th floor City Hall, 808 West Spokane Falls Blvd., Spokane, Washington 99201. Submitted public comments will be presented to committee members prior to the meeting.

### Agenda

**Call to order** – Nick Sumner

**Public comment** – Nick Sumner

**Action items:** None

**Discussion items:**

1. Indian Canyon bunker renovation project update – Berry Ellison/Mark Poirier

**Standing reports:**

1. Golf marketing report – Fianna Dickson

2. Golf financial report – Mark Poirier

3. Superintendents' report – Mark Poirier

4. What's happening at the Courses – Mark Poirier

Agenda Subject to Change

**AMERICANS WITH DISABILITIES ACT (ADA) INFORMATION:** The City of Spokane is committed to providing equal access to its facilities, programs and services for persons with disabilities. Individuals requesting reasonable

accommodations or further information may call, write, or email Risk Management at 509.625.6221, 808 W. Spokane Falls Blvd, Spokane, WA, 99201; or [mlowmaster@spokanecity.org](mailto:mlowmaster@spokanecity.org). Persons who are deaf or hard of hearing may contact Risk Management through the Washington Relay Service at 7-1-1. Please contact us forty-eight (48) hours before the meeting date.

# 2024 Annual YOY Golf Comparison Report

## ROUNDS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>																		
REGULAR ROUND	12,659	11,674	986	11,333	10,499	834	13,117	11,029	2,088	12,009	10,513	1,496	0	0	0	49,118	43,715	5,404
DISCOUNT ROUND	15,429	15,736	(307)	14,959	14,784	175	10,672	10,542	130	11,014	10,278	736	0	0	0	52,074	51,340	734
MULTI-PLAY ROUND	2,656	1,860	796	2,290	1,499	791	1,563	1,155	408	3,576	2,901	675	0	0	0	10,085	7,415	2,670
OTHER ROUND	2,326	1,878	448	1,555	1,440	115	3,054	2,855	199	1,665	1,698	(33)	0	0	0	8,600	7,871	729
<b>TOTAL</b>	<b>33,070</b>	<b>31,148</b>	<b>1,923</b>	<b>30,137</b>	<b>28,222</b>	<b>1,915</b>	<b>28,406</b>	<b>25,581</b>	<b>2,825</b>	<b>28,264</b>	<b>25,390</b>	<b>2,874</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>119,877</b>	<b>110,341</b>	<b>9,537</b>
<b>REVENUE</b>																		
REGULAR ROUND	\$ 383,516	\$ 311,792	\$ 71,725	\$ 350,782	\$ 296,581	\$ 54,201	\$ 414,852	\$ 328,689	\$ 86,164	\$ 391,530	\$ 300,995	\$ 90,535	\$ -	\$ -	\$ -	\$ 1,540,680	\$ 1,238,056	\$ 302,624
DISCOUNT ROUND	\$ 398,410	\$ 339,465	\$ 58,945	\$ 394,473	\$ 328,063	\$ 66,410	\$ 300,397	\$ 251,431	\$ 48,966	\$ 319,953	\$ 254,247	\$ 65,705	\$ -	\$ -	\$ -	\$ 1,413,232	\$ 1,173,206	\$ 240,027
MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,775	\$ 21,693	\$ 4,082	\$ -	\$ -	\$ -	\$ 25,775	\$ 21,693	\$ 4,082
OTHER ROUND	\$ 35,344	\$ 21,708	\$ 13,637	\$ 3,838	\$ 1,027	\$ 2,811	\$ 57,303	\$ 54,198	\$ 3,105	\$ 15,294	\$ 18,488	\$ (3,195)	\$ -	\$ -	\$ -	\$ 111,779	\$ 95,420	\$ 16,359
<b>TOTAL</b>	<b>\$ 817,270</b>	<b>\$ 672,964</b>	<b>\$ 144,307</b>	<b>\$ 749,094</b>	<b>\$ 625,671</b>	<b>\$ 123,423</b>	<b>\$ 772,551</b>	<b>\$ 634,317</b>	<b>\$ 138,234</b>	<b>\$ 752,552</b>	<b>\$ 595,424</b>	<b>\$ 157,128</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 3,091,467</b>	<b>\$ 2,528,375</b>	<b>\$ 563,092</b>

## PASSES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>																		
DISCOUNT PASS	1,119	1,407	(288)	880	928	(48)	653	706	(53)	1,171	1,001	170	36	43	(7)	3,859	4,085	(226)
SEASON PASS	8	21	(13)	43	28	15	16	21	(5)	44	34	10	5	1	4	116	105	11
OTHER PASS	62	76	(14)	516	574	(58)	45	75	(30)	57	51	6	189	372	(183)	869	1,148	(279)
<b>TOTAL</b>	<b>1,189</b>	<b>1,504</b>	<b>(315)</b>	<b>1,439</b>	<b>1,530</b>	<b>(91)</b>	<b>714</b>	<b>802</b>	<b>(88)</b>	<b>1,272</b>	<b>1,086</b>	<b>186</b>	<b>230</b>	<b>416</b>	<b>(186)</b>	<b>4,844</b>	<b>5,338</b>	<b>(494)</b>
<b>REVENUE</b>																		
DISCOUNT PASS	\$ 78,381	\$ 89,953	\$ (11,572)	\$ 73,527	\$ 56,556	\$ 16,971	\$ 43,105	\$ 35,744	\$ 7,361	\$ 77,574	\$ 54,740	\$ 22,834	\$ 3,057	\$ 3,070	\$ (13)	\$ 275,643	\$ 240,063	\$ 35,581
SEASON PASS	\$ 12,851	\$ 26,798	\$ (13,947)	\$ 31,031	\$ 20,855	\$ 10,175	\$ 20,482	\$ 16,053	\$ 4,430	\$ 45,548	\$ 18,816	\$ 26,732	\$ 5,395	\$ 1,930	\$ 3,465	\$ 115,307	\$ 84,452	\$ 30,855
OTHER PASS	\$ 10,377	\$ 10,737	\$ (359)	\$ 29,368	\$ 29,277	\$ 91	\$ 6,495	\$ 10,274	\$ (3,779)	\$ 10,829	\$ 8,717	\$ 2,112	\$ 12,721	\$ 20,397	\$ (7,676)	\$ 69,790	\$ 79,401	\$ (9,611)
<b>TOTAL</b>	<b>\$ 101,609</b>	<b>\$ 127,488</b>	<b>\$ (25,879)</b>	<b>\$ 133,926</b>	<b>\$ 106,688</b>	<b>\$ 27,238</b>	<b>\$ 70,082</b>	<b>\$ 62,070</b>	<b>\$ 8,012</b>	<b>\$ 133,951</b>	<b>\$ 82,273</b>	<b>\$ 51,678</b>	<b>\$ 21,172</b>	<b>\$ 25,397</b>	<b>\$ (4,224)</b>	<b>\$ 460,740</b>	<b>\$ 403,915</b>	<b>\$ 56,825</b>

## CART FEES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>																		
PRIVATE CART FEE & PERMIT	365	361	4	424	482	(58)	215	263	(48)	272	297	(25)	0	0	0	1,276	1,403	(127)
PRO CART FEE	15,450	14,814	636	16,353	15,762	591	17,164	16,050	1,114	15,026	13,708	1,318	0	0	0	63,993	60,334	3,659
<b>TOTAL</b>	<b>15,815</b>	<b>15,175</b>	<b>640</b>	<b>16,777</b>	<b>16,244</b>	<b>533</b>	<b>17,379</b>	<b>16,313</b>	<b>1,066</b>	<b>15,298</b>	<b>14,005</b>	<b>1,293</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>65,269</b>	<b>61,737</b>	<b>3,532</b>
<b>REVENUE</b>																		
PRIVATE CART FEE & PERMIT	\$ 15,126	\$ 13,334	\$ 1,791	\$ 16,727	\$ 14,215	\$ 2,512	\$ 5,432	\$ 5,449	\$ (17)	\$ 15,786	\$ 11,408	\$ 4,379	\$ -	\$ -	\$ -	\$ 53,071	\$ 44,406	\$ 8,665
PRO CART FEE	\$ 2,989	\$ 2,864	\$ 125	\$ 5,308	\$ 5,051	\$ 257	\$ 6,652	\$ 6,318	\$ 333	\$ 2,874	\$ 2,685	\$ 190	\$ -	\$ -	\$ -	\$ 17,823	\$ 16,917	\$ 905
<b>TOTAL</b>	<b>\$ 18,115</b>	<b>\$ 16,198</b>	<b>\$ 1,916</b>	<b>\$ 22,035</b>	<b>\$ 19,266</b>	<b>\$ 2,769</b>	<b>\$ 12,084</b>	<b>\$ 11,768</b>	<b>\$ 316</b>	<b>\$ 18,661</b>	<b>\$ 14,092</b>	<b>\$ 4,568</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 70,894</b>	<b>\$ 61,324</b>	<b>\$ 9,570</b>

## BUCKET OF BALLS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>	9,607	9,434	173	8,497	8,363	134	15,441	13,188	2,253	8,692	8,106	586	0	0	0	42,237	39,091	3,146
<b>REVENUE</b>	\$ 931	\$ 921	\$ 10	\$ 1,753	\$ 1,701	\$ 52	\$ 3,331	\$ 2,828	\$ 503	\$ 863	\$ 745	\$ 118	\$ -	\$ -	\$ -	\$ 6,877	\$ 6,194	\$ 683

## FACILITY IMPROVEMENT FEE

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
<b>COUNT</b>	29,768	28,840	928	27,331	26,294	1,037	25,307	23,352	1,955	25,080	23,021	2,059	59	1,808	(1,749)	107,545	103,315	4,230
<b>REVENUE</b>	\$ 151,663	\$ 151,989	\$ (326)	\$ 140,999	\$ 135,748	\$ 5,250	\$ 128,403	\$ 122,639	\$ 5,763	\$ 133,217	\$ 121,288	\$ 11,929	\$ 1,368	\$ 1,808	\$ (440)	\$ 555,650	\$ 533,473	\$ 22,177

## REVENUE SUMMARY

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF	2024	2023	DIFF
Lessons	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MISC REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL REVENUE</b>	<b>\$ 1,089,588</b>	<b>\$ 969,560</b>	<b>\$ 120,028</b>	<b>\$ 1,047,806</b>	<b>\$ 889,073</b>	<b>\$ 158,733</b>	<b>\$ 986,450</b>	<b>\$ 833,622</b>	<b>\$ 152,829</b>	<b>\$ 1,039,243</b>	<b>\$ 813,822</b>	<b>\$ 225,421</b>	<b>\$ 22,541</b>	<b>\$ 27,205</b>	<b>\$ (4,664)</b>	<b>\$ 4,185,628</b>	<b>\$ 3,533,281</b>	<b>\$ 652,346</b>

## Golf Fund - July 2024



	Adopted Budget 2024	2024 Remaining Budget Balance	2023 July Actual	2024 July Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 YTD Difference	2023 YTD % Of Budget	2024 YTD % Of Budget	YOY % Change
<b>Revenue</b>											
Program Revenue	\$ 5,374,077	\$ 1,057,633	\$ 875,598	\$ 946,400	\$ 70,802	\$ 3,586,191	\$ 4,316,444	\$ 730,254	83.38%	80.32%	-3.06%
Pre-Sale Revenue					\$ -	174,793	216,362	\$ 41,569			
Facility Improvement Fee	\$ -		\$ (133,021)	\$ (127,034)	\$ 5,987	\$ (544,531)	\$ (572,416)	\$ (27,885)			
Other Transfers-In	\$ -	\$ -			\$ -						
<b>Total Revenue</b>	<b>\$ 5,374,077</b>	<b>\$ (1,413,687)</b>	<b>\$ 742,577</b>	<b>\$ 819,365</b>	<b>\$ 76,789</b>	<b>\$ 3,216,452</b>	<b>\$ 3,960,390</b>	<b>\$ 743,937</b>	<b>74.79%</b>	<b>73.69%</b>	<b>-1.09%</b>
<b>Expenditures</b>											
Salaries and Wages	\$ 1,127,824	\$ 489,314	\$ 89,264	\$ 96,033	\$ (6,769)	\$ 526,679	\$ 649,708	\$ (123,030)	46.24%	57.61%	11.37%
Temp/Seasonal	\$ 651,762	\$ 341,436	\$ 75,985	\$ 79,966	\$ (3,981)	\$ 281,568	\$ 311,064	\$ (29,496)	43.15%	47.73%	4.57%
Personnel Benefits	\$ 467,123	\$ 43,154	\$ 47,484	\$ 51,016	\$ (3,532)	\$ 249,482	\$ 279,883	\$ (30,401)	77.23%	59.92%	-17.31%
Supplies	\$ 531,900	\$ 160,739	\$ 46,941	\$ 82,576	\$ (35,636)	\$ 261,882	\$ 250,011	\$ 11,870	63.76%	47.00%	-16.75%
Services and Charges	\$ 1,435,756	\$ 399,592	\$ 164,610	\$ 195,533	\$ (30,923)	\$ 488,150	\$ 653,476	\$ (165,326)	46.36%	45.51%	-0.84%
Interfund Payments	\$ 237,008	\$ 157,722	\$ 41,173	\$ 29,173	\$ 12,000	\$ 182,531	\$ 139,955	\$ 42,575	61.32%	59.05%	-2.27%
<b>Subtotal Op. Expense</b>	<b>\$ 4,451,373</b>	<b>\$ 2,167,275</b>	<b>\$ 465,456</b>	<b>\$ 534,296</b>	<b>\$ (68,840)</b>	<b>\$ 1,990,291</b>	<b>\$ 2,284,098</b>	<b>\$ (293,808)</b>	<b>51.35%</b>	<b>51.31%</b>	<b>-0.04%</b>
Capital Outlay	\$ 714,650	\$ 243,170	\$ 1,403	\$ 179,532	\$ (178,129)	\$ 425,832	\$ 471,480	\$ (45,647)	103.86%	65.97%	-37.89%
Transfers Out		\$ -									
<b>Total Expenditures</b>	<b>\$ 5,166,023</b>	<b>\$ 2,410,445</b>	<b>\$ 466,860</b>	<b>\$ 713,829</b>	<b>\$ (246,969)</b>	<b>\$ 2,416,123</b>	<b>\$ 2,755,578</b>	<b>\$ 339,455</b>	<b>56.37%</b>	<b>53.34%</b>	<b>-3.03%</b>
<b>Net Gain/(Loss)</b>	<b>\$ 208,054</b>		<b>\$ 275,717</b>	<b>\$ 105,537</b>	<b>\$ (170,180)</b>	<b>\$ 800,329</b>	<b>\$ 1,204,812</b>	<b>\$ 404,483</b>			

<b>* Beginning Fund Balance</b>	<b>\$ 348,984</b>	Updated 4/23
Less 7% Reserve	\$ (404,883)	
Less Current Lease Payments	\$ (164,729)	
<b>Beginning Year Reserves</b>	<b>\$ (220,628)</b>	
YTD Change in Cash	\$ 1,204,812	
<b>YTD Available Cash</b>	<b>\$ 984,184</b>	

\* 2024 Beginning Fund Balance does not include the FIF reserve of \$2,218,214

## Facility Improvement Fee - July 2024



	2023 July Actual	2024 July Actual	2023-2024 Monthly Difference	2023 YTD Actual	2024 YTD Actual	2023-2024 Monthly Difference
<b>Revenue</b>	\$ 133,021	\$ 127,034	\$ (5,987)	\$ 544,531	\$ 572,416	\$ 27,885
<b>Debt Service Payments</b>	\$ -	\$ -	\$ -	\$ 309,469	\$ 309,417	\$ 52

Facility Improvement Fee - Fund Balance	
Beginning Fund Balance	\$ 2,218,214
YTD Revenues	\$ 572,416
YTD Loan Payments	\$ 309,417
Ending Fund Balance	\$ 3,100,047

Golf SIP Loan Amortization		
Period Ending	Payment	Principal Balance
12/1/2023	\$ 308,666	\$ 6,349,397
6/1/2024	\$ 309,417	\$ 6,071,552
12/1/2024	\$ 308,608	\$ 5,793,183