



## City of Spokane Park Board Golf Committee Meeting

8 a.m. Tuesday, May 11, 2021

WebEx virtual meeting

Call in: 408-418-9388

Access code#: 187 244 0805

Mark Poirier – Golf Manager

### Committee Members:

Gerry Sperling – Chair

Rick Chase

Bob Anderson

Barb Richey

Notice is hereby given that, pursuant to Gov. Inslee's Proclamation 20-28, dated March 24, 2020, all public meetings subject to the Open Public Meetings Act, Chapter 42.30 RCW, are to be held remotely and that the in-person attendance requirement in RCW 42.30.030 has been suspended until the termination of the COVID-19 State of Emergency.

The City of Spokane Park Board Golf Committee meeting will be held virtually via WebEx teleconferencing at 8 a.m. Tuesday, May 11. The public will be able to listen to the meeting by calling 408-418-9388 and enter the access code 187 244 0805 when prompted.

Written public comment may be submitted via email or mail. Comments must be received no later than 1 p.m. May 10 by email to: [spokaneparks@spokanecity.org](mailto:spokaneparks@spokanecity.org) or mail to: Park Board Golf Committee, 5th floor City Hall, 808 West Spokane Falls Blvd., Spokane, Washington 99201. Submitted public comments will be presented to committee members prior to the meeting.

## Agenda

**Call to order** – Gerry Sperling

**Public comment** – Gerry Sperling

### Discussion items:

1. Deferred maintenance/replacement – Mark Poirier/Nick Hamad

### Standing reports:

1. Golf marketing report – Fianna Dickson
2. [Golf financial report](#) – Mark Poirier
3. Superintendents' report – Superintendents/Mark Poirier
4. What's Happening at the Courses – Golf Professionals/Mark Poirier

### *Agenda Subject to Change*

**AMERICANS WITH DISABILITIES ACT (ADA) INFORMATION:** The City of Spokane is committed to providing equal access to its facilities, programs and services for persons with disabilities. Headsets may be checked out (upon presentation of picture I.D.) through the meeting organizer. Individuals requesting reasonable accommodations or further information may call, write, or email Human Resources at 509.625.6363, 808 W. Spokane Falls Blvd, Spokane, WA, 99201; or [erahrclerks@spokanecity.org](mailto:erahrclerks@spokanecity.org). Persons who are deaf or hard of hearing may contact Human Resources through the Washington Relay Service at 7-1-1. Please contact us forty-eight (48) hours before the meeting date.

**City of Spokane - Parks & Recreation**  
**Golf Fund -- 4600 (w/o Facility Improvement Fee)**  
**Financial Report**  
**April 2021**

	ADOPTED BUDGET 2021	2021 ADOPTED BUDGET Balance	2020 April Actual	2021 April Actual	2020-2021 Monthly Difference	2020 YTD Actual	2021 YTD Actual	2020-2021 YTD Difference	2020 YTD % OF BUDGET	2021 YTD % OF BUDGET	Change in %
<b>Revenue:</b>											
Program Revenue	4,025,270	3,040,127	895	573,808	\$ 572,913	278,634	985,143	\$ 706,509	6.9%	24.5%	17.55%
Pre-Sale Revenue		(181,318)	-		\$ -	130,199	181,318	\$ 51,119			
Facility Improvement Fee	-		(48)	(98,396)	\$ (98,347)	(36,984)	(168,932)	\$ (131,949)			
Other Transfers In	-		-		\$ -	131,652		\$ (131,652)			
<b>TOTAL REVENUE:</b>	<b>\$ 4,025,270</b>	<b>\$ (3,027,742)</b>	<b>\$ 847</b>	<b>\$ 475,412</b>	<b>\$ 474,566</b>	<b>503,501</b>	<b>\$ 997,528</b>	<b>\$ 494,027</b>	<b>12.5%</b>	<b>24.8%</b>	<b>12.27%</b>
<b>Expenditures:</b>											
Salaries and Wages	1,316,381	1,047,286	54,816	95,333	\$ (40,518)	201,908	269,095	\$ (67,186)	16.1%	20.4%	4.30%
Personnel Benefits	333,870	227,523	19,827	33,756	\$ (13,930)	81,161	106,347	\$ (25,186)	25.1%	31.9%	6.75%
Supplies	316,920	265,293	12,302	33,737	\$ (21,435)	28,819	51,627	\$ (22,808)	9.1%	16.3%	7.20%
Services and Charges	994,076	854,386	48,744	73,457	\$ (24,713)	140,022	139,690	\$ 332	13.7%	14.1%	0.31%
Interfund Payments	257,387	183,488	29,828	14,804	\$ 15,024	76,682	73,899	\$ 2,783	27.9%	28.7%	0.78%
<b>Subtotal Op. Exp.</b>	<b>\$ 3,218,634</b>	<b>\$ 2,577,977</b>	<b>\$ 165,516</b>	<b>\$ 251,087</b>	<b>\$ (85,571)</b>	<b>528,592</b>	<b>\$ 640,657</b>	<b>\$ (112,065)</b>	<b>16.6%</b>	<b>19.9%</b>	<b>3.31%</b>
Capital Outlay	320,000	320,000	-	-		460	-	\$ 460	0.2%		-0.16%
Transfers Out	211,867	211,867	-	-		-	-				
<b>TOTAL EXPENDITURES:</b>	<b>\$ 3,750,501</b>	<b>\$ 3,109,844</b>	<b>\$ 165,516</b>	<b>\$ 251,087</b>	<b>\$ (85,571)</b>	<b>529,052</b>	<b>\$ 640,657</b>	<b>\$ 111,605</b>	<b>13.4%</b>	<b>17.1%</b>	<b>3.73%</b>
<b>Total Funding:</b>	<b>\$ 274,769</b>		<b>\$ (164,670)</b>	<b>\$ 224,325</b>	<b>\$ 388,995</b>	<b>\$ (25,551)</b>	<b>\$ 356,871</b>	<b>\$ 382,422</b>			
(Rev. less Exp.)											

* Beginning Fund Balance	\$ (70,885)
Less 7% Reserve Requirement	\$ (262,535)
<b>Beginning Year Reserves</b>	<b>\$ (333,420)</b>
YTD Change in Cash	\$ 356,871
<b>2020 YTD Available Cash</b>	<b>\$ 23,451</b>

\* 2021 Beginning Fund Balance does not include the FIF reserve of \$1,014,825

**City of Spokane - Parks & Recreation**  
**Facility Improvement Fee -- Subset of the Golf Fund**  
**Financial Report**  
**April 2021**

	2020 April Actual	2021 April Actual	2020-2021 Monthly Difference	2020 YTD Actual	2021 YTD Actual	2020-2021 YTD Difference
<b>Revenue:</b>						
Revenue:	48	98,396	\$ 98,347	36,984	168,932	\$ 131,949
<b>Expenditures:</b>						
Debt Service Payments	-	-	\$ -	-	-	\$ -

<b>Beginning Fund Balance</b>	<b>\$ 1,014,825</b>
<b>YTD Revenues</b>	<b>\$ 168,932</b>
<b>YTD Debt Service Payments</b>	<b>\$ -</b>
<b>YTD Cash Balance</b>	<b>\$ 1,183,757</b>

# 2021 Annual YOY Golf Comparison Report

## ROUNDS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
<b>COUNT</b>																		
REGULAR ROUND	2,819	777	2,042	2,405	330	2,075	1,915	0	1,915	2,405	668	1,737	0	0	0	9,544	1,775	7,769
DISCOUNT ROUND	4,799	941	3,858	4,968	651	4,317	3,025	0	3,025	3,577	1,009	2,568	0	0	0	16,369	2,601	13,768
MULTI-PLAY ROUND	670	152	518	349	87	262	359	0	359	878	363	515	0	0	0	2,256	602	1,654
OTHER ROUND	426	162	264	326	127	199	438	0	438	680	227	453	0	0	0	1,870	516	1,354
<b>TOTAL</b>	<b>8,714</b>	<b>2,032</b>	<b>6,682</b>	<b>8,048</b>	<b>1,195</b>	<b>6,853</b>	<b>5,737</b>	<b>0</b>	<b>5,737</b>	<b>7,540</b>	<b>2,267</b>	<b>5,273</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>30,039</b>	<b>5,494</b>	<b>24,545</b>
<b>REVENUE</b>																		
REGULAR ROUND	\$ 58,879	\$ 15,797	\$ 43,082	\$ 55,411	\$ 8,406	\$ 47,005	\$ 51,643	\$ -	\$ 51,643	\$ 67,648	\$ 19,307	\$ 48,340	\$ -	\$ -	\$ -	\$ 233,580	\$ 43,510	\$ 190,070
DISCOUNT ROUND	\$ 91,968	\$ 19,388	\$ 72,581	\$ 86,412	\$ 12,284	\$ 74,128	\$ 67,570	\$ -	\$ 67,570	\$ 78,900	\$ 23,425	\$ 55,475	\$ -	\$ -	\$ -	\$ 324,850	\$ 55,097	\$ 269,753
MULTI-PLAY ROUND	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,811	\$ 3,372	\$ 1,440	\$ -	\$ -	\$ -	\$ 4,811	\$ 3,372	\$ 1,440
OTHER ROUND	\$ 520	\$ -	\$ 520	\$ -	\$ 234	\$ (234)	\$ 2,434	\$ -	\$ 2,434	\$ 148	\$ -	\$ 148	\$ -	\$ -	\$ -	\$ 3,101	\$ 234	\$ 2,867
<b>TOTAL</b>	<b>\$ 151,367</b>	<b>\$ 35,184</b>	<b>\$ 116,182</b>	<b>\$ 141,823</b>	<b>\$ 20,923</b>	<b>\$ 120,900</b>	<b>\$ 121,646</b>	<b>\$ -</b>	<b>\$ 121,646</b>	<b>\$ 151,506</b>	<b>\$ 46,104</b>	<b>\$ 105,402</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 566,342</b>	<b>\$ 102,211</b>	<b>\$ 464,131</b>

## PASSES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
<b>COUNT</b>																		
DISCOUNT PASS	955	408	547	529	81	448	402	18	384	925	449	476	41	215	(174)	2,852	1,171	1,681
SEASON PASS	4	6	(2)	5	1	4	2	1	1	22	11	11	0	1	(1)	33	20	13
OTHER PASS	10	0	10	324	66	258	5	1	4	10	8	2	109	50	59	458	125	333
<b>TOTAL</b>	<b>969</b>	<b>414</b>	<b>555</b>	<b>858</b>	<b>148</b>	<b>710</b>	<b>409</b>	<b>20</b>	<b>389</b>	<b>957</b>	<b>468</b>	<b>489</b>	<b>150</b>	<b>266</b>	<b>(117)</b>	<b>3,343</b>	<b>1,316</b>	<b>2,027</b>
<b>REVENUE</b>																		
DISCOUNT PASS	\$ 52,651	\$ 23,141	\$ 29,510	\$ 27,221	\$ 4,613	\$ 22,608	\$ 20,129	\$ 1,218	\$ 18,912	\$ 46,371	\$ 26,051	\$ 20,320	\$ 1,789	\$ 10,409	\$ (8,620)	\$ 148,161	\$ 65,432	\$ 82,729
SEASON PASS	\$ 6,321	\$ 8,604	\$ (2,283)	\$ 6,892	\$ 1,580	\$ 5,312	\$ 3,248	\$ 1,668	\$ 1,580	\$ 23,903	\$ 12,335	\$ 11,567	\$ -	\$ 176	\$ (176)	\$ 40,364	\$ 24,363	\$ 16,001
OTHER PASS	\$ 2,396	\$ -	\$ 2,396	\$ 14,120	\$ 2,607	\$ 11,513	\$ 1,295	\$ 259	\$ 1,036	\$ 2,590	\$ 2,008	\$ 582	\$ 5,713	\$ 4,831	\$ 883	\$ 26,114	\$ 9,704	\$ 16,410
<b>TOTAL</b>	<b>\$ 61,368</b>	<b>\$ 31,745</b>	<b>\$ 29,623</b>	<b>\$ 48,233</b>	<b>\$ 8,801</b>	<b>\$ 39,432</b>	<b>\$ 24,673</b>	<b>\$ 3,145</b>	<b>\$ 21,528</b>	<b>\$ 72,863</b>	<b>\$ 40,394</b>	<b>\$ 32,469</b>	<b>\$ 7,502</b>	<b>\$ 15,415</b>	<b>\$ (7,912)</b>	<b>\$ 214,639</b>	<b>\$ 99,499</b>	<b>\$ 115,140</b>

## CART FEES

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
<b>COUNT</b>																		
PRIVATE CART FEE & PERMIT	185	58	128	179	29	150	98	0	98	138	57	81	0	0	0	600	144	457
PRO CART FEE	2,902	564	2,339	3,878	419	3,459	3,084	0	3,084	3,415	1,006	2,409	0	0	0	13,279	1,989	11,291
<b>TOTAL</b>	<b>3,087</b>	<b>621</b>	<b>2,466</b>	<b>4,057</b>	<b>448</b>	<b>3,609</b>	<b>3,182</b>	<b>0</b>	<b>3,182</b>	<b>3,553</b>	<b>1,063</b>	<b>2,490</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13,879</b>	<b>2,132</b>	<b>11,747</b>
<b>REVENUE</b>																		
PRIVATE CART FEE & PERMIT	\$ 9,251	\$ 5,005	\$ 4,246	\$ 4,377	\$ 757	\$ 3,620	\$ 3,265	\$ -	\$ 3,265	\$ 9,607	\$ 7,185	\$ 2,422	\$ -	\$ -	\$ -	\$ 26,500	\$ 12,946	\$ 13,554
PRO CART FEE	\$ 529	\$ 101	\$ 428	\$ 1,093	\$ 118	\$ 975	\$ 1,072	\$ -	\$ 1,072	\$ 598	\$ 168	\$ 430	\$ -	\$ -	\$ -	\$ 3,291	\$ 387	\$ 2,904
<b>TOTAL</b>	<b>\$ 9,780</b>	<b>\$ 5,105</b>	<b>\$ 4,674</b>	<b>\$ 5,470</b>	<b>\$ 875</b>	<b>\$ 4,595</b>	<b>\$ 4,337</b>	<b>\$ -</b>	<b>\$ 4,337</b>	<b>\$ 10,205</b>	<b>\$ 7,353</b>	<b>\$ 2,852</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 29,791</b>	<b>\$ 13,333</b>	<b>\$ 16,458</b>

## BUCKET OF BALLS

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
<b>COUNT</b>	3,235	736	2,499	3,104	319	2,785	5,385	583	4,802	3,595	1,219	2,376	0	0	0	15,319	2,857	12,462
<b>REVENUE</b>	\$ 274	\$ 56	\$ 218	\$ 559	\$ 58	\$ 501	\$ 1,061	\$ 124	\$ 937	\$ 316	\$ 110	\$ 206	\$ -	\$ -	\$ -	\$ 2,209	\$ 348	\$ 1,862

## FACILITY IMPROVEMENT FEE

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
<b>COUNT</b>	8,346	2,070	6,276	7,919	1,086	6,833	5,278	21	5,257	7,108	2,405	4,703	42	237	(195)	28,693	5,819	22,874
<b>REVENUE</b>	\$ 45,136	\$ 12,275	\$ 32,861	\$ 42,196	\$ 5,895	\$ 36,301	\$ 27,988	\$ 373	\$ 27,614	\$ 40,224	\$ 14,603	\$ 25,622	\$ 397	\$ 2,701	\$ (2,304)	\$ 155,941	\$ 35,847	\$ 120,094

## REVENUE SUMMARY

	DOWNRIVER			ESMERALDA			INDIAN CANYON			QUALCHAN			CITY HALL			TOTALS		
	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF	2021	2020	DIFF
Lessons																		
MISC REVENUE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>TOTAL REVENUE</b>	<b>\$ 267,924</b>	<b>\$ 84,365</b>	<b>\$ 183,558</b>	<b>\$ 238,280</b>	<b>\$ 36,552</b>	<b>\$ 201,728</b>	<b>\$ 179,705</b>	<b>\$ 3,642</b>	<b>\$ 176,062</b>	<b>\$ 275,115</b>	<b>\$ 108,563</b>	<b>\$ 166,551</b>	<b>\$ 7,900</b>	<b>\$ 18,116</b>	<b>\$ (10,216)</b>	<b>\$ 968,922</b>	<b>\$ 251,238</b>	<b>\$ 717,684</b>