

Special Meeting of the Spokane Park Board Finance Committee

Tuesday, January 9, 2018, 3:00 p.m. – 5:00 p.m.

City Hall Conference Room 2B

808 W. Spokane Falls Blvd., Spokane, Washington

Mark Buening – Parks & Recreation Finance/Budget Director

Kelley, Ross – Chairperson Sumner, Nick Gilman, Greta Salvatori, Steve Fagan, Mike – Council Liaison

A special meeting of the City of Spokane Park Board Finance Committee will be held at 3:00 p.m. on Tuesday, January 9, 2018, City Hall Conference Room 2B, second floor, City Hall, 808 W. Spokane Falls Boulevard, Spokane, Washington. The Conference Room 2B conference call-in number is (509) 242-8422. Please use only after prior arrangements have been made with the Committee Chairperson.

The meeting will be conducted in a standing committee format for the Finance Committee of the City of Spokane Park Board. Because a quorum of the Park Board may be present, the standing committee meeting will be conducted as a committee of the whole board.

The meeting will be open to the public, with the possibility of moving into executive session only with the members of the Park Board and appropriate staff. Discussion will be limited to appropriate officials and staff. Public testimony may be taken at the discretion of the committee chair.

Agenda

Action Items:

- 1. Approval of Southside Senior Center Refinance by the City of Spokane ~ Leroy Eadie
- 2. Robert Half Accountemps contract change order (\$9,499.80) ~ Mark Buening
- 3. Desautel Hege (DH) Contract Extension (\$197,000) ~ Fianna Dickson
- 4. Purchase of F550 Pickup with plow, sander, de-icer and dump bed. (\$111,000) ~ Mark Buening

Discussion Items:

1. Use of 7% reserve to create a contingency for the repair and replacement of high cost equipment ~ Mark Buening

Standing Report Items:

- 1. December Financials (Preliminary) Mark Buening
- 2. Information Technology Project Plan update Jason Conley

Contract Items from Other Committees:

- 1. Walker Construction change order #9/Looff Carrousel (\$286,142)
- 2. T. LaRiviere change order #8/Howard Street Bridge South (\$10,411.70)
- 3. Contractors Northwest Inc. change order #15/Recreational Rink (\$398,678.38)

Agenda Subject to Change

AMERICANS WITH DISABILITIES ACT (ADA) INFORMATION: The City of Spokane is committed to providing equal access to its facilities, programs and services for persons with disabilities. The City Council Briefing Center in the lower level of Spokane City Hall, 808 W. Spokane Falls Blvd., is wheelchair accessible and also is equipped with an infrared assistive listening system for persons with hearing loss. Headsets may be checked out (upon presentation of picture I.D.) through the meeting organizer. Individuals requesting reasonable accommodations or further information may call, write, or email Human Resources at 509.625.6363, 808 W. Spokane Falls Blvd, Spokane, WA, 99201; or isaxon@spokanecity.org. Persons who are deaf or hard of hearing may contact Human Resources through the Washington Relay Service at 7-1-1. Please contact us forty-eight (48) hours before the meeting date.

CONTRACT ADDENDUM

THIS AGREEMENT is between the CITY OF SPOKANE PARKS AND RECREATION DEPARTMENT, a Washington State municipal corporation, as "City", and ACCOUNTEMPS, whose address is 601 W. RIVERSIDE, as "COMPANY".

WHEREAS, the parties entered into a Contract wherein the COMPANY agreed to ASSIGN A TEMPORARY EMPLOYEE ("ASSIGNED INDIVIDUAL") TO HANDLE THE CITY'S ACCOUNTING NEEDS; and

WHEREAS, additional work has been requested; -- Now, Therefore,

The parties agree as follows:

- 1. <u>CONTRACT DOCUMENTS</u>. The Contract dated 7/3/17, any previous amendments and/or extensions/renewals thereto are incorporated by reference into this document as though written in full and shall remain in full force and effect except as provided herein.
- 2. **EFFECTIVE DATE.** This Contract Addendum shall become effective 10/15/17.
- **3. ADDITIONAL WORK.** The scope of work of the original Contract is expanded to include the following:

ADDITIONAL ACCOUNTING WORK.

4. <u>COMPENSATION</u>. The City shall pay the Company an amount not to exceed NINE THOUSAND FIVE HUNDRED AND NO/100 DOLLARS, (\$9,500.00) as full compensation for the services provided for under in this Agreement. This is the maximum amount to be paid under this Agreement for the work described in Section I above, and shall not be exceeded without the prior written authorization of the City in the form of an executed amendment to this Agreement.

ACCOUNTEMPS, A DIVISION OF ROBERT HALF INTERNATIONAL INC.	CITY OF SPOKANE PARKS AND RECREATION DEPARTMENT
By:(signature)	By:(Director)
Print Name:	Date:
Title:	
Date:	
Email:	
ATTEST:	APPROVED AS TO FORM:
	±
City Clerk	Assistant City Attorney
DATE:	
	- 9

Attachments that are part of this Contract Addendum:

CONTRACT AMENDMENT/EXTENSION

THIS AGREEMENT is between the CITY OF SPOKANE PARKS AND RECREATION DIVISION, a Washington State municipal corporation, as "City", and "DESAUTEL HEGE COMMUNICATION (DH)," whose address is 315 W. RIVERSIDE AVENUE, SUITE 200, SPOKANE WASHINGTON 99201, as "CONSULTANT."

WHEREAS, the parties entered into a Contract wherein the "Consultant" agreed to COMMUNICATIONS, OUTREACH, BRANDING AND ADVERTISING; and

WHEREAS, additional work and time to perform has been requested; -- Now, Therefore,

The parties agree as follows:

- **1. CONTRACT DOCUMENTS.** The Contract dated JANUARY 18, 2018 JANUARY 17, 2019, any previous amendments and/or extensions/renewals thereto are incorporated by reference into this document as though written in full and shall remain in full force and effect except as provided herein.
- **2. EFFECTIVE DATE.** This Contract Amendment/Extension shall become effective JANUARY 18, 2018.
- **3. ADDITIONAL WORK.** The scope of work of the original Contract is amended to add the following:

[SCOPE OF WORK IDENTIFIED IN EXHIBIT A 2018].

- **4. EXTENSION.** The contract documents are hereby extended and shall run through JANUARY 17, 2019.
- **5. COMPENSATION.** The City shall pay [NOT TO EXCEED ONE HUNDRED NINETY SEVEN THOUSAND DOLLARS AND NO/100 DOLLARS, (\$197,000) for everything furnished and done under this Contract Amendment/Extension.

DESAUTEL HEGE By:	CITY OF SPOKANE PARKS AND RECREATION DIVISION: By:
ATTEST:	APPROVED:
City Clerk DATE:	Assistant City Attorney

Attachments that are part of this Contract Extension:

CURRENT CERTIFICATE OF LIABILITY INSURANCE CURRENT LEGAL ENTITY REGISTRATION CURRENT BUSINESS LICENSE 2018 SCOPE OF WORK

CITY OF SPOKANE PARKS & RECREATION DIVISION

Marketing, Advertising, and Brand Development Services – Desautel Hege January 18, 2018 - January 17, 2019

SCOPE OF WORK OVERVIEW

The scope of this contract includes assistance in development and implementation of strategic marketing campaigns, video production, public engagement, and advertising designed to leverage and promote the multiple assets of the Parks & Recreation Division. The Consultant will assist in the development of comprehensive advertising and promotional campaigns to support the City of Spokane's Parks & Recreation Division featured events.

The Consultant shall work with City staff to manage overall communication and marketing strategies. The Consultant shall provide formal reports to City staff and occasionally to the Park Board.

Consultant shall coordinate all Scope of Work outlined in this document through City staff.

Marketing, advertising, and brand development services beginning January 18, 2018 and running through January 17, 2019, which may be extended for two (2) additional one year contract terms subject to mutual agreement, with the total contract term not to exceed five (5) years. Yearly contract expenditure not to exceed One Hundred Ninety Seven Thousand dollars and no cents (\$197,000.00), which includes all Consultant fees and all expenses related to fulfilling entire Scope of Work.

DETAILED SCOPE OF WORK

1) PLANNING: \$20,000

- a. Develop a marketing and advertising plan; including:
 - i. Goals and objectives
 - ii. Audience considerations
 - iii. Strategies and tactics
 - iv. Timeline
 - v. Deliverable: comprehensive marketing plan
 - vi. Timeline: Q1 2018
- b. Frequent meetings and account management
 - i. DH team members will facilitate frequent meetings.
 - ii. Timeline: monthly, ongoing.

2) IMPLEMENTATION: \$175,000

- a. Mix of marketing, advertising, and communication tactics will be identified in marketing, advertising and communication plan.
- b. DH shall develop quarterly plans that outline strategic priority tactics with associated costs to implement for that quarter.
- c. Tactics may include:
 - Shooting and editing of videos such as commercials, construction updates, interviews with those working on project and those who work in the park, etc.
 - ii. Development of graphics, and other creative elements associated with Parks & Recreation Division brand and promotions.
 - iii. Development of strategic advertising campaign(s) for Parks & Recreation Division featured programs.
 - iv. Marketing campaign creative development to promote major programs and events, such as Aquatics season, Sports, etc.
 - v. Shooting and editing of videos for Parks & Recreation Division, such as commercials, promotional videos.
 - vi. Assist City staff in professional photography (primarily focused on, but not limited to: Golf, Aquatics, Sports, Outdoor Recreation, various City parks.
 - vii. Campaign media buys—procurement, placement and billing strategy (includes standard agency commission 15%).
- d. Deliverables: Quarterly strategy implementation reports and applicable tactics.
- e. Cost and timeline will be outlined in quarterly plans, but will not exceed \$175,000.

MEASUREMENT: \$2,000

- a. Establish output/outcome measures for each campaign
 - Measures will be identified in marketing, advertising and communication plan and may include:
 - a. Digital analytics
 - b. Earned media coverage tracking
 - c. Attendance tracking at events
 - d. Ticket/season pass sales, other outputs, etc.
 - ii. Deliverable: quarterly reports of marketing efforts and results to City staff
 - iii. Timeline: Q4 2018

PART I. PRICING PAGE

TO:

PURCHASING, CITY OF SPOKANE

BID NAME:

Truck Bodies and Accessories

BID NO:

4401-17

The purpose of this Request for Bid is to invite quotes to supply The City of Spokane Fleet Services Department with a truck bodies and accessories to mount on eight (8) or more different vehicles. The bid is for an all or none type purchase to streamline the purchasing process. The vehicles to receive mounted equipment are:

Item# 1: Unit# 428679 & 428680; 60" C/A Ford F350 4X4 single rear wheel chassis cab to receive service bodies, cranes, arrowboards and accessories per technical specifications to follow.

Item# 2: Unit# 428681 & 428682; 84" C/A Ford F450 4X4 dual rear wheel chassis cab to receive service bodies, cranes, arrowboards and accessories per technical specifications to follow.

Item# 3: Unit# 428683 & 428684; 84" C/A Ford F450 4X4 dual rear wheel chassis cab to receive custom low deck height platform bodies, liftgates, arrowboards, snowplows and accessories per technical specifications to follow.

Item# 4: Unit# 428685; 60" C/A Ford F350 4X4 single rear wheel chassis cab to receive service body and accessories per technical specifications to follow.

Item# 5: Unit# 428686; 60" C/A Ford F550 4X4 dual rear wheel chassis cab to receive custom low deck height platform body with headlift hoist, 8' hopper spreader, mag chloride system, centralized hydraulic/control system and accessories per technical specifications to follow.

Item# 6: Unit# 428627; 84" C/A Ford F350 4X4 dual rear wheel chassis cab to receive 11'6" dump body, snow plow and accessories per technical specifications to follow.

Item# 7: Unit# 428702; 84" C/A Ford F550 dual rear wheel chassis cab to receive service body, custom canopy roof and hydraulic rope reel with accessories per technical specifications to follow.

ITEM	QTY	DESCRIPTION	UNIT PRICE	TOTAL
1	2 OR MORE	Provide and install heavy duty custom 108" service bodies, cranes, arrowboards and accessories per technical specifications to follow.	36,726.00	\$ 73,452.00
2	2 OR MORE	Provide and install heavy duty custom 130" service bodies, cranes, arrowboards and accessories per technical specifications to follow.	53,131.00	\$106,262.00
3	2 OR MORE	Provide and install heavy duty custom 12'6" low deck height platform bodies, snow plows, arrowboards and accessories per technical specifications to follow.	30,217.00	\$ 60,434.00
4	1 OR MORE	Provide and install heavy duty custom 108" service body and accessories per technical specifications to follow.	21,387.00	\$ 21,387.00
5	1 OR MORE	Provide and install heavy duty custom 9'6" low deck height platform bod body and accessories per technical specifications to follow.	55,996.00	\$ 55,996.00
6	1 OR MORE	Provide and install heavy duty custom 11'6" dump body, snow plow and accessories per technical specifications to follow	40,428.00	\$ 40,428.00
7	1 EA	Provide and install heavy duty custom 130" service body, custom canopy roof, hydraulic rope reel and accessories per technical specifications to follow.	60,254.00	\$ 60,254.00
		SUBTOTAL		\$418,213.00
		WA STATE SALES TAX (@ 8.8%)		\$ 36,802.74
		GRAND TOTAL		\$455,015.74

Unless agreeing to payment by credit card with no additional fee, payment shall be made via direct deposit/ACH (except as provided by state law) after receipt of the goods/services ordered. A completed ACH application is required before a City order will be issued. If the City objects to all or any portion of an invoice, it shall notify the supplier and reserve the right to pay only that portion of the invoice not in dispute. In that event, all parties shall immediately make every effort to settle the disputed amount.

MINIMUM SPECS. CALLED FOR	TO BE SUPPLIED	EXCEPTIONS
1TEM# 4 LIGHTS (Unit# 428685)	1	A. T. Salaran
Service body to be equipped with all lights to be in compliance with FMVSS 108	B -	
Stop, tail, turn, and back-up lights recessed in rear panels of body plus all marker lights including the rear identification cluster.	100	
All lighting to be LED with factory installed wiring in sealed loom that will plug into the cab and chassis wiring using a weather proof plug.		
ITEM# 4 LIGHTS CONTINUED (Unit# 428685)		
All lighting to be LED with factory installed wiring in sealed loom that will plug into the cab and chassis wiring using a weather proof plug.	<i>B</i>	
Lights are to be installed & fully wired at time of delivery.		
Front Bulkhead equipped with a Star Model 9016 LED amber beacon light wired to a dash mounted "up fitter" switch and be equipped with a permanent placard style label. Beacon Light to be protected by a custom fabricated limb guard constructed of 3/8" steel round bar		
All wiring is to be encased in split from with all wire connections to be of the heat shrink type.	B	
Service body and accessories to be installed per specifications stated in the above SERVICE BODY INSTALLATION AND PAINT section of the bid to be turnkey, ready for operation	9	
ITEM# 5: CUSTOM LOW DECK HEIGHT 304 STAINLESS STEEL PLATFORM	1 3	
BODY with head lift hoist, 9' hopper spreader body, mag chloride system, centralized hydraulic/control system and accessories per technical specifications to follow. (Unit# 428686)		
CUSTOM PLATFORM CONSTRUCTION (Unit# 428686)		
UNDERSTRUCTURE	B	
Stainless steel 8" structural steel channel longitudinal members to extend full length of platform plus front extensions as required to mount front mounted hoist.		
Longitudinal members to be notched for <u>full width</u> 3" stainless structural steel channel cross members on 12" centers. "Cut and nested" cross members will not be accepted. NO Exceptions.		
Cross sills are to interlock with longitudinal members to support the floor the full length and width of the floor of platform.		
Welded to the inside of the front and rear end rails are to be 3" X 3" X 3/8" stainless steel angle floor supports.		
SIDE AND END RAIL CONSTRUCTION Both side and end rails are to be fabricated of in facing stainless steel 5" structural steel channel.	B	
Side and rear end rails are to be equipped with 4" high X 7 Ga. thick formed stainless steel plate stake pockets designed to accept standard mill cut nom. 2 x 4 wood stakes.		
The first side stake pocket is to be located 12" on center from the front of the platform with the following stake pockets on 24" centers. The rear pockets are to be attached 12" on center in from each side with a 2 nd stake pocket 24" in from the outer pocket.		
Welded to outside of the side and rear stake pockets is to be a 3" x $\frac{1}{2}$ " stainless steel plate tie down rail.		

MINIMUM SPECS. CALLED FOR	TO BE SUPPLIED	EXCEPTIONS
FLOOR CONSTRUCTION The floor is to consist of 1/8" stainless steel treadplate with all cross seams 100% welded and skip welded along each side rail.	B	
ITEM# 5 BANGBOARD (Unit# 428686) Front Bulkhead shall be constructed of 2 overlapping stainless steel pieces. It shall have a formed recess, 6 1/8" deep by 11 5/8" wide, to house the trunnion mount hoist. The formed recess shall have chamfered 45deg corners on the two rear edges to reduce stress points (no exceptions). The Bangboard is to be equipped with a "slotted" visibility window A detailed engineering drawing of the design of the understructure, floor, and bangboard construction is to be provided with the bid response. Failure to provide drawing will be cause for immediate disqualification of the vendor's response.	B	
ITEM# 5 CUSTOM PLATFORM, CONTINUED (Unit# 428686)		
ITEM# 5 HOIST (Unit# 428686)		
Trunnion mounted Maillot Model CS90-4.5-3DA double-acting hoist cylinder or approved equal. Hoist to be equipped with a body up and a dump angle limit sensors Hoist to be rated approximately 8 tons capacity at 50 degree dump angle. Hoist cylinder to be double-acting (power up/power down). Hoist cylinder to be trunnion mounted in front of platform bulkhead. Hoist cylinder to be isolated from truck frame and platform body bending stresses with a "floating" cradle allowing the cylinder to pivot side to side. Hoist to be covered by a two (2) year warranty. A detailed engineering drawing of the design of the floating mounting cradle is to be provided with the bid response. Failure to provide drawing will be cause for immediate disqualification of the vendor's response.		<u></u>
ITEM# 5 LIGHTS (Unit# 428686)		
Custom platform body to have all lights to be in compliance with FMVSS 108 L.E.D. Stop, tail, turn, and back-up lights plus all marker lights including the rear identification cluster to be recessed in a stainless steel rear light panel located below rear rail of platform Front Bulkhead equipped with a Star Model 9016 LED amber beacon light wired to a dash mounted "upfitter" switch and be equipped with a permanent placard style label. Beacon Light to be protected by a custom fabricated limb guard constructed of 3/8" stainless steel round bar All wiring is to be encased in split loom with all wire connections to be of the heat shrink type with all wiring terminating in junction boxes, one located on the platform and the other on the chassis frame. All wiring connections are to be sealed/waterproof. Use of 3M style quick connects will cause immediate rejection of vehicle.		
ICC BUMPER / BUCKPLATE HITCH Provide and install Buck Plate Style Class IV, 2" receiver hitch / ICC bumper with 6-way Round Pin trailer plug receptacle with L.E.D. stop, tail, turn, license plate lights recessed in hitch buck plate. The bidder is to provide an adjustable height pintle hitch mount and a 2" combination ball/pintle hitch complete with receiver	1	

MINIMUM SPECS. CALLED FOR	TO BE SUPPLIED	EXCEPTIONS
ICC BUMPER / BUCKPLATE HITCH (Continued) tube hitch pin. Location of Hitch/I.C.C. bumper to not interfere with operation of hoist. Design of Hitch/ICC bumper to be finalized at the mandatory Pre-build meeting, NO EXCEPTIONS	B	
Item #5 INSTALLATION INSTRUCTIONS		
Between top of truck frame and longitudinal members of platform installer to provide vulcanized rubber cushion strips.	B	
Vendor to supply detailed concept drawing and weight distribution of proposed custom low profiles stainless steel body showing location and type of lights and design of bumper and receiver hitch and hitch recess folding cover. Failure to provide drawing will disqualify vendor's response.	B	
Mount fuel inlet to platform. Single tank, street side.		
(1.44 (0000)	- P	
ITEM#5 HOPPER SPREADER (Unit# 428686)	(D)	
This specification shall describe a 304 Stainless Steel 9' 4.0 cubic yard hydraulic driven V-box material spreader, capable of hauling and spreading free flowing granular materials. This unit shall consist of a 304 stainless steel body, rear discharge conveyor, spinner disc, power drive, and all components necessary to make a complete operating unit designed for medium duty trucks. Unit shall be manufactured in the USA by an ISO 9001:2008 certified company. To consist of the following	ŞB	
 ITEM#5 HOPPER Inside length of 9 feet. Inside width to be 70". Overall height to be 45". Side slope no less than 45° Sides & ends are 12 gauge 304 Stainless Steel. There shall be 4 built in lifting point (5/8" round stock) for attachment to 	B	
 platform and easy removal from truck 12 gauge 304 Stainless Steel feed gate (12.25" wide X 8" tall), lever operated, pin style lock control Heavy duty, 4 section hinged top screens to be constructed of ¼" x 2" angle with ¼" diameter bar stock on a 3" diameter grid pattern. Top screens to be powder coated black All welds go through passivation process to ensure reformation of chrome oxide layer of stainless steel to optimize corrosion protection ITEM#5 CONVEYOR (Unit# 428686) 	<i>SB</i>	
TIENI#3 CONVETOR (OTHER 42000)	13h	
 14 ½"" chain width, with all steel riveted, pintle type chain with 1/4" x 1" cross bars spaced on 4 5/8" centers. Chain strength is 12,500 lbs./strand, 25,000 lbs. total (2.31 pitch) 304 stainless steel 10 gauge chain shield to be replaceable 304 stainless steel 10 gauge Inverted "V" All sprockets are of high density cast iron, 6-tooth, self-cleaning Drive sprockets are keyed to a 1-1/4" shaft with sealed ball bearings Idler sprockets are assembled on a 1" shaft with sealed ball bearings Idler shaft has 3" of adjustable for chain for proper tension. Belt type chain wiper under rear lipto class contains. 		
ITEM#5 CONVEYOR GEARCASE (Unit# 428686)	-72	
 Housing is high tensile cast iron. Reduction ratio to be 20:1 Gear is aluminum bronze alloy having minimum tensile strength of 90,000 lbs. Input shaft to be 1" dia. Output shaft to be 1-1/4" diameter 	SB	

MINIMUM SPECS. CALLED FOR	TO BE SUPPLIED	EXCEPTIONS
TEM#5 CONVEYOR GEARCASE (Unit# 428686) (Continued)		
Gearcase to be driven by a 2.8 Cubic Inch displacement with a maximum continuous flow rate of 12 GPM	FB.	
TEM#5 SPINNER CHUTE ASSEMBLY (Unit# 428686)		
Chute assembly to be of 12 gauge 304 Stainless Steel enclosed design. All mounting and adjustment hardware shall be 304 stainless steel Two (2) 12 gauge 304 stainless steel baffles shall be positioned at the bottom of the spinner chute to direct flow of material onto spinner disc for directional spread pattern. Four (4)12 gauge 304 stainless steel bottom spinner deflectors shall be overlapping to prevent loss of granular materials when the deflectors are raised, front deflector is fixed. Spinner disc to be 18" diameter x ¾" thick polyurethane with 6 directional fins. Spinner hub (4.75" x ¼") to be machined four bolt pattern with a 1" bore and a ¼" keyway. Spinner hydraulic motor shall mount above the spinner assembly. Bottom mounted motor not acceptable. Spinner hydraulic motor to be 2.8 Cubic Inch displacement with a maximum continuous flow rate of 12 GPM		
ITEM#5 PAINT (Unit# 428686)	78	
 All metal surfaces chemically cleaned to remove slag, splatter, oxide and oil. 304 stainless steel unpainted with non-304 stainless steel components painted black 	B	
ITEM#5 HOPPER SPREADER TIE DOWN KIT (Unit# 428686)		
 Four (4) 2" nylon ratcheting straps tie down system set up to attach the sander hopper to the platform by means of the four (4) lifting points on the hopper and the tie down rail of the platform. 	Sib	
ITEM#5 HOPPER SPREADER LIGHTS (Unit# 428686)		
 Front Bulkhead equipped with a Star Model 9016 LED amber beacon light wired to a dash mounted "up fitter" switch and be equipped with permanent placard style label. Beacon Light to be protected by a custom fabricated limb guard constructed of 3/8" steel round bar Light box to be constructed of .060 304 stainless steel measuring 44" long X 8" wide X 3" deep. Light box to consist of six (4) 4 ½" holes three on each side and three (3) 3" holes in the center. Back panel of the box (44" X 8") to be removable easier installation of wiring harness Light bar to include two (2) 4" round LED stop, tail and turn lights with grommet, and two (2) 4" round LED amber strobe light with grommet and three (3) 2 ½" LED red marker lights with grommet. A sealed wiring harness with a 12' lead will be provided with the light 		

MINIMUM SPECS. CALLED FOR	TO BE SUPPLIED	EXCEPTIONS
ITEM#5 MAG CHLORIDE SYSTEM (Unit# 428686)		
 The vehicle is to be equipped with a single lane direct application mag chloride spray bar to be powered by electric pump system. System to include a 7 GPM electric pump System to include two 105 gallon polymer reservoirs (total of 210 gallons storage). Tanks to mount to hopper spreader. Single lane mag chloride spray bar Low pressure/empty tank light In cab variable speed pump control Pump enclosure provided to protect unit from the elements. 		
ITEM#5 CENTRALIZED HYDRAULIC SYSTEM (Unit# 428686)		
P.T.O./hydraulic pump compatible with the Ford PTO provision	B	
 (Provision must be ordered as part of the chassis) to provide up to 17 gallons per minute at 2,000 P.S.I. Double-acting electric/hydraulic spool to operate the power up and power down hoist cylinder with cylinder port relief (set at 500 P.S.I.) on the down side of spool. Hoist power up/power down functions to be operated by an dash mounted heavy duty rocker switch with Hoist Interlock and a body up indicator light Single-acting electric/hydraulic spool to activate sander conveyor Single-acting electric/hydraulic spool to activate the sander spinner Sander functions operated by an in cab electric dual flow sander controller. 		>
ITEM#5 HYDRAULIC RESERVOIR/VALVE ENCLOSURE (Unit# 428686)	B	
 Valve enclosure/reservoir to be constructed of 304 Stainless steel with sealed lid to protect valves and electrical connections. 	720	
 Reservoir to have 15 Gallon capacity 11 Gallon per minute maximum integrated flow control. In-Tank hydraulic oil return line filter rated to 26 gallons per minute Suction liner filter System pressure gauge integrally mounted to valve body. Hydraulic oil level/temperature gauge provided Valve enclosure/reservoir to mount to side of truck frame to minimiz amount of free frame required. 	e	
ITEM# 6: 11'6" CONTACTOR STYLE DUMP BODY (Unit# 428627)		
ITEM# 6 CONTACTOR BODY CONSTRUCTION (Unit# 428627)	Ta,	
 Floor to be constructed of one (1) piece 3/16" AR450 Hardox steel Sides and ends constructed of 1/8" 100W Domex steel 62" high front bangboard with integral 12" cab protector. Bangboard equipped with slotted visibility window and housing for hoist cylinder Sides of body to be 12" high with minimum of two (2) intermediate vertical supports. Sides to be equipped with side board pockets (boards NOT included) Tailgate to be 20" high and equipped with electric/air tailgate trip mechanism Tailgate to be equipped with quick release lever to allow tailgate to drop similar to a pick-up tailgate Truck to be equipped with a 12 volt industrial grade air compressor, Firestone Industrial Products 2581 Air Command F3, or approved equal plus air storage tank with sufficient capacity for multiple cycles 	ar	

Create Vehicle Quote Page 1 of 4

H28686

Dave Randolph

Contract Automobile Request System (CARS)

Truck #40,731,30

Body 60,699,66

Total 101,430,96



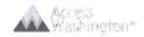
Create Vehicle Quote

Contract & Dealer Inform	nation		
Contract #: 05916	Motor Vehicles View Contract		
Dealer: Coumb	ia Ford - W403	Dealer Contact: Marie Tellinghiusen	
700 7th	Avenue	Dealer Phone: (360) 423-4321 Ext: 187	
Longvie	ew WA 98632	Dealer Email: orders@colford.com	
Order Code	Vehicle Description		Base Price
201 <mark>8-0914-</mark> 0001	_	b, 145WB, 60CA, DRW, 18,000# GVWR (F5H/660A/145WB)	\$35,501.00
	View contract standard specifications	Test tota	137.57
Organization Information	1	Tax	3 151
	O aleatore a serie ation	TruchTotal	40,73
Organizatio	n: Select your organization	My	org is not listed
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Tax Exempt:	□Yes		
Vehicle Options			
Order Code O	ption Description		Unit Price
		ds, dump bodies, cranes, snow plows, liftgates, etc.) are available	\$0.00
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	150	r pricing if upfit option desired is not currently offered.	
□ 2018-0914-0003 C	redit for pickup from Dealer (Orders for Eastern Wasi	nington) (Deduct)(DLR) (Customer to provide mud flaps & trip	(\$200.00)
	ermit)		
		hington) (Deduct)(DLR) Customer to provide mud flaps & trip	(\$75.00)
	ermit) temative Wheelbase, Regular Cab, 169WB, 84CA, 1	8.000# GVWR (F5H/169WB)	\$170.00
	ternative Wheelbase, Regular Cab, 193WB, 108CA,		\$342.00
	ternative Wheelbase, Regular Cab, 205WB, 120CA,		\$521.00
	ternative Wheelbase, Extended Cab, 168WB, 60CA,		\$2,709.00
	ternative Wheelbase, Extended Cab, 192WB, 84CA,		\$2,881.00
			- STATE

	2018-0914-0010 Alternative Wheelbase, Crew Cab, 179WB, 60CA, 18,000# GVWR (W5H/179WB)	\$3,516,00
	☐ 2018-0914-0011 Alternative Wheelbase, Crew Cab, 203WB, 84CA, 18,000# GVWR (W5H/203WB)	\$3,695.00
l	2018-0914-0012 GVWR Increase (19,000# GVWR, 4.88 RAR with Limited Slip)(Only available with Gas Engine and 145WB)(68U/X8L)	\$1,135:00
	2018-0914-0013 GVWR Maximum (19,500# GVWR, 4.88 RAR with Limited Slip) (Only available with Gas Engine) (Not available with 145WB Gas Engine) (68M/X8L)	\$1,465.00
	2018-0914-0014 GVWR Maximum (19,500# GVWR, 4.88 RAR with Limited Slip, High-Capacity Trailer Tow Package) (Increases GCW from 31,000 Lbs to 40,000 Lbs) (Only available with Diesel Engine)(68M/X8L/535)	\$2,024.00
	2018-0914-0015 Alternative Engine, 6.7L 4-Valve OHV PowerStroke V8 Turbo Diesel B20 with manual push-button Engine-Exhaust Braking/TorqShift Six-Speed Automatic Transmission w/SelectShift (Includes 4.10 RAR, Dual 750CCA Batteries, 220-AMP Alternator, 18,000# GVWR) (99T/44W)	\$8,584.00
	2018-0914-0016 Programmable Engine Idle Shutdown 5 minutes (Diesel Only)(86A)	\$243.00
	2018-0914-0017 Programmable Engine Idle Shutdown 10 minutes (Diesel Only)(86B)	\$243.00
	2018-0914-0018 Programmable Engine Idle Shutdown 15 minutes (Diesel Only)(86C)	\$243.00
	2018-0914-0019 Programmable Engine Idle Shutdown 20 minutes (Diesel Only)(86D)	\$243.00
	2018-0914-0020 Alternator, Dual, Extra Heavy Duty (Total 377 Amps)(Only available with Diesel Engine) (67B)	\$110.00
	2018-0914-0021 Upfitter Interface Module (18A)	\$286.00
	2018-0914-0022 Advanced Security Pack (includes SecuriLock Passive Anti-Theft System (PATS) and Inclination/Intrusion Sensors) (Must also order Power Equipment Group #90L/54K or XLT Trim Upgrade) (76Z)	\$59,00
	2018-0914-0023 Utility Lighting System (LED Side Mirror Spotlights) (Must also order Power Equipment Group #90L/54K) (63A)	\$155.00
	2018-0914-0024 Rear Inflatable Seatbelts (Only available with Crew Cab) (555)	\$180.00
	2018-0914-0025 110V/400W Outlet (includes one in-dash mounted outlet) (if ordered with XLT Trim Upgrade and XLT 40/Console/40 Seat, also includes 2nd outlet in rear of console) (43C)	\$72.00
	2018-0914-0026 Rear Window Defrost and Privacy Glass (fixed glass) (43B/924)	\$87.00
	2018-0914-0027 Rear Window Defrost and Privacy Glass (includes Power Sliding Window) (Must also order Power Equipment Group #90L/54K) (Not available with Regular Cab) (435/924)	\$419.00
	2018-0914-0028 Speed Limitation - 65 mph governed top speed (926)	\$77.00
	2018-0914-0029 Speed Limitation - 75 mph governed top speed (927)	\$77.00
	2018-0914-0030 LED Warning Strobes - Amber (includes center high-mounted stop light bar and two (2) hood mounted lights) (Includes Center High-Mounted Stop Lamp (CHMSL) (91S/59H)	\$652.00
	2018-0914-0031 Extra Heavy-Duty Front End Suspension - max 7,500 lbs. Front GAWR (includes upgraded front axle) (If ordered with 6.8L V10 Gas Engine, can order 4.88 RAR Limited Slip Rear Axle if desired) (If ordered with Diesel Engine, MUST also order 4.30 RAR Limited Slip Rear Axle #X4L) (67P)	\$276.00
	2018-0914-0032 Aft-Axle Frame Extension (42.4-inch frame extension increases AF dimension to 89.4 inches) (Only available with F450/F550 Regular Cab 145-inch Wheelbase) (63C)	\$110.00
	2018-0914-0033 Aft-Axle Frame Extension (32,4-inch frame extension increases AF dimension to 79.6 inches) (Only available with F550 Regular Cab 169-inch Wheelbase) (63C)	\$110,00
	2018-0914-0034 Operator Commanded Regeneration (OCR) with Active Regeneration Inhibit (Only Available with diesel)(98R)	\$243.00
	2018-0914-0035 Power Take-Off (PTO) Provision with Mobile and Stationary PTO Modes (Available with 6.8L Gas or 6.7L Diesel) (62R)	\$270.00
	2018-0914-0036 Electronic Shift-on-the-Fly (Only available with Diesel Engine)(213)	\$180.00
	2018-0914-0037 Tires, Alternative All Terrain (225/70Rx19.5G BSW Traction: 4 Rear Traction, 2 Front A/S)(THB)	\$184.00
	2018-0914-0038 Tires, Alternative, Max Traction (225/70Rx19.5G BSW, Front and Rear)(Not recommended for over-the-road applications; could incur irregular front tire wear and/or NVH)(TGB)	\$207.00
	2018-0914-0039 Spare tire with wheel (includes hydraulic jack) (512/61J)	\$339.00
	2018-0914-0040 Front Wheel Well Liners (factory) (61L)	\$174.00
	2018-0914-0041 High-Capacity Trailer Tow Package (Includes 4.88 RAR Limited Slip Rear Axle and upgraded rear axle)(Increases GCW from 31,000 Lbs to 40,000 Lbs.)(Includes Trailer Brake Wiring Kit #531 unless Trailer Brake Controller #52B is ordered) (Only available with Diesel) (535/X8L)	\$908.00
	2018-0914-0042 Trailer Brake Controller (verified to be compatible with electronic actuated drum brakes only, includes Smart Trailer Tow Connector) (N/A with Trailer Brake Wiring Kit #531)(52B)	\$261.00
	2018-0914-0043 Trailer Brake Wiring Kit (N/A with Trailer Brake Controller #52B)(531)	\$43.00
	2018-0914-0044 Limited Slip Rear Axle (4.88 RAR w/ gas, 4.10 RAR w/ diesel)(if also ordering 19,500# GVWR, 4.88 RAR Limited Slip axle is already included)(X8L/X4N)	\$349.00

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I		Heavy Service Front Suspension Package (Increases 400-500 lbs.)(67H)	\$121.00
	2018-0914-0046	Extra Heavy Service Front Suspension Package (Increases 500-1,000 lbs.)(67X)	\$121.00
	The section of the se		\$180.00
	2018-0914-0048	Dual Fuel Tanks (40-gallon aft-of-axle and 28-gallon mid-ship) (Only available with Diesel Engine, relocates DEF tank to outside of frame rail) (Must also order either AM/FM/CD #585 or XL Value Package #96V) (N/A with SYNC)(65C)	\$604.00
	2018-0914-0049	Fuel Capacity Decreased 28 Gallon Tank (Mid-Ship) (If ordered with diesel, relocates DEF tank to outside of frame rail) (N/A with Regular Cab 193WB or Crew Cab 203WB ordered with gas engines)(65M)	\$121.00
	2018-0914-0050	Rapid-Heat Supplemental Cab Heater (only available with Diesel) (Must also order Dual Extra Heavy Duty Alternators w/ 377 Amps #67B) (N/A with Air-Condition Delete)(41A)	\$243.00
	2018-0914-0051	Cab Steps, Regular Cab (6in Angular Black Running Boards)(18B)	\$310.00
	2018-0914-0052	Cab Steps, Extended or Crew Cab (6in Angular Black Running Boards)(18B)	\$430.00
	□ 2018-091 4 -0053	Cruise Control (525)	\$227.00
	□ 2018-0914-0054	Daytime Running Lights (replaces standard on/off configuration) (942)	\$43.00
	<u>2018-0914-0055</u>	Engine Block Heater (41H)	\$87.00
	2018-0914-0056	Backup Alarm (76C)	\$134.00
			\$97.00
			\$1,198.00
	2018-0914-0059	Power Equipment Group (Crew Cabs) [Includes manual-folding, manually-telescoping trailer tow mirrors with power heated glass and integrated clearance lamps/turn signals, power windows, power door locks, remote keyless entry) (Includes (4) RKE Fobs w/ Integrated Key) (90L/54K)	\$1,402.00
	2018-0914-0060	AM/FM/CD/MP3(585)	\$266.00
	2018-0914-0061	SYNC Voice-Activated Communications System (Includes 911 Assist, 4.2in LCD center stack screen, AppLink, one (1) smart-charging USB port, AM/FM/CD/MP3) (91M)	\$353.00
	2018-0914-0062	XL Value Package (includes 4.2in center stack screen AM/FM/CD/MP3 #585, Cruise Control #525, chrome front bumper) (96V)	\$696.00
	2018-0914-0063	Remote Start System (Must also order Power Equipment Group #90L/54K)(76S)	\$243.00
	2018-0914-0064	Rearview Camera and Prep Kit (includes loose camera, wiring bundle, electrochromic mirror w/ video display) (Must also order AM/FM/CD #585 or XL Value Package #96V) (872) (Info: Upfitters offer rearview camera installation with body orders)	\$400.00
	2018-0914-0065	·	\$0.00
			\$343.00
			\$97.00
ľ			\$497.00
			\$593.00
			\$303.00
			\$581.00
			\$751.00
l			\$581.00
	_	XLT Upgrade (Regular Cab Only) [includes contents of Power Equipment Group #90L/54K, cloth front 40/20/40 split bench with 20% underseat storage and center armrest, four-way adjustable driver/passenger headrests, cloth sunvisors with	
		mirrors, rear privacy glass, Cruise Control #525, SYNC Voice Recognition Communications System #91M, AM/FM/Single CD/MP3 #585, upgraded door trim with map pockets, full carpeting, carpeted floor mats, Trailer Brake Controller with Smart Trailer Tow Connector #52B, chrome front bumper and grille (663A/TT3)	
	2018-0914-0075	XLT Upgrade (Extended Cab Only) [includes contents of Power Equipment Group #90L/54K, cloth front 40/20/40 split bench with 20% underseat storage and center armrest, four-way adjustable driver/passenger headrests, cloth sunvisors with mirrors, rear privacy glass, Cruise Control #525, SYNC Voice Recognition Communications System #91M, AM/FM/Single CD/MP3 #585, upgraded door trim with map pockets, full carpeting, carpeted floor mats, Trailer Brake Controller with Smart Trailer Tow Connector #52B, chrome front bumper and grille (663A/TT3)	\$3,778.00
		XLT Upgrade (Crew Cab Only) [includes contents of Power Equipment Group #90L/54K, cloth front 40/20/40 split bench with 20% underseat storage and center armrest, four-way adjustable driver/passenger headrests, cloth sunvisors with	\$4,542.00

(nirrors, rear privacy glass, Cruise Control #525, SYNC Voice Recognition Communications System #91M, AM/FM/Single CD/MP3 #585, upgraded door trim with map pockets, full carpeting, carpeted floor mats, Trailer Brake Controller with Smart Trailer Tow Connector #52B, chrome front bumper and grille (663A/TT3)	
	KLT Only - Value Package (Regular Cab) (Must also order XLT Upgrade) (Includes autolock/unlock and SecuriCode keyless entry keypad on drivers side) (Regular Cab does NOT include power adjustable pedals or power driver seat) (17V)	\$1,411.00
	KLT Only - Value Package (Extended/Crew Cab) (Must also order XLT Upgrade) (Includes autolock/unlock, 8-way power drivers seat, power-adjustable pedals and SecuriCode keyless entry keypad on drivers side) (17V)	\$1,546.00
	KLT Only - Power-folding, PowerScope telescoping, power glass trailer tow mirrors with heat, turn signal, high-intensity LED security approach lamps, utility lighting system (LED side-mirror spotlights) (Must also order XLT Upgrade) (54F)	\$270.00
2018-0914-0080	KLT Only - Carpet Delete (replaces with black vinyl flooring) (Must also order XLT Upgrade) (166)	(\$47.00)
	KLT Only - Voice-activated navigation with HD and SiriusXM Traffic and Travel Link (Must also order XLT Upgrade and SYNC3 Upgrade #913) (21N)	\$551.00
t	KLT Only - SYNC3 Upgrade (includes enhanced voice-recognition communication system with 8-inch LCD capacitive ouchscreen in center stack with swipe capability, pinch-to-zoom capability if ordered with Navigation System #21N, AppLink, 911 Assist, two (2) smart-charging USB ports) (Must also order XLT Upgrade) (913)	\$435.00
2018-0914-0083	KLT Only - Adjustable Gas and Brake Pedals (Must also order XLT Upgrade) (62M)	\$116.00
ŀ	KLT Only - Cloth 40/Console/40 (Not available with Regular Cab) (Includes four-way adjustable driver/passenger neadrests, driver side manual lumbar, flow-through console) (Must also order XLT Upgrade) (if ordered with 4WD, must also order Electronic Shift-on-the-Fly #213) (TT2)	\$912.00
2018-0914-0099	<mark>Va</mark> rranty, Delayed Start (End-User submits request at www.fordwsd.com)	\$0.00
2018-0914-0200	200-299 Dealer Installed Options	\$0.00
☐ 2018-0914-0201 [§]	Stock Vehicle Upcharge (Call Dealer for Availability) (DLR)	\$250.00
	One (1) Extra RKE Fob w/ Integrated Key, programmed (Must also order Power Equipment Group #90L or XLT Trim Jpgrade) (DLR)	\$205.00
□ 2018-0914-0203	HD 850CCA Battery Upgrade (Only available with GAS Engines) (DLR)	\$189.00
<u> </u>	loor Mats, HD Rubber Molded, Front (Weather Tech)(DLR)	\$120.00
□ 2018-0914-0205 F	Floor Mats, HD Rubber Molded, Rear (Weather Tech) (DLR)	\$100.00
□ 2018-0914-0206 F	Flare Kit, 3-piece triangle with storage box, for roadside emergency use (DLR)	\$54.00
2018-0914-0207 F	Fire Extinguisher, 2.5# Dry Chemical ABC Rated w/ Mounting Bracket, uninstalled (DLR)	\$35.00
☐ 2018-0914-0208 [↓]	Indercoating (wheel wells) (DLR)	\$125.00
☐ 2018-0914-0209 [§]	Service Manual, CD (DLR)	\$221.00
☐ 2018-0914-0210 [§]	Service Wiring Diagram, Paper (DLR)	\$87.00
2018-0914-0211	Spotlight, 6in Clear Lens, Pillar Mounted, Driver Side (Unity) (DLR)	\$425.00
☐ 2018-0914-0212 S	Spotlight, 6in Clear Lens, Pillar Mounted, Passenger Side (Unity) (DLR)	\$425.00
☐ 2018-0914-0213 S	Spotlight, LED 6in Clear Lens, Pillar Mounted, Driver Side (Unity) (DLR)	\$560.00
2018-0914-0214 S	Spotlight, LED 6in Clear Lens, Pillar Mounted, Passenger Side (Unity) (DLR)	\$560.00
☐ 2018-0914-0215 [§]	Setina - PB400 Push Bumper, Aluminum, includes Mar Pad (DLR)	\$397.00
☐ 2018-0914-0216 [§]	Setina - PB450L4 Lighted Push Bumper, Aluminum, includes Mar Pad (red/blue/amber available) (DLR)	\$910.00
DISPLAY UPFIT	OPTIONS	
	Total Vehicles:	0
	Sub Total:	\$0.0
	8.4 % Sales Tax:	\$0.0
	enu Clear Form Create Quote Quote Total:	\$0.0



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